



New Hampshire CORE Energy Efficiency Programs

**3rd Quarter Report
January 2014 – September 2014**

Docket DE 12-262

November 26, 2014



3rd Quarter Report
January 2014 - September 2014

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Highlights
 CORE & Company-Specific Programs

Description	Program Expenses ¹		kWh Savings			MMBtu Savings			Customers	
	Actual	% of Budget	Annual	Lifetime	Life: % of Goal	Annual	Lifetime	Life: % of Goal	Count	% of Goal
Electric Utilities										
CORE Programs										
Municipal Program	\$ 679,417	34%	1,333,812	17,529,658	29%	445	6,899	10%	66	14%
All Other CORE Programs	\$ 16,793,561	73%	37,060,724	502,466,255	91%	57,957	1,052,685	76%	277,672	64%
Sub-total	\$ 17,472,979	70%	38,394,536	519,995,912	85%	58,402	1,059,584	73%	277,738	64%
Company Specific Programs ²	\$ 662,540	36%	1,125,122	8,059,130	18%	314	46,306	0%	25,045	100%
Total Electric	\$ 18,135,519	67%	39,519,658	528,055,042	80%	58,716	1,105,890	76%	302,783	66%
Gas Utilities										
CORE Programs	\$ 3,962,070	63%	840	15,120	-	70,859	1,173,174	51%	1,706	44%
Company Specific Programs ²	\$ 162,780	63%	-	-	-	-	-	-	-	-
Total Gas	\$ 4,124,851	63%	840	15,120	-	70,859	1,173,174	51%	1,706	44%
Grand Total	\$ 22,260,369	66%	39,520,498	528,070,162	80%	129,575	2,279,064	61%	304,489	65%

Notes:

(1) Program expenses shown in this report exclude the performance incentive (PI), which can vary by program and accomplishment thresholds. The planned budget for PI is 7.5% of actual program expenditures for the electric utilities and 8% of actual program expenditures for the gas utilities as shown in the Commission approved 2014 Update Filing (p. 58 for electric utilities and p. 63 for gas utilities). The actual PI for each utility is calculated to reflect the utilities' final accomplishments and is filed with the Commission by June 1st of each year for the preceding program year.

http://www.puc.state.nh.us/Regulatory/Docketbk/2012/12-262/LETTERS-MEMOS-TARIFFS/12-262%202013-12-03%20PSNH%20ATT_SETTLEMENT%20AGREEMENT%20ON%20BEHALF%20OF%20PARTIES.PDF

(2) Company-specific includes company-specific programs, education, forward capacity market and loan program implementation expenses.

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Highlights
CORE Programs ¹

Description	Program Expenses		kWh Savings			MMBtu Savings			Customers	
	Actual	% of Budget	Annual	Lifetime	Life: % of Goal	Annual	Lifetime	Life: % of Goal	Count	% of Goal
Electric Utilities										
Residential										
Home Energy Assistance	\$ 2,980,800	72%	642,238	10,121,380	131%	9,140	185,003	82%	593	107%
EnergyStar® Homes	\$ 547,777	41%	180,527	3,938,025	25%	3,107	73,946	25%	106	24%
NH Home Performance w/Energy Star	\$ 2,142,120	74%	697,137	12,496,783	297%	15,782	325,669	75%	643	44%
EnergyStar® Appliances	\$ 2,286,054	84%	2,814,081	29,848,935	70%	23,607	395,196	144%	16,143	70%
EnergyStar® Lighting	\$ 1,746,615	94%	5,223,621	69,826,489	109%	-	-	-	259,444	63%
Sub-total	\$ 9,703,367	75%	9,557,604	126,231,613	167%	51,637	979,814	80%	276,929	64%
Commercial & Industrial										
Large Business Energy Solutions	\$ 4,334,589	66%	19,524,047	270,824,730	89%	4,648	40,020	49%	201	41%
Small Business Energy Solutions	\$ 2,755,605	77%	7,979,073	105,409,912	91%	1,672	32,851	41%	542	38%
Municipal Program	\$ 679,417	34%	1,333,812	17,529,658	29%	445	6,899	10%	66	14%
Sub-total	\$ 7,769,611	64%	28,836,932	393,764,299	82%	6,766	79,770	35%	809	34%
Total Electric	\$ 17,472,979	70%	38,394,536	519,995,912	85%	58,402	1,059,584	73%	277,738	64%
Gas Utilities										
Residential										
Home Energy Assistance	\$ 772,082	67%	-	-	-	6,210	130,440	85%	384	171%
EnergyStar® Homes	\$ 78,610	45%	-	-	-	764	17,738	41%	10	20%
NH Home Performance w/Energy Star	\$ 428,060	51%	-	-	-	3,298	70,269	19%	113	21%
EnergyStar® Appliances	\$ 804,706	69%	-	-	-	10,514	200,273	80%	881	40%
Sub-total	\$ 2,083,458	62%	-	-	-	20,786	418,721	52%	1,388	46%
Commercial & Industrial										
Large Business Energy Solutions	\$ 1,100,714	65%	-	-	-	35,139	544,346	53%	24	12%
Small Business Energy Solutions	\$ 777,898	62%	840	15,120	-	14,933	210,108	39%	294	43%
Sub-total	\$ 1,878,612	64%	840	15,120	-	50,072	754,453	51%	318	36%
Total Gas	\$ 3,962,070	63%	840	15,120	-	70,859	1,173,174	51%	1,706	44%
Grand Total	\$ 21,435,049	68%	38,395,376	520,011,032	85%	129,261	2,232,758	60%	279,444	63%

Notes:

(1) Amounts shown above pertain only to the CORE programs. The amounts pertaining to the Company-Specific programs are shown on page 3.

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Highlights
Company-Specific Programs ¹

Description	Program Expenses		kWh Savings			MMBtu Savings			Customers	
	Actual	% of Budget	Annual	Lifetime	Life: % of Goal	Annual	Lifetime	Life: % of Goal	Count	% of Goal
Electric Utilities										
Residential										
High Efficiency Heat Pump	\$ 4,703	9%	8,875	221,875	6%	-	-	-	1	17%
EnergyStar® Homes - Geothermal	\$ 141,141	47%	280,042	7,001,050	59%	314	46,306	-	21	50%
Home Energy Reports	\$ 106,638	47%	836,205	836,205	44%	-	-	-	25,000	100%
Education	\$ 11,562	27%	-	-	-	-	-	-	-	-
Revolving Loan Fund	\$ 65,000	100%	-	-	-	-	-	-	-	-
Forward Capacity Market Expenses ²	\$ 39,619	55%	-	-	-	-	-	-	-	-
Sub-total	\$ 368,664	48%	1,125,122	8,059,130	46%	314	46,306	-	25,022	100%
Commercial & Industrial										
Smart Start	\$ 30,205	55%	-	-	-	-	-	-	23	-
C&I Customer Partnerships	\$ 9,287	45%	-	-	-	-	-	-	-	-
C&I RFP Program	\$ 86,870	16%	-	-	-	-	-	-	-	0%
Education	\$ 78,981	27%	-	-	-	-	-	-	-	-
Forward Capacity Market Expenses ²	\$ 88,533	55%	-	-	-	-	-	-	-	-
Sub-total	\$ 293,876	28%	-	-	-	-	-	-	23	113%
Total Residential and C&I	\$ 662,540	36%	1,125,122	8,059,130	18%	314	46,306	-	25,045	100%
Gas Utilities										
Residential										
Building Practices & Demonstration	\$ 155,852	74%	-	-	-	-	-	-	-	0%
Education	\$ 2,511	25%	-	-	-	-	-	-	-	0%
Sub-total	\$ 158,363	72%	\$ -	\$ -	-	-	-	-	-	0%
Commercial & Industrial										
Building Practices & Demonstration	\$ -	0%	-	-	-	-	-	-	-	0%
Education	\$ 4,417	12%	-	-	-	-	-	-	-	0%
Sub-total	\$ 4,417	2%	-	-	-	-	-	-	-	0%
Total Residential and C&I	\$ 162,780	63%	-	-	-	-	-	-	-	0%
Grand Total	\$ 825,321	39%	1,125,122	8,059,130	18%	314	46,306	-	25,045	100%

Notes:

(1) Amounts shown above pertain only to the Company-Specific programs. The amounts pertaining to the CORE programs are shown on page 2.

Company-specific includes company-specific programs, education, forward capacity market and loan program implementation expenses.

(2) Amounts shown are expenses related to the electric utilities' participation in ISO-NE's Forward Capacity Market. Revenues received from ISO-NE are reported on page 20.

