Natural and Propane Gas Utilities

Summary Data: Natural Gas Utility Companies Operating in New Hampshire Calendar Year 2018

Natural Gas, Inc./Liberty Utilities Inc./Liberty Utilities Inc./Liberty Utilities Inc./Unitil 2				
Inc./Liberty Utilities Inc./Unitil 2 I			EnergyNorth	
Operating and Financial Statistics			Natural Gas,	Northern
Bundled (Supply + Transportation) Customer Classes 2018 2018 2018 2018 Residential			Inc./Liberty	Utilities,
Classes 2018 2018 2018 Residential p.30, line 38 85,887 25,958 Average Annual Therms per Customer p.30, line 38 749 769 Average Annual Revenue per Customer p.30, line 38 \$1,065 \$1,319 Revenue per Therm average revenue/average therms 1.42 1.72 Commercial & Industrial Number of Customers p. 30, line 77 10,900 5,838 Average Annual Therms per Customer p. 30, line 77 4,060 4,145 Average Annual Revenue per Customer p. 30, line 77 \$4,967 \$4,975 Revenue per Therm average revenue/average therms 1.22 1.20 Unbundled (Transportation) Classes Commercial/Industrial Variange Annual Therms per Customer p. 31, line 107(EN)/146(NU) 2,679 983 Average Annual Revenue per Customer p. 31, line 107(EN)/146(NU) 26,179 44,575 Average Annual Revenue per Customer p. 31, line 107(EN)/146(NU) \$6,783 \$9,578 Revenue per Therm average revenue/average therms 0.26 0.21	Operating and Financial Statistics		Utilities /1	Inc./Unitil /2
Residential Number of Customers p.30, line 38 85,887 25,958	Bundled (Supply + Transportation) Customer			
Number of Customers p.30, line 38 85,887 25,958	Classes	2018	2018	2018
Average Annual Therms per Customer p.30, line 38 749 769 Average Annual Revenue per Customer p.30, line 38 \$1,065 \$1,319 Revenue per Therm average revenue/average therms 1.42 1.72	Residential			
Average Annual Revenue per Customer p.30, line 38 \$1,065 \$1,319	Number of Customers	p.30, line 38	85,887	25,958
Revenue per Therm	Average Annual Therms per Customer	p.30, line 38	749	769
Commercial & Industrial Number of Customers p. 30, line 77 10,900 5,838 Average Annual Therms per Customer p. 30, line 77 4,060 4,145 Average Annual Revenue per Customer p. 30, line 77 \$4,967 \$4,975 Revenue per Therm average revenue/average therms 1.22 1.20 Unbundled (Transportation) Classes Commercial/Industrial Number of Customers p. 31, line 107(EN)/146(NU) 26,779 983 Average Annual Therms per Customer p. 31, line 107(EN)/146(NU) 26,179 44,575 Average Annual Revenue per Customer p. 31, line 107(EN)/146(NU) \$6,783 \$9,578 Revenue per Therm average revenue/average therms 0.26 0.21 Other Operating/Financial Statistics Total Customers p. 31, line 146 99,466 32,779 Total Operating Revenue p.11, line 24 \$157,495,294 \$78,641,848 Total Operating Expenses p.11, line 23 \$141,879,877 \$66,975,261 Net Income p. 11, line 24 \$15,615,417 \$11,666,587 Rate of Return F-1 EN & NU 6.39% 6.56%	Average Annual Revenue per Customer	p.30, line 38	\$1,065	\$1,319
Number of Customers p. 30, line 77 10,900 5,838	Revenue per Therm	average revenue/average therms	1.42	1.72
Number of Customers p. 30, line 77 10,900 5,838				
Average Annual Therms per Customer p. 30, line 77 4,060 4,145				
Average Annual Revenue per Customer p. 30, line 77 \$4,967 \$4,975		<u>, , , , , , , , , , , , , , , , , , , </u>	,	
Revenue per Therm		,	,	,
Unbundled (Transportation) Classes Commercial/Industrial p. 31, line 107(EN)/146(NU) 2,679 983 Average Annual Therms per Customer p. 31, line 107(EN)/146(NU) 26,179 44,575 Average Annual Revenue per Customer p. 31, line 107(EN)/146(NU) \$6,783 \$9,578 Revenue per Therm average revenue/average therms 0.26 0.21 Other Operating/Financial Statistics p. 31, line 146 99,466 32,779 Total Customers p. 31, line 2 \$157,495,294 \$78,641,848 Total Operating Revenue p.11, line 2 \$141,879,877 \$66,975,261 Net Income p. 11, line 24 \$15,615,417 \$11,666,587 Rate of Return F-1 EN & NU 6.39% 6.56%		<u>, , , , , , , , , , , , , , , , , , , </u>	. ,	. ,
Commercial/Industrial p. 31, line 107(EN)/146(NU) 2,679 983 Average Annual Therms per Customer p. 31, line 107(EN)/146(NU) 26,179 44,575 Average Annual Revenue per Customer p. 31, line 107(EN)/146(NU) \$6,783 \$9,578 Revenue per Therm average revenue/average therms 0.26 0.21 Other Operating/Financial Statistics p. 31, line 146 99,466 32,779 Total Customers p. 31, line 2 \$157,495,294 \$78,641,848 Total Operating Revenue p. 11, line 2 \$141,879,877 \$66,975,261 Net Income p. 11, line 24 \$15,615,417 \$11,666,587 Rate of Return F-1 EN & NU 6.39% 6.56%	Revenue per Therm	average revenue/average therms	1.22	1.20
