

THIS FILING IS

Item 1: An Initial (Original) Submission OR Resubmission No. _____

Form 1 Approved
OMB No.1902-0021
(Expires 12/31/2014)
Form 1-F Approved
OMB No.1902-0029
(Expires 12/31/2014)
Form 3-Q Approved
OMB No.1902-0205
(Expires 05/31/2014)



FERC FINANCIAL REPORT

FERC FORM No. 1: Annual Report of Major Electric Utilities, Licensees and Others and Supplemental Form 3-Q: Quarterly Financial Report

These reports are mandatory under the Federal Power Act, Sections 3, 4(a), 304 and 309, and 18 CFR 141.1 and 141.400. Failure to report may result in criminal fines, civil penalties and other sanctions as provided by law. The Federal Energy Regulatory Commission does not consider these reports to be of confidential nature

Exact Legal Name of Respondent (Company)

Unitil Energy Systems, Inc.

Year/Period of Report

End of 2011/Q4

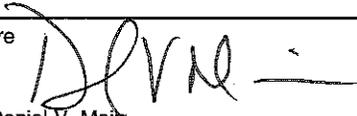
**FERC FORM NO. 1/3-Q:
REPORT OF MAJOR ELECTRIC UTILITIES, LICENSEES AND OTHER**

| IDENTIFICATION | | |
|--|---|--------------------------------------|
| 01 Exact Legal Name of Respondent Unitil Energy Systems, Inc. | 02 Year/Period of Report End of <u>2011/Q4</u> | |
| 03 Previous Name and Date of Change (if name changed during year) // | | |
| 04 Address of Principal Office at End of Period (Street, City, State, Zip Code) 6 Liberty Lane West, Hampton, NH 03842-1720 | | |
| 05 Name of Contact Person Daniel V. Main | 06 Title of Contact Person Assistant Controller | |
| 07 Address of Contact Person (Street, City, State, Zip Code) 6 Liberty Lane West, Hampton, NH 03842-1720 | | |
| 08 Telephone of Contact Person, Including Area Code (603) 772-0775 | 09 This Report Is (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | 10 Date of Report (Mo, Da, Yr) // |

ANNUAL CORPORATE OFFICER CERTIFICATION

The undersigned officer certifies that:

I have examined this report and to the best of my knowledge, information, and belief all statements of fact contained in this report are correct statements of the business affairs of the respondent and the financial statements, and other financial information contained in this report, conform in all material respects to the Uniform System of Accounts.

| | | |
|----------------------------------|--|--|
| 01 Name Daniel V. Main | 03 Signature  Daniel V. Main | 04 Date Signed (Mo, Da, Yr) 03/30/2012 |
| 02 Title Assistant Controller | | |

Title 18, U.S.C. 1001 makes it a crime for any person to knowingly and willingly to make to any Agency or Department of the United States any false, fictitious or fraudulent statements as to any matter within its jurisdiction.

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| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
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LIST OF SCHEDULES (Electric Utility)

Enter in column (c) the terms "none," "not applicable," or "NA," as appropriate, where no information or amounts have been reported for certain pages. Omit pages where the respondents are "none," "not applicable," or "NA".

| Line No. | Title of Schedule (a) | Reference Page No. (b) | Remarks (c) |
|----------|--|---------------------------|----------------|
| 1 | General Information | 101 | |
| 2 | Control Over Respondent | 102 | |
| 3 | Corporations Controlled by Respondent | 103 | NA |
| 4 | Officers | 104 | NA |
| 5 | Directors | 105 | |
| 6 | Information on Formula Rates | 106(a)(b) | |
| 7 | Important Changes During the Year | 108-109 | |
| 8 | Comparative Balance Sheet | 110-113 | |
| 9 | Statement of Income for the Year | 114-117 | |
| 10 | Statement of Retained Earnings for the Year | 118-119 | |
| 11 | Statement of Cash Flows | 120-121 | |
| 12 | Notes to Financial Statements | 122-123 | |
| 13 | Statement of Accum Comp Income, Comp Income, and Hedging Activities | 122(a)(b) | None |
| 14 | Summary of Utility Plant & Accumulated Provisions for Dep, Amort & Dep | 200-201 | |
| 15 | Nuclear Fuel Materials | 202-203 | NA |
| 16 | Electric Plant in Service | 204-207 | |
| 17 | Electric Plant Leased to Others | 213 | None |
| 18 | Electric Plant Held for Future Use | 214 | |
| 19 | Construction Work in Progress-Electric | 216 | |
| 20 | Accumulated Provision for Depreciation of Electric Utility Plant | 219 | |
| 21 | Investment of Subsidiary Companies | 224-225 | None |
| 22 | Materials and Supplies | 227 | |
| 23 | Allowances | 228(ab)-229(ab) | None |
| 24 | Extraordinary Property Losses | 230 | NA |
| 25 | Unrecovered Plant and Regulatory Study Costs | 230 | NA |
| 26 | Transmission Service and Generation Interconnection Study Costs | 231 | None |
| 27 | Other Regulatory Assets | 232 | |
| 28 | Miscellaneous Deferred Debits | 233 | |
| 29 | Accumulated Deferred Income Taxes | 234 | |
| 30 | Capital Stock | 250-251 | |
| 31 | Other Paid-in Capital | 253 | |
| 32 | Capital Stock Expense | 254 | |
| 33 | Long-Term Debt | 256-257 | |
| 34 | Reconciliation of Reported Net Income with Taxable Inc for Fed Inc Tax | 261 | |
| 35 | Taxes Accrued, Prepaid and Charged During the Year | 262-263 | |
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| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of <u>2011/Q4</u> |
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LIST OF SCHEDULES (Electric Utility) (continued)

Enter in column (c) the terms "none," "not applicable," or "NA," as appropriate, where no information or amounts have been reported for certain pages. Omit pages where the respondents are "none," "not applicable," or "NA".

