Witness: H. Walker, III Exhibit No. HW-2 DW 08-073 - 48 Pages

PENNICHUCK WATER WORKS, INC.

RATE OF RETURN

EXHIBIT

SCHEDULES 1 to 20

TO ACCOMPANY THE

DIRECT TESTIMONY OF HAROLD WALKER, III

JUNE 2008

Prepared by:

GANNETT FLEMING, INC.

VALUATION AND RATE DIVISION



Valley Forge, Pennsylvania

Pennichuck Water Works, Inc. Cost of Capital and Fair Rate of Return Pro Forma at 12/31/07

Type of Capital	<u>Ratios</u>	Cost <u>Rate</u>	Weighted Cost Rate			
Debt	57.8 %	5.30 %	3.06 %			
Common Equity	42.2	11.25	4.75			
Overall Cost of Capital	<u>100.0</u> %		<u>7.81</u> %			
Before Income Tax Interest Co (Based on effective income ta	•		<u>3.6</u> x			
Debt / Total Capital			<u>57.8</u> %			
Gross Cash Flow Interest Cov (From page 2 of this Schedul	•		<u>3.7</u> x			
Gross Cash Flow / Total Debt (From page 2 of this Schedule)						
Net Cash Flow / Capital Expe (From page 2 of this Schedul			<u>55.0</u> %			

Pennichuck Water Works, Inc. Funds Flow Ratio Test of Recommended Cost of Capital and Fair Rate of Return Pro Forma at 12/31/07

Line <u>No.</u>		(\$ 000's)		Cash <u>Flow</u> (\$ 000's)	Funds Flow <u>Ratios</u>
1 . R	ate Base Value	\$100,673			
2 . V	Veighted Traditional Debt Component	3.06	%		
3 . V	Weighted Traditional Equity Components	4.75	%		
4.	Net Income (ln 1 x ln 3) Expenses Not Requiring Cash Outlay	/s:		\$4,782	
5.	Depreciation			2,632	
6.	Amortization			49	
7 . 8 .	Deferred Income Taxes + ITC Loss on Property			827 0	
ο.	Loss on Property				
9.	Gross Cash Flow			8,290	
10 .	Less: Preferred Stock Dividends Common Dividends(1)			0 2,869	
11 .	Net Cash Flow			\$5,421	
12 .	Interest Charges (ln 1 x ln 2)			\$3,081	
13.	Gross Construction(2)			\$9,865	
14 .	Rate Base Related Debt(3)			\$58,189	
15 . 16 .	Funds From Operations Interest Cove ((ln 9 + ln 12)/ln 12)	erage			<u>3.7</u> x
17 . 18 .	Funds From Operations / Total Debt (ln 9 / ln 14)				<u>14.2</u> %
19 . 20 .	Net Cash Flow / Capital Expenditure (ln 11 / ln 13)	S			<u>55.0</u> %

Notes: (1) The Company had a dividend payout of about 60% in 2006 and 2007.

- (2) Average estimated construction for 2008 2010.
- (3) The debt ratio (from page 1) times the rate base claim ($\ln 1$).

Pennichuck Water Works, Inc. <u>Common Equity Cost Rate Summary</u>

	Water Group Followed by Analysts						
	<u>DCF(1)</u>	CAPM(2)	<u>RP(3)</u>				
Common Equity Cost Rate Range	11.6 %	6 14.4 %	11.2 %				
Investment Risk							
Adjustment (4)	0.05	<u>0.05</u>	0.05				
Adjusted Common Equity Cost Rate Range Applicable to	11 65	14.45	11.25				
Pennichuck Water Works, Inc.	<u>11.65</u>	<u>14.45</u>	<u>11.25</u>				
Recommended Common Equity Cost Rate for Pennichuck Water Works, Inc. (5)	or 	11.25 %	=				
Check of Reasonableness of							
Common Equity Cost Rate (6)		11.5 % to 11.9	%				

Notes: (1) From Schedule 14 and explained in the Direct Testimony.

- (2) From Schedule 19 and explained in the Direct Testimony.
- (3) From Schedule 20 and explained in the Direct Testimony.
- (4) As explained in the Direct Testimony.
- (5) As explained in the Direct Testimony, the recommendation is only applicable to a conventional common equity ratio of 42.2%.
- (6) See page 2 of Schedule 16.

Pennichuck Water Works, Inc. Capitalization and Capitalization Ratios At December 31, 2007 and Pro Forma at December 31, 2007

	Actual at 12/31/07								
		Ratios Ratios							
		Excluding	Including						
	<u>Capital</u>	Short-term Debt	Short-term Debt						
Long-Term Debt	\$58,164,687	59.1 %	59.1 %						
Common Equity:									
Common Stock	30,000								
Additional Paid In Capital	27,056,141								
Retained Earnings	13,172,313								
Total Common Equity	40,258,454	<u>40.9</u>	40.9						
Total Permanent Capital	98,423,141								
Short-Term Debt	0		0.0						
Total Capital	\$98,423,141		<u>100.0</u> %						

	Pro Forma at 12/31/07								
		Ratios	Ratios						
		Excluding	Including						
	<u>Capital</u>	Short-term Debt	Short-term Debt						
Long-Term Debt	58,164,687	57.8 %	57.8 %						
Common Equity:									
Common Stock	30,000								
Additional Paid In Capital	29,306,141								
Retained Earnings	13,172,313								
Total Common Equity	42,508,454	<u>42.2</u>	42.2						
Total Permanent Capital	100,673,141	<u>100.0</u> %							
Short-Term Debt	0		<u>0.0</u>						
Total Capital	\$100,673,141		<u>100.0</u> %						

Capital Structure Ratios for the The Water Group Followed by Analysts For 2007 and Esimated for 2012

	12/31/2007	Est.(1) 2012
Water Group Followed by	<u>Analysts</u>	
Long-term Debt	48.4 %	47.3 %
Preferred Stock	0.1	0.1
Common Equity	<u>51.5</u>	<u>52.6</u>
Total	<u>100.0</u> %	<u>100.0</u> %

Notes: (1) Project by Value Line for the period 2011 to 2013.

Source of Information: Value Line Investment Survey, 4/25/08 S&P and Quarterly Reports

Pennichuck Water Works, Inc. Calculation of Embedded Cost of Long-term Debt Actual At December 31, 2007 and Pro Foma at December 31, 2007

<u>Holder</u>	<u>Term</u>	<u>Maturity</u>	Rate	Outstanding Balance	Annual <u>Interest</u>	Annual Amortization	All In Annual <u>Cost</u>	Effective Rate
Actual At December 31, 2007:								
American United Life	25	3/1/21	7.40%	7,600,000	562,400	6,600	569,000	7.49%
American United Life	5	3/4/10	5.00%	5,000,000	250,000	16,348	266,348	5.33%
BFA of NH (2005 series A)	30	10/1/35	4.70%	11,788,531	569,875	24,114	593,989	5.04%
BFA of NH (2005 series B)	29	10/1/35	3.85%	6,000,000	231,000	6,651	237,651	3.96%
BFA of NH (2005 series BC-1)	28	10/1/35	4.45%	15,000,000	667,500	31,656	699,156	4.66%
BFA of NH (series A)	30	1/1/35	4.70%	1,830,000	86,010	8,679	94,689	5.17%
BFA of NH (series B)	25	1/1/30	4.60%	2,345,000	107,870	11,161	119,031	5.08%
BFA of NH (series C)	20	1/1/25	4.50%	1,205,000	54,225	5,570	59,795	4.96%
BFA of NH	25	5/1/22	6.30%	4,000,000	252,000	8,819	260,819	6.52%
State of NH	20	4/1/22	3.80%	317,062	12,048	282	12,330	3.89%
WTP - SRF	20	7/1/29	1.00%	3,000,000	30,000	-	30,000	1.00%
Twin Ridge SRF	10	4/1/13	2.315%	79,094	1,831	593	2,424	3.06%
Totals - Actual At December 3	1, 2007:			58,164,687	2,824,759	120,472	2,945,232	5.06%
Pro Foma Adjustments at December 31, 2	007:							
BFA of NH (2005 series BC-1)	28	10/1/35	4.45%	(15,000,000)	(667,500)	-	(667,500)	4.45%
BC - 3 Note	10	3/4/10	5.00%	7,500,000	375,000	11,200	386,200	5.15%
BC - 4 Note	27	10/1/35	5.375%	7,500,000	403,125	14,778	417,903	5.57%
Totals - Pro Foma at December	r 31, 2007			58,164,687	2,935,384	146,450	3,081,835	5.30%

Pennichuck Water Works, Inc. Five Year Analysis 2003 - 2007 (1)

<u>Ln #</u>		<u>2007</u>	<u>2006</u>	<u>2005</u>	<u>2004</u>	2003	Average	
			(Millions of \$)					
1	Investor Provided Capital(\$) Permanent Capital	98.423	81.545	72.386	40.861	39.984	28.2	
2	Short-Term Debt	0.000	0.000	0.000	0.000	0.000	20.2	
3	Total Capital	98.423	81.545	72.386	40.861	39.984	28.2	
4	Total Revenue(\$)	21.548	17.099	16.952	15.685	15.050	9.8	
5	Construction(\$)	10.503	16.867	8.652	5.002	4.771	33.8	
6	Effective Income Tax Rate(%)	35.1	38.5	43.1	38.2	37.9	Five Year <u>Average</u> 38.6	Average Central Values(9) 38.2
7	Capitalization Ratios(%) Long-Term Debt	59.1	51.0	49.0	50.1	52.1	52.3	51.1
8	Preferred Stock	0.0	0.0	0.0	0.0	0.0	0.0	0.0
9	Common Equity	<u>40.9</u>	<u>49.0</u>	<u>51.0</u>	<u>49.9</u>	<u>47.9</u>	47.7	48.9
	Total	<u>100.0</u>	<u>100.0</u>	<u>100.0</u>	<u>100.0</u>	<u>100.0</u>		
10	Total Debt	59.1	51.0	49.0	50.1	52.1	52.3	51.1
11	Preferred Stock	0.0	0.0	0.0	0.0	0.0	0.0	0.0
12	Common Equity	<u>40.9</u>	<u>49.0</u>	<u>51.0</u>	<u>49.9</u>	<u>47.9</u>	47.7	48.9
	Total	<u>100.0</u>	<u>100.0</u>	<u>100.0</u>	<u>100.0</u>	<u>100.0</u>		
	Rates on Average Capital(2)(%)					- 0		
13	Total Debt	4.0	4.3	6.2	7.9	7.8	6.0	6.1
14 15	Long-Term Debt Preferred Stock	4.0 0.0	4.3 0.0	6.2 0.0	7.9 0.0	7.8 0.0	6.0 0.0	6.1 0.0
15		0.0	0.0	0.0	0.0	0.0	0.0	0.0
4.6	Coverage - Including AFC(3)(x)		2.7	2.5	2.4	2.1	2.0	2.5
16 17	PreTax Interest PreTax Interest + Pref. Div	4.1 4.1	2.7 2.7	2.5 2.5	2.4 2.4	2.1 2.1	2.8 2.8	2.5 2.5
18	PostTax Interest + Pref. Div	3.0	2.7	1.8	1.9	1.7	2.8	2.3 1.9
10		2.0	2.0	1.0	1.,	1.,	2.1	1.,
10	Coverage - Excluding AFC(3)(x)	2.0	0.1	2.2	2.4	2.1	2.6	2.2
19	PreTax Interest	3.9 3.9	2.1 2.1	2.3	2.4	2.1	2.6	2.3
20 21	PreTax Interest + Pref. Div PostTax Interest + Pref. Div	2.8	1.4	2.3 1.7	2.4 1.8	2.1 1.7	2.6 1.9	2.3 1.7
22	GCF / Interest Coverage(4)(x)	5.2	3.1	4.3	3.6	3.3	3.9	3.7
23	Coverage of Common Dividends(5)(x)	4.5	2.6	0.0	0.0	4.1	2.2	2.2
24	Construction / Avg. Tot. Capital(%)	11.7	21.9	15.3	12.4	12.0	14.7	13.2
25	NCF / Construction(6)(%)	62.2	12.8	66.6	86.0	60.6	57.6	63.1
26	AFC / Income for Common Stock	11.0	57.2	19.2	4.6	0.0	18.4	11.6
27	GCF / Avg. Tot. Debt(7)(%)	16.9	9.2	20.6	20.8	18.2	17.1	18.6
	-							
28	GCF / Permanent Capital(8)(%)	8.6	4.3	8.0	10.5	9.6	8.2	8.7

See page 6 of this Schedule for notes.

