

Clarifications to Staff Notes of 9-28-2015 by Natalie Treat (NEEP)

1. Please link to the [ACEEE Regulatory Mechanisms](#) presentations.
 2. Please correct the Staff Informational Notes pertaining to LRAM to read stated that “Ms. Treat had said that states that decouple, and not those with LRAM, have seen 2-5 times higher efficiency savings.
 3. Please add some of my key take-aways from these presentations:
 - a. Well-designed performance incentives together with savings targets deliver more EE.
 - b. States that decouple earnings from volumetric sales see much higher investments in efficiency (see slide 6 of that presentation).
 - c. Decoupling and incentives can motivate shareholders and utility execs to really get behind robust EE goals
 - d. LRAM does not completely remove the throughput incentive, so generally doesn't lead to more efficiency, and can end up costing ratepayers more without the true-ups in decoupling because it's not symmetrical.
 - e. LRAM can take up a lot more time for regulators to oversee, draining staff resources
 - f. If rate cases are few and far between, utilities may earn outsized payouts as “lost revenue” accrues – see the slide on the Pancake Effect.
 - g. While a mix of states are using decoupling and LRAM, decoupling, when done right, can deliver the maximum benefits for ratepayers and efficiency goals.
 - h. Much more info is in the ACEEE papers referenced at the end of the slide decks.
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