

CORE NH Program Highlights
 (January 1 - June 30, 2008)

NH CORE ENERGY EFFICIENCY PROGRAMS	EXPENSES (\$)		SAVINGS (Lifetime kWh)		NUMBER OF CUSTOMERS	
	Actual + In Process + Prospective	Percent of Budget	Actual + In Process + Prospective	Percent of Budget	Actual + In Process + Prospective	Percent of Budget
RESIDENTIAL (nhsaves@home)						
ENERGY STAR Homes	\$1,537,467	105%	15,427,551	574%	570	103%
Home Energy Solutions	\$1,521,568	78%	24,008,662	85%	936	61%
Home Energy Assistance	\$1,636,210	67%	16,326,507	91%	755	79%
ENERGY STAR Lighting	\$786,115	58%	90,376,308	95%	246,219	77%
ENERGY STAR Appliances	\$582,719	65%	16,142,286	97%	8,107	61%
TOTAL RESIDENTIAL	\$6,064,079	75%	162,281,315	101%	256,587	76%
COMMERCIAL & INDUSTRIAL (nhsaves@work)						
Small Business Energy Solutions	\$2,887,166	90%	115,697,046	109%	666	109%
Large Business Energy Solutions	\$3,520,306	109%	231,571,631	109%	257	132%
New Construction	\$1,891,426	68%	82,404,071	76%	202	103%
TOTAL COMMERCIAL & INDUSTRIAL	\$8,298,898	90%	429,672,749	101%	1,125	112%
TOTAL	\$14,362,977	83%	591,954,064	101%	257,712	76%

nhsaves@home Energy Star Homes	Budget Goal (2008)	Thru 6/30/2008				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$263,337	\$58,981	\$204,356	\$0	\$263,337	100.0%
NHEC	\$114,847	\$36,830	\$38,214	\$27,792	\$102,836	89.5%
PSNH	\$858,826	\$212,081	\$58,399	\$679,274	\$949,754	110.6%
Unitil	\$221,500	\$44,274	\$177,266	\$0	\$221,540	100.0%
Total	\$1,458,510	\$352,166	\$478,235	\$707,066	\$1,537,467	105.4%
Program Participation						
National Grid	89	12	77	0	89	100.0%
NHEC	29	4	22	16	42	144.8%
PSNH	365	69	19	221	309	84.7%
Unitil	<u>71</u>	<u>5</u>	<u>125</u>	<u>0</u>	<u>130</u>	<u>183.1%</u>
Total	554	90	243	237	570	102.9%
Program Savings (Lifetime kWh)						
National Grid	290,757	341,000	251,764	0	592,764	203.9%
NHEC	187,159	23,743	130,589	94,974	249,306	133.2%
PSNH	1,314,857	3,057,468	841,911	9,792,760	13,692,139	1041.3%
Unitil	<u>893,342</u>	<u>371,764</u>	<u>521,578</u>	<u>0</u>	<u>893,342</u>	<u>100.0%</u>
Total	2,686,115	3,793,975	1,745,843	9,887,734	15,427,551	574.3%
Program Savings (Lifetime MMBTU Savings from Oil, Natural Gas, Kerosene, Coal, Wood)						
National Grid		13,300	0	0	13,300	
NHEC		3,335	18,340	13,338	35,013	
PSNH		176,211	48,522	564,386	789,119	
Unitil		<u>12,228</u>	<u>305,700</u>	<u>0</u>	<u>317,928</u>	
Total		205,074	372,562	577,724	1,155,360	

Actual = Homes that have been completed, incentives paid and are recorded (booked) in utility accounting system
In Process = Customer has signed a Builder Participation Agreement and are in process of building the home.
Prospective = Customer/Builder has the Builder Participation Agreement but has not yet signed, but expects to.