Pennichuck Water Works, Inc. Five Year Analysis 2003-2007

Notes:

- (1) Based upon the financials as originally reported.
- (2) Computed by relating total debt interest, long-term debt interest and preferred dividend expense to average of beginning and ending balance of the respective capital outstanding.
- (3) The coverage calculations, both including and excluding AFC, represent the number of times available earnings cover the various fixed charges. It should be noted that the pretax coverage including preferred dividends has been grossed up for the income tax paid on the preferred dividends.
- (4) GCF or gross cash flow (sum of net income, depreciation, amortization, net deferred income taxes and investment tax credits, less AFC), plus interest charges, divided by interest charges.
- (5) GCF (see note 4) less all preferred dividends which cover common dividends.
- (6) The percent of GCF (see note 4) less all cash dividends which cover gross construction expenditures.
- (7) GCF (see note 4) as a percentage of Permanent Capital (long-term debt, current maturities and preferred, preference and common equity).
- (8) GCF (see note 4) as a percentage of average total debt.
- (9) Average of the second, third and fourth quintile values.

Source of Information: Annual Reports

Water Group Followed by Analysts Five Year Analysis 2003 - 2007 (1)

<u>Ln #</u>		2007	<u>2006</u>	<u>2005</u>	<u>2004</u>	<u>2003</u>	Average	
				(Millions of \$))		Ann. Chg(%)	
1	Investor Provided Capital(\$) Permanent Capital	643.076	581.085	520.074	483.137	425.738	10.9	
2	Short-Term Debt	20.977	30.506	32.082	30.626	<u>32.403</u>	10.9	
3	Total Capital	664.053	611.591	552.156	513.763	458.141	9.8	
4	Total Revenue(\$)	254.122	232.311	215.583	200.366	176.703	9.6	
5	Construction(\$)	85.293	88.510	75.375	67.282	58.734	10.1	
6	Effective Income Tax Rate(%)	31.2	38.4	39.9	39.3	37.8	Five Year <u>Average</u> 37.3	Average Central <u>Values(9)</u> 38.4
7	Book Capitalization Ratios(%) Long-Term Debt	48.4	48.0	49.0	48.9	50.4	49.0	48.9
8	Preferred Stock	0.1	0.1	0.1	0.1	0.1	0.1	0.1
9	Common Equity	<u>51.5</u>	51.9	50.9	50.9	49.5	50.9	50.9
	Total	100.0	100.0	100.0	100.0	100.0		
10	Total Debt	50.2	49.8	51.8	52.1	53.6	51.5	51.8
11	Preferred Stock	0.1	0.1	0.1	0.1	0.1	0.1	0.1
12	Common Equity	<u>49.7</u>	<u>50.1</u>	48.1	<u>47.8</u>	46.3	48.4	48.1
	Total	100.0	100.0	100.0	100.0	100.0		
	Rates on Average Capital(2)(%)							
13 14	Total Debt	6.5 6.9	6.7 7.0	6.5 7.9	6.5 8.1	6.4 7.6	6.5 7.5	6.5 7.6
15	Long-Term Debt Preferred Stock	4.8	7.0 4.8	4.8	6.1 4.7	40.8	12.0	4.8
13		1.0	1.0	1.0		10.0	12.0	1.0
	Coverage - Including AFC(3)(x)							
16	PreTax Interest	3.3	3.5	3.4	3.1 3.1	3.1	3.3	3.3
17 18	PreTax Interest + Pref. Div PostTax Interest + Pref. Div	3.3 2.4	3.5 2.5	3.4 2.4	2.3	3.1 2.3	3.3 2.4	3.3 2.4
10	TOSTIAN THEOREM + TICL. DIV	2.4	2.3	2.4	2.3	2.3	2.4	2.4
	Coverage - Excluding $AFC(3)(x)$							
19	PreTax Interest	3.2	3.4	3.3	3.1	3.0	3.2	3.2
20 21	PreTax Interest + Pref. Div PostTax Interest + Pref. Div	3.2 2.3	3.4 2.5	3.3 2.4	3.0 2.2	3.0 2.2	3.2 2.3	3.2 2.3
21		2.3	2.3					2.3
22	GCF / Interest Coverage(4)(x)	3.7	4.1	4.0	4.0	3.8	3.9	4.0
23	Coverage of Common Dividends $(5)(x)$	2.9	3.8	3.7	3.7	3.6	3.5	3.7
24	Construction / Avg. Tot. Capital(%)	15.0	16.5	14.4	16.5	14.8	15.4	15.0
25	NCF / Construction(6)(%)	43.9	44.8	49.5	49.5	45.6	46.7	45.6
26	AFC / Income for Common Stock	3.8	4.9	6.3	6.5	4.9	5.3	4.9
27	GCF / Avg. Tot. Debt(7)(%)	17.3	20.8	19.7	19.6	18.0	19.1	19.6
28	GCF / Permanent Capital(8)(%)	9.1	10.6	10.6	10.7	10.1	10.2	10.6

See page 2 of this Schedule for notes.

Water Group Followed by Analysts Five Year Analysis 2003-2007

Notes:

- (1) Average of the achieved results for each individual company based upon the financials as originally reported.
- (2) Computed by relating total debt interest, long-term debt interest and preferred dividend expense to average of beginning and ending balance of the respective capital outstanding.
- (3) The coverage calculations, both including and excluding AFC, represent the number of times available earnings cover the various fixed charges. It should be noted that the pretax coverage including preferred dividends has been grossed up for the income tax paid on the preferred dividends.
- (4) GCF or gross cash flow (sum of net income, depreciation, amortization, net deferred income taxes and investment tax credits, less AFC), plus interest charges, divided by interest charges.
- (5) GCF (see note 4) less all preferred dividends which cover common dividends.
- (6) The percent of GCF (see note 4) less all cash dividends which cover gross construction expenditures.
- (7) GCF (see note 4) as a percentage of Permanent Capital (long-term debt, current maturities and preferred, preference and common equity).
- (8) GCF (see note 4) as a percentage of average total debt.
- (9) Average of the second, third and fourth quintile values.

Source of Information: Standard & Poor's and Annual Reports

S&P Utilities Five Year Analysis 2003 - 2007 (1)

<u>Ln #</u>		<u>2007</u>	<u>2006</u>	<u>2005</u>	2004	<u>2003</u>	Average	
	Instantant Described Control(th)			(Millions of	\$)		Ann. Chg(%)	
1 2	Investor Provided Capital(\$) Permanent Capital Short-Term Debt	17,587.874 1,491.453	19,603.808 1,539.579	17,129.450 1,530.319	17,550.801 1,200.958	17,219.866 1,314.051	0.9	
3	Total Capital	19,079.327	21,143.387	18,659.769	18,751.759	18,533.917	1.1	
4	Total Revenue(\$)	12,405.320	12,058.688	11,815.914	11,237.167	10,749.282	3.7	
5	Construction(\$)	2,157.606	2,039.561	1,623.931	1,398.993	1,462.919	10.8	
6	Effective Income Tax Rate(%)	34.1	33.5	32.1	29.2	30.6	Five Year <u>Average</u> 31.9	Average Central Values(9) 32.1
7	Book Capitalization Ratios(%) Long-Term Debt	51.3	51.5	54.2	55.0	58.0	54.0	54.2
8	Preferred Stock	0.9	0.9	1.0	0.9	1.0	0.9	1.0
9	Common Equity Total	47.9 100.0	<u>47.7</u> 100.0	44.9 100.0	44.1 100.0	41.0 100.0	45.1	44.9
10	Total Debt	55.0	55.0	57.9	58.0	61.0	57.4	57.9
11	Preferred Stock	0.8	0.8	0.9	0.9	0.9	0.9	0.9
12	Common Equity	44.2	44.2	41.2	41.1	<u>38.1</u>	41.8	41.2
	Total	100.0	100.0	100.0	100.0	100.0		
	Rates on Average Capital(2)(%)							
13 14	Total Debt Long-Term Debt	6.7 5.8	6.8 6.0	6.4 6.2	6.6 6.4	6.5 6.4	6.6 6.2	6.6 6.2
15	Preferred Stock	4.4	4.4	6.6	4.9	6.0	5.3	4.9
	Coverage - Including AFC(3)(x)							
16	PreTax Interest	3.9	3.3	3.2	3.1	2.4	3.2	3.2
17	PreTax Interest + Pref. Div	3.8	3.3	3.1	3.1	2.3	3.1	3.1
18	PostTax Interest + Pref. Div	2.9	2.5	2.4	2.4	1.9	2.4	2.4
	Coverage - Excluding AFC(3)(x)							
19	PreTax Interest	3.8	3.3	3.1	3.1	2.3	3.1	3.1
20 21	PreTax Interest + Pref. Div PostTax Interest + Pref. Div	3.8 2.8	3.2 2.4	3.1 2.4	3.1 2.4	2.3 1.9	3.1 2.4	3.1 2.4
22	GCF / Interest Coverage(4)(x)	4.7	4.3	4.2	4.5	3.7	4.3	4.3
23	Coverage of Common Dividends(5)(x)	4.3	3.9	4.1	4.3	4.7	4.3	4.3
24	Construction / Avg. Tot. Capital(%)	11.8	10.5	9.0	7.8	8.1	9.4	9.0
25	NCF / Construction(6)(%)	87.4	86.7	100.2	138.2	88.8	100.2	88.8
26	AFC / Income for Common Stock	1.1	3.8	2.3	2.8	1.6	2.3	2.3
27	GCF / Avg. Tot. Debt(7)(%)	23.8	21.6	20.0	23.7	16.2	21.1	21.6
28	GCF / Permanent Capital(8)(%)	13.7	12.6	12.0	14.4	10.9	12.7	12.6

See page 2 of this Schedule for notes.

S&P Public Utilities Five Year Analysis 2003-2007

Notes:

- (1) Market value weighted achieved results for each individual company based upon the financials as originally reported.
- (2) Computed by relating total debt interest, long-term debt interest and preferred dividend expense to average of beginning and ending balance of the respective capital outstanding.
- (3) The coverage calculations, both including and excluding AFC, represent the number of times available earnings cover the various fixed charges. It should be noted that the pretax coverage including preferred dividends has been grossed up for the income tax paid on the preferred dividends.
- (4) GCF or gross cash flow (sum of net income, depreciation, amortization, net deferred income taxes and investment tax credits, less AFC), plus interest charges, divided by interest charges.
- (5) GCF (see note 4) less all preferred dividends which cover common dividends.
- (6) The percent of GCF (see note 4) less all cash dividends which cover gross construction expenditures.
- (7) GCF (see note 4) as a percentage of Permanent Capital (long-term debt, current maturities and preferred, preference and common equity).
- (8) GCF (see note 4) as a percentage of average total debt.
- (9) Average of the second, third and fourth quintile values.