| Line No. | Title of Schedule (a) | Reference Page No. (b) | Remarks (c) |
|----------|---|---------------------------|----------------|
| 36 | Accumulated Deferred Investment Tax Credits | 266-267 | |

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|---|---|---------------------------------------|--|

LIST OF SCHEDULES (Electric Utility) (continued)

Enter in column (c) the terms "none," "not applicable," or "NA," as appropriate, where no information or amounts have been reported for certain pages. Omit pages where the respondents are "none," "not applicable," or "NA".

| Line No. | Title of Schedule (a) | Reference Page No. (b) | Remarks (c) |
|----------|---|---------------------------|----------------|
| 37 | Other Deferred Credits | 269 | |
| 38 | Accumulated Deferred Income Taxes-Accelerated Amortization Property | 272-273 | NA |
| 39 | Accumulated Deferred Income Taxes-Other Property | 274-275 | |
| 40 | Accumulated Deferred Income Taxes-Other | 276-277 | NA |
| 41 | Other Regulatory Liabilities | 278 | NA |
| 42 | Electric Operating Revenues | 300-301 | |
| 43 | Sales of Electricity by Rate Schedules | 304 | |
| 44 | Sales for Resale | 310-311 | |
| 45 | Electric Operation and Maintenance Expenses | 320-323 | |
| 46 | Purchased Power | 326-327 | |
| 47 | Transmission of Electricity for Others | 328-330 | |
| 48 | Transmission of Electricity by ISO/RTOs | 331 | NA |
| 49 | Transmission of Electricity by Others | 332 | |
| 50 | Miscellaneous General Expenses-Electric | 335 | |
| 51 | Depreciation and Amortization of Electric Plant | 336-337 | |
| 52 | Regulatory Commission Expenses | 350-351 | |
| 53 | Research, Development and Demonstration Activities | 352-353 | None |
| 54 | Distribution of Salaries and Wages | 354-355 | |
| 55 | Common Utility Plant and Expenses | 356 | NA |
| 56 | Amounts included in ISO/RTO Settlement Statements | 397 | |
| 57 | Purchase and Sale of Ancillary Services | 398 | |
| 58 | Monthly Transmission System Peak Load | 400 | |
| 59 | Monthly ISO/RTO Transmission System Peak Load | 400a | |
| 60 | Electric Energy Account | 401 | |
| 61 | Monthly Peaks and Output | 401 | |
| 62 | Steam Electric Generating Plant Statistics | 402-403 | NA |
| 63 | Hydroelectric Generating Plant Statistics | 406-407 | NA |
| 64 | Pumped Storage Generating Plant Statistics | 408-409 | NA |
| 65 | Generating Plant Statistics Pages | 410-411 | NA |
| 66 | Transmission Line Statistics Pages | 422-423 | NA |
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LIST OF SCHEDULES (Electric Utility) (continued)

Enter in column (c) the terms "none," "not applicable," or "NA," as appropriate, where no information or amounts have been reported for certain pages. Omit pages where the respondents are "none," "not applicable," or "NA".

| Line No. | Title of Schedule (a) | Reference Page No. (b) | Remarks (c) |
|----------|--|---------------------------|----------------|
| 67 | Transmission Lines Added During the Year | 424-425 | NA |
| 68 | Substations | 426-427 | |
| 69 | Transactions with Associated (Affiliated) Companies | 429 | |
| 70 | Footnote Data | 450 | |
| | <p>Stockholders' Reports Check appropriate box:</p> <p><input type="checkbox"/> Two copies will be submitted</p> <p><input checked="" type="checkbox"/> No annual report to stockholders is prepared</p> | | |

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|---|---|---------------------------------------|--|

GENERAL INFORMATION

1. Provide name and title of officer having custody of the general corporate books of account and address of office where the general corporate books are kept, and address of office where any other corporate books of account are kept, if different from that where the general corporate books are kept.

Laurence M. Brock
6 Liberty Lane West
Hampton, NH 03842-1720

2. Provide the name of the State under the laws of which respondent is incorporated, and date of incorporation. If incorporated under a special law, give reference to such law. If not incorporated, state that fact and give the type of organization and the date organized.

Incorporated May 31, 1901, under and by virtue of Chapter 147 of the Public Statutes of New Hampshire

3. If at any time during the year the property of respondent was held by a receiver or trustee, give (a) name of receiver or trustee, (b) date such receiver or trustee took possession, (c) the authority by which the receivership or trusteeship was created, and (d) date when possession by receiver or trustee ceased.

Not Applicable

4. State the classes or utility and other services furnished by respondent during the year in each State in which the respondent operated.

Retail Electric Distribution Service - New Hampshire

5. Have you engaged as the principal accountant to audit your financial statements an accountant who is not the principal accountant for your previous year's certified financial statements?

- (1) Yes...Enter the date when such independent accountant was initially engaged:
(2) No

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|---|---|---------------------------------------|--|

CONTROL OVER RESPONDENT

1. If any corporation, business trust, or similar organization or a combination of such organizations jointly held control over the respondent at the end of the year, state name of controlling corporation or organization, manner in which control was held, and extent of control. If control was in a holding company organization, show the chain of ownership or control to the main parent company or organization. If control was held by a trustee(s), state name of trustee(s), name of beneficiary or beneficiaries for whom trust was maintained, and purpose of the trust.

Control Over Respondent

Pursuant to a vote of the Board of Directors on September 7, 1984, and approved by the Shareholders at a special meeting held on November 14, 1984, the Company proceeded with the formation of a holding company, UNITIL Corporation ("Unitil"), in conjunction with Concord Electric Light Company ("CECO"). UNITIL became the sole owner of the common equity of the Company, and of CECO, upon completion of the share exchange. The present common shareholders of the Company and of CECO became the shareholders of UNITIL. Non-taxability of the exchange has been recognized by the Internal Revenue Service and regulator approvals have been received from the Securities and Exchange Commission by its Order (Release) No. 23,544 dated December 24, 1984 and from the New Hampshire Public Utilities Commission by its Order No. 17,373 dated December 31, 1984, in Docket No. DE84-263.