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Highlights
Home Energy Assistance Program ¹

Description	Electric Utilities					Gas Utilities			Grand Total
	Liberty Utilities	NHEC	PSNH	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expense: Budget ²	\$ 325,797	\$ 294,554	\$ 3,043,754	\$ 482,762	\$ 4,146,867	\$ 923,250	\$ 232,069	\$ 1,155,319	\$ 5,302,186
(CORE Program) Actual	\$ 226,863	\$ 327,518	\$ 2,083,708	\$ 342,711	\$ 2,980,800	\$ 630,498	\$ 141,584	\$ 772,082	\$ 3,752,882
Percent	70%	111%	68%	71%	72%	68%	61%	67%	71%
Program Incentives: Budget ³	\$ 211,768	\$ 235,658	\$ 2,629,013	\$ 297,995	\$ 3,374,434	\$ 653,846	\$ 146,940	\$ 800,786	\$ 4,175,220
(CORE Program) Actual ⁴	\$ 189,565	\$ 211,712	\$ 1,645,836	\$ 266,886	\$ 2,314,000	\$ 584,588	\$ 103,641	\$ 688,229	\$ 3,002,229
Percent	90%	90%	63%	90%	69%	89%	71%	86%	72%
Customers Served: Goal	40	34	388	92	554	182	43	224	779
Actual ^{5,6}	73	38	447	45	603	319	60	379	982
Percent	181%	112%	115%	49%	109%	176%	140%	169%	126%
Collaboration: Actual Collaborated Funds ⁷	\$ 19,104	\$ 23,652	\$ 507,208	\$ 37,664	\$ 587,629	\$ 12,940	\$ 23,849	\$ 36,788	\$ 624,417
Total Actual Expenses (CORE + Collaboration)	\$ 245,967	\$ 235,365	\$ 2,153,044	\$ 304,551	\$ 2,938,926	\$ 597,528	\$ 127,489	\$ 725,017	\$ 3,663,944
% of Total Actual Expenses	8%	10%	24%	12%	20%	2%	19%	5%	17%
Collaborated Units	21	26	336	27	410	71	59	130	540
% of Total Customers Served	29%	68%	75%	60%	68%	22%	98%	34%	55%
Heating Systems: Actual Incentives	\$ 41,309	\$ 45,520	\$ 276,549	\$ 44,438	\$ 407,816	\$ 59,115	\$ 3,700	\$ 62,815	\$ 470,631
% of HEA CORE Total Budget	13%	15%	9%	9%	10%	6%	2%	5%	9%
Dwelling Mix:									
Single Family	33	38	286	45	402	70	2	72	474
Multi-Family	40		161		201	249	58	307	508
Total	73	38	447	45	603	319	60	379	982

Notes:

- (1) Program savings results are shown on page 8.
- (2) Program budget and actual numbers are based on total expenditures.
- (3) Reflects Program rebates and services only.
- (4) Program incentives are based on the HEA tracking system and does not align with the program rebate/services numbers on page 21 due to timing differences in processing.
A true-up to actual incentive amounts is completed at year-end.
- (5) Program participation is based on the HEA tracking system and does not align with the program participation numbers on page 8 due to timing differences.
Program participation numbers on page 8 are based on the invoices that have been processed through the end of the third quarter whereas the HEA tracking system reflects real-time number of participants.
A true-up to actual number of participants is completed at year-end.
- (6) Number of customers served by county are as follows:

	Belknap	Carroll	Cheshire	Coos	Grafton	Hillsborough	Merrimack	Rockingham	Strafford	Sullivan	Total
Electric	30	35	18	39	76	192	49	147	3	14	603
Gas	2					143	173	61			379
Total	32	35	18	39	76	335	222	208	3	14	982

- (7) Collaborated funds may include funding from numerous sources including the Department of Energy, town assistance, Community Development Block grants and also from other utilities.
For example, if PSNH and Liberty Utilities-Gas worked on a joint project, PSNH includes the incentives from Liberty-Gas as part of its collaboration funds and Liberty-Gas includes incentives from PSNH as collaboration funds.

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Highlights
CO₂ Emissions Reductions

Description	Units	CO2 Emission Factors In lbs Per Unit ¹	CO2 Emission Factors In Metric Tons Per Unit	Electric Utilities			Gas Utilities		Grand Total			
				YTD Energy Reduction	Estimated CO2 Emissions Reductions in Metric Tons All Programs (All funding sources)		YTD Energy Reduction	Estimated CO2 Emissions Reductions in Metric Tons	YTD Energy Reduction	Estimated CO2 Emissions Reductions in Metric Tons All Programs (All funding sources)		
Annual												
Electricity ²	MWH	1,087.000	0.4930	39,520	19,482	3,004	-	-	39,520	19,482	3,004	
Natural Gas	MMBtu	117.080	0.0531	2,229	118	20	70,859	3,762	73,087	3,881	20	
Distillate Fuel Oil (#1, #2 & #4)	MMBtu	161.386	0.0732	32,193	2,356	340	-	-	32,193	2,356	340	
Residual Fuel Oil (#5 & #6)	MMBtu	173.906	0.0789	-	-	-	-	-	-	-	-	
Kerosene	MMBtu	159.535	0.0724	2,157	156	30.34	-	-	2,157	156	30	
LPG	MMBtu	139.178	0.0631	-	-	-	-	-	-	-	-	
Propane	MMBtu	139.178	0.0631	17,562	1,108	146.13	-	-	17,562	1,108	146	
Wood	MMBtu	-	-	4,062	-	-	-	-	4,062	-	-	
Wood Pellet	-	-	-	-	-	-	-	-	-	-	-	
Other	MMBtu	-	-	514	-	-	-	-	514	-	-	
Total Annual Emissions Reductions					23,221	3,540		3,762		26,984	3,540	
Lifetime												
Electricity ²	MWH	1,087.000	0.4930	528,055	260,316	37,038	-	-	528,055	260,316	37,038	
Natural Gas	MMBtu	117.080	0.0531	47,628	2,529	421	1,173,174	62,293	1,220,801	64,822	421	
Distillate Fuel Oil (#1, #2 & #4)	MMBtu	161.386	0.0732	627,470	45,925	6,546	-	-	627,470	45,925	6,546	
Residual Fuel Oil (#5 & #6)	MMBtu	173.906	0.0789	-	-	-	-	-	-	-	-	
Kerosene	MMBtu	159.535	0.0724	43,002	3,111	605	-	-	43,002	3,111	605	
LPG	MMBtu	139.178	0.0631	-	-	-	-	-	-	-	-	
Propane	MMBtu	139.178	0.0631	307,979	19,439	2,567	-	-	307,979	19,439	2,567	
Wood	MMBtu	-	-	78,268	-	-	-	-	78,268	-	-	
Wood Pellet	-	-	-	-	-	-	-	-	-	-	-	
Other	MMBtu	-	-	1,542	-	-	-	-	1,542	-	-	
Total Lifetime Emissions Reductions					331,320	47,177		62,293		393,613	47,177	

Notes:

(1) Source of CO2 Emission Factors in lbs/unit for all other fuels:

http://www.eia.gov/electricity/annual/html/epa_a_03.html

(2) Source of CO2 Emission Factors in lbs/unit for electricity:

Based on 2009 Greenhouse Gas Emissions Reduction Fund Grant Guidelines for CO₂ emission conversion factor for electrically powered equipment.

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Highlights
 Annual Savings by Fuel Type

Program	Electric Utilities								Annual kWh Savings
	Annual MMBtu Savings								
	Oil	Natural Gas	LP	Kerosene	Wood	Wood Pellet	Other	Total	Electricity
Home Energy Assistance	3,964	1,193	1,162	1,948	874	-	-	9,141	642,238
EnergyStar® Homes	10	818	2,157	-	123	-	-	3,107	180,527
NH Home Performance w/Energy Star	10,530	94	2,641	210	2,308	-	-	15,782	697,137
EnergyStar® Appliances	15,793	124	7,690	-	-	-	-	23,607	2,814,081
EnergyStar® Lighting	-	-	-	-	-	-	-	-	5,223,621
Large Business Energy Solutions	358	-	3,019	-	758	-	514	4,648	19,524,047
Small Business Energy Solutions	831	-	842	-	-	-	-	1,672	7,979,073
Municipal Program	394	-	52	-	-	-	-	445	1,333,812
Company-Specific Programs	314	-	-	-	-	-	-	314	1,125,122
Total	32,193	2,229	17,562	2,157	4,062	-	514	58,717	39,519,658

Program	Gas Utilities								Annual kWh Savings
	Annual MMBtu Savings								
	Oil	Natural Gas	LP	Kerosene	Wood	Wood Pellet	Other	Total	Electricity
Home Energy Assistance	-	6,210	-	-	-	-	-	6,210	-
EnergyStar® Homes	-	764	-	-	-	-	-	764	-
NH Home Performance w/Energy Star	-	3,298	-	-	-	-	-	3,298	-
EnergyStar® Appliances	-	10,514	-	-	-	-	-	10,514	-
Large Business Energy Solutions	-	35,139	-	-	-	-	-	35,139	-
Small Business Energy Solutions	-	14,933	-	-	-	-	-	14,933	840
Municipal Program	-	-	-	-	-	-	-	-	-
Company-Specific Programs	-	-	-	-	-	-	-	-	-
Total	-	70,859	-	-	-	-	-	70,859	840

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Summary of Results by Utility
CORE & Company-Specific Programs Combined ¹

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	PSNH	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 2,186,981	\$ 1,963,691	\$ 19,832,024	\$ 2,960,489	\$ 26,943,185	\$ 5,169,751	\$ 1,381,519	\$ 6,551,270	\$ 33,494,455
	Actual	\$ 1,323,348	\$ 1,498,654	\$ 13,155,520	\$ 2,157,997	\$ 18,135,519	\$ 3,418,216	\$ 706,634	\$ 4,124,851	\$ 22,260,369
	Percent	61%	76%	66%	73%	67%	66%	51%	63%	66%
Program Participation	Goal	8,865	29,520	388,656	35,172	462,213	3,259	637	3,896	466,109
	Actual	8,312	24,169	240,548	29,754	302,783	1,434	272	1,706	304,489
	Percent	94%	82%	62%	85%	66%	44%	43%	44%	65%
Annual kWh Savings	Goal	3,634,436	3,180,749	42,472,924	4,841,570	54,129,678	-	-	-	54,129,678
	Actual	3,331,177	3,461,769	28,362,541	4,364,170	39,519,658	-	840	840	39,520,498
	Percent	92%	109%	67%	90%	73%	-	-	-	73%
Lifetime kWh Savings	Goal	45,244,204	40,437,678	508,848,406	63,445,354	657,975,642	-	-	-	657,975,642
	Actual	45,305,174	44,747,557	376,916,089	61,086,221	528,055,042	-	15,120	15,120	528,070,162
	Percent	100%	111%	74%	96%	80%	-	-	-	80%
Annual MMBtu Savings	Goal	5,931	5,372	53,178	7,019	71,499	93,942	34,836	128,778	200,277
	Actual	10,428	6,577	36,222	5,489	58,716	55,401	15,458	70,859	129,575
	Percent	176%	122%	68%	78%	82%	59%	44%	55%	65%
Lifetime MMBtu Savings	Goal	111,779	96,635	1,092,788	151,716	1,452,919	1,622,085	668,916	2,291,001	3,743,920
	Actual	170,832	112,890	714,623	107,545	1,105,890	904,824	268,350	1,173,174	2,279,064
	Percent	153%	117%	65%	71%	76%	56%	40%	51%	61%

(1) Company-specific includes company-specific programs, education, forward capacity market and loan program implementation expenses.

