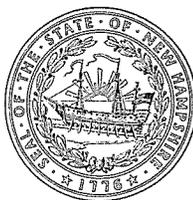


THE STATE OF NEW HAMPSHIRE

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Thomas B. Getz

COMMISSIONERS  
Clifton C. Below  
Amy L. Ignatius

EXECUTIVE DIRECTOR  
AND SECRETARY  
Debra A. Howland



PUBLIC UTILITIES COMMISSION

21 S. Fruit Street, Suite 10  
Concord, N.H. 03301-2429

Tel. (603) 271-2431

FAX (603) 271-3878

TDD Access: Relay NH  
1-800-735-2964

Website:  
www.puc.nh.gov

ORIGINAL	
N.H.P.U.C. Case No.	DE 09-170
Exhibit No.	# 14
Witness	
DO NOT REMOVE FROM FILE	

January 5, 2010

Debra A. Howland  
Executive Director  
New Hampshire Public Utilities Commission  
21 South Fruit Street Suite 10  
Concord, New Hampshire 03301



Re: Docket No. DE 09-170  
2010 Core Energy Programs  
Hearing Exhibit 14

Dear Ms. Howland:

At the December 22, 2009 hearing in the above captioned docket, the Commission reserved Exhibit 14 for the Staff's response to data request Set 1- Q-014 issued by The Way Home. Please find enclosed the data request and response which should be marked as Exhibit 14 for the hearing record.

Thank you for your attention to this matter. Please let me know if you have any questions.

Sincerely,

Suzanne G. Amidon, Esq.  
Staff Attorney

Enclosure  
Service List

**12. Please provide all studies, reports, evaluations or other written documents of any nature within the custody or control of Staff, prepared since January 2005 regarding**

**the extent of the following “undesirable market conditions” experienced by low-income customers in New Hampshire:**

- a. High initial capital costs of energy efficiency investments;**
- b. Lack of access to capital for energy efficiency investments;**
- c. High implicit discount rates/payback periods for energy efficiency investments;**
- d. High proportion of low-income renters;**
- e. Split incentives between landlord and tenants relative to energy efficiency investments;**
- f. High mobility rate of low-income renters;**
- g. Low education levels for low-income customers;**
- h. Language barriers for low-income customers.**

**Response:**

My testimony does not address “undesirable market conditions”. My testimony addresses a formula approach pertaining to the HEA budget allocation percentage and HEA budget amount.