Effective with the issuance of Order No. 17,373, in New Hampshire Public Utilities Commission Docket No. DE84-263, on January 23, 1985, effective December 31, 1984, and the common share exchange which ensued, respondent became a wholly-owned subsidiary of UNITIL Corporation, a Public Utility Holding Company, organized under the laws of the State of New Hampshire.

On April, 1992, the merger between UNITIL Corporation and Fitchburg Gas and Electric Light Company was completed. With the completion of this merger, UNITIL Corporation was registered with the Securities and Exchange Commission as a holding company under the Public Utilities Holding Company Act of 1935, and its subsidiaries are subject to the provisions of the 1935 Act.

References--Respondent UNITIL Corporation SEC 10-K Report, December 31, 2002

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CORPORATIONS CONTROLLED BY RESPONDENT

1. Report below the names of all corporations, business trusts, and similar organizations, controlled directly or indirectly by respondent at any time during the year. If control ceased prior to end of year, give particulars (details) in a footnote.
2. If control was by other means than a direct holding of voting rights, state in a footnote the manner in which control was held, naming any intermediaries involved.
3. If control was held jointly with one or more other interests, state the fact in a footnote and name the other interests.

Definitions

1. See the Uniform System of Accounts for a definition of control.
2. Direct control is that which is exercised without interposition of an intermediary.
3. Indirect control is that which is exercised by the interposition of an intermediary which exercises direct control.
4. Joint control is that in which neither interest can effectively control or direct action without the consent of the other, as where the voting control is equally divided between two holders, or each party holds a veto power over the other. Joint control may exist by mutual agreement or understanding between two or more parties who together have control within the meaning of the definition of control in the Uniform System of Accounts, regardless of the relative voting rights of each party.

| Line No. | Name of Company Controlled (a) | Kind of Business (b) | Percent Voting Stock Owned (c) | Footnote Ref. (d) |
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OFFICERS

1. Report below the name, title and salary for each executive officer whose salary is \$50,000 or more. An "executive officer" of a respondent includes its president, secretary, treasurer, and vice president in charge of a principal business unit, division or function (such as sales, administration or finance), and any other person who performs similar policy making functions.
2. If a change was made during the year in the incumbent of any position, show name and total remuneration of the previous incumbent, and the date the change in incumbency was made.

| Line No. | Title (a) | Name of Officer (b) | Salary for Year (c) |
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DIRECTORS

1. Report below the information called for concerning each director of the respondent who held office at any time during the year. Include in column (a), abbreviated titles of the directors who are officers of the respondent.
2. Designate members of the Executive Committee by a triple asterisk and the Chairman of the Executive Committee by a double asterisk.

| Line No. | Name (and Title) of Director (a) | Principal Business Address (b) |
|----------|------------------------------------|---|
| 1 | William D. Adams | 4600 Mayflower Hill Drive, Waterville, ME 04901 |
| 2 | Robert V. Antonucci | 160 Pearl Street, Fitchburg, MA 01420 |
| 3 | David P. Brownell | 20 Patriots Road, Stratham, NH 03885 |
| 4 | Michael J. Dalton | 55 Kingston Road, Exeter, NH 03833 |
| 5 | Albert H. Elfner, III | 53 Chestnut Street, Boston, MA 02108 |
| 6 | Edward F. Godfrey | 305 Old Farm Lane, Warren, VT 05674 |
| 7 | Michael B. Green | 250 Pleasant Street, Concord, NH 03301 |
| 8 | Eben S. Moulton | 55 Ferncroft Road, Danvers, MA 01923 |
| 9 | M. Brian O'Shaughnessy | One Revere Park, Rome, NY 13440 |
| 10 | Robert G. Schoenberger (President) | 6 Liberty Lane West, Hampton, NH 03842 |
| 11 | Sarah P. Voll | 4000 Cathedral Ave., NW, Apt. 652B, Washington D.C. 20016 |
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INFORMATION ON FORMULA RATES
FERC Rate Schedule/Tariff Number FERC Proceeding

| | |
|---|--|
| Does the respondent have formula rates? | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No |
|---|--|

1. Please list the Commission accepted formula rates including FERC Rate Schedule or Tariff Number and FERC proceeding (i.e. Docket No) accepting the rate(s) or changes in the accepted rate.

| Line No. | FERC Rate Schedule or Tariff Number | FERC Proceeding |
|----------|--|-----------------|
| 1 | Supplement No. 2 to Service Agreement No. 1, | ER94-692-000 |
| 2 | FERC Electric Tariff Vol. 1 | |
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| FOOTNOTE DATA | | | |

Schedule Page: 106 Line No.: 1 Column: a

Pursuant to Supplement No. 2, the capped rate was billed.

| | | | |
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INFORMATION ON FORMULA RATES
FERC Rate Schedule/Tariff Number FERC Proceeding

| | |
|--|--|
| Does the respondent file with the Commission annual (or more frequent) filings containing the inputs to the formula rate(s)? | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No |
|--|--|

2. If yes, provide a listing of such filings as contained on the Commission's eLibrary website

| Line No. | Accession No. | Document Date \ Filed Date | Docket No. | Description | Formula Rate FERC Rate Schedule Number or Tariff Number |
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INFORMATION ON FORMULA RATES
Formula Rate Variances