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Program Results
Home Energy Assistance (HEA)

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	PSNH	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 325,797	\$ 294,554	\$ 3,043,754	\$ 482,762	\$ 4,146,867	\$ 923,250	\$ 232,069	\$ 1,155,319	\$ 5,302,186
	Actual	\$ 226,863	\$ 327,518	\$ 2,083,708	\$ 342,711	\$ 2,980,800	\$ 630,498	\$ 141,584	\$ 772,082	\$ 3,752,882
	Percent	70%	111%	68%	71%	72%	68%	61%	67%	71%
Program Participation	Goal	40	34	388	92	554	182	43	224	779
	Actual	72	38	447	36	593	324	60	384	977
	Percent	179%	112%	115%	39%	107%	178%	140%	171%	125%
Annual kWh Savings	Goal	46,487	50,410	443,551	72,532	612,980	-	-	-	612,980
	Actual	90,462	49,149	453,230	49,397	642,238	-	-	-	642,238
	Percent	195%	97%	102%	68%	105%	-	-	-	105%
Lifetime kWh Savings	Goal	718,833	775,937	5,364,374	855,658	7,714,802	-	-	-	7,714,802
	Actual	1,242,000	738,004	7,434,789	706,587	10,121,380	-	-	-	10,121,380
	Percent	173%	95%	139%	83%	131%	-	-	-	131%
Annual MMBtu Savings	Goal	899	808	7,711	1,848	11,266	5,812	1,829	7,641	18,906
	Actual	71	1,060	6,821	1,189	9,140	5,005	1,205	6,210	15,351
	Percent	8%	131%	88%	64%	81%	86%	66%	81%	81%
Lifetime MMBtu Savings	Goal	18,391	10,402	158,855	36,614	224,262	116,239	37,039	153,278	377,540
	Actual	1,425	20,652	138,114	24,812	185,003	103,448	26,992	130,440	315,443
	Percent	8%	199%	87%	68%	82%	89%	73%	85%	84%

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Program Results
Energy Star® Homes

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	PSNH	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 96,320	\$ 157,488	\$ 962,928	\$ 135,000	\$ 1,351,735	\$ 94,500	\$ 80,000	\$ 174,500	\$ 1,526,235
	Actual	\$ 10,345	\$ 48,087	\$ 410,832	\$ 78,514	\$ 547,777	\$ 31,487	\$ 47,123	\$ 78,610	\$ 626,387
	Percent	11%	31%	43%	58%	41%	33%	59%	45%	41%
Program Participation	Goal	27	32	329	50	438	37	13	50	488
	Actual	2	6	85	13	106	2	8	10	116
	Percent	8%	19%	26%	26%	24%	5%	61%	20%	24%
Annual kWh Savings	Goal	48,722	32,022	515,572	153,488	749,804	-	-	-	749,804
	Actual	23	21,442	97,926	61,136	180,527	-	-	-	180,527
	Percent	0%	67%	19%	40%	24%	-	-	-	24%
Lifetime kWh Savings	Goal	1,038,066	667,745	10,656,034	3,265,778	15,627,623	-	-	-	15,627,623
	Actual	115	450,445	2,117,020	1,370,445	3,938,025	-	-	-	3,938,025
	Percent	0%	67%	20%	42%	25%	-	-	-	25%
Annual MMBtu Savings	Goal	854	601	8,313	2,023	11,792	1,013	792	1,805	13,597
	Actual	-	220	2,378	509	3,107	116	648	764	3,871
	Percent	0%	37%	29%	25%	26%	11%	82%	42%	28%
Lifetime MMBtu Savings	Goal	21,268	14,756	206,888	49,228	292,139	25,315	17,537	42,851	334,990
	Actual	-	5,387	56,645	11,914	73,946	2,905	14,833	17,738	91,684
	Percent	0%	37%	27%	24%	25%	11%	85%	41%	27%

3rd Quarter Report
January 2014 - September 2014

Program Results
Home Performance With Energy Star® (HPwES)

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	PSNH	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 174,579	\$ 295,292	\$ 2,127,844	\$ 285,667	\$ 2,883,382	\$ 766,500	\$ 80,000	\$ 846,500	\$ 3,729,882
	Actual	\$ 193,995	\$ 139,851	\$ 1,555,789	\$ 252,485	\$ 2,142,120	\$ 348,744	\$ 79,316	\$ 428,060	\$ 2,570,180
	Percent	111%	47%	73%	88%	74%	45%	99%	51%	69%
Program Participation	Goal	74	70	1,254	56	1,454	522	19	541	1,995
	Actual	57	38	477	71	643	91	22	113	756
	Percent	77%	54%	38%	127%	44%	17%	113%	21%	38%
Annual kWh Savings	Goal	18,874	41,859	282,631	25,207	368,570	-	-	-	368,570
	Actual	52,499	40,518	555,755	48,365	697,137	-	-	-	697,137
	Percent	278%	97%	197%	192%	189%	-	-	-	189%
Lifetime kWh Savings	Goal	231,888	468,010	3,092,910	417,410	4,210,218	-	-	-	4,210,218
	Actual	1,006,932	647,251	9,956,369	886,231	12,496,783	-	-	-	12,496,783
	Percent	434%	138%	322%	212%	297%	-	-	-	297%
Annual MMBtu Savings	Goal	983	1,656	16,200	1,803	20,642	17,160	849	18,010	38,651
	Actual	-	927	12,776	2,079	15,782	2,447	851	3,298	19,080
	Percent	0%	56%	79%	115%	76%	14%	100%	18%	49%
Lifetime MMBtu Savings	Goal	20,571	32,708	338,515	41,273	433,068	343,209	17,928	361,137	794,205
	Actual	-	18,884	262,561	44,224	325,669	52,397	17,872	70,269	395,938
	Percent	0%	58%	78%	107%	75%	15%	100%	19%	50%

3rd Quarter Report
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Program Results
Energy Star® Appliances

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	PSNH	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 222,739	\$ 350,010	\$ 1,851,137	\$ 285,000	\$ 2,708,886	\$ 766,500	\$ 400,000	\$ 1,166,500	\$ 3,875,386
	Actual	\$ 149,681	\$ 324,748	\$ 1,584,402	\$ 227,223	\$ 2,286,054	\$ 592,430	\$ 212,276	\$ 804,706	\$ 3,090,760
	Percent	67%	93%	86%	80%	84%	77%	53%	69%	80%
Program Participation	Goal	1,656	2,304	16,652	2,512	23,124	1,781	410	2,191	25,316
	Actual	837	2,385	11,020	1,901	16,143	726	155	881	17,024
	Percent	51%	104%	66%	76%	70%	41%	38%	40%	67%
Annual kWh Savings	Goal	267,130	422,607	3,040,019	307,635	4,037,391	-	-	-	4,037,391
	Actual	182,969	614,303	1,649,900	366,909	2,814,081	-	-	-	2,814,081
	Percent	68%	145%	54%	119%	70%	-	-	-	70%
Lifetime kWh Savings	Goal	2,832,541	4,516,778	31,957,307	3,323,237	42,629,864	-	-	-	42,629,864
	Actual	1,818,356	6,590,668	17,518,294	3,921,617	29,848,935	-	-	-	29,848,935
	Percent	64%	146%	55%	118%	70%	-	-	-	70%
Annual MMBtu Savings	Goal	1,491	2,293	12,067	1,446	17,297	10,140	3,964	14,104	31,401
	Actual	9,602	4,370	7,922	1,712	23,607	8,262	2,252	10,514	34,121
	Percent	644%	191%	66%	118%	136%	81%	57%	75%	109%
Lifetime MMBtu Savings	Goal	24,691	38,419	188,374	23,594	275,077	173,723	75,533	249,256	524,333
	Actual	158,889	67,967	141,745	26,595	395,196	156,833	43,440	200,273	595,469
	Percent	644%	177%	75%	113%	144%	90%	58%	80%	114%

3rd Quarter Report
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Program Results
Energy Star® Lighting

Description		Electric Utilities				Grand Total
		Liberty Utilities	NHEC	PSNH	Unitil	
Program Expenses	Budget	\$ 108,360	\$ 127,960	\$ 1,393,748	\$ 225,000	\$ 1,855,067
	Actual	\$ 105,642	\$ 159,214	\$ 1,307,708	\$ 174,053	\$ 1,746,615
	Percent	97%	124%	94%	77%	94%
Program Participation	Goal	6,793	26,974	343,104	32,339	409,210
	Actual	7,301	21,592	202,913	27,638	259,444
	Percent	107%	80%	59%	85%	63%
Annual kWh Savings	Goal	419,266	451,690	5,775,629	553,921	7,200,506
	Actual	272,621	433,999	3,981,582	535,419	5,223,621
	Percent	65%	96%	69%	97%	73%
Lifetime kWh Savings	Goal	2,615,391	3,757,690	52,370,116	5,187,643	63,930,840
	Actual	4,200,284	6,148,654	52,417,530	7,060,022	69,826,489
	Percent	161%	164%	100%	136%	109%
Annual MMBtu Savings	Goal	-	-	-	-	-
	Actual	-	-	-	-	-
	Percent	-	-	-	-	-
Lifetime MMBtu Savings	Goal	-	-	-	-	-
	Actual	-	-	-	-	-
	Percent	-	-	-	-	-

3rd Quarter Report
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Program Results
Large Business Energy Solutions

