

Exhibit C: Actual Program Year-3 Summary - May 1, 2008 - April 30, 2009

1	2	3	4	5	6	7	8	9	10
Program	Budget	Design Goal	Projected Lifetime Therms Savings	Actual Lifetime Therms Savings	Actual LTT/Projected LTT ratio	Projected TRC ₂	Actual TRC ₂	Actual TRC/Projected TRC ratio	Estimated Before-Tax Design Incentive _{RES}
Residential									
Residential Conservation Services (RCS)	\$35,449	N/A (therms) ¹ 80 participants	N/A	N/A		0.00	0.00		
Residential Custom Measures	\$85,892	17,669 therms 48 participants	410,939	36,300		3.73	1.72		
Residential GasNetworks®				575,683			2.41		
Residential High Efficiency (HE) Heating Equipment	\$70,771	31,743 therms 190 participants	634,860			6.26			
Residential High Efficiency (HE) Water Heating	\$26,698	5,305 therms 67 participants	79,575			2.42			
Residential ENERGY STAR® Programmable Thermostats	\$8,814	18,075 therms 241 participants	180,750			15.90			
ENERGY STAR® Windows	\$5,747	639 therms 326 participants	22,365			3.03			
Residential ENERGY STAR® Homes	\$4,771	6,698 therms 17 participants	165,950	9,850		3.13	7.28		
Self-install Rebate Program	\$20,435	5,000 therms 500 participants	50,000	1,400		1.85	0.33		
Residential Low Income Custom Measures	\$67,855	7,860 therms 30 participants	117,900	55,619		2.12	1.65		
Total	\$326,432		1,662,339	678,852	0.408	3.70	2.19	0.591	\$7,718
Multifamily and C&I									
Multifamily Custom Measures	\$181,897	60,000 therms 20 participants	1,050,000	740,840		4.03	1.52		
Small Commercial and Industrial Custom Measures Program	\$93,769	30,000 therms 8 participants	471,000	326,055		3.90	1.93		
Medium and Large Commercial and Industrial Custom Measures Program	\$161,899	46,000 therms 2 participants	607,200	313,446		3.91	3.31		
Commercial GasNetworks®				10,074			2.02		
Small C&I High Efficiency Heating Program	\$13,707	4,924 therms 27 participants	98,480			6.54			
Commercial & Industrial Infrared Heating Program	\$5,848	4,725 therms 7 participants	94,500			12.20			
Commercial ENERGY STAR® Thermostats	\$1,379	1,500 therms 20 participants	15,000			9.67			
Commercial Food Service Program	\$1,910	1,848 therms 4 participants	27,720			9.51	2.02		
Total	\$460,409		2,363,900	1,390,415	0.588	3.98	1.82	0.457	\$8,422
Total	\$786,841		4,026,239	2,069,267					\$16,139

Notes:

- The Residential Conservation Services Program is educational program open to all residential customers, and although all customers can benefit from the program, the total benefits are not readily quantifiable.
- Calculation based on NH PUC order 23,850 and 23,574 (for TRC ratios, program year 2008 planned activities and actuals were modeled separately) \$10.61/MMBTU avoided cost value using methodology specified by PUC 2/28/06 instruction
- Threshold: The Gas Utilities must achieve a minimum "hreshold" performance before being eligible to earn an incentive.
For the cost-effectiveness component, the Gas Utilities must achieve an actual year-end TRC of 1.0 before any incentive can be earned.
For the energy savings component, the Gas Utilities must achieve a minimum of 65% of projected lifetime therm savings before any incentive can be earned.
- The earned incentive is based on a sliding scale from 0% to 12% by Sector.
- The performance incentive for the Residential Portfolio of programs of the target year Residential budget is: 2.4%
The performance incentives for the C&I portfolio of programs of the target year C/I budget is: 1.8%
The total performance incentives for both portfolios combined of the total target year budget is: 2.1%
The full design level incentive for both the residential and C&I portfolio of programs combined would have been: \$62,947

Assumptions:

- Design Target Incentive = 8%
- Incentive Calculation Formula:

$$\text{Incentive}_{\text{RES}} = \text{Budget}_{\text{RES}} \times \{ [4\% \times (\text{TRC}_{\text{Actual}} / \text{TRC}_{\text{Projected}})] + [4\% \times \text{Lifetime Therm Savings}_{\text{Actual}} / \text{Lifetime Therm Savings}_{\text{Projected}}] \}$$

Plus

$$\text{Incentive}_{\text{C&I}} = \text{Budget}_{\text{C&I}} \times \{ [4\% \times (\text{TRC}_{\text{Actual}} / \text{TRC}_{\text{Projected}})] + [4\% \times \text{Lifetime Therm Savings}_{\text{Actual}} / \text{Lifetime Therm Savings}_{\text{Projected}}] \}$$