Source of Information: Standard & Poor's, Moody's and Annual Reports

Risk Measures for the Common Stock of the The Water Group Followed by Analysts and the S&P Utilities

	Recent S&P Issuer Credit	Stock Exchange	Recent S&P Common	Value Line	Recent Market	Recent S&P Market	Market	Market Quartile
	Rating	for Company	Stock Ranking	Beta	Value (Mill \$)	Size Index	Quartile	Name
Water Group Followed by Analysts					(14111 ψ)			
American States Water Co	A	New York Stock Exchange	Average (B+)	1.00	603.850	S&P SmallCap 600	4	Mico-Cap
Aqua America Inc	A+	New York Stock Exchange	High (A)	0.95	2,462.709	S&P MidCap 400	2	Mid-Cap
Artesian Resources	-	NASDAQ/ NMS/ OTC Bul Brd	Above Average (A-)	-	137.935	NOT in a S&P Index	4	Mico-Cap
California Water Service Gp	A+	New York Stock Exchange	Average (B+)	1.10	801.709	NOT in a S&P Index	3	Low-Cap
SJW Corp	-	New York Stock Exchange	Above Average (A-)	-	552.747	NOT in a S&P Index	4	Mico-Cap
Southwest Water Co	-	NASDAQ/ NMS/ OTC Bul Brd	Average (B+)	1.00	272.206	NOT in a S&P Index	4	Mico-Cap
York Water Co	A-	NASDAQ/ NMS/ OTC Bul Brd	-	-	178.888	NOT in a S&P Index	4	Mico-Cap
Average	<u>A</u>		Above Average (A-)	<u>1.01</u>	552.747	NOT in a S&P Index	<u>4</u>	Mico-Cap
S&P Public Utilities								
AES Corp	BB-	New York Stock Exchange	Below Average (B)	1.20	11,653.369	S&P 500	1	Large-Cap
Allegheny Energy Inc	BBB-	New York Stock Exchange	Below Average (B)	1.15	9,016.449	S&P 500	2	Mid-Cap
Ameren Corp	BBB-	New York Stock Exchange	Above Average (A-)	0.80	9,467.947	S&P 500	1	Large-Cap
American Electric Power	BBB	New York Stock Exchange	Below Average (B)	0.85	17,898.951	S&P 500	1	Large-Cap
CenterPoint Energy Inc	BBB	New York Stock Exchange	Below Average (B)	0.95	4,988.614	S&P 500	2	Mid-Cap
CMS Energy Corp	BBB-	New York Stock Exchange	Lowest (C)	1.05	3,284.174	S&P 500	2	Mid-Cap
Consolidated Edison Inc	A-	New York Stock Exchange	Average (B+)	0.75	11,340.784	S&P 500	1	Large-Cap
Constellation Energy Grp Inc	BBB+	New York Stock Exchange	Average (B+)	0.90	15,061.267	S&P 500	1	Large-Cap
Dominion Resources Inc	A-	New York Stock Exchange	Average (B+)	0.80	25,045.836	S&P 500	1	Large-Cap
DTE Energy Co	BBB	New York Stock Exchange	Below Average (B)	0.80	6,576.536	S&P 500	2	Mid-Cap
Duke Energy Corp	A-	New York Stock Exchange	Below Average (B)	-	23,134.777	S&P 500	1	Large-Cap
Dynegy Inc	В	New York Stock Exchange	Lowest (C)	1.25	4,314.146	S&P 500	2	Mid-Cap
Edison International	BBB-	New York Stock Exchange	Below Average (B)	0.90	16,996.830	S&P 500	1	Large-Cap
Entergy Corp	BBB	New York Stock Exchange	Above Average (A-)	0.85	22,092.861	S&P 500	1	Large-Cap
Exelon Corp	BBB+	New York Stock Exchange	Average (B+)	0.85	56,075.137	S&P 500	1	Large-Cap
FirstEnergy Corp	BBB	New York Stock Exchange	Above Average (A-)	0.80	23,057.719	S&P 500	1	Large-Cap
FPL Group Inc	A	New York Stock Exchange	Above Average (A-)	0.80	27,054.275	S&P 500	1	Large-Cap
Integrys Energy Group Inc	A-	New York Stock Exchange	Above Average (A-)	0.85	3,659.945	S&P 500	2	Mid-Cap
NICOR Inc	AA	New York Stock Exchange	Below Average (B)	1.30	1,774.435	S&P 500	3	Low-Cap
NiSource Inc	BBB-	New York Stock Exchange	Below Average (B)	0.90	4,907.768	S&P 500	2	Mid-Cap
PG&E Corp	BBB	New York Stock Exchange	Below Average (B)	0.90	5,009.949	S&P 500	2	Mid-Cap
PG&E Corp	BBB	New York Stock Exchange	Below Average (B)	0.90	5,009.949	S&P 500	2	Mid-Cap
Pinnacle West Capital	BBB-	New York Stock Exchange	Average (B+)	0.80	3,415.043	S&P 500	2	Mid-Cap
PPL Corp	BBB	New York Stock Exchange	Average (B+)	0.90	17,895.949	S&P 500	1	Large-Cap
Progress Energy Inc	BBB+	New York Stock Exchange	Below Average (B)	0.80	10,925.084	S&P 500	1	Large-Cap
Public Service Entrp	BBB	New York Stock Exchange	Average (B+)	0.90	22,326.303	S&P 500	1	Large-Cap
Questar Corp	-	New York Stock Exchange	High (A)	1.05	10,742.728	S&P 500	1	Large-Cap
Sempra Energy	BBB+	New York Stock Exchange	Average (B+)	0.95	14,894.689	S&P 500	1	Large-Cap
Southern Co	A	New York Stock Exchange	Above Average (A-)	0.70	28,578.641	S&P 500	1	Large-Cap
TECO Energy Inc	BBB-	New York Stock Exchange	Below Average (B)	0.95	3,376.749	S&P 500	2	Mid-Cap
Xcel Energy Inc	BBB+	New York Stock Exchange	Below Average (B)	0.80	8,954.546	S&P 500	2	Mid-Cap
Average	BBB		Average (B+)	0.91	13,823.595	S&P 500	<u>1</u>	Large-Cap

Comparative Ratios

For Pennichuck Water Works, Inc., The Water Group Followed by Analysts S&P Utilities, and S&P 500 For the Years 2003-2007(1)

	<u>2007</u>	<u>2006</u>	<u>2005</u>	<u>2004</u>	2003	Five Year <u>Average</u>
Return on Common Equity(2)						
Pennichuck Water Works, Inc.	10.1	4.5	5.1	7.1	6.0	6.6
Water Group Followed by Analysts	9.0	10.2	9.9	9.3	9.6	9.6
S&P Utilities	15.3	12.5	12.8	14.3	14.0	13.8
S&P 500	14.0	17.2	16.4	15.0	14.2	15.4
Market/Book Multiple(3)						
Water Group Followed by Analysts	2.5	2.7	2.5	2.2	2.2	2.4
S&P Utilities	2.6	2.3	2.3	1.9	2.1	2.2
S&P 500	2.8	2.8	2.8	2.9	2.8	2.8
Earnings/Price Ratio(4) Water Group Followed by Analysts S&P Utilities	3.7 6.1	3.9 5.7	4.1 5.8	4.3 7.7	4.6 6.2	4.1 6.3
S&P 500	5.0	6.3	5.9	5.1	5.2	5.5
Dividend Payout Ratio(5)	46.4	00.0			0.1.0	
Pennichuck Water Works, Inc.	46.4	80.0	0.0	0.0	81.9	41.7
Water Group Followed by Analysts	69.2	62.7	62.0	69.0	71.9	67.0
S&P Utilities	47.6	59.1	61.3	58.0	33.3	51.9
S&P 500	37.3	29.9	31.1	33.2	35.3	33.4
Dividend Yield(6)						
Water Group Followed by Analysts	2.4	2.3	2.5	2.9	3.1	2.6
S&P Utilities	2.9	3.3	3.5	3.8	4.3	3.6
S&P 500	1.9	1.9	1.8	1.7	1.8	1.8

See next page for Notes.

Comparative Ratios For Pennichuck Water Works, Inc., Water Group Followed by Analysts, The S&P Utilities, and S&P 500 for the Years 2003-2007 (1)

Notes:

- (1) The average of achieved results for the companies in each group. The information for the S&P Public Utilities is market weighted. The information for the S&P 500 is based upon per share information adjusted to price index level.
- (2) Rate of Return on Average Book Common Equity income available for common equity divided by average beginning and ending year's balance of book common equity.
- (3) Market/Book Ratio average of yearly high-low market price divided by the average of beginning and ending year's book value per share.
- (4) Earnings/Price Ratio reported earnings per share yearly divided by the average of yearly high-low market price.
- (5) Dividend Payout Ratio is computed by dividing the yearly reported dividends paid by the yearly income available for common equity.
- (6) Dividend Yield yearly dividend per share divided by the average yearly high-low market price.

Source of Information: Standard & Poor's and Annual Reports

Capital Intensity and Capital Recovery For Pennichuck Water Works, Inc., The Water Group Followed by Analysts, and S&P Utilities For the Year 2007

	Capital <u>Intensity</u>	Rate of Capital <u>Recovery</u>	Capital Recovery <u>Years</u>
Pennichuck Water Works, Inc.	\$6.59	2.34%	42.7
Water Group Followed by Analysts	\$4.79	2.22%	47.7
S&P Utilities	\$2.36	3.71%	28.5

Relative Size of Pennichuck Water Works, Inc., Versus the Water Group Followed by Analysts For the Year 2007

			Water Group
			Followed by
			Analysts
		Water Group	Vs.
	Pennichuck	Followed by	Pennichuck
	Water Works, Inc.	<u>Analysts</u>	Water Works, Inc.
Total Capitalization (000's)	\$98,423	\$664,053	6.7 x
Total Operating Revenues (000's)	\$21,548	\$254,122	11.8 x
Number of Customers	25,923	315,257	12.2 x

Institutional Holdings, Insider Holdings and Percentage of Shares Traded Annually for the The Water Group Followed by Analysts and the S&P Utilities

	Water Group Followed by <u>Analysts</u>	S&P <u>Public Utilities</u>
Percentage of common shares held by insiders (1)	11.0%	2.4%
Percentage of common shares held by institutions (2)	40.4%	66.7%
Percentage Of Common Shares Traded In 2006 Percentage Of Common Shares Traded In 2007	84% 133%	132% 176%
Average Number Of Months For All Common Shares To Turnover (3)	16.8	8.9

- Notes: (1) An insider is a director or an officer who has a policy-making role or a person who is directly or indirectly the beneficial owner of more than 10% of a certain company's stock. An insider may be either an individual or a corporation. Insiders are required to disclose their purchase/sale transactions to the SEC in which a change in beneficial ownership has occurred. The filings must be submitted before the end of the second business day following the day on which the transaction had been executed.
 - (2) Institutional holders are those investment managers having a fair market value of equity assets under management of \$100 million or more. Certain banks, insurance companies, investment advisers, investment companies, foundations and pension funds are included in this category.
 - (3) Based on average turnover (shares traded) over the past five years.

Bond and Credit Ratings for Pennichuck Water Works, Inc. and The Water Group Followed by Analysts

	S&P Credit <u>Rating</u>	S&P Business Position	<u>on</u>
Pennichuck Water Works, Inc.	<u>Baa3</u> *	<u>NA</u>	<u>NA</u>
Pennichuck Water Works, Inc (Insured Rating for the \$50 Million Water Revenue Bonds, 2005 Series)	<u>Aaa</u> **	<u>NA</u>	<u>NA</u>
Water Group Followed by Analysts			
American States Water Co	A-	3 - Above Average	3
Aqua America Inc ***	A+	2 - Well-above-average	2
Artesian Resources	-	-	-
California Water Service Gp	A+	3 - Above Average	3
SJW Corp	-	-	-
Southwest Water Co	-	-	-
York Water Co	A-	2 - Well-above-average	2
Average	<u>A</u>	<u>2 - Well-above-average</u>	2.5

^{* -} Baa3 rating shown is a Moody's rating. Equivalent to a S&P rating of BBB-.

^{** -} An insured Aaa rating shown is a Moody's rating. Equivalent to an insured rating of AAA by S&P.

^{*** -} The A+ bond rating and the "Business Position" is that for Aqua Pennsylvania, Inc.

Comparison of Standard & Poor's Measures of Financial Risk For Pennichuck Water Works, Inc., and The Water Group Followed by Analysts(1)

Trend in Standard & Poor's Measures of Financial Risk (Five-Year Average 2003-07)

	Pennichuck Water Works, In	Water Group Followed by nc. Analysts	
PreTax Interest Coverage(2)(x)	2.6 x	3.2 x	
Total Debt/Total Capital(%)	52.3 %	51.5 %	
GCF / Interest Coverage(3)(x)	3.9 x	3.9 x	
GCF / Average Total Debt(4)(%)	17.1 %	19.1 %	
NCF / Construction(5)(%)	57.6 %	46.7 %	

Spot in Standard & Poor's Measures of <u>Financial Risk (For the Year 2007)</u>

	Pennichuck Water Works, Inc.	Water Group Followed by <u>Analysts</u>
PreTax Interest Coverage(2)(x)	3.9 x	3.2 x
Total Debt/Total Capital(%)	59.1 %	50.2 %
GCF / Interest Coverage(3)(x)	5.2 x	3.7 x
GCF / Average Total Debt(4)(%)	16.9 %	17.3 %
NCF / Construction(5)(%)	62.2 %	43.9 %

See the next page for notes.