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	PSNH	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 693,568	\$ 126,799	\$ 5,030,637	\$ 724,702	\$ 6,575,706	\$ 1,394,458	\$ 304,000	\$ 1,698,458	\$ 8,274,164
	Actual	\$ 389,744	\$ 137,215	\$ 3,351,446	\$ 456,183	\$ 4,334,589	\$ 974,500	\$ 126,214	\$ 1,100,714	\$ 5,435,303
	Percent	56%	108%	67%	63%	66%	70%	42%	65%	66%
Program Participation	Goal	85	18	363	25	490	188	13	201	691
	Actual	12	17	163	9	201	21	3	24	225
	Percent	14%	94%	45%	36%	41%	11%	23%	12%	33%
Annual kWh Savings	Goal	1,607,366	918,003	17,966,636	2,201,957	22,693,962	-	-	-	22,693,962
	Actual	2,093,018	1,302,151	14,555,103	1,573,775	19,524,047	-	-	-	19,524,047
	Percent	130%	142%	81%	71%	86%	-	-	-	86%
Lifetime kWh Savings	Goal	21,519,008	11,934,041	239,223,246	30,549,034	303,225,329	-	-	-	303,225,329
	Actual	28,330,552	16,991,495	202,158,197	23,344,486	270,824,730	-	-	-	270,824,730
	Percent	132%	142%	85%	76%	89%	-	-	-	89%
Annual MMBtu Savings	Goal	675	-	3,213	(494)	3,395	39,920	22,349	62,268	65,663
	Actual	-	-	4,648	-	4,648	25,975	9,164	35,139	39,787
	Percent	0%	-	145%	0%	137%	65%	41%	56%	61%
Lifetime MMBtu Savings	Goal	9,349	-	80,129	(7,407)	82,071	607,669	414,375	1,022,043	1,104,115
	Actual	-	-	40,020	-	40,020	406,886	137,460	544,346	584,365
	Percent	0%	-	50%	0%	49%	67%	33%	53%	53%

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Program Results
Small Business Energy Solutions

Description		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	PSNH	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses	Budget	\$ 366,954	\$ 356,113	\$ 2,397,304	\$ 456,899	\$ 3,577,269	\$ 998,729	\$ 252,450	\$ 1,251,179	\$ 4,828,448
	Actual	\$ 211,462	\$ 256,822	\$ 1,831,961	\$ 455,360	\$ 2,755,605	\$ 681,399	\$ 96,498	\$ 777,898	\$ 3,533,503
	Percent	58%	72%	76%	100%	77%	68%	38%	62%	73%
Program Participation	Goal	166	54	1,120	74	1,414	549	139	688	2,101
	Actual	28	78	355	81	542	270	24	294	836
	Percent	17%	144%	32%	109%	38%	49%	17%	43%	40%
Annual kWh Savings	Goal	869,269	743,041	6,148,629	1,082,745	8,843,684	-	-	-	8,843,684
	Actual	639,586	856,810	4,881,368	1,601,309	7,979,073	-	840	840	7,979,913
	Percent	74%	115%	79%	148%	90%	-	-	-	90%
Lifetime kWh Savings	Goal	11,462,209	9,696,768	79,998,356	14,075,640	115,232,974	-	-	-	115,232,974
	Actual	8,706,936	11,182,087	63,599,310	21,921,579	105,409,912	-	15,120	15,120	105,425,032
	Percent	76%	115%	80%	156%	91%	-	-	-	91%
Annual MMBtu Savings	Goal	585	-	3,397	-	3,982	19,897	5,053	24,950	28,932
	Actual	326	-	1,347	-	1,672	13,595	1,338	14,933	16,606
	Percent	56%	-	40%	-	42%	68%	26%	60%	57%
Lifetime MMBtu Savings	Goal	7,869	-	72,016	-	79,885	355,931	106,504	462,435	542,320
	Actual	3,908	-	28,943	-	32,851	182,355	27,753	210,108	242,959
	Percent	50%	-	40%	-	41%	51%	26%	45%	45%

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Program Results
Municipal Program

Description		Electric Utilities				Grand Total
		Liberty Utilities	NHEC	PSNH	Unitil	
Program Expenses	Budget	\$ 167,337	\$ 157,407	\$ 1,454,509	\$ 220,748	\$ 2,000,000
	Actual	\$ 12,811	\$ 74,951	\$ 509,259	\$ 82,396	\$ 679,417
	Percent	8%	48%	35%	37%	34%
Program Participation	Goal	24	28	383	24	459
	Actual	3	14	44	5	66
	Percent	12%	50%	11%	21%	14%
Annual kWh Savings	Goal	357,323	367,268	3,474,828	444,085	4,643,504
	Actual	-	134,522	1,071,430	127,860	1,333,812
	Percent	0%	37%	31%	29%	29%
Lifetime kWh Savings	Goal	4,826,269	4,774,486	44,373,514	5,770,953	59,745,222
	Actual	-	1,777,078	13,877,326	1,875,254	17,529,658
	Percent	0%	37%	31%	32%	29%
Annual MMBtu Savings	Goal	444	14	2,276	393	3,126
	Actual	429	-	16	-	445
	Percent	97%	0%	1%	0%	14%
Lifetime MMBtu Savings	Goal	9,640	352	48,011	8,414	66,416
	Actual	6,609	-	290	-	6,899
	Percent	69%	0%	1%	0%	10%

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Company-Specific Programs
Liberty Utilities, Unitil and the New Hampshire Electric Cooperative

Description		Liberty Utilities	Unitil		New Hampshire Electric Cooperative		
		Gas	Electric	Gas	Electric		
		Building Practices & Demonstration Program	Revolving Loan Program ¹	Building Practices & Demonstration Program	Smart Start Program Administration	High Efficiency Heat Pump Program	Total
Program Expenses	Budget	\$ 193,500	\$ 65,000	\$ 17,000	\$ 10,272	\$ 53,554	\$ 63,826
	Actual	\$ 155,852	\$ 65,000	\$ -	\$ 1,348	\$ 4,703	\$ 6,051
	Percent	81%	100%	0%	13%	9%	9%
Program Participation	Goal	-	-	-	-	6	6
	Actual	-	-	-	-	1	1
	Percent	-	-	-	-	17%	17%
Annual kWh Savings	Goal	-	-	-	-	153,849	153,849
	Actual	-	-	-	-	8,875	8,875
	Percent	-	-	-	-	6%	6%
Lifetime kWh Savings	Goal	-	-	-	-	3,846,223	3,846,223
	Actual	-	-	-	-	221,875	221,875
	Percent	-	-	-	-	6%	6%
Annual MMBtu Savings	Goal	-	-	-	-	-	-
	Actual	-	-	-	-	-	-
	Percent	-	-	-	-	-	-
Lifetime MMBtu Savings	Goal	-	-	-	-	-	-
	Actual	-	-	-	-	-	-
	Percent	-	-	-	-	-	-

(1) Reflects funds included in the budget that were transferred to the Residential Revolving Loan Fund.
See page 26 for more details on the Revolving Loan Fund.

3rd Quarter Report
January 2014 - September 2014

Program Results
Company-Specific Programs
Public Service Company of New Hampshire

Description		Smart Start Program Administration	Energy Star Homes Geothermal	Home Energy Reports	C&I RFP Program	C&I Customer Partnerships	Total
Program Expenses	Budget	\$ 45,000	\$ 302,239	\$ 226,839	\$ 551,010	\$ 20,560	\$ 1,145,649
	Actual	\$ 28,858	\$ 141,141	\$ 106,638	\$ 86,870	\$ 9,287	\$ 372,794
	Percent	64%	47%	47%	16%	45%	33%
Program Participation	Goal	-	42	25,000	14	6	25,063
	Actual	23	21	25,000	-	-	25,044
	Percent	-	50%	100%	0%	0%	100%
Annual kWh Savings	Goal	-	473,208	1,896,000	2,456,221	-	4,825,429
	Actual	-	280,042	836,205	-	-	1,116,247
	Percent	-	59%	44%	0%	-	23%
Lifetime kWh Savings	Goal	-	11,830,206	1,896,000	28,086,342	-	41,812,548
	Actual	-	7,001,050	836,205	-	-	7,837,255
	Percent	-	59%	44%	0%	-	19%
Annual MMBtu Savings	Goal	-	-	-	-	-	-
	Actual	-	314	-	-	-	314
	Percent	-	-	-	-	-	-
Lifetime MMBtu Savings	Goal	-	-	-	-	-	-
	Actual	-	46,306	-	-	-	46,306
	Percent	-	-	-	-	-	-

Company-Specific Programs
Public Service Company of New Hampshire
Energy Rewards C&I RFP Program
2013 Annual Report ¹

			Total Project Cost ²	Incentive Amount	Incentive %	Annual kWh Savings	Lifetime kWh Savings	Benefits ³	Benefit/Cost Ratio
Customer	Project Number	Project Description							
Number of Attendees at Annual Bidders Conference: 37									
Number of Bids Received: 3									
Number of Bids Selected: 3									
A	1	Process air handler retrofits with VFDs and economizer controls for free cooling	\$ 166,430	\$ 51,130	30.7%	905,748	11,774,724	\$ 933,567	
	2	Additional air handler retrofits with VFDs	69,932	26,232	37.5%	202,650	2,634,450	208,874	
	3	Outdoor LED lighting retrofit	16,692	5,114	30.6%	63,291	822,783	65,235	
	4	Technical Assistance/Third Party Engineering Review	3,225	3,225	100.0%	-	-	-	
			\$ 256,279	\$ 85,701	33.4%	1,171,689	15,231,957	\$ 1,207,676	4.71
B	1	Café refrigerator and freezer upgrades	\$ 9,077	\$ 3,148	34.7%	7,874	102,362	\$ 8,116	
	2	Fluorescent lighting occupancy sensors added plantwide	9,858	2,014	20.4%	25,828	232,452	18,430	
	3	Dock seals and under-leveler seals upgrade	6,883	2,196	31.9%	21,781	283,153	22,450	
	4	Upgrade motors on dust collectors	36,241	13,096	36.1%	137,756	1,790,828	141,987	
	5	Upgraded HVAC units	90,666	31,540	34.8%	383,005	4,979,065	394,769	
	6	Technical Assistance/Third Party Engineering Review	4,123	4,123	100.0%	-	-	-	
			\$ 156,849	\$ 56,117	35.8%	576,244	7,387,860	\$ 585,752	3.73
C	1	Upgraded plant HVAC controls and recommissioning	\$ 568,322	\$ 210,530	37.0%	686,198	6,861,980	\$ 544,057	
	2	Replaced multiple vacuum systems with one plant wide system	82,003	29,206	35.6%	190,282	2,473,666	196,126	
	3	Outdoor lighting upgraded to LED fixtures	27,741	10,483	37.8%	48,625	632,125	50,118	
	4	Technical Assistance/Third Party Engineering Review	4,519	4,519	100.0%	-	-	-	
			\$ 682,585	\$ 254,738	37.3%	925,105	9,967,771	\$ 790,302	1.16
Overall Totals			\$ 1,095,714	\$ 396,557	36.2%	2,673,038	32,587,588	\$ 2,583,729	2.36

(1) In compliance with NHPUC Order No. 25,462 dated February 1, 2013.