Notes:

nhsaves@home home energy solutions	Budget Goal (2008)	Thru 6/30/2008				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$43,290	\$9,549	\$48,700	\$3,100	\$61,349	141.7%
NHEC	\$119,755	\$90,656	\$5,287	\$6,462	\$102,405	85.5%
PSNH	\$1,627,249	\$356,955	\$566,650	\$267,709	\$1,191,314	73.2%
Unitil	\$166,500	\$31,418	\$30,000	\$105,082	\$166,500	100.0%
Total	\$1,956,794	\$488,578	\$650,637	\$382,353	\$1,521,568	77.8%
Program Participation						
National Grid	87	30	37	20	87	100.0%
NHEC	81	23	9	11	43	53.1%
PSNH	1,278	163	381	180	724	56.7%
Unitil	82	10	12	60	82	100.0%
Total	1,528	226	439	271	936	61.3%
Program Savings (Lifetime kWh)						
National Grid	1,324,409	207,000	0	3,100,800	3,307,800	249.8%
NHEC	1,775,005	1,001,410	321,882	393,411	1,716,703	96.7%
PSNH	24,055,277	4,009,552	9,372,019	4,427,726	17,809,297	74.0%
Unitil	1,174,862	428,507	360,000	386,355	1,174,862	100.0%
Total	28,329,553	5,646,469	10,053,901	8,308,292	24,008,662	84.7%
Program Savings (Lifetime MMBTU Savings from Oil, Natural Gas, Kerosene, Coal, Wood)						
National Grid		0	0	0	0	
NHEC		643	252	308	1,203	
PSNH		21,022	49,137	23,214	93,374	
Unitil						
Total		21,665	49,389	23,522	94,577	

Actual = Home Weatherization complete, incentives paid and are recorded (booked) in utility accounting system
In Process = Customer/Utility have signed off on the audit and the job is being scheduled.
Prospective = Customer has told the utility they are interested, lead assigned to Contractor.

Notes:

nhsaves@home home energy assistance	Budget Goal (2008)	Thru 6/30/2008				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$173,675	\$69,246	\$16,000	\$0	\$85,246	49.1%
NHEC	\$148,421	\$82,273	\$2,894	\$4,341	\$89,508	60.3%
PSNH	\$1,822,620	\$753,169	\$30,041	\$381,949	\$1,165,159	63.9%
Unitil	<u>\$296,296</u>	<u>\$173,188</u>	<u>\$50,000</u>	<u>\$73,108</u>	<u>\$296,296</u>	<u>100.0%</u>
Total	\$2,441,012	\$1,077,877	\$98,935	\$459,398	\$1,636,210	67.0%
Program Participation						
National Grid	48	24	4	0	28	58.3%
NHEC	75	38	2	3	43	57.3%
PSNH	756	351	14	178	543	71.8%
Unitil	<u>76</u>	<u>116</u>	<u>25</u>	<u>0</u>	<u>141</u>	<u>185.5%</u>
Total	955	529	45	181	755	79.1%
Program Savings (Lifetime kWh)						
National Grid	1,213,394	494,000	56,000	0	550,000	45.3%
NHEC	1,215,014	828,586	43,608	65,412	937,606	77.2%
PSNH	13,612,881	8,009,299	319,576	4,066,103	12,394,978	91.1%
Unitil	<u>1,802,484</u>	<u>1,243,923</u>	<u>1,200,000</u>	<u>0</u>	<u>2,443,923</u>	<u>135.6%</u>
Total	17,843,773	10,575,808	1,619,184	4,131,515	16,326,507	91.5%
Program Savings (Lifetime MMBTU Savings from Oil, Natural Gas, Kerosene, Coal, Wood)						
National Grid		6,735	0	0	6,735	
NHEC		3,253	171	257	3,681	
PSNH		94,692	3,778	48,072	146,542	
* Unitil	<u>29,481</u>	<u>18,253</u>	<u>4,000</u>	<u>0</u>	<u>22,253</u>	
Total	29,481	122,933	7,949	48,329	179,211	

Actual = Home Weatherization complete, incentives paid and are recorded (booked) in utility accounting system
 In Process = Customer/Utility have signed off on the audit and the job is being scheduled.
 Prospective = Customer has told the utility they are interested, lead assigned to Contractor.

Notes:

nhsaves@home ENERGY STAR Lighting	Budget Goal (2008)	Thru 6/30/2008				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$49,702	\$30,696	\$7,062	\$0	\$37,757	76.0%
NHEC	\$90,503	\$60,427	\$11,535	\$0	\$71,962	79.5%
PSNH	\$1,039,631	\$319,263	\$133,363	\$143,371	\$595,997	57.3%
Unitil	<u>\$174,071</u>	<u>\$66,005</u>	<u>\$14,394</u>	<u>\$0</u>	<u>\$80,399</u>	<u>46.2%</u>
Total	\$1,353,907	\$476,391	\$166,354	\$143,371	\$786,115	58.1%
Program Participation						
National Grid	8,920	2,183	2,381	0	4,564	51.2%
NHEC	14,094	24,218	4,475	0	28,693	203.6%
PSNH	242,772	161,801	17,555	21,980	201,336	82.9%
Unitil	<u>54,939</u>	<u>10,525</u>	<u>1,101</u>	<u>0</u>	<u>11,626</u>	<u>21.2%</u>
Total	320,725	198,727	25,512	21,980	246,219	76.8%
Program Savings (Lifetime kWh)						
National Grid	3,289,707	3,381,000	878,194	0	4,259,194	129.5%
NHEC	4,083,602	6,245,442	1,195,101	0	7,440,543	182.2%
PSNH	72,965,127	55,296,025	5,999,479	7,511,737	68,807,242	94.3%
Unitil	<u>14,308,748</u>	<u>8,918,867</u>	<u>950,463</u>	<u>0</u>	<u>9,869,330</u>	<u>69.0%</u>
Total	94,647,184	73,841,334	9,023,237	7,511,737	90,376,308	95.5%

Actual = Lighting products purchased, incentives paid and are recorded (booked) in utility accounting system
In Process = Customer received incentive, utility has been billed, but payment has not yet hit the utilities' books.
Prospective = Estimated number of rebates/incentives to be paid over the remaining program period.
(Participant is expressed as number of items rebated.)

Notes:

nhsaves@home ENERGY STAR Appliances	Budget Goal (2008)	Actual	Thru 6/30/2008		Total	Percent of Budget/Goal
			In Process	Prospective		
Program Expenses (\$)						
National Grid	\$61,770	\$28,156	\$9,068	\$0	\$37,224	60.3%
NHEC	\$87,811	\$50,465	\$10,355	\$0	\$60,820	69.3%
PSNH	\$632,819	\$278,599	\$56,630	\$85,017	\$420,246	66.4%
Unitil	<u>\$109,503</u>	<u>\$52,226</u>	<u>\$12,203</u>	<u>\$0</u>	<u>\$64,429</u>	<u>58.8%</u>
Total	\$891,903	\$409,446	\$88,256	\$85,017	\$582,719	65.3%
Program Participation						
National Grid	710	314	159	0	473	66.6%
NHEC	961	589	257	0	846	88.0%
PSNH	10,586	3,916	796	1,195	5,907	55.8%
Unitil	<u>1,083</u>	<u>711</u>	<u>170</u>	<u>0</u>	<u>881</u>	<u>81.3%</u>
Total	13,340	5,530	1,382	1,195	8,107	60.8%
Program Savings (Lifetime kWh)						
National Grid	1,468,274	1,656,000	328,749	0	1,984,749	135.2%
NHEC	1,506,044	1,254,863	359,343	0	1,614,206	107.2%
PSNH	12,003,536	7,912,583	1,364,531	1,681,267	10,958,381	91.3%
Unitil	<u>1,689,301</u>	<u>1,359,649</u>	<u>225,301</u>	<u>0</u>	<u>1,584,950</u>	<u>93.8%</u>
Total	16,667,155	12,183,095	2,277,924	1,681,267	16,142,286	96.9%

Actual = Customer purchased appliance, incentives paid and are recorded (booked) in utility accounting system
In Process = Customer received incentive, utility has been billed, but payment has not yet hit the utilities' books.
Prospective = Estimated number of rebates/incentives to be paid over the remaining program period.

Notes:

nhsaves@work Small Business Energy Sol	Budget Goal (2008)	Thru 6/30/2008				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$425,376	\$189,548	\$4,324	\$85,022	\$278,894	65.6%
NHEC	\$94,747	\$29,164	\$26,944	\$22,191	\$78,299	82.6%
PSNH	\$2,374,171	\$701,798	\$377,891	\$1,150,284	\$2,229,974	93.9%
Unitil	\$300,000	\$221,939	\$78,061	\$0	\$300,000	100.0%
Total	\$3,194,294	\$1,142,449	\$487,219	\$1,257,497	\$2,887,166	90.4%
Program Participation						
National Grid	72	33	1	21	55	76.4%
NHEC	20	10	13	13	36	180.0%
PSNH	460	169	91	277	537	116.7%
Unitil	60	23	15	0	38	63.3%
Total	612	235	120	311	666	108.8%
Program Savings (Lifetime kWh)						
National Grid	9,606,055	5,605,140	119,049	2,341,025	8,065,214	84.0%
NHEC	2,544,318	278,466	852,200	991,418	2,122,084	83.4%
PSNH	82,147,746	29,885,991	15,041,234	48,984,731	93,911,956	114.3%
Unitil	11,597,792	8,105,118	3,492,674	0	11,597,792	100.0%
Total	105,895,911	43,874,715	19,505,157	52,317,174	115,697,046	109.3%

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system
 In Process = Customer/Utility have a signed off on the audit and the job is being scheduled.
 Prospective = An audit has been done, awaiting customer decision/signature.