Comparison of Standard & Poor's Measures of Financial Risk Pennichuck Water Works, Inc. and <u>The Water Group Followed by Analysts</u>

Notes:

- (1) Average of the achieved results for each individual company based upon the financials as originally reported.
- (2) Represents the number of times available earnings, excluding AFC, cover all interest charges.
- (3) GCF or gross cash flow (sum of net income, depreciation, amortization, net deferred income taxes and investment tax credits, less AFC), plus interest charges, divided by interest charges.
- (4) GCF (see note 3) as a percentage of average total debt.
- (5) The percent of GCF (see note 3) less all cash dividends which cover gross construction expenditures.

Source of Information: Standard & Poor's and Annual Reports

Distribution of Bond and Credit Ratings for <u>All Companies Contained in S&P's Compustat</u> <u>Database (1)</u>

Number of							
Companies					Range	of Reported Perm	anent
In Each	Se	&P Bond an	d Credit Ratir	ngs	Capital E	y Groupings (Mi	llion \$)
Grouping	Average	Median	Maximum	Minimum	<u>Smallest</u>	Median	Largest
100	В	В	A	Default	-25,767.000	144.145	238.252
100	B+	B+	A	Default	238.408	314.620	389.913
100	BB-	B+	AA-	CCC+	391.292	491.081	572.836
100	BB	BB-	AA	CCC-	574.640	662.030	737.548
100	BB	BB-	A+	Default	738.500	806.418	889.198
100	BB	BB	AA-	CCC	889.654	1,030.922	1,131.888
100	BB+	BB+	AA	B-	1,134.954	1,253.162	1,375.000
100	BBB-	BBB-	AA-	CCC	1,375.268	1,513.956	1,650.138
100	BB+	BBB-	A+	B-	1,650.600	1,796.650	1,975.909
100	BBB-	BBB	AA+	CCC	1,977.029	2,205.570	2,449.933
100	BBB-	BBB-	AA	B-	2,454.209	2,793.254	3,098.000
100	BBB-	BBB-	AA	B-	3,103.788	3,439.692	3,859.822
100	BBB	BBB	AA	B-	3,875.768	4,304.522	4,944.000
100	BBB	BBB	AAA	CCC+	4,957.412	5,667.446	6,565.171
100	BBB	BBB	AA	В	6,589.707	7,327.000	8,629.033
100	BBB+	BBB+	AAA	B+	8,664.300	9,936.627	11,958.765
100	BBB+	A-	AA+	CCC+	11,961.330	14,838.400	18,986.775
100	A	A-	AAA	В	19,207.000	24,096.250	39,888.000
80	A+	A+	AAA	В	39,975.699	86,015.500	488,400.000
1,880							

Number of												
Companies	Range of	Reported Perman	nent									
In Each	Capital By	Groupings (Milli	ion \$)			Distr	ibution of S&F	P Bond and Credi	t Ratings By Size	Grouping		
Grouping	Smallest	Median	Largest	AAA	AA	A	BBB	BB	В	CCC	CC	Default
100	-25,767.000	144.145	238.252	0%	0%	6%	2%	9%	57%	18%	1%	7%
100	238.408	314.620	389.913	0%	0%	1%	7%	24%	61%	6%	0%	1%
100	391.292	491.081	572.836	0%	2%	7%	8%	29%	52%	2%	0%	0%
100	574.640	662.030	737.548	0%	1%	6%	16%	35%	39%	3%	0%	0%
100	738.500	806.418	889.198	0%	0%	7%	22%	45%	24%	1%	0%	1%
100	889.654	1,030.922	1,131.888	0%	1%	5%	29%	39%	23%	3%	0%	0%
100	1,134.954	1,253.162	1,375.000	0%	3%	10%	29%	42%	16%	0%	0%	0%
100	1,375.268	1,513.956	1,650.138	0%	2%	14%	40%	28%	13%	3%	0%	0%
100	1,650.600	1,796.650	1,975.909	0%	0%	10%	47%	29%	14%	0%	0%	0%
100	1,977.029	2,205.570	2,449.933	0%	2%	15%	51%	21%	10%	1%	0%	0%
100	2,454.209	2,793.254	3,098.000	0%	1%	18%	49%	24%	8%	0%	0%	0%
100	3,103.788	3,439.692	3,859.822	0%	2%	20%	40%	27%	11%	0%	0%	0%
100	3,875.768	4,304.522	4,944.000	0%	3%	22%	45%	20%	10%	0%	0%	0%
100	4,957.412	5,667.446	6,565.171	2%	1%	23%	41%	23%	9%	1%	0%	0%
100	6,589.707	7,327.000	8,629.033	0%	4%	28%	47%	14%	7%	0%	0%	0%
100	8,664.300	9,936.627	11,958.765	1%	5%	27%	49%	16%	2%	0%	0%	0%
100	11,961.330	14,838.400	18,986.775	0%	8%	43%	38%	9%	1%	1%	0%	0%
100	19,207.000	24,096.250	39,888.000	5%	13%	51%	26%	3%	2%	0%	0%	0%
80	39,975.699	86,015.500	488,400.000	10%	35%	40%	10%	1%	4%	0%	0%	0%
1,880												

Note: (1) Includes all companies contained in S&P's Compustat North American Database that have a S&P bond or credit ratings and reported permanent capital for the year 2005. Companies were sorted based on amount of reported permanent capital and then separated into groups of 100 companies from smallest to largest.

Total

Interest Rate Trends for Investor-Owned Public Utility Bonds Yearly for 2002-2006, Monthly for the Years 2007 and 2008

	<u>Years</u>	Aaa Rated	Aa Rated	A Rated	Baa Rated
	2002	NA	7.19	7.37	8.02
	2003	NA	6.40	6.58	6.84
	2004	NA	6.04	6.16	6.40
	2005	NA	5.44	5.65	5.93
	2006	NA	5.83	6.07	6.32
	Average	NA	6.18	6.37	6.70
Jan	2007	NA	5.78	5.98	6.16
Feb	2007	NA	5.73	5.90	6.10
Mar	2007	NA	5.66	5.85	6.10
Apr	2007	NA	5.83	5.97	6.24
May	2007	NA	5.86	5.99	6.23
Jun	2007	NA	6.18	6.30	6.54
Jul	2007	NA	6.10	6.25	6.49
Aug	2007	NA	6.11	6.24	6.51
Sep	2007	NA	6.10	6.18	6.45
Oct	2007	NA	6.04	6.11	6.36
Nov	2007	NA	5.87	5.97	6.27
Dec	2007	NA	6.03	6.16	6.51
Avg	2007	NA	5.94	6.08	6.33
Jan	2008	NA	5.87	6.02	6.35
Feb	2008	NA	6.04	6.21	6.60
Mar	2008	NA	5.99	6.21	6.68
Apr	2008	NA	5.99	6.29	6.82
May	2008 E	NA	6.01	6.27	6.77

Source of Information: MERGENT BOND RECORD

Credit Risk Spreads of Investor-Owned Public Utility Bonds Yearly for 2002-2006, Monthly for the Years 2007 and 2008

	<u>Years</u> 2002 2003	Aa Over <u>Aaa</u> NA NA	A Over <u>Aa</u> 0.18 0.19	Baa Over <u>A</u> 0.65 0.26	Baa Over <u>Aaa</u> NA NA
	2004	NA	0.12	0.23	NA
	2005 2006	NA NA	0.21 0.24	0.28 0.25	NA NA
	Average	NA	0.18	0.33	NA
Jan	2007	NA	0.20	0.18	NA
Feb	2007	NA	0.17	0.20	NA
Mar	2007	NA	0.19	0.25	NA
Apr	2007	NA	0.14	0.27	NA
May	2007	NA	0.13	0.24	NA
Jun	2007	NA	0.12	0.24	NA
Jul	2007	NA	0.15	0.24	NA
Aug	2007	NA	0.13	0.27	NA
Sep	2007	NA	0.08	0.27	NA
Oct	2007	NA	0.07	0.25	NA
Nov	2007	NA	0.10	0.30	NA
Dec	2007	NA	0.13	0.35	NA
Avg	2007	NA	0.13	0.26	NA
Jan	2008	NA	0.15	0.33	NA
Feb	2008	NA	0.17	0.39	NA
Mar	2008	NA	0.22	0.47	NA
Apr	2008	NA	0.30	0.53	NA
May	2008 E	NA	0.26	0.50	NA

Source of Information: MERGENT BOND RECORD

Interest Rate Trends
Of Long-Term Treasury Constant
Yearly for 2002-2006, Monthly for the Years 2007 and 2008

	Years		10-Year <u>T-Bond</u>	20-Year <u>T-Bond</u>	30-Year <u>T-Bond</u>	Long-term <u>T-Bond Yield</u>
	2002		4.61	5.43	5.45	5.16
	2003		4.02	4.96	NA	4.49
	2004		4.27	5.05	NA	4.66
	2005		4.20	4.69	NA	4.45
	2006		4.79	4.99	NA	4.99
	Average		4.38	5.02	5.45	4.75
Jan	2007		4.76	4.95	4.85	4.90
Feb	2007		4.72	4.93	4.82	4.88
Mar	2007		4.56	4.81	4.72	4.77
Apr	2007		4.69	4.95	4.87	4.91
May	2007		4.75	4.98	4.90	4.94
Jun	2007		5.10	5.29	5.20	5.25
Jul	2007		5.00	5.19	5.11	5.15
Aug	2007		4.67	5.00	4.93	4.97
Sep	2007		4.52	4.84	4.79	4.82
Oct	2007		4.53	4.83	4.77	4.80
Nov	2007		4.15	4.56	4.52	4.54
Dec	2007		4.10	4.57	4.53	4.55
Avg	2007		4.63	4.91	4.83	4.87
Jan	2008		3.74	4.35	4.33	4.34
Feb	2008		3.74	4.49	4.52	4.51
Mar	2008		3.51	4.36	4.39	4.38
Apr	2008		3.68	4.44	4.44	4.44
May	2008	E	3.88	4.60	4.60	4.60

Source of Information: Federal Reserve Bulletin

Spread in Average Long-Term Bond Yields Versus Public Utility Bond Yields Yearly for 2002-2006, Monthly for the Years 2007 and 2008

Spread in Average Long-Term T-Bond Yields Versus Public Utility Bonds:

<u>Years</u> 2002 2003 2004	<u>Aaa Rated</u> NA NA	Aa Rated 2.03	A Rated	Baa Rated
2003 2004		2.03	2.21	
2004			2.21	2.86
		1.91	2.09	2.35
	NA	1.38	1.50	1.74
2005	NA	1.00	1.20	1.48
2006	NA	0.84	1.08	1.33
Average	NA	1.43	1.62	1.95
2007	NA	0.88	1.08	1.26
				1.23
				1.34
				1.33
				1.29
				1.30
2007	NA	0.95		1.34
2007	NA	1.15	1.28	1.55
2007	NA	1.29	1.37	1.64
2007	NA	1.24	1.31	1.56
2007	NA	1.33	1.43	1.73
2007	NA	1.48	1.61	1.96
2007	NA	1.07	1.21	1.46
2008	NA	1.53	1.68	2.01
2008	NA	1.54	1.71	2.10
2008	NA	1.62	1.84	2.31
2008	NA	1.55	1.85	2.38
2008~E	NA	1.41	1.67	2.17
	2007 2007 2007 2007 2007 2007 2007 2007	2007 NA 2008 NA 2008 NA 2008 NA	Average NA 1.43 2007 NA 0.88 2007 NA 0.90 2007 NA 0.90 2007 NA 0.92 2007 NA 0.92 2007 NA 0.94 2007 NA 1.15 2007 NA 1.29 2007 NA 1.24 2007 NA 1.33 2007 NA 1.48 2007 NA 1.48 2007 NA 1.53 2008 NA 1.54 2008 NA 1.54 2008 NA 1.55	Average NA 1.43 1.62 2007 NA 0.88 1.08 2007 NA 0.86 1.03 2007 NA 0.90 1.09 2007 NA 0.92 1.06 2007 NA 0.92 1.05 2007 NA 0.94 1.06 2007 NA 0.95 1.10 2007 NA 1.15 1.28 2007 NA 1.29 1.37 2007 NA 1.24 1.31 2007 NA 1.33 1.43 2007 NA 1.48 1.61 2007 NA 1.48 1.61 2007 NA 1.53 1.68 2008 NA 1.54 1.71 2008 NA 1.54 1.71 2008 NA 1.62 1.84 2008 NA 1.55 1.85

Comment: Derived from the information on pages 1 and 3 of this Schedule.

