

Summary

Tim Lyons is a partner with ScottMadden and has over 30 years of experience in the energy industry. Tim has held senior positions at several gas utilities and energy consulting firms. His experience includes rate and regulatory support, sales and marketing, customer service and strategy development. Prior to joining ScottMadden, Tim was Vice President of Sales and Marketing for Vermont Gas, where he was responsible for all customer-related functions, including sales and marketing, call center and field service operations. He has also served as Vice President of Marketing and Regulatory Affairs for Providence Gas Company, Director of Rates at Boston Gas Company (now part of National Grid), and Project Director at Quantec, LLC, an energy consulting firm.

Tim has sponsored testimony before several public utilities commissions, including Connecticut, Maine, Massachusetts, Rhode Island and Vermont. Tim received a B.A. from St. Anselm College, an M.A. in Economics from The Pennsylvania State University, and an M.B.A. from Babson College.

Areas of Specialization

- Regulation and Rates
- Retail Energy
- Utilities
- Natural Gas
- Corporate and Shared Services

Capabilities

- Regulatory Strategy and Rate Case Support
- Strategic and Business Planning
- Capital Project Planning
- Process Improvements

Recent Articles and Speeches

- "Country Strong: Vermont Gas shares its comprehensive effort to expand natural gas service into rural communities." **American Gas Association**, June 2011 (with Don Gilbert).
- "Talking Safety With Vermont Gas." **American Gas Association**, February 2009 (with Dave Attig).
- "Consumers Say 'Act Now' To Stabilize Prices." **Power & Gas Marketing**, September/ October 2001 (with Jim DeMetro and Gerry Yurkevich).
- "Rate Reclassification: Who Buys What and When." **Public Utilities Fortnightly**, October 15, 1991 (with John Martin).

Recent Assignments

- Sponsored lead-lag testimony for a Mid-Atlantic gas utility.
- Sponsored cost of service/rate design testimony for a Mid-Atlantic gas utility. Testimony included a proposal for new residential and commercial rate classes and introduction of a block break rate design.
- Sponsored cost of service/rate design testimony for a Midwest gas utility. Testimony included a proposal for new commercial rate classes and a decoupling mechanism.
- Sponsored rate design testimony for a Northeast gas utility. The testimony included: a proposal for zonal rates to promote expansion of natural gas service in the state; market analysis; and financial modeling.
- Led a study for the Massachusetts Department of Energy Resources to evaluate the benefits, costs and policies options associated with natural gas expansion by Massachusetts gas utilities. The study included: (a) research on state regulatory policies; (b) financial modeling and analysis of the economic and environmental impacts of pursuing various policy options; and (c) a survey of Massachusetts homeowners on their opinion of home heating fuels.
- Assisted in the review and evaluation of cost of service studies for an electric utility. The assignment included review of proposed rate designs that address cost shifting concerns with serving residential distribution generation customers through introduction of higher customer charges, a demand charge and time-of-use energy charges.
- Assisted in the development of an electric portfolio of cost of service, rate design, and rate planning tools. The tools were used to evaluate the impact of future rate filings and resource portfolio decisions on individual rate classes.

- Prepared a market analysis for a utility to evaluate natural gas expansion into new areas, including: (a) survey of homes and businesses; (b) estimate of construction and operating costs; (c) analysis of alternative supply options (including pipeline, LNG and CNG); and (d) financial modeling.
- Directed a process review of natural gas expansion projects for a gas utility. The assignment included a review, evaluation and recommendations related to: (a) policies and procedures; (b) process steps and personnel; (c) financial models and analysis; (d) project decisions and schedules; and (e) post-construction review and evaluation.