1. If a respondent does not submit such filings then indicate in a footnote to the applicable Form 1 schedule where formula rate inputs differ from amounts reported in the Form 1.
2. The footnote should provide a narrative description explaining how the "rate" (or billing) was derived if different from the reported amount in the Form 1.
3. The footnote should explain amounts excluded from the ratebase or where labor or other allocation factors, operating expenses, or other items impacting formula rate inputs differ from amounts reported in Form 1 schedule amounts.
4. Where the Commission has provided guidance on formula rate inputs, the specific proceeding should be noted in the footnote.

| Line No. | Page No(s). | Schedule | Column | Line No |
|----------|-------------|--|--------|----------|
| 1 | 110 | Comparative Balance sheet (Assets and Other Debit) | | c 48 |
| 2 | 111 | Comparative Balance sheet (Assets and Other Debit) | | c 54, 57 |
| 3 | 112 | Comparative Balance sheet (Liabilities and Other) | | c 42 |
| 4 | 113 | Comparative Balance sheet (Liabilities and Other) | | c 63 |
| 5 | 115 | Statement of Income for the Year (combined) | | g 14 |
| 6 | 207 | Elect Plant in Service (Account 101,102,103,106) | | g 75, 99 |
| 7 | 219 | Accum Prov for Depre of Elec Util Plant (109) | | c 26, 28 |
| 8 | 232 | Other Regulatory Assets (Account 182.3) | | f 1 |
| 9 | 234 | Accumulated Deferred Income Taxes (Account 190) | | c 2 |
| 10 | 269 | Other Deferred Credits (Account 253) | | f 1,2 |
| 11 | 322 | Electric Operation and Maintenance Expenses (Cont) | | b 156 |
| 12 | 323 | Electric Operation and Maintenance Expenses (Cont) | | b 197 |
| 13 | 336 | Depre and Amort of Elec Plant (403,404,405) | | b 8, 10 |
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|---|---|----------------------|--|
| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report // | Year/Period of Report End of <u>2011/Q4</u> |
|---|---|----------------------|--|

IMPORTANT CHANGES DURING THE QUARTER/YEAR

Give particulars (details) concerning the matters indicated below. Make the statements explicit and precise, and number them in accordance with the inquiries. Each inquiry should be answered. Enter "none," "not applicable," or "NA" where applicable. If information which answers an inquiry is given elsewhere in the report, make a reference to the schedule in which it appears.

1. Changes in and important additions to franchise rights: Describe the actual consideration given therefore and state from whom the franchise rights were acquired. If acquired without the payment of consideration, state that fact.
2. Acquisition of ownership in other companies by reorganization, merger, or consolidation with other companies: Give names of companies involved, particulars concerning the transactions, name of the Commission authorizing the transaction, and reference to Commission authorization.
3. Purchase or sale of an operating unit or system: Give a brief description of the property, and of the transactions relating thereto, and reference to Commission authorization, if any was required. Give date journal entries called for by the Uniform System of Accounts were submitted to the Commission.
4. Important leaseholds (other than leaseholds for natural gas lands) that have been acquired or given, assigned or surrendered: Give effective dates, lengths of terms, names of parties, rents, and other condition. State name of Commission authorizing lease and give reference to such authorization.
5. Important extension or reduction of transmission or distribution system: State territory added or relinquished and date operations began or ceased and give reference to Commission authorization, if any was required. State also the approximate number of customers added or lost and approximate annual revenues of each class of service. Each natural gas company must also state major new continuing sources of gas made available to it from purchases, development, purchase contract or otherwise, giving location and approximate total gas volumes available, period of contracts, and other parties to any such arrangements, etc.
6. Obligations incurred as a result of issuance of securities or assumption of liabilities or guarantees including issuance of short-term debt and commercial paper having a maturity of one year or less. Give reference to FERC or State Commission authorization, as appropriate, and the amount of obligation or guarantee.
7. Changes in articles of incorporation or amendments to charter: Explain the nature and purpose of such changes or amendments.
8. State the estimated annual effect and nature of any important wage scale changes during the year.
9. State briefly the status of any materially important legal proceedings pending at the end of the year, and the results of any such proceedings culminated during the year.
10. Describe briefly any materially important transactions of the respondent not disclosed elsewhere in this report in which an officer, director, security holder reported on Page 104 or 105 of the Annual Report Form No. 1, voting trustee, associated company or known associate of any of these persons was a party or in which any such person had a material interest.
11. (Reserved.)
12. If the important changes during the year relating to the respondent company appearing in the annual report to stockholders are applicable in every respect and furnish the data required by Instructions 1 to 11 above, such notes may be included on this page.
13. Describe fully any changes in officers, directors, major security holders and voting powers of the respondent that may have occurred during the reporting period.
14. In the event that the respondent participates in a cash management program(s) and its proprietary capital ratio is less than 30 percent please describe the significant events or transactions causing the proprietary capital ratio to be less than 30 percent, and the extent to which the respondent has amounts loaned or money advanced to its parent, subsidiary, or affiliated companies through a cash management program(s). Additionally, please describe plans, if any to regain at least a 30 percent proprietary ratio.

PAGE 108 INTENTIONALLY LEFT BLANK
SEE PAGE 109 FOR REQUIRED INFORMATION.

| Name of Respondent | This Report is: | Date of Report | Year/Period of Report |
|---|--|---------------------|-----------------------|
| Unitil Energy Systems, Inc. | (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | (Mo, Da, Yr) / / | 2011/Q4 |
| IMPORTANT CHANGES DURING THE QUARTER/YEAR (Continued) | | | |

1. None
2. None
3. None
4. None
5. None
6. None
7. None
8. None
9. Please refer to the discussion of Commitments and Contingencies in Note 5 to the Consolidated Financial Statements of the 2011 Unitil Corporation Form 10-K, as filed with the Securities and Exchange Commission.
10. None
11. N/A
12. None
13. None
14. N/A

| | | | |
|---|---|---------------------------------------|--|
| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of <u>2011/Q4</u> |
|---|---|---------------------------------------|--|