Interest Rate Trends for Federal Funds Rate and Prime Rate Yearly for 2002-2006, Monthly for the Years 2007 and 2008

	Years		Fed Funds <u>Rate</u>	Prime <u>Rate</u>
	2002		1.67	4.68
	2003		1.13	4.12
	2004		1.35	4.34
	2005		2.39	5.37
	2006		4.96	7.96
	Average		2.30	5.29
Jan	2007		5.25	8.25
Feb	2007		5.26	8.25
Mar	2007		5.26	8.25
Apr	2007		5.25	8.25
May	2007		5.25	8.25
Jun	2007		5.25	8.25
Jul	2007		5.26	8.25
Aug	2007		5.02	8.25
Sep	2007		4.94	8.03
Oct	2007		4.76	7.74
Nov	2007		4.49	7.50
Dec	2007		4.24	7.33
Avg	2007		5.02	8.05
Jan	2008		3.94	6.98
Feb	2008		2.98	6.00
Mar	2008		2.61	5.66
Apr	2008		2.28	5.24
May	2008	E	1.98	5.00

Source of Information: Federal Reserve Bulletin

Blue Chip Financial Forecasts - June 1, 2008

Prime Rate		Second Quarter 2008	Third Quarter 2008	Fourth Quarter 2008	First Quarter 2009	Second Quarter 2009	Five Quarter <u>Average</u>
State							
Bottom Ten Average 5.0 4.9 4.8 4.7 4.8 4.8	-						
Three-Month Treasury Bills							
Top Ten Average	Bottom Ten Average	5.0	4.9	4.8	4.7	4.8	4.8
Top Ten Average	Three-Month Treasury Bills						
Group Average		1.8	2.0	2.1	2.4	2.9	2.2
Ten Year Treasury Notes Top Ten Average 3.9 4.1 4.4 4.6 4.7 4.3	Group Average	1.6	1.7	1.7	1.9	2.2	1.8
Top Ten Average		1.4	1.3	1.3	1.4	1.5	1.4
Top Ten Average 3.9 4.1 4.4 4.6 4.7 4.3 Group Average 3.8 3.9 3.9 4.1 4.2 4.0 Bottom Ten Average 3.6 3.6 3.5 3.6 3.7 3.6 Thirty Year Treasury Bonds Top Ten Average 4.6 4.8 4.9 5.1 5.2 4.9 Group Average 4.5 4.5 4.6 4.7 4.8 4.6 Bottom Ten Average 4.3 4.2 4.1 4.2 4.3 4.2 A.3 4.2 A.3 4.2 A.1 4.2 4.3 4.2 A.3 4.2 A.3 4.2 A.1 4.2 A.3 A.2 A.3 A.3 A.2 A.3 A.3 A.2 A.3	Ten Year Treasury Notes						
Group Average		3.9	4.1	4.4	4.6	4.7	4.3
Bottom Ten Average 3.6 3.6 3.5 3.6 3.7 3.6 State of the state of	-		3.9	3.9			
Top Ten Average		3.6	3.6	3.5	3.6	3.7	3.6
Top Ten Average	Thirty Vear Treasury Ronds						
Group Average	· ·	4.6	4.8	49	5.1	5.2	4 9
Bottom Ten Average							
Top Ten Average	1 0						
Top Ten Average							
State Composite State			~ 0	6.0	<i>-</i> 1	<i>c</i> 2	
Baa-Rated Corporate Bonds Top Ten Average 6.9	_						
Baa-Rated Corporate Bonds Top Ten Average 7.0 7.2 7.3 7.5 7.6 7.3							
Top Ten Average 7.0 7.2 7.3 7.5 7.6 7.3 Group Average 6.9 6.9 6.9 6.9 7.0 6.9 Bottom Ten Average 6.6 6.6 6.6 6.4 6.3 6.3 6.4 Derived Public Utility Bonds Top Ten Average 6.1 6.1 6.1 6.1 6.1 6.3 6.1 Bottom Ten Average 5.8 5.8 5.6 5.6 5.6 5.7 A-Rated Public Utility Bonds Top Ten Average 6.4 6.5 6.7 6.8 6.5 5.7 A-Rated Public Utility Bonds Top Ten Average 5.8 5.8 5.8 5.8 5.8 5.8 5.8 5.8 5.8 5.8	Bottom Ten Average	5.3	5.2	5.1	5.2	5.2	5.2
Group Average 6.9 6.9 6.9 7.0 6.9 Bottom Ten Average 6.6 6.6 6.4 6.3 6.3 6.4 Derived Public Utility Bonds Top Ten Average 6.2 6.4 6.5 6.7 6.8 6.5 Group Average 6.1 6.1 6.1 6.1 6.3 6.1 Bottom Ten Average 5.8 5.8 5.6 5.6 5.6 5.7 A-Rated Public Utility Bonds Top Ten Average 6.4 6.6 6.7 6.8 7.0 6.7 Group Average 6.2 6.3 6.3 6.3 6.4 6.3 Bottom Ten Average 6.0 5.9 5.8 5.8 5.8 5.9 Baa-Rated Public Utility Bonds Top Ten Average 6.7 6.9 7.0 7.2 7.3 7.0 Group Average 6.6 6.6 6.6 6.6 6.6 6.8 6.6 <td>Baa-Rated Corporate Bonds</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Baa-Rated Corporate Bonds						
Derived Public Utility Bond Yield Forecasts Based on Aaa and Baa Corporate Yields Aa-Rated Public Utility Bonds	Top Ten Average	7.0	7.2	7.3	7.5	7.6	7.3
Derived Public Utility Bond Yield Forecasts Based on Aaa and Baa Corporate Yields Aa-Rated Public Utility Bonds	Group Average	6.9	6.9	6.9	6.9	7.0	6.9
Aa-Rated Public Utility Bonds Top Ten Average 6.2 6.4 6.5 6.7 6.8 6.5 Group Average 6.1 6.1 6.1 6.1 6.3 6.1 Bottom Ten Average 5.8 5.8 5.6 5.6 5.6 5.7 A-Rated Public Utility Bonds Top Ten Average 6.4 6.6 6.7 6.8 7.0 6.7 Group Average 6.2 6.3 6.3 6.3 6.4 6.3 Bottom Ten Average 6.0 5.9 5.8 5.8 5.8 5.9 Baa-Rated Public Utility Bonds Top Ten Average 6.7 6.9 7.0 7.2 7.3 7.0 Group Average 6.6 6.6 6.6 6.6 6.6 6.6 6.6	Bottom Ten Average	6.6	6.6	6.4	6.3	6.3	6.4
Aa-Rated Public Utility Bonds Top Ten Average 6.2 6.4 6.5 6.7 6.8 6.5 Group Average 6.1 6.1 6.1 6.1 6.3 6.1 Bottom Ten Average 5.8 5.8 5.6 5.6 5.6 5.7 A-Rated Public Utility Bonds Top Ten Average 6.4 6.6 6.7 6.8 7.0 6.7 Group Average 6.2 6.3 6.3 6.3 6.4 6.3 Bottom Ten Average 6.0 5.9 5.8 5.8 5.8 5.9 Baa-Rated Public Utility Bonds Top Ten Average 6.7 6.9 7.0 7.2 7.3 7.0 Group Average 6.6 6.6 6.6 6.6 6.6 6.6 6.6	Derived Public	Utility Bond	Yield Forecasts	s Based on Aaa	and Baa Corpo	rate Yields	
Top Ten Average 6.2 6.4 6.5 6.7 6.8 6.5 Group Average 6.1 6.1 6.1 6.1 6.3 6.1 Bottom Ten Average 5.8 5.8 5.6 5.6 5.6 5.7 A-Rated Public Utility Bonds Top Ten Average 6.4 6.6 6.7 6.8 7.0 6.7 Group Average 6.2 6.3 6.3 6.3 6.4 6.3 Bottom Ten Average 6.0 5.9 5.8 5.8 5.8 5.9 Baa-Rated Public Utility Bonds Top Ten Average 6.7 6.9 7.0 7.2 7.3 7.0 Group Average 6.6 6.6 6.6 6.6 6.6 6.8 6.6		Culty Bolls	11010 1 010000	3 2 4 5 4 5 1 1 1 1 4 4	unu Buu Corpo	110103	
Group Average 6.1 6.1 6.1 6.1 6.3 6.1 Bottom Ten Average 5.8 5.8 5.6 5.6 5.6 5.7 A-Rated Public Utility Bonds Top Ten Average 6.4 6.6 6.7 6.8 7.0 6.7 Group Average 6.2 6.3 6.3 6.3 6.4 6.3 Bottom Ten Average 6.0 5.9 5.8 5.8 5.8 5.9 Baa-Rated Public Utility Bonds Top Ten Average 6.7 6.9 7.0 7.2 7.3 7.0 Group Average 6.6 6.6 6.6 6.6 6.6 6.8 6.6							
Bottom Ten Average 5.8 5.8 5.6 5.6 5.6 5.7 A-Rated Public Utility Bonds Top Ten Average 6.4 6.6 6.7 6.8 7.0 6.7 Group Average 6.2 6.3 6.3 6.3 6.4 6.3 Bottom Ten Average 6.0 5.9 5.8 5.8 5.8 5.9 Baa-Rated Public Utility Bonds Top Ten Average 6.7 6.9 7.0 7.2 7.3 7.0 Group Average 6.6 6.6 6.6 6.6 6.8 6.6	· •						
A-Rated Public Utility Bonds Top Ten Average 6.4 6.6 6.7 6.8 7.0 6.7 Group Average 6.2 6.3 6.3 6.3 6.4 6.3 Bottom Ten Average 6.0 5.9 5.8 5.8 5.8 5.9 Baa-Rated Public Utility Bonds Top Ten Average 6.7 6.9 7.0 7.2 7.3 7.0 Group Average 6.6 6.6 6.6 6.6 6.8 6.6							
Top Ten Average 6.4 6.6 6.7 6.8 7.0 6.7 Group Average 6.2 6.3 6.3 6.3 6.4 6.3 Bottom Ten Average 6.0 5.9 5.8 5.8 5.8 5.9 Baa-Rated Public Utility Bonds Top Ten Average 6.7 6.9 7.0 7.2 7.3 7.0 Group Average 6.6 6.6 6.6 6.6 6.6 6.6 6.6	Bottom Ten Average	5.8	5.8	5.6	5.6	5.6	5.7
Group Average 6.2 6.3 6.3 6.3 6.4 6.3 Bottom Ten Average 6.0 5.9 5.8 5.8 5.8 5.9 Baa-Rated Public Utility Bonds Top Ten Average 6.7 6.9 7.0 7.2 7.3 7.0 Group Average 6.6 6.6 6.6 6.6 6.6 6.6	A-Rated Public Utility Bonds	<u>s</u>					
Bottom Ten Average 6.0 5.9 5.8 5.8 5.8 5.9 Baa-Rated Public Utility Bonds Top Ten Average 6.7 6.9 7.0 7.2 7.3 7.0 Group Average 6.6 6.6 6.6 6.6 6.6 6.6	Top Ten Average	6.4	6.6	6.7	6.8	7.0	6.7
Baa-Rated Public Utility Bonds Top Ten Average 6.7 6.9 7.0 7.2 7.3 7.0 Group Average 6.6 6.6 6.6 6.6 6.6 6.6	Group Average	6.2	6.3	6.3	6.3	6.4	6.3
Top Ten Average 6.7 6.9 7.0 7.2 7.3 7.0 Group Average 6.6 6.6 6.6 6.6 6.6 6.6	Bottom Ten Average	6.0	5.9	5.8	5.8	5.8	5.9
Top Ten Average 6.7 6.9 7.0 7.2 7.3 7.0 Group Average 6.6 6.6 6.6 6.6 6.6 6.6	Baa-Rated Public Utility Bor	<u>nds</u>					
Group Average 6.6 6.6 6.6 6.6 6.8 6.6			6.9	7.0	7.2	7.3	7.0
	· •	6.6	6.6	6.6	6.6	6.8	6.6
Bottom 1en Average 6.3 6.3 6.1 6.1 6.1 6.2	Bottom Ten Average	6.3	6.3	6.1	6.1	6.1	6.2

Settled Yields on Treasury Bond Future Contracts Traded on the Chicago Board of Trade at the Close of June 02, 2008

<u>Delivery Date</u>	Treasury Bonds (CBOT)
Jun-08	4.819 %
Sep-08	4.886
Dec-08	4.958
Mar-09	5.049
Jun-09	5.117
Average	4.853 %

Source of Information: Chicago Board of Trade

Market Value Discounted Cash Flow for The Water Group Followed by Analysts

	Water Group
	Followed by
	<u>Analysts</u>
Dividend Yield(1)	2.7 %
Growth in Dividends(2)	0.1
Adjusted Dividend Yield	2.8
Stock Appreciation(3)	8.2
Market Value DCF Cost Rate	11.0 %

Notes: (1) Developed on page 2 of this Schedule.

