

From: Mark Froling [<mailto:mark@frolingenergy.com>]
Sent: Tuesday, May 17, 2016 4:21 PM
To: Bernstein, Barbara
Subject: Rebate rework

Barbara,

I have given things a lot of thought over the last week and wanted to first and foremost thank you for hosting this discussion. I do feel that it was necessary to discuss potential changes and also ways to achieve greater usage of these funds with better generation of the REC's.

To that I want to bring up to suggestions.

C&I Rebate

I would like to see an increase in the percentage of the project funding to 50% (oil under \$2) with a limit of \$75,000. I do think that it can be pegged to the price of oil and simply would reduce the percentage of the rebate to 40% (oil under \$3 and the to 30% oil over \$3.

I would think that this would stimulate the use of the rebate and also create a tremendous amount of REC's

I would also like to see the word dry chips next to the pellets... Pellet/Dry chip rebate program. First, the boiler is exactly the same and can use either fuel with a small electronic adjustment. Secondly, I have sold Pellet boilers that had the chip handling build in as a potential back-up... it simply is adding the word to the program.. the larger boilers on the commercial levels already burn both fuels. Last, in larger buildings chips are more affordable and will provide greater generation of REC's

On the Residential side I will defer to the people that actually do that work... Unfortunately we can not compete in that market.

Thanks so much for all the work you do,
Kind Regards,
Mark

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