



Public Service Company of New  
Hampshire  
Docket No. DE 09-170

Data Request USES-01

Dated: 10/19/2009  
Q-USES-019  
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Witness: Thomas R. Belair  
Request from: US Energy Saver LLC

**Question:**

What percentage of the CORE budgets over the last five years have been earned by each of the NH Electric Utilities as Shareholder Incentives? Please specify the ratio calculations for each incentive earned (i.e., the Benefit-to-Cost Ratio and the Ratio of kWh savings achieved/predicted). How do the values of the incentives earned compare to the NPV of the revenues lost?

**Response:**

NGRID

2003: \$139,372 11.8%, Res: BC=1.46/2.04, LkWh=7,186/10,825 C&I: BC=1.91/3.78,  
LkWh=32,114/63,497  
2004: \$122,615 9.7%, Res: BC=1.63/2/31, LkWh=10,676/15,542, C&I: BC=2.18/2.48,  
LkWh=43,490/45,562  
2005: \$120,076, 8.3%, Res: BC=1.46/2.10, LkWh=6,394/12,062 C&I: BC=2.37/2.27  
LkWh=62,659/41,759  
2006: \$122,766 7.8%, Res: BC=1.84/2.21, LkWh=6,472/10,627 C&I: BC=3.01/2.55  
LkWh=67,564/46,331  
2007: 96,331 5.2%, Res: BC=1.91/2.2, LkWh=7,491/11,287 C&I: BC=2.88/2.23,  
LkWh=72,046/23,597  
2008: \$209,226 11.8%, Res: BC=1.70/2.85, LkWh=7,587/12,283 C&I: BC=2.51/4.24,  
LkWh=50,585/62,403

NHEC

2003: \$0  
2004: \$112,964, 11%, Res: BC=1.45/1.41, LkWh= 16,238,655 / 10,751,318, C&I: BC=2.36/1.50,  
LkWh= 22,214,790 / 12,953,707  
2005: \$117,497, 10%, Res: BC=1.63/1.46, LkWh=21,072,929 / 16,771,215, C&I: BC=8.09/2.41,  
LkWh=42,876,586 / 42,299,455  
2006: \$136,293 11%, Res: BC=2.22/1.64, LkWh=21,551,812 / 14,423,093, C&I: BC=3.57/2.27,  
LkWh=37,062,958 / 32,306,215  
2007: \$132,284 12%, Res: BC=1.96/1.75, LkWh= 26,550,795 / 11,630,285, C&I: BC=3.04/2.76,  
LkWh= 37,612,821 / 17,968,223  
2008: \$96,745 (estimated at 8%)

PSNH

2003: \$1,775,512 11.5%, Res: BC=1.69/1.13, LkWh=208,711,922/166,424,151, C&I:  
BC=2.73/1.92, LkWh=827,317,223/423,450,913  
2004: \$1,128,552 9.4%, Res: BC=2.81/2.44, LkWh=178,264,003/141,519,308, C&I:  
BC=2.14/1.94, LkWh=508,530,111/437,811,773  
2005: \$1,376,976, 10.7%, Res: BC=2.07/1.80, LkWh=182,204,630/146,471,416, C&I:  
BC=3.01/2.09, LkWh=622,649,912/426,411,978  
2006: \$1,590,477 11.7%, Res: BC=2.36/1.74, LkWh=174,777,454/120,057,724, C&I:  
BC=3.55/2.05, LkWh=564,279,528/341,645,568