(2) Includes customer costs of \$660,000.

(3) Total Program Benefits allocated to projects based on lifetime kWh savings.

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Education Programs

Description	Electric Utilities					Gas Utilities			Grand Total
	Liberty Utilities	NHEC	PSNH	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Program Expenses									
Residential									
Budget	\$ -	\$ -	\$ -	\$ 43,000	\$ 43,000	\$ -	\$ 10,000	\$ 10,000	\$ 53,000
Actual	-	-	-	11,562	11,562	-	2,511	2,511	14,074
Percent	-	-	-	27%	27%	-	25%	25%	27%
Commercial & Industrial									
Budget	\$ 16,328	\$ 34,242	\$ 224,516	\$ 18,600	\$ 293,686	\$ 32,314	\$ 6,000	\$ 38,314	\$ 332,000
Actual	1,028	10,225	67,297	432	78,981	3,307	1,110	4,417	83,398
Percent	6%	30%	30%	2%	27%	10%	19%	12%	25%
Total									
Budget	\$ 16,328	\$ 34,242	\$ 224,516	\$ 61,600	\$ 336,686	\$ 32,314	\$ 16,000	\$ 48,314	\$ 385,000
Actual	1,028	10,225	67,297	11,994	90,543	3,307	3,621	6,929	97,472
Percent	6%	30%	30%	19%	27%	10%	23%	14%	25%

Program Activities-to-Date

Focus Areas

Activities

NH Energy Code and Beyond Code

> One 2014 NH Energy Code and Beyond Code workshop has been held with 38 attendees and 4 more are being scheduled for 2014.

Residential Programs

> Participated in the NH Home Builders Energy Efficient & Green Building seminar focused on the value and requirements of the Residential Energy Star Homes Program.
> Partnered with the NH Local Energy Working Group (LEWG) to co-sponsor 24 Button Up workshops being held around the State of NH highlighting the Residential Home Performance with Energy Star program. As part of this partnership, the NH CORE Programs are highlighted on the LEWG web site by linking to the NHSaves web site. 15 of the 24 workshops have been completed as of 9/30/2014.

Commercial, Industrial & Municipal Programs

> Conducted seminar entitled "Energy Efficiency - The Untapped Profit Center" which was attended by 40 NH Business Managers and focused on a discussion of the value and how to maximize the return on investment from energy efficiency projects.
> Completed 3 of the 8 Building Operator Certification sessions with a total of 16 students attending.

K-12 Energy Efficiency Education

> Completed 12 of the 26 programs scheduled in 2014.

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Forward Capacity Market (FCM) Proceeds and Expenses

Description	Electric Utilities				Grand Total
	Liberty Utilities	NHEC	PSNH	Unitil	
Estimated Annual FCM Proceeds	\$ 128,600	\$ 60,000	\$ 2,235,000	\$ 174,200	\$ 2,597,800
Estimated Annual FCM Expenses	\$ 15,000	\$ -	\$ 200,000	\$ 18,111	\$ 233,111
Actual FCM Proceeds					
Qtr. 1	\$ 27,291	\$ 24,853	\$ 549,374	\$ 74,073	\$ 675,591
Qtr. 2	44,560	6,745	542,306	50,188	643,799
Qtr. 3	51,380	12,758	619,291	68,337	751,767
Qtr. 4	-	-	-	-	-
Total	\$ 123,231	\$ 44,355	\$ 1,710,971	\$ 192,598	\$ 2,071,156
Actual FCM Expenses					
Financial Assurance					
Qtr. 1	\$ -	\$ -	\$ -	\$ -	\$ -
Qtr. 2	-	-	-	1,000	1,000
Qtr. 3	-	-	-	-	-
Qtr. 4	-	-	-	-	-
Total	\$ -	\$ -	\$ -	\$ 1,000	\$ 1,000
Other					
Qtr. 1	\$ 2,176	\$ 765	\$ 21,715	\$ 2,670	\$ 27,327
Qtr. 2	15,333	13,207	45,463	1,345	75,349
Qtr. 3	4,267	-	13,146	7,064	24,477
Qtr. 4	-	-	-	-	-
Total	\$ 21,777	\$ 13,972	\$ 80,324	\$ 11,079	\$ 127,152
Total Financial Assurance & Other	\$ 21,777	\$ 13,972	\$ 80,324	\$ 12,079	\$ 128,152
Actual Net FCM Proceeds*	\$ 101,455	\$ 30,383	\$ 1,630,647	\$ 180,520	\$ 1,943,004

* The CORE Electric Utilities leverage the Forward Capacity Market which provides additional energy efficiency funds to the NH CORE energy efficiency programs. The FCM proceeds budget and actual FCM proceeds are allocated to the residential and the C&I sectors based on an estimate of each sector's contribution to peak demand reduction (approximately 30% for the Residential sector and 70% for the C&I sector). Initially approved by the Commission in its Order No. 24,930 in DE 08-130 dated January 5, 2009 (2009 CORE Programs) and in all subsequent CORE program Orders.

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Expenses By Activity
Residential Programs

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	PSNH	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Home Energy Assistance	Internal Admin	\$ 2,484	\$ 14,205	\$ 73,848	\$ 19,561	\$ 110,098	\$ 8,430	\$ 9,772	\$ 18,201	\$ 128,300
	External Admin	-	4,012	-	2,344	6,356	-	395	395	6,751
	Rebate/Services	207,428	259,360	1,859,362	270,280	2,596,431	577,138	106,437	683,575	3,280,006
	Implementation Services	10,248	43,711	117,016	47,759	218,734	30,219	22,002	52,221	270,955
	Marketing	1,947	2,050	970	1,453	6,420	2,795	2,257	5,053	11,473
	EM&V	4,756	4,179	32,511	1,313	42,760	11,916	721	12,637	55,397
	Total	\$ 226,863	\$ 327,518	\$ 2,083,708	\$ 342,711	\$ 2,980,800	\$ 630,498	\$ 141,584	\$ 772,082	\$ 3,752,882
EnergyStar® Homes	Internal Admin	\$ 1,666	\$ 1,818	\$ 25,108	\$ 8,367	\$ 36,960	\$ 1,269	\$ 3,888	\$ 5,156	\$ 42,116
	External Admin	-	344	-	93	437	-	48	48	485
	Rebate/Services	2,857	24,360	265,252	49,308	341,777	10,054	31,980	42,034	383,811
	Implementation Services	2,504	20,983	98,316	19,372	141,175	15,835	8,290	24,125	165,300
	Marketing	2,183	262	4,863	792	8,101	1,867	2,632	4,498	12,599
	EM&V	1,134	319	17,292	581	19,326	2,462	287	2,749	22,076
	Total	\$ 10,345	\$ 48,087	\$ 410,832	\$ 78,514	\$ 547,777	\$ 31,487	\$ 47,123	\$ 78,610	\$ 626,387
HP w/EnergyStar®	Internal Admin	\$ 932	\$ 5,656	\$ 56,095	\$ 11,261	\$ 73,944	\$ 6,174	\$ 4,953	\$ 11,127	\$ 85,071
	External Admin	-	2,316	83	1,986	4,385	-	735	735	5,121
	Rebate/Services	158,529	90,187	1,166,184	199,786	1,614,686	249,129	57,521	306,651	1,921,336
	Implementation Services	20,800	38,197	252,233	35,774	347,005	64,645	14,324	78,969	425,974
	Marketing	10,682	816	33,958	3,011	48,468	14,106	1,486	15,592	64,060
	EV&M	3,053	2,679	47,236	666	53,633	14,690	297	14,987	68,620
	Total	\$ 193,995	\$ 139,851	\$ 1,555,789	\$ 252,485	\$ 2,142,120	\$ 348,744	\$ 79,316	\$ 428,060	\$ 2,570,180
Energy Star® Lighting	Internal Admin	\$ 779	\$ 6,605	\$ 23,927	\$ 10,198	\$ 41,509	\$ -	\$ -	\$ -	\$ 41,509
	External Admin	-	1,250	-	-	1,250	-	-	-	1,250
	Rebate/Services	76,665	109,687	1,030,854	127,031	1,344,236	-	-	-	1,344,236
	Implementation Services	7,196	36,330	65,969	26,243	135,738	-	-	-	135,738
	Marketing	18,678	4,183	182,803	9,925	215,588	-	-	-	215,588
	EM&V	2,323	1,159	4,156	657	8,294	-	-	-	8,294
	Total	\$ 105,642	\$ 159,214	\$ 1,307,708	\$ 174,053	\$ 1,746,615	\$ -	\$ -	\$ -	\$ 1,746,615
EnergyStar® Appliance	Internal Admin	\$ 2,685	\$ 14,087	\$ 48,687	\$ 12,324	\$ 77,784	\$ 8,515	\$ 11,417	\$ 19,932	\$ 97,717
	External Admin	-	2,665	-	-	2,665	-	-	-	2,665
	Rebate/Services	118,213	258,840	1,436,860	176,531	1,990,445	542,346	181,217	723,563	2,714,008
	Implementation Services	11,601	43,123	62,809	31,282	148,815	20,380	15,624	36,004	184,819
	Marketing	12,909	3,560	28,222	6,002	50,692	6,660	2,918	9,578	60,270
	EM&V	4,273	2,472	7,824	1,084	15,653	14,529	1,100	15,629	31,282
	Total	\$ 149,681	\$ 324,748	\$ 1,584,402	\$ 227,223	\$ 2,286,054	\$ 592,430	\$ 212,276	\$ 804,706	\$ 3,090,760