- (2) Equal to one-half the assumed growth in value.
- (3) As explained in the direct testimony, the growth in value is supported by the information shown on Schedules 15 and 16.

Market Value Dividend Yield for the Water Group Followed by Analysts for the Twelve Months Ended April 2008

	Recent Dividend <u>Yields(1)</u>	Longer Term Dividend <u>Yields(2)</u>	Average <u>Yields</u>
Water Group Followed by Analysts			
American States Water Co	2.7 %	2.6 %	
Aqua America Inc	2.7	2.3	
Artesian Resources	3.8	3.6	
California Water Service Gp	3.0	3.0	
SJW Corp	2.2	1.9	
Southwest Water Co	2.1	1.9	
York Water Co	<u>3.1</u>	<u>2.9</u>	
Average	2.8 %	2.6 %	<u>2.7</u> %

Notes: (1) Computed by annualizing the current quarterly dividend per share and relating it to the monthly high-low average price per share of common stock for April 2008.

(2) Computed by annualizing the current quarterly dividend per share and relating it to the monthly high-low average price per share of common stock for the twelve months ended April 2008.

Source of Information: Standard & Poor's

Development of Long Term Projected Growth in Value Based Upon Growth Over The Next Five Years For the Water Group Followed by Analysts

<u>C</u> $\underline{\mathbf{D}}$ В E F $\underline{\mathbf{G}}$ <u>A</u>

	Analy	ts' Projected Growth i	rojected Growth in EPS Other Projected Growth		cted Growth		
	First Call EPS <u>Growth</u>	ZACK's EPS <u>Growth</u>	Value Line EPS <u>Growth</u>	Value Line DPS <u>Growth</u>	Value Line Cash Flow <u>Growth</u>	Average EPS <u>Growth</u>	Average All <u>Growth</u>
Water Group Followed by Analysts American States Water Co	7.6 %	10.0 %	10.0 %	5.0 %	8.0 %	9.2 %	8.1 %
Aqua America Inc	9.2	9.8	7.5	9.5	7.0	8.8	8.6
Artesian Resources	5.0	5.0	-	-	-	5.0	5.0
California Water Service Gp	8.6	8.0	9.5	1.0	6.0	8.7	6.6
SJW Corp	10.0	10.0	-	-	-	10.0	10.0
Southwest Water Co	6.0	8.5	14.0	7.5	11.0	9.5	9.4
York Water Co	8.0	11.5				9.8	9.8
Average	7.8 %	9.0 %	10.3 %	5.8 %	8.0 %	8.7 %	8.2 %

Source of Information: Value Line Investment Survey, 4/25/08

FirstCall 6/02/08; and Zacks Investment Research 6/02/08

Recent Payout Ratios, ROEs, P-E Multiples, Market/Book Multiples, and Market Value For the Water Group Followed by Analysts

	Current Dividend <u>Payout</u>	Current Return on <u>Equity</u>	PE <u>Mult</u>	Market to Book <u>Mult</u>	Current Market <u>Value</u> (Mill \$)
Pennichuck Corp	<u>78</u>	<u>13.0</u>	<u>16.5</u>	<u>2.15</u>	<u>97.909</u>
Water Group Followed by Analysts					
American States Water Co	59	9.6	22.9	2.05	603.850
Aqua America Inc	67	9.6	26.3	2.57	2,462.709
Artesian Resources	71	7.5	21.3	1.61	137.935
California Water Service Gp	77	7.8	26.9	2.04	801.709
SJW Corp	57	8.5	27.3	2.22	552.747
Southwest Water Co	-112	-3.0	@NM	1.70	272.206
York Water Co	<u>83</u>	<u>9.7</u>	<u>27.9</u>	<u>2.51</u>	<u>178.888</u>
Average	<u>43</u>	<u>7.1</u>	<u>25.4</u>	2.10	715.720
Avg VL Cos.	23	6.0			
Average Exclud. Southwest Water	<u>69</u>	8.8			
Avg VL Cos. Exclud. Southwest Water	<u>68</u>	9.0			

Source of Information: Quarterly Reports, Standard & Poor's and Value Line

Value Line Projected ROE Based on Year-End and Average, Dividend Payout Ratio, and Common Equity Ratio for The Water Group Followed by Analysts for 2011-2013

				Value Line
		Projected	Value Line	Projected
	Value Line	Average	Projected	Common
	Projected	ROE	Dividend	Equity
	ROE	(1)	<u>Payout</u>	Ratio
Water Group Followed by Analys	ts			
American States Water Co	13.5 %	13.8 %	49.0 %	50.0 %
Aqua America Inc	11.5	11.8	66.4	49.0
Artesian Resources				
California Water Service Gp	11.5	11.8	49.4	51.5
SJW Corp				
Southwest Water Co	9.5	10.3	42.9	60.0
York Water Co	=	=	=	=
Average	<u>11.5</u> %	<u>11.9</u> %	<u>51.9</u> %	<u>52.6</u> %

Notes: (1) Value Line ROE, which is a year-end ROE, is converted to average ROE by the factor derived from the following formula: 2((1+g)/(2+g)), where "g" is the rate of growth in common equity.

Source of Information: Value Line Investment Survey, 4/25/08

Illustration of the Effect of Market-To-Book Ratio on Market Return

<u>Ln #</u>	Situation 1	Situation 2	Situation 3
1 M/B Ratio	50%	100%	200%
2 Market Purchase Price	\$25.00	\$50.00	\$100.00
3 Book Value	\$50.00	\$50.00	\$50.00
4 DCF Return	10.0%	10.0%	10.0%
5 DCF Dollar Return	\$5.00	\$5.00	\$5.00
6 Dividend Yield	5.0%	5.0%	5.0%
7 DPS	\$1.25	\$2.50	\$5.00
8 Dollar Growth in Value	\$3.75	\$2.50	\$0.00
9 Market Sale Price	\$28.75	\$52.50	\$100.00
10 Total Market Return	20.0%	10.0%	5.0%

"The simple numerical illustration....demonstrates the impact of market-to-book ratios on the DCF market return....The DCF cost rate of 10%, made up of a 5% dividend yield and a 5% growth rate, is applied to the book value rate base of \$50 to produce \$5.00 of earnings. Of the \$5.00 of earnings, the full \$5.00 are required for dividends to produce a dividend yield of 5.0% on a stock price of \$100.00, and no dollars are available for growth. The investor's return is therefore only 5% versus his required return of 10%. A DCF cost rate of 10%, which implies \$10.00 of earnings, translates to only \$5.00 of earnings on book value, or a 5% return.....Therefore, the DCF cost rate understates the investor's required return when stock prices are well above book, as is the case presently."

The above illustration is taken from Roger A Morin, Regulatory Finance - Utilities' Cost of Capital, Public Utility Reports, Inc., 1994, pp. 236-237.

Differnces in Book Value and Market Values for the Water Group Followed by Analysts

	Recent				Differnce in
	Book Value	Recent	Average	Average	Market Value
	Capitalization	Maket Value	Book Value	Market Value	and
	Ratios	Capitalization	of Common	of Common	Book Value
	(12/31/07)	Ratios	Equity	Equity	Common Equity
			(Millions)	(Millions)	
Water Group Followed	by Analysts:				
Long Term Debt	48.4 %	31.1 %			
Preferred Stock	0.1	0.0			
Common Equity	51.5	68.9	\$316.030	\$715.720	\$399.691
Total	100.0 %	100.0 %			

Financial Risk Adjustment Using the "Hamada Model"

Water Group Followed by Analysts

Market Value @ (12/31/07)

Line No. 1.	DEBT (D)	PREF (P)	<u>CE</u> (E)	TAX (t)	BETA (Bl)
2 .	31.1%	0.0%	68.9%	39.600%	1.01
3.	I	Bl = Bu (1-	+(1-t)D/E+	+P/E)	
4 . 5 . 6 . 7 . 8 .	1-t = D/E = P/E = B1 = Bu =	0.6040 0.4514 0.0000 Bu * 0.79	1.2726		

Water Group Followed by Analysts

Book Value @ (12/31/07)

9.	DEBT	PREF	CE	TAX
10.	(D)	(P)	(E)	(t)
11.	48.40%	0.10%	51.50%	39.600%
12 .	I	Bl = Bu (1-	+(1-t)D/E+	·P/E)
13.	1-t =	0.6040		
14.	D/E =	0.9398		
15.	P/E =	0.0019		
16.	Bl =	Bu *	1.5696	
17.	B1 =	1.25		

Cost Adjustment Based on Risk Premium

18 .	Barometer Group's Beta		<u>1.01</u>	
19 . 20 .	Beta difference Risk premium	= =	0.24 <u>4.2</u>	
21 .	Risk adjustment	=	1.0	

Market Value CAPM for The Water Group Followed by Analysts

Water Group Followed by <u>Analysts</u>

Estimation Based Upon Historical Information

Market Premium(1) x Beta(2)	7.1 %
Risk Adjusted Market Premium	7.2
Size Adjustment Premium(2)	1.9
Plus Risk Free Rate(1)	4.7
Market Value CAPM Cost Rate	13.8 %

Estimation Based Upon Projected Information

Market Premium(1) x Beta(2)	8.7 1.01	%
Risk Adjusted Market Premium	8.8	
Size Adjustment Premium(2)	1.9	
Plus Risk Free Rate(1)	4.7	-
Market Value CAPM Cost Rate	15.4	%

Notes: (1) Developed on page 2 of this Schedule.

(2) Developed on page 4 of this Schedule.

Development of Market Premiums for Use in a CAPM Model

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	<u>G</u>	<u>H</u>
Value Line Summary & Index Month End <u>Edition</u>	Forecasted Market Dividend <u>Yield</u>	Stock Price Appreciation Next 3-5 Years	Annual Price Appreciation(1)	Annual Total <u>Return(1)</u>	Midpoint Market Return(2)	Average Market Return(3)	CAPM Projected Market <u>Return(6)</u>
June-07	1.6 %	35 %	7.8 %	9.4 %			
July-07	1.6	35	7.8	9.4			
August-07	1.8	45	9.7	11.5			
September-07	1.7	45	9.7	11.4			
October-07	1.8	40	8.8	10.6			
November-07	1.9	55	11.6	13.5			
December-07	2.0	55	11.6	13.6			
January-08	2.2	70	14.2	16.4			
February-08	2.1	70	14.2	16.3			
March-08	2.1	75	15.0	17.1			
April-08	2.1	75	15.0	17.1			
May-08	2.1	65	13.3	15.4			
					<u>13.3</u> %	<u>13.5</u> %	13.4 %
				L	ess Risk Free	Rate(4)	4.7
		Estimated M	Iarket Premium Bas	ed Upon Pro	jected Informa	ntion (1)	<u>8.7</u> %
	ntion (5)	7.1 %					

See next page of this Schedule for Notes.