COMPARATIVE BALANCE SHEET (ASSETS AND OTHER DEBITS)

| Line No. | Title of Account (a) | Ref. Page No. (b) | Current Year End of Quarter/Year Balance (c) | Prior Year End Balance 12/31 (d) |
|----------|---|----------------------|---|---|
| 1 | UTILITY PLANT | | | |
| 2 | Utility Plant (101-106, 114) | 200-201 | 222,872,050 | 213,245,052 |
| 3 | Construction Work in Progress (107) | 200-201 | 7,769,553 | 7,050,744 |
| 4 | TOTAL Utility Plant (Enter Total of lines 2 and 3) | | 230,641,603 | 220,295,796 |
| 5 | (Less) Accum. Prov. for Depr. Amort. Depl. (108, 110, 111, 115) | 200-201 | 74,907,202 | 70,213,231 |
| 6 | Net Utility Plant (Enter Total of line 4 less 5) | | 155,734,401 | 150,082,565 |
| 7 | Nuclear Fuel in Process of Ref., Conv., Enrich., and Fab. (120.1) | 202-203 | 0 | 0 |
| 8 | Nuclear Fuel Materials and Assemblies-Stock Account (120.2) | | 0 | 0 |
| 9 | Nuclear Fuel Assemblies in Reactor (120.3) | | 0 | 0 |
| 10 | Spent Nuclear Fuel (120.4) | | 0 | 0 |
| 11 | Nuclear Fuel Under Capital Leases (120.6) | | 0 | 0 |
| 12 | (Less) Accum. Prov. for Amort. of Nucl. Fuel Assemblies (120.5) | 202-203 | 0 | 0 |
| 13 | Net Nuclear Fuel (Enter Total of lines 7-11 less 12) | | 0 | 0 |
| 14 | Net Utility Plant (Enter Total of lines 6 and 13) | | 155,734,401 | 150,082,565 |
| 15 | Utility Plant Adjustments (116) | | 0 | 0 |
| 16 | Gas Stored Underground - Noncurrent (117) | | 0 | 0 |
| 17 | OTHER PROPERTY AND INVESTMENTS | | | |
| 18 | Nonutility Property (121) | | 50,606 | 50,606 |
| 19 | (Less) Accum. Prov. for Depr. and Amort. (122) | | 0 | 0 |
| 20 | Investments in Associated Companies (123) | | 0 | 0 |
| 21 | Investment in Subsidiary Companies (123.1) | 224-225 | 0 | 0 |
| 22 | (For Cost of Account 123.1, See Footnote Page 224, line 42) | | | |
| 23 | Noncurrent Portion of Allowances | 228-229 | 0 | 0 |
| 24 | Other investments (124) | | 0 | 0 |
| 25 | Sinking Funds (125) | | 0 | 0 |
| 26 | Depreciation Fund (126) | | 0 | 0 |
| 27 | Amortization Fund - Federal (127) | | 0 | 0 |
| 28 | Other Special Funds (128) | | 0 | 0 |
| 29 | Special Funds (Non Major Only) (129) | | 619 | 619 |
| 30 | Long-Term Portion of Derivative Assets (175) | | 0 | 0 |
| 31 | Long-Term Portion of Derivative Assets - Hedges (176) | | 0 | 0 |
| 32 | TOTAL Other Property and Investments (Lines 18-21 and 23-31) | | 51,225 | 51,225 |
| 33 | CURRENT AND ACCRUED ASSETS | | | |
| 34 | Cash and Working Funds (Non-major Only) (130) | | 0 | 0 |
| 35 | Cash (131) | | -3,000 | 166,596 |
| 36 | Special Deposits (132-134) | | 3,264,991 | 5,363,247 |
| 37 | Working Fund (135) | | 3,000 | 3,000 |
| 38 | Temporary Cash Investments (136) | | 0 | 0 |
| 39 | Notes Receivable (141) | | 0 | 0 |
| 40 | Customer Accounts Receivable (142) | | 13,541,156 | 12,299,978 |
| 41 | Other Accounts Receivable (143) | | -40,643 | -214,734 |
| 42 | (Less) Accum. Prov. for Uncollectible Acct.-Credit (144) | | 678,888 | 739,813 |
| 43 | Notes Receivable from Associated Companies (145) | | 0 | 0 |
| 44 | Accounts Receivable from Assoc. Companies (146) | | 3,252,877 | 2,983,889 |
| 45 | Fuel Stock (151) | 227 | 0 | 0 |
| 46 | Fuel Stock Expenses Undistributed (152) | 227 | 0 | 0 |
| 47 | Residuals (Elec) and Extracted Products (153) | 227 | 0 | 0 |
| 48 | Plant Materials and Operating Supplies (154) | 227 | 868,261 | 663,641 |
| 49 | Merchandise (155) | 227 | 0 | 0 |
| 50 | Other Materials and Supplies (156) | 227 | 0 | 0 |
| 51 | Nuclear Materials Held for Sale (157) | 202-203/227 | 0 | 0 |
| 52 | Allowances (158.1 and 158.2) | 228-229 | 0 | 0 |

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|---|---|---------------------------------------|---|
| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
|---|---|---------------------------------------|---|