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Expenses by Activity
Residential Programs (Continued)

Description	Electric Utilities					Gas Utilities			Grand Total	
	Liberty Utilities	NHEC	PSNH	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas		
Other*	Internal Admin	\$ 2,482	\$ 197	\$ 13,785	\$ 650	\$ 17,114	\$ 864	\$ -	\$ 864	\$ 17,978
	External Admin	-	37	-	-	37	-	-	-	37
	Rebate/Services	-	3,450	170,213	72,227	245,890	152,388	2,511	154,900	400,790
	Implementation Services	-	2,476	59,102	3,685	65,263	140	-	140	65,403
	Marketing	-	28	-	-	28	949	-	949	978
	EM&V	6,882	1,048	28,777	3,624	40,331	1,510	-	1,510	41,841
	Total	\$ 9,364	\$ 7,238	\$ 271,876	\$ 80,186	\$ 368,664	\$ 155,852	\$ 2,511	\$ 158,363	\$ 527,027
Total Residential	Internal Admin	\$ 11,029	\$ 42,569	\$ 241,450	\$ 62,362	\$ 357,410	\$ 25,252	\$ 30,029	\$ 55,281	\$ 412,691
	External Admin	-	10,624	83	4,424	15,131	-	1,178	1,178	16,309
	Rebate/Services	563,692	745,885	5,928,725	895,163	8,133,465	1,531,056	379,666	1,910,723	10,044,188
	Implementation Services	52,350	184,820	655,445	164,115	1,056,730	131,218	60,240	191,458	1,248,188
	Marketing	46,399	10,900	250,817	21,182	329,298	26,377	9,293	35,670	364,968
	EM&V	22,419	11,857	137,795	7,925	179,997	45,107	2,404	47,512	227,509
	Total	\$ 695,889	\$ 1,006,655	\$ 7,214,315	\$ 1,155,172	\$ 10,072,031	\$ 1,759,010	\$ 482,811	\$ 2,241,822	\$ 12,313,853
Total %	Internal Admin	1.6%	4.2%	3.3%	5.4%	3.5%	1.4%	6.2%	2.5%	3.4%
	External Admin	0.0%	1.1%	0.0%	0.4%	0.2%	0.0%	0.2%	0.1%	0.1%
	Rebate/Services	81.0%	74.1%	82.2%	77.5%	80.8%	87.0%	78.6%	85.2%	81.6%
	Implementation Services	7.5%	18.4%	9.1%	14.2%	10.5%	7.5%	12.5%	8.5%	10.1%
	Marketing	6.7%	1.1%	3.5%	1.8%	3.3%	1.5%	1.9%	1.6%	3.0%
	EM&V	3.2%	1.2%	1.9%	0.7%	1.8%	2.6%	0.5%	2.1%	1.8%
	Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

* Other includes company-specific programs, education, forward capacity market and loan program implementation expenses.

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Expenses by Activity
C&I and Municipal Programs

		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	PSNH	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Large Business Energy Solutions	Internal Admin	\$ 8,319	\$ 5,763	\$ 137,357	\$ 22,468	\$ 173,907	\$ 16,842	\$ 13,380	\$ 30,222	\$ 204,129
	External Admin	-	1,090	-	5,260	6,351	-	2,394	2,394	8,744
	Rebate/Services	273,999	99,904	2,430,054	356,833	3,160,790	837,212	75,773	912,985	4,073,775
	Implementation Services	66,997	24,177	573,349	46,707	711,230	65,230	28,709	93,939	805,170
	Marketing	27,027	1,054	25,565	6,004	59,650	29,275	268	29,543	89,193
	EM&V	13,402	5,227	185,122	18,909	222,660	25,941	5,691	31,632	254,292
	Total	\$ 389,744	\$ 137,215	\$ 3,351,446	\$ 456,183	\$ 4,334,589	\$ 974,500	\$ 126,214	\$ 1,100,714	\$ 5,435,303
Small Business Energy Solutions	Internal Admin	\$ 4,824	\$ 10,131	\$ 62,426	\$ 17,679	\$ 95,060	\$ 14,295	\$ 10,695	\$ 24,990	\$ 120,050
	External Admin	-	1,917	-	250	2,166	-	472	472	2,639
	Rebate/Services	139,160	163,782	1,254,283	390,279	1,947,503	526,101	63,071	589,172	2,536,675
	Implementation Services	15,936	76,835	417,033	40,597	550,400	95,371	21,347	116,719	667,119
	Marketing	43,353	1,852	35,937	1,961	83,102	25,797	74	25,872	108,974
	EM&V	8,190	2,305	62,282	4,595	77,373	19,835	838	20,673	98,046
	Total	\$ 211,462	\$ 256,822	\$ 1,831,961	\$ 455,360	\$ 2,755,605	\$ 681,399	\$ 96,498	\$ 777,898	\$ 3,533,503
Municipal	Internal Admin	\$ 352	\$ 3,063	\$ 37,859	\$ 6,252	\$ 47,526	\$ -	\$ -	\$ -	\$ 47,526
	External Admin	-	580	-	258	837	-	-	-	837
	Rebate/Services	6,680	52,689	451,076	60,685	571,131	-	-	-	571,131
	Implementation Services	1,571	17,362	19,476	14,396	52,805	-	-	-	52,805
	Marketing	2,560	560	113	68	3,300	-	-	-	3,300
	EM&V	1,649	697	736	738	3,819	-	-	-	3,819
	Total	\$ 12,811	\$ 74,951	\$ 509,259	\$ 82,396	\$ 679,417	\$ -	\$ -	\$ -	\$ 679,417
Other*	Internal Admin	\$ 3,290	\$ 470	\$ 14,326	\$ -	\$ 18,086	\$ 993	\$ -	\$ 993	\$ 19,079
	External Admin	-	89	-	-	89	-	-	-	89
	Rebate/Services	370	7,982	86,695	432	95,479	2,080	1,110	3,190	98,669
	Implementation Services	513	9,702	58,810	-	69,024	23	-	23	69,047
	Marketing	47	86	10,787	-	10,919	37	-	37	10,957
	EM&V	9,221	4,682	77,921	8,455	100,279	174	-	174	100,453
	Total	\$ 13,440	\$ 23,011	\$ 248,539	\$ 8,887	\$ 293,876	\$ 3,307	\$ 1,110	\$ 4,417	\$ 298,294

* Other includes company-specific programs, education, forward capacity market and loan program implementation expenses.

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Expenses by Activity
C&I and Municipal Program Total and Grand Total (Residential, C&I and Municipal)

		Electric Utilities					Gas Utilities			Grand Total
		Liberty Utilities	NHEC	PSNH	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Total C&I and Municipal	Internal Admin	\$ 16,784	\$ 19,427	\$ 251,968	\$ 46,399	\$ 334,578	\$ 32,130	\$ 24,075	\$ 56,205	\$ 390,784
	External Admin	-	3,675	-	5,768	9,443	-	2,866	2,866	12,309
	Rebate/Services	420,209	324,357	4,222,108	808,229	5,774,903	1,365,393	139,954	1,505,347	7,280,250
	Implementation Services	85,017	128,076	1,068,667	101,700	1,383,460	160,624	50,056	210,681	1,594,141
	Marketing	72,986	3,552	72,401	8,032	156,972	55,109	342	55,451	212,423
	EM&V	32,462	12,911	326,061	32,697	404,131	45,950	6,529	52,479	456,610
	Total		\$ 627,458	\$ 491,999	\$ 5,941,205	\$ 1,002,825	\$ 8,063,488	\$ 1,659,206	\$ 223,823	\$ 1,883,029
Total C&I and Municipal %	Internal Admin	2.7%	3.9%	4.2%	4.6%	4.1%	1.9%	10.8%	3.0%	3.9%
	External Admin	0.0%	0.7%	0.0%	0.6%	0.1%	0.0%	1.3%	0.2%	0.1%
	Rebate/Services	67.0%	65.9%	71.1%	80.6%	71.6%	82.3%	62.5%	79.9%	73.2%
	Implementation Services	13.5%	26.0%	18.0%	10.1%	17.2%	9.7%	22.4%	11.2%	16.0%
	Marketing	11.6%	0.7%	1.2%	0.8%	1.9%	3.3%	0.2%	2.9%	2.1%
	EM&V	5.2%	2.6%	5.5%	3.3%	5.0%	2.8%	2.9%	2.8%	4.6%
	Total		100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Grand Total (Residential, C&I and Municipal)	Internal Admin	\$ 27,813	\$ 61,996	\$ 493,418	\$ 108,761	\$ 691,989	\$ 57,382	\$ 54,104	\$ 111,486	\$ 803,475
	External Admin	-	14,300	83	10,191	24,574	-	4,044	4,044	28,618
	Rebate/Services	983,901	1,070,243	10,150,833	1,703,392	13,908,369	2,896,448	519,621	3,416,070	17,324,439
	Implementation Services	137,366	312,896	1,724,112	265,816	2,440,190	291,843	110,296	402,139	2,842,329
	Marketing	119,386	14,452	323,218	29,215	486,270	81,486	9,635	91,121	577,391
	EM&V	54,882	24,768	463,856	40,623	584,128	91,057	8,933	99,991	684,119
	Total		\$ 1,323,348	\$ 1,498,654	\$ 13,155,520	\$ 2,157,997	\$ 18,135,519	\$ 3,418,216	\$ 706,634	\$ 4,124,852
Grand Total % (Residential, C&I and Municipal)	Internal Admin	2.1%	4.1%	3.8%	5.0%	3.8%	1.7%	7.7%	2.7%	3.6%
	External Admin	0.0%	1.0%	0.0%	0.5%	0.1%	0.0%	0.6%	0.1%	0.1%
	Rebate/Services	74.3%	71.4%	77.2%	78.9%	76.7%	84.7%	73.5%	82.8%	77.8%
	Implementation Services	10.4%	20.9%	13.1%	12.3%	13.5%	8.5%	15.6%	9.7%	12.8%
	Marketing	9.0%	1.0%	2.5%	1.4%	2.7%	2.4%	1.4%	2.2%	2.6%
	EM&V	4.1%	1.7%	3.5%	1.9%	3.2%	2.7%	1.3%	2.4%	3.1%
	Total		100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

