



January 23, 2024

Daniel Goldner, Chairman  
NH Public Utilities Commission  
21 S. Fruit Street, Suite 10  
Concord, New Hampshire 03301-2492

**Re: DE-20-092 Northern Utilities, Inc. Program Budget Notification**

Chairman Goldner,

Section 1.41, Bates page 23, of the 2022-2023 NH Statewide Energy Efficiency Plan approved by the Commission in its Order No. 26,621 dated April 29, 2022 in Docket DE 20-092 states: "The NH Utilities shall provide notification to the Commission if an individual program's actual expenditures are forecasted to exceed 120 percent of the program's budget."

On behalf of Northern Utilities, Inc. ("Unitil" or the "Company"), I submit this letter to notify the Commission that spending for one program in the portfolio exceeded 120 percent during program year 2023 based on the budgets submitted with the March 1, 2022 plan filing.

In the C&I sector, the Large Business Energy Solutions program required more funding than was initially anticipated, driven by larger industrial customer investment in energy efficient retrofit projects. This was offset by underspending in the Small Business Energy Solutions program, keeping C&I sector spending under budget levels for program year 2023.

For reference, Table 1 depicts the 2023 budget for the programs described above, as well as the percentage and dollar amount variance compared to budget for those programs and the portfolio as a whole. Final 2023 expenditures for all programs will be summarized in the Company's 2023 Performance Incentive filing due by June 1, 2024.

Sincerely,

A handwritten signature in black ink that reads "Mary Downes".

Mary Downes  
Manager, Strategy and Compliance  
Unitil Corporation

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**Table 1 – Actual vs Approved C&I Spending**

	<b>Actual Spending</b>	<b>Approved 2023 Budget</b>	<b>Variance</b>
Large Business Energy Solutions	\$695,514	\$518,361	\$177,153
Ratio Actual/Plan		134%	
Small Business Energy Solutions	\$282,341	\$513,582	(\$231,240)
Ratio Actual/Plan		55%	
Statewide Education	\$10,000	\$18,509	(\$8,509)
Ratio Actual/Plan		54%	
<b>Commercial Sector</b>	\$987,855	\$1,050,451	(\$62,596)
Ratio Actual/Plan		94%	