COMPARATIVE BALANCE SHEET (ASSETS AND OTHER DEBITS)(Continued)

| Line No. | Title of Account (a) | Ref. Page No. (b) | Current Year End of Quarter/Year Balance (c) | Prior Year End Balance 12/31 (d) |
|----------|---|----------------------|---|-------------------------------------|
| 53 | (Less) Noncurrent Portion of Allowances | | 0 | 0 |
| 54 | Stores Expense Undistributed (163) | 227 | 64,711 | 48,109 |
| 55 | Gas Stored Underground - Current (164.1) | | 0 | 0 |
| 56 | Liquefied Natural Gas Stored and Held for Processing (164.2-164.3) | | 0 | 0 |
| 57 | Prepayments (165) | | 9,196,780 | 8,916,375 |
| 58 | Advances for Gas (166-167) | | 0 | 0 |
| 59 | Interest and Dividends Receivable (171) | | 0 | 0 |
| 60 | Rents Receivable (172) | | 0 | 0 |
| 61 | Accrued Utility Revenues (173) | | 14,733,962 | 8,323,417 |
| 62 | Miscellaneous Current and Accrued Assets (174) | | 63,459 | 61,389 |
| 63 | Derivative Instrument Assets (175) | | 0 | 0 |
| 64 | (Less) Long-Term Portion of Derivative Instrument Assets (175) | | 0 | 0 |
| 65 | Derivative Instrument Assets - Hedges (176) | | 0 | 0 |
| 66 | (Less) Long-Term Portion of Derivative Instrument Assets - Hedges (176) | | 0 | 0 |
| 67 | Total Current and Accrued Assets (Lines 34 through 66) | | 44,266,666 | 37,875,094 |
| 68 | DEFERRED DEBITS | | | |
| 69 | Unamortized Debt Expenses (181) | | 1,640,421 | 1,762,447 |
| 70 | Extraordinary Property Losses (182.1) | 230a | 0 | 0 |
| 71 | Unrecovered Plant and Regulatory Study Costs (182.2) | 230b | 0 | 0 |
| 72 | Other Regulatory Assets (182.3) | 232 | 38,239,989 | 29,433,866 |
| 73 | Prelim. Survey and Investigation Charges (Electric) (183) | | 53,684 | 260,988 |
| 74 | Preliminary Natural Gas Survey and Investigation Charges 183.1) | | 0 | 0 |
| 75 | Other Preliminary Survey and Investigation Charges (183.2) | | 0 | 0 |
| 76 | Clearing Accounts (184) | | 471,589 | 530,371 |
| 77 | Temporary Facilities (185) | | -6,629 | -10,434 |
| 78 | Miscellaneous Deferred Debits (186) | 233 | 524,626 | 8,842,427 |
| 79 | Def. Losses from Disposition of Utility Pft. (187) | | 0 | 0 |
| 80 | Research, Devel. and Demonstration Expend. (188) | 352-353 | 0 | 0 |
| 81 | Unamortized Loss on Reaquired Debt (189) | | 0 | 0 |
| 82 | Accumulated Deferred Income Taxes (190) | 234 | 231,890 | 261,389 |
| 83 | Unrecovered Purchased Gas Costs (191) | | 0 | 0 |
| 84 | Total Deferred Debits (lines 69 through 83) | | 41,155,570 | 41,081,054 |
| 85 | TOTAL ASSETS (lines 14-16, 32, 67, and 84) | | 241,207,862 | 229,089,938 |

| | | | |
|---|---|---------------------------------------|----------------------------------|
| Name of Respondent Unitil Energy Systems, Inc. | This Report is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report 2011/Q4 |
| FOOTNOTE DATA | | | |

Schedule Page: 110 Line No.: 48 Column: c

FERC Docket ER94-692 formula rate amount multiplied by percentage of net plant to total net utility plant.

Schedule Page: 110 Line No.: 54 Column: c

FERC Docket ER94-692 formula rate amount multiplied by percentage of net plant to total net utility plant.

Schedule Page: 110 Line No.: 57 Column: c

FERC Docket ER94-692 formula rate amount multiplied by percentage of net plant to total net utility plant.

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|---|---|---------------------------------------|---|
| Name of Respondent Unitil Energy Systems, Inc. | This Report is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (mo, da, yr) / / | Year/Period of Report end of 2011/Q4 |
|---|---|---------------------------------------|---|

COMPARATIVE BALANCE SHEET (LIABILITIES AND OTHER CREDITS)