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Evaluation, Monitoring and Verification (EM&V)

Description	Electric Utilities					Gas Utilities			Grand Total
	Liberty Utilities	NHEC	PSNH	Unitil	Sub-total Electric	LU Gas	Unitil Gas	Sub-total Gas	
Annual Budget ¹	\$ 108,599	\$ 98,185	\$ 949,198	\$ 130,814	\$ 1,286,796	\$ 250,084	\$ 66,799	\$ 316,883	\$ 1,603,679
Actual Expenses ²									
Qtr. 1	\$ 130	\$ 1,220	\$ 28,046	\$ 5,483	\$ 34,879	\$ 404	\$ 2,433	\$ 2,837	
Qtr. 2	17,275	8,434	77,228	3,481	106,418	39,805	1,529	41,334	
Qtr. 3	37,477	15,114	358,581	31,659	442,831	50,848	4,971	55,820	
Qtr. 4	-	-	-	-	-	-	-	-	
Total	\$ 54,882	\$ 24,768	\$ 463,856	\$ 40,623	\$ 584,128	\$ 91,057	\$ 8,933	\$ 99,991	\$ 684,119

Notes:

(1) The Evaluation, Monitoring and Verification budget is based on 5% of the annual NH CORE Energy Efficiency Program budget.

(2) The actual EM&V expenses for each program are included in the expense totals reported for each program.

(3) Status of EM&V Studies

	Est. Cost	Vendor	Status
Weatherization "Ancillary Services" Evaluation	\$ 49,140.00	Cadmus	Complete (Q2 2013)
NE Avoided Energy Supply Cost Study (2013)	\$ 40,872.55	Synapse	Complete (7/12/2013)
Liberty Wifi Thermostat Pilot Program Evaluation	\$ 36,815.00	Cadmus	Complete (7/22/2013)
C&I New Equip. & Construction Baseline Update	\$ 129,920.00	ERS	Complete (3/4/2014)
Treat/Otter Auditing/Tracking Software	\$ 150,000.00	PSD	Annual cost billed monthly
NEEP/CEE Regional/National M&E	\$ 157,065.00	NEEP	Ongoing
Multi-Year M&E Planning Study	\$ 123,121.00	TecMarket Works	Final report to be issued in late November or early December 2014.
Energy Star Homes - Impact Evaluation	tbd	tbd	ECD: June 2015
Large Business (Ret/New/RFP) Program - Impact Evaluation	\$ 550,000.00	DNV Kema	ECD: Preliminary Finding for 2015-2016 Plan (Q2, 2014), Final (Q1, 2015)
Energy Star Appliance Program - Impact Evaluation	tbd	tbd	ECD: 2015
Early Replacement Measures, Phase 2 (Gas)	tbd	Evergreen Economics	ECD: 2015

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Revolving Loan Fund (RLF)

Description	Electric Utilities			
	Liberty Utilities	NHEC	PSNH	Unitil
Amount Available to Loan				
Revolving Loan Fund ¹	\$ 303,000	\$ 300,000	\$ 690,000	\$ 855,707
Less: Loans	259,809	445,589	1,109,595	1,024,821
Plus: Loan Payments Received	86,489	210,275	539,735	316,234
Current Balance	129,680	64,686	120,140	147,121
Less: Loans in Process	-	36,342	101,500	72,589
Less: Potential Loans	-	13,500	-	-
Amount Available to Loan	\$ 129,680	\$ 14,844	\$ 18,640	\$ 74,532
Maximum Loans and Maximum Term				
Residential	Maximum Loan Maximum Term	\$ 500 2 Years	\$ 7,500 7 Years	\$ 7,500 7 Years
Municipal and C&I ²	Maximum Loan Maximum Term	\$ 50,000 2 years	Smart Start	\$ 50,000 10 Years
Year-to-date Project Financing Information				
Residential	No. of Projects Financed	1	20	71
	Average Loan Amount	\$ 7,496	\$ 4,003	\$ 3,570
Municipal and C&I ²	No. of Projects Financed	4	-	2
	Average Loan Amount	\$ 16,757	N/A	\$ 80,560

Notes:

(1) Includes funds from a RGGI-funded grant awarded to the Electric Utilities in 2009 and CORE Program funds.

(2) Not applicable to the NHEC and PSNH. Utilize SmartStart Loan Program.

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Smart Start Revolving Loan Program

Description	NHEC	PSNH
Year-to-Date Amount Available to Loan		
Loan Fund Balance ¹	\$ 737,522	\$ 1,101,898
Less: Loans	62,402	835,541
Plus: Loan Repayments (excluding reserve for bad debt)	53,025	499,195
Current Balance	\$ 728,144	\$ 765,552
Less: Loans in Process	-	527,781
Less: Potential Loans	-	40,640
Add: Anticipated Loan Repayments Thr Year End	-	172,000
Amount Available to Loan	\$ 728,144	\$ 369,131
Year-to-Date Reserve for Bad Debt (Uncollectibles)		
Initial Balance ¹	Not Applicable	\$ 140,702
Plus: Bad Debt Collections ²		24,960
Less: Bad Debt Charges		-
Ending Balance		\$ 165,661
Year-to-date Administrative and Implementation Expenses ³	\$ 1,348	\$ 29,130
Year-to-date Payments to Contractors Supporting Customer Projects	\$ 62,402	\$ 835,541
Year-to-date Performance Incentive ⁴	Not Applicable	\$ 29,952
Year-to-date Project Financing Information		
Municipal and C&I ⁵	No. of Projects Financed	5 23
	Total Loan Amount	\$ 62,402 \$ 591,506
	Average Loan Amount	\$ 12,480 \$ 25,718
	Lifetime kWh Savings ⁶	1,245,751 12,004,561
	Lifetime MMBTU Savings ⁶	- Not Applicable
	Lifetime kWh Savings ⁷	-
	Lifetime MMBTU Savings ⁷	- Not Applicable
	Lifetime Electric Bill Savings	\$ 225,593 \$ 1,984,583

Notes:

- (1) As of January 1, 2014.
- (2) 5% of the loan amount is reserved for uncollectibles.
- (3) NHEC Annual Goal: \$10,272 (see page 16); PSNH Annual Goal: \$45,000 (see page 17). For PSNH, the amount includes 2013 actual administrative costs of \$272 for the first quarter reporting period due to timing differences.
- (4) The performance incentive is based on 6% of the loan repayments, excluding the reserve for bad debt.
- (5) C&I not applicable to PSNH; Municipal only.
- (6) Also reported in the applicable C&I program report.
- (7) Incremental savings not reported elsewhere.

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Electric Programs

Actual Customers Served, Program Expenses, Lifetime kWh and MMBtu Savings

	LU Electric		NHEC		PSNH		Unitil Electric		Total	
Home Energy Assistance										
Number of Units / Lifetime kWh Savings	72	1,242,000	38	738,004	447	7,434,789	36	706,587	593	10,121,380
Expenses / Lifetime MMBtu Savings	\$226,863	1,425	\$327,518	20,652	\$2,083,708	138,114	\$342,711	24,812	\$2,980,800	185,003
Home Performance w/ENERGY STAR										
Number of Rebates / Lifetime kWh Savings	57	1,006,932	38	647,251	477	9,956,369	71	886,231	588	11,489,966
Expenses / Lifetime MMBtu Savings	\$193,995	0	\$139,851	18,884	\$1,555,789	262,561	\$252,485	44,224	\$2,142,120	325,669
ENERGY STAR Homes										
Number of Homes / Lifetime kWh Savings	2	115	6	450,445	85	2,117,020	13	1,370,445	106	3,938,025
Expenses / Lifetime MMBtu Savings	\$10,345	0	\$48,087	5,387	\$410,832	56,645	\$78,514	11,914	\$547,777	73,946
ENERGY STAR Lighting										
Number of Units / Lifetime kWh Savings	7,301	4,200,284	21,592	6,148,654	202,913	52,417,530	27,638	7,060,022	259,444	69,826,489
Expenses / Lifetime MMBtu Savings	\$105,642	0	\$159,214	0	\$1,307,708	0	\$174,053	0	\$1,746,615	0
ENERGY STAR Appliances										
Number of Rebates / Lifetime kWh Savings	837	1,818,356	2,385	6,590,668	11,020	17,518,294	1,901	3,921,617	15,318	56,361,131
Expenses / Lifetime MMBtu Savings	\$149,681	158,889	\$324,748	67,967	\$1,584,402	141,745	\$227,223	26,595	\$2,286,054	236,307
Large Business Energy Solutions										
Number of Participants / Lifetime kWh Savings	12	28,330,552	17	16,991,495	163	202,158,197	9	23,344,486	217	251,201,114
Expenses / Lifetime MMBtu Savings	\$389,744	0	\$137,215	0	\$3,351,446	40,020	\$456,183	0	\$4,334,589	43,928
Small Business Energy Solutions										
Number of Participants / Lifetime kWh Savings	28	8,706,936	78	11,182,087	355	63,599,310	81	21,921,579	542	105,409,912
Expenses / Lifetime MMBtu Savings	\$211,462	3,908	\$256,822	0	\$1,831,961	28,943	\$455,360	0	\$2,755,605	32,851
Municipal Program										
Number of Participants / Lifetime kWh Savings	3	0	14	1,777,078	44	13,877,326	5	1,875,254	66	17,529,658
Expenses / Lifetime MMBtu Savings	\$12,811	6,609	\$74,951	0	\$509,259	290	\$82,396	0	\$679,417	6,899
Educational Programs										
Expenses	\$1,028		\$10,225		\$67,297		\$11,994		\$90,543	
Company Specific Programs / FCM Expenses										
Number of Participants / Lifetime kWh Savings	0	0	1	221,875	25,021	7,837,255	0	0	25,022	8,059,130
Expenses / Lifetime MMBtu Savings	\$21,777	0	\$18,676	0	\$424,260	46,306	\$12,079	0	\$476,792	46,306
Smart Start (NHEC/PSNH), RLF (UES)										
Expenses	\$0		\$1,348		\$28,858		\$65,000		\$95,205	
Total Program Expenses	\$1,323,348		\$1,498,654		\$13,155,520		\$2,157,997		\$18,135,519	