Notes:

nhsaves@work Large Business Retrofit	Budget Goal (2008)	Thru 6/30/2008				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$347,897	\$151,023	\$25,520	\$41,076	\$217,619	62.6%
NHEC	\$132,328	\$13,011	\$17,135	\$15,904	\$46,050	34.8%
PSNH	\$2,448,364	\$1,220,426	\$1,050,134	\$737,932	\$3,008,492	122.9%
Unitil	<u>\$306,171</u>	<u>\$187,145</u>	<u>\$61,000</u>	<u>\$0</u>	<u>\$248,145</u>	<u>81.0%</u>
Total	\$3,234,760	\$1,571,605	\$1,153,789	\$794,912	\$3,520,306	108.8%
Program Participation						
National Grid	23	7	3	12	22	95.7%
NHEC	13	2	4	2	8	61.5%
PSNH	144	86	74	52	212	147.2%
Unitil	<u>15</u>	<u>9</u>	<u>6</u>	<u>0</u>	<u>15</u>	<u>100.0%</u>
Total	195	104	87	66	257	131.8%
Program Savings (Lifetime kWh)						
National Grid	17,929,408	11,074,000	3,518,000	6,549,000	21,141,000	117.9%
NHEC	11,111,906	930,465	3,236,910	0	4,167,375	37.5%
PSNH	167,755,620	75,624,472	65,072,220	45,726,425	186,423,117	111.1%
Unitil	<u>15,915,355</u>	<u>18,990,139</u>	<u>850,000</u>	<u>0</u>	<u>19,840,139</u>	<u>124.7%</u>
Total	212,712,289	106,619,076	72,677,130	52,275,425	231,571,631	108.9%

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system

In Process = Customer/Utility have a signed rebate form.

Prospective = A Rebate Form has been filled out, awaiting customer decision/signature.

Notes:

NGRID - Budgets for the Municipal Program are included in the Large C&I Retrofit and New Equipment & Construction Program budgets.

nhsaves@work New Construction	Budget Goal (2008)	Thru 6/30/2008				Percent of Budget/Goal
		Actual	In Process	Prospective	Total	
Program Expenses (\$)						
National Grid	\$409,073	\$152,014	\$52,034	\$32,473	\$236,521	57.8%
NHEC	\$134,679	\$28,179	\$27,960	\$8,343	\$64,482	47.9%
PSNH	\$2,077,399	\$467,282	\$251,613	\$765,900	\$1,484,795	71.5%
Unitil	<u>\$150,000</u>	<u>\$79,073</u>	<u>\$26,555</u>	<u>\$0</u>	<u>\$105,628</u>	<u>70.4%</u>
Total	\$2,771,151	\$726,548	\$358,162	\$806,716	\$1,891,426	68.3%
Program Participation						
National Grid	34	9	4	9	22	64.7%
NHEC	16	2	3	1	6	37.5%
PSNH	140	65	66	35	166	118.6%
Unitil	<u>6</u>	<u>5</u>	<u>3</u>	<u>0</u>	<u>8</u>	<u>133.3%</u>
Total	196	81	76	45	202	103.1%
Program Savings (Lifetime kWh)						
National Grid	23,049,600	12,311,000	8,225,000	5,582,000	26,118,000	113.3%
NHEC	7,936,054	1,586,054	526,360	0	2,112,414	26.6%
PSNH	72,926,467	18,898,050	19,188,789	10,175,873	48,262,712	66.2%
Unitil	<u>4,891,688</u>	<u>4,785,945</u>	<u>1,125,000</u>	<u>0</u>	<u>5,910,945</u>	<u>120.8%</u>
Total	108,803,809	37,581,049	29,065,149	15,757,873	82,404,071	75.7%

Actual = Work has been completed, incentives paid and are recorded (booked) in utility accounting system
 In Process = Customer/Utility have a signed rebate form.
 Prospective = A Rebate Form has been filled out, awaiting customer decision/signature.