Number of Customers p. 31, line 107(EN)/146(NU) 2,679 983 Average Annual Therms per Customer p. 31, line 107(EN)/146(NU) 26,179 44,575 Average Annual Revenue per Customer p. 31, line 107(EN)/146(NU) \$6,783 \$9,578 Revenue per Therm average revenue/average therms 0.26 0.21 Other Operating/Financial Statistics Total Customers p. 31, line 146 99,466 32,779 Total Operating Revenue p.11, line 2 \$157,495,294 \$78,641,848 Total Operating Expenses p.11, line 23 \$141,879,877 \$66,975,261 Net Income p. 11, line 24 \$15,615,417 \$11,666,587 Rate of Return F-1 EN & NU 6.39% 6.56%	Unbundled (Transportation) Classes			
Average Annual Therms per Customer p. 31, line 107(EN)/146(NU) 26,179 44,575 Average Annual Revenue per Customer p. 31, line 107(EN)/146(NU) \$6,783 \$9,578 Revenue per Therm average revenue/average therms 0.26 0.21 Other Operating/Financial Statistics p. 31, line 146 99,466 32,779 Total Customers p. 31, line 146 99,466 32,779 Total Operating Revenue p.11, line 2 \$157,495,294 \$78,641,848 Total Operating Expenses p.11, line 23 \$141,879,877 \$66,975,261 Net Income p. 11, line 24 \$15,615,417 \$11,666,587 Rate of Return F-1 EN & NU 6.39% 6.56%	Commercial/Industrial			
Average Annual Revenue per Customer p. 31, line 107(EN)/146(NU) \$6,783 \$9,578 Revenue per Therm average revenue/average therms 0.26 0.21 Other Operating/Financial Statistics Total Customers p. 31, line 146 99,466 32,779 Total Operating Revenue p.11, line 2 \$157,495,294 \$78,641,848 Total Operating Expenses p.11, line 23 \$141,879,877 \$66,975,261 Net Income p. 11, line 24 \$15,615,417 \$11,666,587 Rate of Return F-1 EN & NU 6.39% 6.56%	Number of Customers	p. 31, line 107(EN)/146(NU)	2,679	983
Revenue per Therm average revenue/average therms 0.26 0.21 Other Operating/Financial Statistics p. 31, line 146 99,466 32,779 Total Customers p. 11, line 2 \$157,495,294 \$78,641,848 Total Operating Revenue p. 11, line 23 \$141,879,877 \$66,975,261 Net Income p. 11, line 24 \$15,615,417 \$11,666,587 Rate of Return F-1 EN & NU 6.39% 6.56%	Average Annual Therms per Customer	p. 31, line 107(EN)/146(NU)	26,179	44,575
Other Operating/Financial Statistics Total Customers p. 31, line 146 99,466 32,779 Total Operating Revenue p.11, line 2 \$157,495,294 \$78,641,848 Total Operating Expenses p.11, line 23 \$141,879,877 \$66,975,261 Net Income p. 11, line 24 \$15,615,417 \$11,666,587 Rate of Return F-1 EN & NU 6.39% 6.56%	Average Annual Revenue per Customer	p. 31, line 107(EN)/146(NU)	\$6,783	\$9,578
Total Customers p. 31, line 146 99,466 32,779 Total Operating Revenue p.11, line 2 \$157,495,294 \$78,641,848 Total Operating Expenses p.11, line 23 \$141,879,877 \$66,975,261 Net Income p. 11, line 24 \$15,615,417 \$11,666,587 Rate of Return F-1 EN & NU 6.39% 6.56%	Revenue per Therm	average revenue/average therms	0.26	0.21
Total Customers p. 31, line 146 99,466 32,779 Total Operating Revenue p.11, line 2 \$157,495,294 \$78,641,848 Total Operating Expenses p.11, line 23 \$141,879,877 \$66,975,261 Net Income p. 11, line 24 \$15,615,417 \$11,666,587 Rate of Return F-1 EN & NU 6.39% 6.56%	Other Operating/Financial Statistics			
Total Operating Revenue p.11, line 2 \$157,495,294 \$78,641,848 Total Operating Expenses p.11, line 23 \$141,879,877 \$66,975,261 Net Income p. 11, line 24 \$15,615,417 \$11,666,587 Rate of Return F-1 EN & NU 6.39% 6.56%		p. 31 line 146	99 466	32 779
Total Operating Expenses p. 11, line 23 \$141,879,877 \$66,975,261 Net Income p. 11, line 24 \$15,615,417 \$11,666,587 Rate of Return F-1 EN & NU 6.39% 6.56%	111111111111111111111111111111111111111	,	,	
Net Income p. 11, line 24 \$15,615,417 \$11,666,587 Rate of Return F-1 EN & NU 6.39% 6.56%	i ü		. , ,	. , ,
Rate of Return F-1 EN & NU 6.39% 6.56%			. , ,	. , ,
		,	. , ,	. , ,
	Plant in Service	F-1 EN & NU		

Source: Calendar Year Ended December 31, 2018 Annual Reports & Year End Rate of Return Calculation filed with the NHPUC.

Notes: Bundled customer classes purchase gas supply and transportation delivery service directly from the utility companies.

Unbundled Commercial/Industrial customer classes purchase gas supply from third party suppliers and use the utility's distribution system to deliver the gas.

^{1/} Subsidiary of Algonquin Power & Utilities Corp.

^{2/} Subsidiary of Unitil Corp.