| Line No. | Title of Account (a) | Ref. Page No. (b) | Current Year End of Quarter/Year Balance (c) | Prior Year End Balance 12/31 (d) |
|----------|---|----------------------|---|---|
| 1 | PROPRIETARY CAPITAL | | | |
| 2 | Common Stock Issued (201) | 250-251 | 2,442,426 | 2,442,426 |
| 3 | Preferred Stock Issued (204) | 250-251 | 225,000 | 225,000 |
| 4 | Capital Stock Subscribed (202, 205) | | 0 | 0 |
| 5 | Stock Liability for Conversion (203, 206) | | 0 | 0 |
| 6 | Premium on Capital Stock (207) | | 1,005,875 | 1,005,875 |
| 7 | Other Paid-in Capital (208-211) | 253 | 29,028,170 | 29,028,170 |
| 8 | Installments Received on Capital Stock (212) | 252 | 0 | 0 |
| 9 | (Less) Discount on Capital Stock (213) | 254 | 0 | 0 |
| 10 | (Less) Capital Stock Expense (214) | 254b | 94,845 | 94,845 |
| 11 | Retained Earnings (215, 215.1, 216) | 118-119 | 32,035,197 | 32,111,109 |
| 12 | Unappropriated Undistributed Subsidiary Earnings (216.1) | 118-119 | 0 | 0 |
| 13 | (Less) Required Capital Stock (217) | 250-251 | 0 | 0 |
| 14 | Noncorporate Proprietorship (Non-major only) (218) | | 0 | 0 |
| 15 | Accumulated Other Comprehensive Income (219) | 122(a)(b) | 0 | 0 |
| 16 | Total Proprietary Capital (lines 2 through 15) | | 64,641,823 | 64,717,735 |
| 17 | LONG-TERM DEBT | | | |
| 18 | Bonds (221) | 256-257 | 80,000,000 | 80,000,000 |
| 19 | (Less) Required Bonds (222) | 256-257 | 0 | 0 |
| 20 | Advances from Associated Companies (223) | 256-257 | 0 | 0 |
| 21 | Other Long-Term Debt (224) | 256-257 | 0 | 0 |
| 22 | Unamortized Premium on Long-Term Debt (225) | | 0 | 0 |
| 23 | (Less) Unamortized Discount on Long-Term Debt-Debit (226) | | 0 | 0 |
| 24 | Total Long-Term Debt (lines 18 through 23) | | 80,000,000 | 80,000,000 |
| 25 | OTHER NONCURRENT LIABILITIES | | | |
| 26 | Obligations Under Capital Leases - Noncurrent (227) | | 0 | 0 |
| 27 | Accumulated Provision for Property Insurance (228.1) | | 0 | 0 |
| 28 | Accumulated Provision for Injuries and Damages (228.2) | | 0 | 0 |
| 29 | Accumulated Provision for Pensions and Benefits (228.3) | | 0 | 0 |
| 30 | Accumulated Miscellaneous Operating Provisions (228.4) | | 0 | 0 |
| 31 | Accumulated Provision for Rate Refunds (229) | | 0 | 0 |
| 32 | Long-Term Portion of Derivative Instrument Liabilities | | 0 | 0 |
| 33 | Long-Term Portion of Derivative Instrument Liabilities - Hedges | | 0 | 0 |
| 34 | Asset Retirement Obligations (230) | | 0 | 0 |
| 35 | Total Other Noncurrent Liabilities (lines 26 through 34) | | 0 | 0 |
| 36 | CURRENT AND ACCRUED LIABILITIES | | | |
| 37 | Notes Payable (231) | | 0 | 0 |
| 38 | Accounts Payable (232) | | 8,426,124 | 7,540,398 |
| 39 | Notes Payable to Associated Companies (233) | | 14,392,194 | 12,092,694 |
| 40 | Accounts Payable to Associated Companies (234) | | 2,147,402 | 2,050,185 |
| 41 | Customer Deposits (235) | | 1,519,297 | 1,589,978 |
| 42 | Taxes Accrued (236) | 262-263 | 145,652 | 128,712 |
| 43 | Interest Accrued (237) | | 1,140,187 | 1,139,458 |
| 44 | Dividends Declared (238) | | 1,511,867 | 783,311 |
| 45 | Matured Long-Term Debt (239) | | 0 | 0 |

| | | | |
|---|---|---------------------------------------|----------------------------------|
| Name of Respondent Unitil Energy Systems, Inc. | This Report is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report 2011/Q4 |
| FOOTNOTE DATA | | | |

Schedule Page: 112 Line No.: 42 Column: c

FERC Docket ER94-692 formula rate amount multiplied by percentage of net plant to total net utility plant.

Schedule Page: 112 Line No.: 63 Column: c

FERC Docket ER94-692 formula rate amount multiplied by percentage of net plant to total net utility plant. Accumulated deferred tax formula is A/C 282 - A/C 182.3 - A/C 190 + A/C 253 - Fas 158 from accounting records.

| | | | |
|---|---|---------------------------------------|---|
| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
|---|---|---------------------------------------|---|

STATEMENT OF INCOME

- Quarterly**
1. Report in column (c) the current year to date balance. Column (c) equals the total of adding the data in column (g) plus the data in column (i) plus the data in column (k). Report in column (d) similar data for the previous year. This information is reported in the annual filing only.
 2. Enter in column (e) the balance for the reporting quarter and in column (f) the balance for the same three month period for the prior year.
 3. Report in column (g) the quarter to date amounts for electric utility function; in column (i) the quarter to date amounts for gas utility, and in column (k) the quarter to date amounts for other utility function for the current year quarter.
 4. Report in column (h) the quarter to date amounts for electric utility function; in column (j) the quarter to date amounts for gas utility, and in column (l) the quarter to date amounts for other utility function for the prior year quarter.
 5. If additional columns are needed, place them in a footnote.

- Annual or Quarterly if applicable**
5. Do not report fourth quarter data in columns (e) and (f)
 6. Report amounts for accounts 412 and 413, Revenues and Expenses from Utility Plant Leased to Others, in another utility column in a similar manner to a utility department. Spread the amount(s) over lines 2 thru 26 as appropriate. Include these amounts in columns (c) and (d) totals.
 7. Report amounts in account 414, Other Utility Operating Income, in the same manner as accounts 412 and 413 above.

| Line No. | Title of Account (a) | (Ref.) Page No. (b) | Total Current Year to Date Balance for Quarter/Year (c) | Total Prior Year to Date Balance for Quarter/Year (d) | Current 3 Months Ended Quarterly Only No 4th Quarter (e) | Prior 3 Months Ended Quarterly Only No 4th Quarter (f) |
|----------|--|---------------------------|---|---|--|--|
| 1 | UTILITY OPERATING INCOME | | | | | |
| 2 | Operating Revenues (400) | 300-301 | 128,467,476 | 140,449,238 | | |
| 3 | Operating Expenses | | | | | |
| 4 | Operation Expenses (401) | 320-323 | 95,087,546 | 112,610,930 | | |
| 5 | Maintenance Expenses (402) | 320-323 | 3,466,027 | 2,380,677 | | |
| 6 | Depreciation Expense (403) | 336-337 | 8,229,354 | 7,396,231 | | |
| 7 | Depreciation Expense for Asset Retirement Costs (403.1) | 336-337 | | | | |
| 8 | Amort. & Depl. of Utility Plant (404-405) | 336-337 | 137,831 | 192,386 | | |
| 9 | Amort. of Utility Plant Acq. Adj. (406) | 336-337 | | | | |
| 10 | Amort. Property Losses, Unrecov Plant and Regulatory Study Costs (407) | | 284,061 | 19,779 | | |
| 11 | Amort. of Conversion Expenses (407) | | | | | |
| 12 | Regulatory Debits (407.3) | | 1,857,260 | 1,405,827 | | |
| 13 | (Less) Regulatory Credits (407.4) | | 217,987 | 220,596 | | |
| 14 | Taxes Other Than Income Taxes (408.1) | 262-263 | 4,175,914 | 3,753,475 | | |
| 15 | Income Taxes - Federal (409.1) | 262-263 | 1,312,554 | -2,319,153 | | |
| 16 | - Other (409.1) | 262-263 | 358,621 | -408,999 | | |
| 17 | Provision for Deferred Income Taxes (410.1) | 234, 272-277 | 2,013,326 | 5,575,264 | | |
| 18 | (Less) Provision for Deferred Income Taxes-Cr. (411.1) | 234, 272-277 | | | | |
| 19 | Investment Tax Credit Adj. - Net (411.4) | 266 | | | | |
| 20 | (Less) Gains from Disp. of Utility Plant (411.6) | | | | | |
| 21 | Losses from Disp. of Utility Plant (411.7) | | | | | |
| 22 | (Less) Gains from Disposition of Allowances (411.8) | | | | | |
| 23 | Losses from Disposition of Allowances (411.9) | | | | | |
| 24 | Accretion Expense (411.10) | | | | | |
| 25 | TOTAL Utility Operating Expenses (Enter Total of lines 4 thru 24) | | 116,704,507 | 130,385,821 | | |
| 26 | Net Util Oper Inc (Enter Tot line 2 less 25) Carry to Pg117,line 27 | | 11,762,969 | 10,063,417 | | |

