## Synopsis and Notes around Consolidated's review of the FairPoint network in Northern New England.

In September of 2015, Consolidated's Chief Marketing Officer, Chief Sales Officer, and Vice-President of Operations spent multiple days in the Northern New England (NNE) market driving throughout communities in Maine, Vermont, and New Hampshire. The intent of the market level view was to review the market conditions and perform an independent network verification and inspection.

## Notes from the NNE review:

The majority of the cable facilities are aerial on what appear to be both owned and joint pole lines. The deployment of the cables include a consistent design with prior Verizon/GTE practices. This practice includes placing additional cable(s) for capacity and maintaining the existing cable paths resulting in one or more cables serving the same customer bases. It appears that FairPoint has changed this design philosphy to match the CCI policy of placing new cables that are sized to accommodate the existing cable capacity and provide growth capacity. Customer services are moved from the old cable to the new cable and the old cable is removed. In driving through the NNE markets, there were visible areas where this practice appears to be in place.

Several central office buildings were observed during the review as well as several "node" locations. All appeared consistent with standard telecommunications deployments.

Summary notes: The cable facilities are primarily aerial with direct buried and underground noted in some subdivisions and around the central offices. There are many older cables still in service that appear to be Stal-Peth/paper cables with minimal lead. It appears the maintenance of the cables is fairly good, yet the age of the cables is a concern.

Consolidated's CEO, Chief Technology Officer, Vice President — Operations, Chief Marketing Officer, and Director of Network Strategic Planning met with FairPoint's Chief Technology Officer, SVP of Operations, and many of their direct report teams in November of 2015 in the FairPoint Manchester, NH offices. This meeting reviewed all facets of FairPoint's network, operations, personnel, systems, and other areas including physical inspection of the central office, data center, Advanced NOC, and two other central offices and field deployed Nodes, and cable facilities.

N	<b>NE</b> Netwo	)rk – Ir	ifrastructure	communicati	ons
	***				, , , apd
					2 2 3
	•				

Notes from discussions:		
·	the second secon	
	· · · · · · · · · · · · · · · · · · ·	
	·	

		· · · · · · · · · · · · · · · · · · ·			
	1				
	1				
	· · · · · · · · · · · · · · · · · · ·				
	·	<u> </u>		1	
					\$
	·			<u>.</u> . ,	
· ·					
					<b></b>
			•		
					. <u> </u>
l hatchal l	Natwork Notes has	tween November	of 2015 and Nove	mhor of 2016 as y	well as from face to
face in Ch		tween november	Of ZOID and Nove	illibel of zoto as v	well as II OIII lace to
race in Cn	ariotte:				
	•				
	No. 2	····			
,					
				•	