<u>CAPM</u> The Water Group Followed by Analysts

- Notes: (1) A projected market premium is based upon the projected market return rate derived from the Value Line Summary and Index for the various dates shown. For example, Value Line projects (May-08) that the market will appreciate in price 65% over the next three to five years. Using a four-year midpoint estimate, Value Line's appreciation potential equates to 13.3% annually ([1.65]^.25). Additionally, Value Line estimates the market will have a dividend yield of 2.1%. Combining the market dividend yield of 2.1% with the market appreciation results in a projected market return rate of 15.4% (13.3% + 2.1%).
 - (2) Mid point of the month-end total market returns in Column E.
 - (3) Average 12-month total market return in Column E.
 - (4) As discussed in the direct testimony, the risk-free rate is 4.7%.
 - (5) The historical market premium is based upon studies conducted by Ibbotson Associates concerning asset returns. Ibbotson Associates' asset return studies are the most noted asset return rate studies available today. The results are widely disseminated throughout the investment public. Ibbotson Associates' long-term common stock total market return is 12.3% which, when reduced by the long-term historic risk-free rate of 5.2% results in a market premium of 7.1% (12.3% 5.2%).

Recent Market Values and Beta Adjusted Ibbotson Assocites Size Premiums For the Water Group Followed by Analysts

	<u>1</u>	<u>2</u>	<u>3</u>	<u>4</u>	<u>5</u>	<u>6</u>	<u>7</u>	<u>8</u>
	Recent Market <u>Value</u> (Mill \$)	Market Quartile <u>Name</u>	Market <u>Quartile</u>	Quartile Size <u>Premium</u>	Quartile <u>Beta</u>	Value Line <u>Beta</u>	Beta <u>Ratio</u>	Beta Adjusted Quartile Size <u>Premium</u>
Water Group Followed by Analy	<u>/sts</u>							
American States Water Co	\$603.850	Mico-Cap	4	3.65	1.36	1.00	74%	2.7
Aqua America Inc	2,462.709	Mid-Cap	2	0.92	1.12	0.95	85%	0.8
Artesian Resources	137.935	Mico-Cap	4	3.65	1.36	NA	NA	-
California Water Service Gp	801.709	Low-Cap	3	1.65	1.22	1.10	90%	1.5
SJW Corp	552.747	Mico-Cap	4	3.65	1.36	NA	NA	-
Southwest Water Co	272.206	Mico-Cap	4	3.65	1.36	1.00	74%	2.7
York Water Co	178.888	Mico-Cap	<u>4</u>	<u>3.65</u>	<u>1.36</u>	NA	NA	Ξ
Average		Mico-Cap	<u>4</u>	<u>3.65</u>	<u>1.41</u>	<u>1.01</u>	<u>81%</u>	<u>1.9</u>

Source of Information: Stocks, Bonds, Bills, and Inflation, 2008 Yearbook and Value Line

Market Value Risk Premium For the Water Group Followed by Analysts

	Water Group Followed by <u>Analysts</u>			
Prospective Public Utility Bond Yields(1)	6.1	%		
Estimated Risk Premium(2)	4.5			
Market Value Risk Premium Indicated Cost Rate	10.6	%		

Notes: (1) Based upon the current and prospective long-term debt cost rates, it is reasonable to expect that if the comparable group (i.e., Water Group) issued new long-term bonds, it would both be priced to yield about 6.2% based upon a credit profiles of A for the Water Group.

(2) A 4.5% risk premium is concluded for the Group after reviewing the tabulation of risk spreads shown on pages 2, 3 and 4 of this Schedule.

Development of the Project Risk Premium

<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>	<u>G</u>	<u>H</u>	Ī
Value Line Summary & Index Month End <u>Edition</u>	Forecasted Market Dividend Yield	Stock Price Appreciation Next 3-5 Years	Annual Price <u>Appreciation</u>	Forecasted Annual Total <u>Return</u> <u>I</u>	Less: Yield of Moody's A Rated ndustrial Bonds	Forecasted Equity Premium	Estimated Risk Adjustment	Forecasted Risk <u>Premium</u>
June-07	1.6 %	35 %	7.8 %	9.4 %	6.36 %	3.0 %	90 %	2.7 %
July-07	1.6	35	7.8	9.4	6.34	3.1	90	2.8
August-07	1.8	45	9.7	11.5	6.35	5.2	90	4.6
September-07	1.7	45	9.7	11.4	6.28	5.1	90	4.6
October-07	1.8	40	8.8	10.6	6.14	4.5	90	4.0
November-07	1.9	55	11.6	13.5	5.97	7.5	90	6.8
December-07	2.0	55	11.6	13.6	6.22	7.4	90	6.6
January-08	2.2	70	14.2	16.4	6.10	10.3	90	9.3
February-08	2.1	70	14.2	16.3	6.30	10.0	90	9.0
March-08	2.1	75	15.0	17.1	6.27	10.8	90	9.7
April-08	2.1	75	15.0	17.1	6.31	10.8	90	9.7
May-08	2.1	65	13.3	15.4	6.37	9.0	90	8.1
		Midpoint of	data	13.3		6.9		6.2 %
		Twelve Mon	th Average	13.5		7.2		6.5 %

Annual Total Returns and Risk Premiums of S&P Public Utility Stocks and Bonds for the Years 1988-2007, 1978-2007, 1968-2007, 1958-2007, 1948-2007, 1938-2007 and 1928-2007

		_		Pub	lic Utility Bo	nds	
	Public Utility	L-Term		AAA			
<u>Periods</u>	Stock	T-Bonds	AAA	<u>& AA</u>	<u>AA</u>	<u>A</u>	BBB
		Avera	ge Annual R	ates of Return	1		
1988 to 2007	0.1345	0.0989	0.1104	0.1052	0.1057	0.1030	0.1166
1070 . 2007	0.1461	0.1022	0.1070	0.1065	0.1070	0.1060	0.1176
1978 to 2007	0.1461	0.1023	0.1079	0.1065	0.1078	0.1069	0.1176
1968 to 2007	0.1273	0.0877	0.0930	0.0944	0.0955	0.0962	0.1056
1050 . 2005	0.1065	0.0700	0.05.45	0.0501	0.0700	0.0003	0.0006
1958 to 2007	0.1265	0.0720	0.0747	0.0781	0.0790	0.0802	0.0886
1948 to 2007	0.1274	0.0616	0.0633	0.0673	0.0682	0.0689	0.0761
1938 to 2007	0.1233	0.0573	0.0584	0.0626	0.0637	0.0661	0.0754
1928 to 2007	0.1113	0.0553	0.0594	0.0632	0.0644	0.0667	0.0754
-,-0 10 2001						2.2007	

Average Risk Premiums										
1988 to 2007	0.0356	0.0241	0.0293	0.0288	0.0315	0.0179				
1978 to 2007	0.0438	0.0382	0.0396	0.0383	0.0392	0.0285				
1968 to 2007	0.0396	0.0344	0.0330	0.0318	0.0312	0.0218				
1958 to 2007	0.0545	0.0518	0.0484	0.0475	0.0463	0.0379				
1948 to 2007	0.0658	0.0642	0.0601	0.0592	0.0585	0.0513				
1938 to 2007	0.0660	0.0649	0.0607	0.0596	0.0573	0.0479				
1928 to 2007	0.0561	0.0519	0.0481	0.0469	0.0447	0.0360				

Annual Total Returns, Annual Income Returns and Risk Premiums of S&P Public Utility Stocks and Bonds for the Years 1988-2007, 1978-2007, 1968-2007, 1958-2007, 1948-2007, 1938-2007 and 1928-2007

		Annual Income Returns						
	Annual Total Returns	Public Utility Bonds						
	Public Utility	L-Term		AAA				
<u>Periods</u>	<u>Stock</u>	<u>T-Bonds</u>	<u>AAA</u>	<u>& AA</u>	<u>AA</u>	<u>A</u>	<u>BBB</u>	
Average Rates of Return								
1988 to 2007	0.1345	0.0649	0.0810	0.0762	0.0765	0.0780	0.0809	
1978 to 2007	0.1461	0.0787	0.0950	0.0895	0.0902	0.0924	0.0962	
1968 to 2007	0.1273	0.0764	0.0901	0.0870	0.0878	0.0901	0.0940	
1958 to 2007	0.1265	0.0695	0.0800	0.0787	0.0794	0.0815	0.0851	
1948 to 2007	0.1274	0.0624	0.0708	0.0707	0.0714	0.0734	0.0768	
1938 to 2007	0.1233	0.0568	0.0640	0.0646	0.0652	0.0674	0.0711	
1928 to 2007	0.1113	0.0536	0.0609	0.0619	0.0627	0.0653	0.0699	

Average Risk Premiums							
1988 to 2007	0.0696	0.0535	0.0583	0.0580	0.0565	0.0536	
1978 to 2007	0.0674	0.0511	0.0566	0.0560	0.0537	0.0499	
1968 to 2007	0.0509	0.0372	0.0404	0.0396	0.0372	0.0333	
1958 to 2007	0.0570	0.0465	0.0478	0.0471	0.0449	0.0414	
1948 to 2007	0.0650	0.0566	0.0567	0.0560	0.0540	0.0506	
1938 to 2007	0.0665	0.0593	0.0587	0.0581	0.0560	0.0522	
1928 to 2007	0.0577	0.0505	0.0494	0.0486	0.0460	0.0414	

Annual Total Returns of S&P Public Utility Stocks and Bonds for the Years 1928-2007

