

John E. Joyner
President

RANGE OF EXPERIENCE

Mr. Joyner has over 20 years of senior management experience in city planning, municipal infrastructure project development and operations. His specific experience includes organizational assessment, utility performance improvement, contract negotiation and project development for water, power and solid waste management projects. He has extensive expertise in Design-Build-Operate contract implementation. Prior to joining IMG, Mr. Joyner served as the chief marketing officer for one of the biggest U.S. water companies where he led the business development efforts for groundbreaking public-private partnerships in the water industry, which included the Milwaukee wastewater system outsourcing, the Atlanta water system outsourcing, and a DBO water project for San Antonio that demonstrated operating savings, efficiencies, and enhanced performance. Prior to United Water, Mr. Joyner was Vice President of project development for an independent power company active in the U.S. and Asia where he managed environmental impact assessments and approvals for new power plants. He also served as President and CEO of a NASDAQ listed company that permitted, constructed and operated municipal waste-to-energy facilities, recycling facilities, and landfills.

Mr. Joyner began his career as a city planner in Fitchburg, Massachusetts where he negotiated a public-private partnership for the city landfill/solid waste system, managed \$160 million in new infrastructure projects and administered the planning and zoning approval process.

Mr. Joyner has served on a number of boards for public corporations as well as regional planning agencies, and a solid waste authority.

EDUCATION

University of Massachusetts: Master of Science in Regional Planning, 1979.

Rutgers University: Bachelor of Science in Environmental Design, 1977.

PROFESSIONAL EMPLOYMENT

Infrastructure Management Group, Inc.: Vice President, July 2001 to present.

United Water: Senior Vice President of Business Development, 1997-2001.

Ogden Yorkshire Water Company: Vice President of Project Development, 1995-1997.

Ogden Energy: Vice President of Business Development, 1993-1995.

Consumat Systems, Inc.: President and CEO, 1992-1993.

Consumat Systems, Inc.: Vice President of Business Development, 1984-1992.

City of Fitchburg, MA: City Planner, 1979-1984.

SELECTED PROJECT EXPERIENCE

City of Fitchburg Massachusetts Construction Projects

Managed the engineering and construction of numerous city projects, including water utility re-construction, fire station construction, numerous police station constructions, and municipal parking garage construction.

Harford County Maryland Waste-to-Energy Facility, Client: Northeast Maryland Waste Disposal Authority

Served as a Project Manager for construction of a 360-tons/day waste-to-energy facility providing steam to Aberdeen Proving Grounds. Activities for the project included proposal preparation, contract negotiation, permitting, financing (off balance sheet tax-exempt financing), design, construction, start-up and operation.

Milford Recycling Facility, Town of Milford, NH

Negotiated the purchase of a "Co-mingled" recycling facility from a private operator. Activities included acquisition, process equipment upgrade, and operation, including material processing and marketing.

Baltimore Regional Medical Waste Facility, Medical Waste Associates

Acted as a Project Manager for the Design, Build finance implementation of a 150-ton/per day medical waste facility that serves Baltimore area hospitals. Led all project phases, including proposal development, waste supply negotiation, construction and operating contract negotiations, permitting, and project financing.

Ipoh Malaysia Waste-to-Energy Feasibility Study, City of Ipoh

Acted as a Project Manager for feasibility study, proposal development, and city council presentations for a 400-ton/day municipal waste-to-energy facility.

Mad River Co-Generation Project Clark County, Ohio

Served as project director for the design, permitting, energy and waste supply contracts negotiation, and preparation of the financing plan of a municipal waste-to-energy facility. Project ultimately cancelled do to inadequate waste supply contract commitments.

Laiban Dam (Philippines) Water Supply Project Proposal, MWSS

Served as a Project Director for a proposed new water supply serving Manila. Oversaw and participated in a preliminary design, local partner negotiations, and proposal development.

Wastewater Treatment Facility Rehabilitation, Walton, NY

Served as Project Leader for upgrade of the town's wastewater facility located in the NYC watershed. Primarily oversaw proposal development and preparation and municipal negotiations.

Milwaukee Wastewater Public-Private Partnership Project

Served as Executive in Charge of marketing and proposal process for Milwaukee Waste Water System privatization, the largest wastewater system privatization in the U.S. The system was privatized under a comprehensive 10-year operation contract.

Atlanta Water System Public Private Partnership, City of Atlanta

Served as Executive in Charge of marketing, local partner negotiations, and proposal development for the City of Atlanta Water System privatization, the largest water system privatization in the U.S. The system was privatized under a 20-year operating contract.

BexarMet Water District Ultra Filtration Project, San Antonio, Texas

Served as Executive in Charge of all aspects of the project through project startup for Design-Build-Operate implementation of an ultra-filtration surface water treatment plant serving San Antonio.

Water And Wastewater System Public-Private Partnership, City Of Laredo, Texas

Served as Executive in Charge of marketing and proposal development for proposed privatization of the City's utility system under a comprehensive long-term contract.

Detroit Water and Sewerage Department

Acting as a Principal in Charge of cost reduction and efficiency improvement program for the City of Detroit Water and Sewerage Department. The project includes detailed financial and operational analyses of the systems, identification and prioritization of potential savings and revenue enhancements (\$50 million of annual savings already identified), implementation of the immediate savings, implementation of public relations program to communicate the savings to the public and other stakeholders, and development of a detailed plan for long-term savings.

Design-Build-Operate Wastewater Treatment Plant for Jefferson Parish, Louisiana

Acting as a Principal in Charge of evaluating the financial, technical, and legal feasibility of the proposed consolidation of three existing wastewater treatment plants under Design-Build-Operate project approach. Tasks include identifying a legally permissible design-build-operate structure and modeling the rate impact of multiple funding and demand scenarios.

Design-Build-Operate Wastewater Treatment Plant Procurement for Atlantic Beach, North Carolina

Serving as a Principal in Charge of Design-Build-Operate wastewater treatment plant procurement planning. The Project includes evaluation of the financial, technical and legal feasibility of a planned wastewater treatment plant in a coastal resort community. The project now is in the second phase, which includes transaction support through the Request for Qualifications/Request for Proposals process.

Asset Analysis for Waterbury, Connecticut

Serving as a Principal in Charge of assisting Waterbury Financial Assistance and Planning Board, created by Connecticut State Legislature, in response to the City of Waterbury's fiscal crisis. Assess cost saving and revenue enhancement potential of city's water system; solid waste system, including landfill and transfer station; and parks department, including two golf courses. Various options are being evaluated, including sale, lease, contract operations and business process reengineering.

Detroit Public Lighting Department

Acted as a Principal in Charge for the re-engineering and performance improvement program for the lighting department that resulted in a dramatic reduction in street light outages and a reduction in staff.