Notes:

NGRID - Budgets for the Municipal Program are included in the Large C&I Retrofit and New Equipment & Construction Program budgets.

NH Core Energy Efficiency Programs
 NHPUC Docket No. DE 07-106
 Utility Specific Programs

Utility Specific Programs		Budget Goal (2008)	Thru 6/30/2008			Total
			Actual	In Process	Prospective	
Program Expenses (\$)						
NGRID	Educational Programs	(\$1,532)	\$0	\$0	\$0	\$0
NHEC	Educational Programs	\$43,263	\$5,204	\$0	\$0	\$5,204
PSNH	Educational Programs	\$127,720	\$126,690	\$0	\$0	\$126,690
Unitil	Educational Programs	\$15,000	\$0	\$0	\$15,000	\$15,000
	Total	\$184,451	\$131,894	\$0	\$15,000	\$146,894
NHEC	Load Management	\$105,514	\$64,239	\$5,951	\$0	\$70,190
NHEC	Smart Start Program	\$20,510	\$1,112	\$0	\$0	\$1,112
NHEC	High Efficiency Heat Pump Pgm	\$116,936	\$15,008	\$34,000	\$50,000	\$99,008
PSNH	Smart Start Program	\$50,000	\$29,493	\$14,700	\$14,700	\$58,893
PSNH	ES Homes - Geothermal	\$316,410	\$52,452	\$0	\$0	\$52,452
PSNH	HEA - HEATSMART	\$0	\$0	\$0	\$0	\$0
PSNH	C&I Customer Partnerships	\$30,000	\$8,182	\$0	\$0	\$8,182
PSNH	C&I RFP Pilot Program	\$519,350	\$64,137	\$164,500	\$291,000	\$519,637
Unitil	EE Website & Home Energy Auc	\$39,000	\$14,040	\$0	\$0	\$14,040
Unitil	ISO-Related Expenses	\$42,050	\$13,807	\$0	\$0	\$13,807
	Total	\$1,239,770	\$262,470	\$219,151	\$355,700	\$837,321
Program Participation						
NGRID	Educational Programs	0	0	0	0	0
NHEC	Educational Programs	0	0	0	0	0
PSNH	Educational Programs	0	0	0	0	0
Unitil	Educational Programs	0	0	0	0	0
	Total	0	0	0	0	0
NHEC	Load Management	0	0	0	0	0
NHEC	Smart Start Program	0	1	0	0	1
NHEC	High Efficiency Heat Pump Pgm	12	0	10	15	25
PSNH	Smart Start Program	0	14	25	13	52
PSNH	ES Homes - Geothermal	34	4	10	29	43
PSNH	HEA - HEATSMART	0	0	0	0	0
PSNH	C&I Customer Partnerships	0	1	1	1	3
PSNH	C&I RFP Pilot Program	3	1	1	2	4
Unitil	EE Website & Home Energy Auc	0	0	0	0	0
	Total	49	21	47	60	128
Program Savings (Lifetime kWh)						
NHEC	Load Management	0	0	0	0	0
NHEC	Smart Start Program	0	335,925	0	0	335,925
NHEC	High Efficiency Heat Pump Pgm	4,273,326	0	3,561,100	5,341,650	8,902,750
PSNH	Smart Start Program	0	0	0	0	0

NH Core Energy Efficiency Programs
 NHPUC Docket No. DE 07-106
 Utility Specific Programs

PSNH	ES Homes - Geothermal	15,282,147	4,109,775	10,274,438	29,795,869	44,180,081
PSNH	HEA - HEATSMART	0	0	0	0	0
PSNH	C&I Customer Partnerships	0	0	0	0	0
PSNH	C&I RFP Pilot Program	27,376,636	6,060,470	21,194,176	17,096,779	44,351,425
Unitil	EE Website & Home Energy Auc	0	0	0	0	0
	Total	46,932,109	10,506,170	35,029,714	52,234,298	97,770,181

Notes

Percent of Budget/Goal
0.0%
12.0%
99.2%
100.0%
79.6%
66.5%
5.4%
84.7%
117.8%
16.6%
0.0%
27.3%
100.1%
36.0%
<u>32.8%</u>
67.5%
0.0%
0.0%
0.0%
0.0%
0.0%
0.0%
0.0%
208.3%
0.0%
126.5%
0.0%
0.0%
133.3%
0.0%
261.2%
0.0%
0.0%
208.3%
0.0%

289.1%
0.0%
0.0%
162.0%
0.0%
208.3%