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January 2014 - September 2014
Electric Programs

Actual Customers Served, Program Expenses, Lifetime kWh and MMBtu Savings

(System Benefits Charge, Forward Capacity Market and Interest Funds Only)

	LU Electric		NHEC		PSNH		Unitil Electric		Total	
Home Energy Assistance										
Number of Units / Lifetime kWh Savings	57	982,406	30	590,549	354	5,892,562	29	575,108	471	8,040,625
Expenses / Lifetime MMBtu Savings	\$179,446	1,127	\$262,079	16,525	\$1,651,477	109,464	\$278,940	20,195	\$2,371,942	147,312
Home Performance w/ENERGY STAR										
Number of Rebates / Lifetime kWh Savings	50	877,019	34	571,857	417	8,697,579	64	794,120	516	10,063,656
Expenses / Lifetime MMBtu Savings	\$168,966	0	\$123,561	16,685	\$1,359,089	229,365	\$226,243	39,628	\$1,877,859	285,677
ENERGY STAR Homes										
Number of Homes / Lifetime kWh Savings	2	100	5	397,976	74	1,849,364	12	1,228,006	93	3,475,446
Expenses / Lifetime MMBtu Savings	\$9,010	0	\$42,485	4,760	\$358,890	49,483	\$70,354	10,676	\$480,739	64,919
ENERGY STAR Lighting										
Number of Units / Lifetime kWh Savings	6,359	3,658,369	19,077	5,432,442	177,259	45,790,346	24,765	6,326,232	227,460	61,207,388
Expenses / Lifetime MMBtu Savings	\$92,012	0	\$140,668	0	\$1,142,373	0	\$155,962	0	\$1,531,015	0
ENERGY STAR Appliances										
Number of Rebates / Lifetime kWh Savings	729	1,583,754	2,107	5,822,969	9,627	15,303,444	1,703	3,514,020	13,448	49,315,815
Expenses / Lifetime MMBtu Savings	\$130,369	138,390	\$286,920	60,050	\$1,384,085	123,824	\$203,607	23,831	\$2,004,981	207,705
Large Business Energy Solutions										
Number of Participants / Lifetime kWh Savings	10	24,675,382	15	15,012,279	142	176,599,198	8	20,918,155	190	220,113,210
Expenses / Lifetime MMBtu Savings	\$339,460	0	\$121,232	0	\$2,927,721	34,960	\$408,769	0	\$3,797,182	38,364
Small Business Energy Solutions										
Number of Participants / Lifetime kWh Savings	24	7,583,579	69	9,879,566	310	55,558,405	73	19,643,139	476	92,664,690
Expenses / Lifetime MMBtu Savings	\$184,180	3,404	\$226,907	0	\$1,600,344	25,284	\$408,032	0	\$2,419,463	28,688
Municipal Program										
Number of Participants / Lifetime kWh Savings	0	0	0	0	0	0	0	0	0	0
Expenses / Lifetime MMBtu Savings	\$0	0	\$0	0	\$0	0	\$0	0	\$0	0
Educational Programs										
Expenses	\$895		\$9,034		\$58,789		\$10,747		\$79,465	
Company Specific Programs / FCM Expenses										
Number of Participants / Lifetime kWh Savings	0	0	1	196,030	21,858	6,846,385	0	0	21,858	7,042,415
Expenses / Lifetime MMBtu Savings	\$18,967	0	\$16,500	0	\$370,621	40,452	\$10,823	0	\$416,912	40,452
Smart Start (NHEC/PSNH), RLF (UES)										
Expenses	\$0		\$1,191		\$25,209		\$58,244		\$84,644	
Total Program Expenses	\$1,123,305		\$1,230,578		\$10,878,598		\$1,831,721		\$15,064,202	

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January 2014 - September 2014
Electric Programs

Actual Customers Served, Program Expenses, Lifetime kWh and MMBtu Savings

(Energy Efficiency Fund Only - Regional Greenhouse Gas Initiative)

	LU Electric		NHEC		PSNH		Unitil Electric		Total	
Home Energy Assistance										
Number of Units / Lifetime kWh Savings	15	259,594	8	147,455	93	1,542,227	7	131,479	122	2,080,755
Expenses / Lifetime MMBtu Savings	\$47,417	298	\$65,439	4,126	\$432,232	28,649	\$63,770	4,617	\$608,858	37,691
Home Performance w/ENERGY STAR										
Number of Rebates / Lifetime kWh Savings	7	129,913	4	75,394	60	1,258,791	7	92,111	72	1,426,311
Expenses / Lifetime MMBtu Savings	\$25,029	0	\$16,290	2,200	\$196,699	33,196	\$26,242	4,596	\$264,261	39,992
ENERGY STAR Homes										
Number of Homes / Lifetime kWh Savings	0	15	1	52,469	11	267,656	1	142,439	13	462,579
Expenses / Lifetime MMBtu Savings	\$1,335	0	\$5,601	628	\$51,942	7,162	\$8,160	1,238	\$67,038	9,027
ENERGY STAR Lighting										
Number of Units / Lifetime kWh Savings	942	541,916	2,515	716,212	25,654	6,627,186	2,873	733,792	31,984	8,619,106
Expenses / Lifetime MMBtu Savings	\$13,630	0	\$18,546	0	\$165,334	0	\$18,090	0	\$215,600	0
ENERGY STAR Appliances										
Number of Rebates / Lifetime kWh Savings	108	234,602	278	767,699	1,393	2,214,850	198	407,598	1,870	7,045,326
Expenses / Lifetime MMBtu Savings	\$19,312	20,500	\$37,828	7,917	\$200,317	17,921	\$23,617	2,764	\$281,073	28,602
Large Business Energy Solutions										
Number of Participants / Lifetime kWh Savings	2	3,655,178	2	1,979,217	21	25,559,006	1	2,426,337	27	31,087,919
Expenses / Lifetime MMBtu Savings	\$50,284	0	\$15,983	0	\$423,726	5,060	\$47,414	0	\$537,407	5,564
Small Business Energy Solutions										
Number of Participants / Lifetime kWh Savings	4	1,123,360	9	1,302,521	45	8,040,906	8	2,278,445	66	12,745,232
Expenses / Lifetime MMBtu Savings	\$27,283	504	\$29,915	0	\$231,616	3,659	\$47,328	0	\$336,142	4,164
Municipal Program										
Number of Participants / Lifetime kWh Savings	3	0	14	1,777,078	44	13,877,326	5	1,875,254	66	17,529,658
Expenses / Lifetime MMBtu Savings	\$12,811	6,609	\$74,951	0	\$509,259	290	\$82,396	0	\$679,417	6,899
Educational Programs										
Expenses	\$133		\$1,191		\$8,508		\$1,247		\$11,079	
Company Specific Programs / FCM Expenses										
Number of Participants / Lifetime kWh Savings	0	0	0	25,845	3,163	990,870	0	0	3,164	1,016,714
Expenses / Lifetime MMBtu Savings	\$2,810	0	\$2,175	0	\$53,640	5,855	\$1,255	0	\$59,880	5,855
Smart Start (NHEC/PSNH), RLF (UES)										
Expenses	\$0		\$157		\$3,648		\$6,756		\$10,561	
Total Program Expenses	\$200,043		\$268,076		\$2,276,922		\$326,276		\$3,071,318	

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January 2014 - September 2014
Gas Programs

Actual Customers Served, Program Expenses, Lifetime kWh and MMBtu Savings

	LU-Gas		Unitil-Gas		Total	
Home Energy Assistance						
Number of Units	324		60		384	
Expenses / Lifetime MMBtu Savings	\$630,498	103,448	\$141,584	26,992	\$772,082	130,440
Home Performance w/ENERGY STAR						
Number of Units	91		22		113	
Expenses / Lifetime MMBtu Savings	\$348,744	52,397	\$79,316	17,872	\$428,060	70,269
ENERGY STAR Homes						
Number of Homes	2		8		10	
Expenses / Lifetime MMBtu Savings	\$31,487	2,905	\$47,123	14,833	\$78,610	17,738
ENERGY STAR Appliances						
Number of Rebates	726		155		881	
Expenses / Lifetime MMBtu Savings	\$592,430	156,833	\$212,276	43,440	\$804,706	200,273
Large Business Energy Solutions						
Number of Participants	21		3		24	
Expenses / Lifetime MMBtu Savings	\$974,500	406,886	\$126,214	137,460	\$1,100,714	544,346
Small Business Energy Solutions						
Number of Participants	270		24		294	
Expenses / Lifetime MMBtu Savings	\$681,399	182,355	\$96,498	27,753	\$777,898	210,108
Educational Programs						
Expenses	\$3,307		\$3,621		\$6,929	
Company Specific Programs / FCM Expenses						
Number of Participants	0		0		0	
Expenses / Lifetime MMBtu Savings	\$155,852	0	\$0	0	\$155,852	0
Total Program Expenses	\$3,418,216		\$706,634		\$4,124,851	