	Annual Total Returns						
	Public Utility Bonds						
Years	Public Utility Stocks	L-Term T-Bonds	<u>AAA</u>	AAA <u>& AA</u>	<u>AA</u>	<u>A</u>	BBB
1928	0.5431	-0.0030	0.0370	0.0388	0.0406	0.0372	0.0392
1929	0.1376	0.0410	0.0209	0.0193	0.0178	0.0163	-0.0076
1930	-0.2149	0.0509	0.0917	0.0892	0.0869	0.0820	0.0378
1931	-0.3193	-0.0782	0.0058	-0.0059	-0.0171	-0.0608	-0.1089
1932	-0.0724	0.1736	0.1073	0.1037	0.1003	0.0685	0.0570
1933	-0.2170	0.0090	0.0142	-0.0145	-0.0401	-0.0686	-0.0601
1934 1935	-0.1743 0.6914	0.0962 0.0610	0.1712 0.1053	0.2000 0.1243	0.2272 0.1427	0.3264 0.1760	0.4593 0.2885
1936	0.0314	0.0691	0.1033	0.1243	0.1427	0.1700	0.1078
1937	-0.3337	-0.0091	0.0290	0.0323	0.0357	0.0272	-0.0626
1938	0.1020	0.0662	0.0720	0.0773	0.0825	0.0884	0.1505
1939	0.1538	0.0692	0.0435	0.0473	0.0510	0.0851	0.0923
1940	-0.1643	0.0910	0.0480	0.0506	0.0532	0.0949	0.1359
1941	-0.3050	0.0234	0.0255	0.0291	0.0327	0.0428	0.0681
1942	0.1079	-0.0735	0.0261	0.0287	0.0313	0.0314	0.0590
1943 1944	0.4750 0.1879	0.0228 0.0268	0.0312 0.0343	0.0346 0.0353	0.0380 0.0362	0.0405 0.0303	0.0564 0.0459
1945	0.1679	0.0208	0.0343	0.0333	0.0383	0.0503	0.0805
1946	-0.0130	-0.0006	0.0233	0.0238	0.0242	0.0267	0.0377
1947	-0.1236	-0.0165	-0.0139	-0.0187	-0.0234	-0.0213	-0.0105
1948	0.0451	0.0202	0.0287	0.0317	0.0347	0.0225	0.0073
1949	0.3074	0.0760	0.0718	0.0746	0.0773	0.0892	0.0757
1950	0.0152	-0.0034	0.0126	0.0131	0.0135	0.0107	0.0233
1951	0.2075	-0.0541	-0.0393	-0.0393	-0.0393	-0.0468	-0.0268
1952 1953	0.1947 0.0918	0.0101 0.0062	0.0373 0.0078	0.0390 0.0063	0.0407 0.0048	0.0442 0.0107	0.0399 0.0037
1953	0.0918	0.0676	0.0668	0.0003	0.0048	0.0745	0.0037
1955	0.1357	-0.0264	-0.0107	-0.0127	-0.0147	-0.0100	0.0146
1956	0.0416	-0.0484	-0.0703	-0.0703	-0.0703	-0.0714	-0.0816
1957	0.0541	0.0472	0.0246	0.0229	0.0213	0.0054	-0.0131
1958	0.3827	-0.0439	-0.0081	-0.0032	0.0017	0.0123	0.0339
1959	0.0958	-0.0320	-0.0231	-0.0234	-0.0237	-0.0120	-0.0102
1960	0.1680	0.1106	0.0764	0.0735	0.0705	0.0791	0.0994
1961	0.3646	0.0135	0.0432	0.0448	0.0464	0.0502	0.0442
1962 1963	-0.0519 0.1261	0.0650 -0.0022	0.0831 0.0171	0.0829 0.0202	0.0828 0.0232	0.0852 0.0294	0.0891 0.0329
1963	0.1201	0.0439	0.0171	0.0202	0.0232	0.0294	0.0329
1965	0.0489	-0.0064	-0.0010	-0.0014	-0.0018	-0.0044	0.0050
1966	-0.0504	0.0085	-0.0501	-0.0509	-0.0518	-0.0602	-0.0990
1967	-0.0216	-0.0650	-0.0525	-0.0539	-0.0553	-0.0592	-0.0271
1968	0.1419	0.0149	0.0268	0.0224	0.0181	0.0286	0.0243
1969	-0.1769	-0.0640	-0.0792	-0.0839	-0.0885	-0.0960	-0.0892
1970	0.1494	0.1537	0.0970	0.0978	0.0987	0.0952	0.0761
1971	0.0050	0.0999	0.1168 0.0912	0.1241	0.1313 0.1047	0.1510	0.1681
1972 1973	0.1464 -0.2106	0.0661 -0.0893	0.0912	0.0980 0.0138	0.1047	0.1103 0.0156	0.1387 0.0150
1973	-0.2135	0.0092	-0.0315	-0.0360	-0.0405	-0.0683	-0.1033
1975	0.4364	0.0465	0.0915	0.0863	0.0813	0.0872	0.0940
1976	0.3245	0.1955	0.1976	0.2017	0.2058	0.2475	0.2806
1977	0.1076	0.0074	0.0459	0.0545	0.0629	0.0683	0.0903
1978		-0.0189	-0.0083	-0.0055	-0.0027	-0.0026	0.0000
1979		-0.0289	-0.0424	-0.0509	-0.0590	-0.0655	-0.0823
1980		-0.0804	-0.0782	-0.0778	-0.0773	-0.0702	-0.0649
1981 1982	0.1464 0.2292	0.0472 0.4323	0.0616 0.3294	0.0674 0.3750	0.0730 0.3942	0.0416 0.3708	0.0674 0.3808
1982		-0.0049	0.3294	0.3730	0.3942	0.3708	0.3808
1984		0.1611	0.1770	0.1796	0.1768	0.1783	0.2075
1985		0.3143	0.3473	0.3276	0.3259	0.3143	0.3098
1986	0.3575	0.3692	0.2994	0.2720	0.2698	0.2835	0.2933
1987		-0.1013	-0.1132	-0.0637	-0.0566	-0.0435	-0.0505
1988		0.1026	0.2027	0.1615	0.1594	0.1643	0.1919
1989		0.2176	0.1770	0.1743	0.1715	0.1692	0.1781
1990 1991		0.0482	0.0685	0.0689 0.1647	0.0722	0.0738	0.0728
1991	0.0931 0.1183	0.1472 0.1093	0.1813 0.1264	0.1047	0.1624 0.1324	0.1715 0.1355	0.1878 0.1315
1993		0.2162	0.1926	0.2126	0.2190	0.1429	0.1590
1994		-0.1075	-0.0802	-0.0656	-0.0657	0.0065	-0.0351
1995		0.3268	0.2860	0.3074	0.3089	0.2164	0.2442
1996		0.0020	0.0279	0.0211	0.0214	0.0279	0.0415
1997		0.1454	0.1181	0.1157	0.1169	0.1238	0.1496
1998		0.1786	0.1431	0.0365	0.0289	0.1074	0.0981
1999		-0.1062	-0.0792	-0.0275	-0.0237	-0.0921	0.0489
2000 2001	0.5475 -0.2877	0.1922 0.0596	0.1076 0.0734	0.1150 0.0788	0.1146 0.0873	0.1101 0.0780	0.1771 0.2497
2001		0.0396	0.0734	0.0788	0.0873	0.0780	0.2497
2002		0.1302		0.1678	0.1678	0.1529	0.0694
2003		0.0466		0.1162	0.1162	0.0782	0.0660
2005		0.0520		0.0869	0.0869	0.0732	0.0609
2006	0.2323	0.0421		0.0486	0.0486	0.0596	0.0651
2007	0.1096	0.0814		0.0043	0.0043	0.0143	0.0648

Annual Total Returns of S&P Public Utility Stocks And Annual Income Returns of Bonds for the Years 1928-2007

	Annual Total	Income Returns						
	Returns	Public Utility Bonds						
Years	Public Utility Stocks	L-Term T-Bonds	AAA	AAA <u>& AA</u>	AA	٨	BBB	
1 cars	SIOCKS	1-Dollus	AAA	<u>& AA</u>	AA	<u>A</u>	DDD	
1928	0.5431	0.0329	0.0451	0.0460	0.0470	0.0499	0.0541	
1929	0.1376	0.0361	0.0468	0.0479	0.0490	0.0522	0.0578 0.0591	
1930 1931	-0.2149 -0.3193	0.0332 0.0338	0.0458 0.0434	0.0470 0.0449	0.0482 0.0463	0.0514 0.0511	0.0591	
1932	-0.0724	0.0350	0.0474	0.0504	0.0535	0.0640	0.0815	
1933	-0.2170	0.0315	0.0436	0.0468	0.0499	0.0604	0.0833	
1934	-0.1743	0.0306	0.0402	0.0436	0.0471	0.0559	0.0713	
1935	0.6914	0.0278	0.0351	0.0376	0.0402	0.0466	0.0544	
1936	0.2357	0.0273	0.0324	0.0343	0.0362	0.0415	0.0465	
1937	-0.3337	0.0275	0.0320	0.0334	0.0347	0.0395	0.0486	
1938 1939	0.1020 0.1538	0.0263 0.0239	0.0303 0.0286	0.0316 0.0296	0.0329 0.0305	0.0392 0.0360	0.0510 0.0448	
1940	-0.1643	0.0237	0.0200	0.0285	0.0293	0.0331	0.0410	
1941	-0.3050	0.0197	0.0269	0.0276	0.0283	0.0304	0.0366	
1942	0.1079	0.0239	0.0272	0.0279	0.0287	0.0305	0.0358	
1943	0.4750	0.0246	0.0264	0.0269	0.0273	0.0296	0.0338	
1944	0.1879	0.0248	0.0265	0.0268	0.0272	0.0294	0.0333	
1945	0.5665	0.0229	0.0256 0.0250	0.0261	0.0266	0.0285	0.0318	
1946 1947	-0.0130 -0.1236	0.0208 0.0215	0.0250	0.0254 0.0261	0.0257 0.0264	0.0268 0.0273	0.0293 0.0297	
1947	0.0451	0.0213	0.0237	0.0287	0.0204	0.0273	0.0297	
1949	0.3074	0.0223	0.0270	0.0274	0.0272	0.0291	0.0324	
1950	0.0152	0.0216	0.0262	0.0264	0.0267	0.0276	0.0312	
1951	0.2075	0.0244	0.0285	0.0288	0.0291	0.0307	0.0334	
1952	0.1947	0.0265	0.0300	0.0303	0.0305	0.0324	0.0351	
1953	0.0918	0.0300	0.0325	0.0328 0.0298	0.0331 0.0301	0.0347 0.0317	0.0371	
1954 1955	0.2269 0.1357	0.0266 0.0287	0.0296 0.0307	0.0298	0.0301	0.0317	0.0348 0.0341	
1956	0.1337	0.0287	0.0307	0.0309	0.0311	0.0324	0.0374	
1957	0.0541	0.0355	0.0397	0.0400	0.0403	0.0428	0.0452	
1958	0.3827	0.0344	0.0384	0.0386	0.0389	0.0414	0.0447	
1959	0.0958	0.0409	0.0445	0.0448	0.0451	0.0470	0.0494	
1960	0.1680	0.0409	0.0450	0.0453	0.0455	0.0473	0.0489	
1961	0.3646	0.0391	0.0442	0.0445	0.0449	0.0462	0.0476	
1962 1963	-0.0519 0.1261	0.0401 0.0403	0.0434 0.0427	0.0437 0.0429	0.0439 0.0431	0.0450 0.0437	0.0466 0.0456	
1964	0.1201	0.0403	0.0427	0.0429	0.0431	0.0450	0.0456	
1965	0.0489	0.0424	0.0448	0.0450	0.0451	0.0458	0.0475	
1966	-0.0504	0.0475	0.0513	0.0515	0.0518	0.0531	0.0552	
1967	-0.0216	0.0494	0.0553	0.0556	0.0559	0.0576	0.0605	
1968	0.1419	0.0543	0.0621	0.0627	0.0633	0.0651	0.0684	
1969	-0.1769	0.0624	0.0706	0.0716	0.0725	0.0743	0.0778	
1970 1971	0.1494 0.0050	0.0692 0.0614	0.0822 0.0766	0.0833 0.0777	0.0844 0.0789	0.0870 0.0825	0.0913 0.0868	
1971	0.1464	0.0614	0.0744	0.0777	0.0789	0.0823	0.0808	
1973	-0.2106	0.0701	0.0762	0.0767	0.0773	0.0789	0.0812	
1974	-0.2135	0.0800	0.0849	0.0861	0.0873	0.0899	0.0929	
1975	0.4364	0.0817	0.0894	0.0912	0.0929	0.0978	0.1057	
1976	0.3245	0.0794	0.0864	0.0880	0.0895	0.0928	0.0987	
1977	0.1076	0.0765	0.0814	0.0829	0.0845	0.0859	0.0896	
1978 1979	-0.0174 0.1221	0.0840 0.0921	0.0877 0.0962	0.0888 0.0978	0.0900 0.0995	0.0917 0.1017	0.0947 0.1064	
1979		0.0921	0.0962	0.0978	0.0995	0.1017	0.1064 0.1352	
1981	0.1273	0.1113	0.1182	0.1211	0.1241	0.1271	0.1616	
1982		0.1309	0.1439	0.1448	0.1464	0.1532	0.1610	
1983	0.2372	0.1115	0.1247	0.1229	0.1237	0.1298	0.1350	
1984		0.1247	0.1297	0.1339	0.1341	0.1374	0.1434	
1985	0.3232	0.1104	0.1187	0.1179	0.1189	0.1228	0.1270	
1986 1987	0.3575 -0.0544	0.0802 0.0843	0.0908 0.0934	0.0930 0.0946	0.0940 0.0953	0.0973 0.0985	0.1015 0.1027	
1987	-0.0544 0.1849	0.0843	0.1013	0.1009	0.0953	0.0985	0.1027	
1989	0.1849	0.0854	0.1013	0.1009	0.1014	0.1040	0.1083	
1990		0.0858	0.0943	0.0959	0.0964	0.0985	0.1009	
1991	0.0931	0.0818	0.0891	0.0915	0.0921	0.0943	0.0961	
1992		0.0769	0.0822	0.0860	0.0869	0.0887	0.0897	
1993	0.1661	0.0671	0.0737	0.0776	0.0780	0.0805	0.0816	
1994	-0.0825	0.0730	0.0794	0.0799	0.0802	0.0826	0.0868	
1995 1996		0.0708 0.0672	0.0781 0.0745	0.0774 0.0742	0.0776 0.0745	0.0813 0.0762	0.0857 0.0805	
1996	0.0550	0.0672	0.0745	0.0742	0.0745	0.0762	0.0803	
1998	0.1896	0.0572	0.0682	0.0674	0.0677	0.0687	0.0710	
1999	-0.0998	0.0592	0.0710	0.0740	0.0748	0.0743	0.0766	
2000		0.0607	0.0790	0.0817	0.0821	0.0830	0.0839	
2001	-0.2877	0.0557	0.0747	0.0777	0.0780	0.0787	0.0810	
2002		0.0542		0.0730	0.0730	0.0754	0.0818	
2003		0.0496		0.0646	0.0646	0.0623	0.0673	
2004 2005	0.2763 0.2151	0.0505 0.0465		0.0608 0.0546	0.0608 0.0546	0.0617 0.0566	0.0641 0.0592	
2005		0.0403		0.0540	0.0540	0.0500	0.0532	
2007	0.1096	0.0493		0.0591	0.0591	0.0605	0.0629	