

Ex. 20

ORIGINAL

N.H.P.U.C. Case No. DW 08-073

Exhibit No. # 20

Witness Panel 2

DO NOT REMOVE FROM FILE

DW 08-073

Pennichuck Water Works, Inc.'s Responses to  
OCA Data Requests – Set 2

Date Request Received: 12/8/08  
Request No. OCA 2-2

Date of Response: 1/8/09  
Witness: Bonalyn J. Hartley

REQUEST: Refer to response to OCA 1-7 and Section 11 of the Company's 1604.01 filing.

- a. Please explain the charges dated November 16, 2007 in Section 11 of the Company's 1604.01 filing, for "Meetings and Conventions."
- b. Please explain the charges paid to the United Way of Greater Nashua for an "Annual Meeting Dinner," listed on the list of "Meetings and Conventions" in Section 11 of the Company's 1604.01 filing.
- c. Please explain the dues paid to the "Mass Water Works Assoc" in 2008, listed on Attachment OCA 1-7.
- d. Please identify the vender "MAHRA" and explain the amounts paid to this vendor, as listed in Section 11 of the 1604.01 filing for Meetings and Conventions, as well as for Memberships; and on Attachment OCA 1-7.
- e. Please provide information about the Rotary meetings attended during the test year. Please provide copies of documents received at these meetings.
- f. Regarding Water ISAC membership for \$2,000.00 on Attachment OCA 1-7. Subscription Payment Information shown on the Water ISAC website ([https://www.waterisac.org/csnc/waterisac\\_pro\\_registration](https://www.waterisac.org/csnc/waterisac_pro_registration)) indicates this amount would pay the membership fee for 19 persons. Please identify the number of employees for whom the Company pays for membership in this organization and for each employee state the reason for his or her membership.
- g. The memberships total for the test year ended 12/31/2007 is \$18,723.93 as shown in Section 11 of 1604.01 filing requirements and, according to Attachment OCA 1-7, the total for January through September 30, 2008 is \$29,751.00. Is the Company proposing a pro forma increase to the 2008 total amount as part of this filing?
- h. Please provide a detailed explanation of the total cost of memberships in the AWWA. The amounts shown include \$10,591.00 and then numerous other smaller amounts as Annual Dues.

- i. Are any of these membership expenses during the test year allocated to other regulated or non-regulated affiliates? Please explain.

RESPONSE:

- a. The credit of \$285.30 represents a reimbursement to the Company for personal expenses charged by one executive attending the NAWC Drinking Water Symposium in October 2007.
- b. One executive attended the Nashua United Way Annual Dinner representing the Company as part of our continued support for the community we serve.
- c. Upon subsequent review this should not be charged to PWV.
- d. The vendor "MAHRA" is the Manchester Area Human Resources Association. The amounts paid represent membership fees and periodic meeting fees for the Company's HR Manager and Administrator. The membership and meetings enable the Company's HR personnel to be trained and updated on current issues and regulations.
- e. Rotary is an international organization that is dedicated to service in the community, the nation and the world. Many communities have a local Rotary club which consists of business leaders in the community. The local club's weekly meetings provide an excellent opportunity for the business leaders to work together for the betterment of the community. Mr. Densberger is an active member of the Rotary Club of Nashua West. He pays his weekly luncheon fee of \$15.00 out of his own pocket and does not seek reimbursement. The Company pays his annual dues because it believes that the relationships that Mr. Densberger maintains through his Rotary club involvement are important to the business. There are no documents that are issued as part of these meetings.
- f. The Company has three members/users of WaterISAC. The fee is \$1000 for a system serving over 100,000 in population for one member and \$500 for each additional member/user. The "19" member calculation referred to above appears to be based on customer counts (Penn Corp regulated utilities serve over 32,000 customers representing a population of over 100,000) not population served.

- g. The Company has proposed a pro forma increase of \$12,051 for memberships. Please see 1604.06, Tab 13, Schedule 1, Attachment C, page 2 of the Company's filing.
- h. The \$10,591.00 is for membership and support of the American Water Works Research Foundation (AWWARF). AWWARF provides leading edge research into all operating aspects of a water utility, including by not limited to research into water treatment technologies, research into distribution materials and performance, and research into information technology and operating practices. The research generated by the AWWARF provides the industry with information on how to improve service and efficiency. The numerous smaller amounts for annual dues referenced in the data request represent the Company's membership involvement with the American Water Works Association. The Company currently has seven managers/executives who have active individual memberships of AWWA. The cost of the individual AWWA memberships for the seven managers/executives is less than a corporate AWWA membership for a utility of PWW's size.
- i. The Meetings and Convention Expense is allocated through the Management Fee. The Memberships Expense is specific to the regulated utility and is not allocated.