Sponsor	Date	Docket No.	Subject
Connecticut Public Utilities Regulatory Authority			
Yankee Gas Company	06/13	Docket No. 13-06-02	Filed report and witness for review and evaluation of Hurdle Rate analysis.
Illinois Commerce Commission			
Liberty Utilities (Midstates Natural Gas)	07/15	Docket No. 16-0401	Filed testimony and witness for cost of service, rate design and bill impact studies for a general rate case proceeding. The testimony includes proposal for new commercial classes and a decoupling mechanism.
Iowa Utilities Board			
Liberty Utilities (Midstates Natural Gas)	07/15	Docket No. RPU-2016-0003	Filed testimony and witness for cost of service, rate design and bill impact studies for a general rate case proceeding. The testimony includes proposal for new commercial classes.
Maine Public Utilities Commission			
Northern Utilities, Inc. d/b/a Unitil Gas Limited	06/15	Case No. 2015-00146	Filed testimony and witness for proposed gas expansion program, including a zone area surcharge.
Maryland Public Service Commission			
Sandpiper Energy, Inc.	12/15	Case No. 9410	Filed testimony and witness for cost of service, rate design and bill impact studies for a general rate case proceeding. The testimony includes proposal for new residential and commercial classes.
Massachusetts Department of Public Utilities			
Boston Gas	03/88	Docket No. DPU 88-67-II	Filed testimony and witness for rate reclassification of commercial and industrial customers for rate design proceeding.
Boston Gas	03/90	DPU 90-55	Filed testimony and witness for weather and other cost of service adjustments, rate design and customer bill impact studies for general rate case proceeding.
Boston Gas	10/93	DPU 92-230	Filed testimony describing the Company's position regarding rate treatment of vehicular natural gas investments and expenses.
New Jersey Board of Public Utilities			
Pivotal Utility Holdings, Inc. d/b/a Elizabethtown Gas Company	8/16	GR16090826	Filed testimony and witness for lead-lag study
Rhode Island Public Utilities Commission			
Providence Gas Company	01/96	Docket No. 2076	Filed testimony and witness for rate reclassification of customers into new rate classes, rate design (including introduction of demand charges), and customer bill impact studies for rate design proceeding.
Providence Gas Company	11/92	Docket No. 2025	Filed report and witness supporting the Integrated Resource Plan filing, including a performance-based incentive mechanism.
Providence Gas Company	02/96	Docket No. 2374	Filed testimony and witness for rate design, customer bill impact studies and retail access tariffs for largest commercial and industrial customers for rate design

Sponsor	Date	Docket No.	Subject
			proceeding.
Providence Gas Company	04/97	Docket No. 2552	Filed testimony and witness for rate design, customer bill impact studies and retail access tariffs for commercial and industrial customers, including redesign of cost of gas adjustment clause, for rate design proceeding.
Providence Gas Company	08/01 09/00 08/96	Docket No. 1673	Filed testimony and witness for changes in cost of gas adjustment factor related to projected under-recovery of gas costs; Filed testimony and witness for pilot hedging program to mitigate price risks to customers; Filed testimony and witness for changes in cost of gas adjustment factor related to extension of rate plan.
Providence Gas Company	06/97	Docket No. 2581	Filed testimony and witness for rate plan that fixed rates for three-year period; included funding for critical infrastructure investments in accelerated replacement of mains and services, digitized records system, and economic development projects.
Providence Gas Company	08/00	Docket No. 2581	Filed testimony and witness for extension of rate plan that began in 1997 and included certain modifications, including a weather normalization clause.
Providence Gas Company	03/00	Docket No. 3100	Filed testimony and witness for de-tariff and deregulation of appliance repair service, enabling the Company to have needed pricing flexibility.
Vermont Public Service Board			
Vermont Gas Systems	02/11	Docket No. 7712	Filed testimony and witness for market evaluation and analysis to support establishment of system expansion and reliability fund.
Vermont Gas Systems	12/12	Docket No. 7970	Filed testimony describing the customers to be served by a \$90 million natural gas expansion project to Addison County, Vermont; also describing the benefits of the project as well as the Company's programs and service offerings.