| | | | |
|---|---|---------------------------------------|---|
| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
|---|---|---------------------------------------|---|

STATEMENT OF INCOME FOR THE YEAR (Continued)

9. Use page 122 for important notes regarding the statement of income for any account thereof.
10. Give concise explanations concerning unsettled rate proceedings where a contingency exists such that refunds of a material amount may need to be made to the utility's customers or which may result in material refund to the utility with respect to power or gas purchases. State for each year effected the gross revenues or costs to which the contingency relates and the tax effects together with an explanation of the major factors which affect the rights of the utility to retain such revenues or recover amounts paid with respect to power or gas purchases.
11 Give concise explanations concerning significant amounts of any refunds made or received during the year resulting from settlement of any rate proceeding affecting revenues received or costs incurred for power or gas purches, and a summary of the adjustments made to balance sheet, income, and expense accounts.
12. If any notes appearing in the report to stokholders are applicable to the Statement of Income, such notes may be included at page 122.
13. Enter on page 122 a concise explanation of only those changes in accounting methods made during the year which had an effect on net income, including the basis of allocations and apportionments from those used in the preceding year. Also, give the appropriate dollar effect of such changes.
14. Explain in a footnote if the previous year's/quarter's figures are different from that reported in prior reports.
15. If the columns are insufficient for reporting additional utility departments, supply the appropriate account titles report the information in a footnote to this schedule.

| ELECTRIC UTILITY | | GAS UTILITY | | OTHER UTILITY | | Line No. |
|---|--|---|--|---|--|----------|
| Current Year to Date (in dollars) (g) | Previous Year to Date (in dollars) (h) | Current Year to Date (in dollars) (i) | Previous Year to Date (in dollars) (j) | Current Year to Date (in dollars) (k) | Previous Year to Date (in dollars) (l) | |
| | | | | | | 1 |
| 128,467,476 | 140,449,238 | | | | | 2 |
| | | | | | | 3 |
| 95,087,546 | 112,610,930 | | | | | 4 |
| 3,466,027 | 2,380,677 | | | | | 5 |
| 8,229,354 | 7,396,231 | | | | | 6 |
| | | | | | | 7 |
| 137,831 | 192,386 | | | | | 8 |
| | | | | | | 9 |
| 284,061 | 19,779 | | | | | 10 |
| | | | | | | 11 |
| 1,857,260 | 1,405,827 | | | | | 12 |
| 217,987 | 220,596 | | | | | 13 |
| 4,175,914 | 3,753,475 | | | | | 14 |
| 1,312,554 | -2,319,153 | | | | | 15 |
| 358,621 | -408,999 | | | | | 16 |
| 2,013,326 | 5,575,264 | | | | | 17 |
| | | | | | | 18 |
| | | | | | | 19 |
| | | | | | | 20 |
| | | | | | | 21 |
| | | | | | | 22 |
| | | | | | | 23 |
| | | | | | | 24 |
| 116,704,507 | 130,385,821 | | | | | 25 |
| 11,762,969 | 10,063,417 | | | | | 26 |
| | | | | | | |

| | | | |
|---|---|---------------------------------------|---|
| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
|---|---|---------------------------------------|---|

STATEMENT OF INCOME FOR THE YEAR (continued)

| Line No. | Title of Account (a) | (Ref.) Page No. (b) | TOTAL | | Current 3 Months Ended Quarterly Only No 4th Quarter (e) | Prior 3 Months Ended Quarterly Only No 4th Quarter (f) |
|----------|--|---------------------------|---------------------|----------------------|--|--|
| | | | Current Year (c) | Previous Year (d) | | |
| 27 | Net Utility Operating Income (Carried forward from page 114) | | 11,762,969 | 10,063,417 | | |
| 28 | Other Income and Deductions | | | | | |
| 29 | Other Income | | | | | |
| 30 | Nonutility Operating Income | | | | | |
| 31 | Revenues From Merchandising, Jobbing and Contract Work (415) | | | | | |
| 32 | (Less) Costs and Exp. of Merchandising, Job. & Contract Work (416) | | | | | |
| 33 | Revenues From Nonutility Operations (417) | | | | | |
| 34 | (Less) Expenses of Nonutility Operations (417.1) | | | | | |
| 35 | Nonoperating Rental Income (418) | | | | | |
| 36 | Equity in Earnings of Subsidiary Companies (418.1) | 119 | | | | |
| 37 | Interest and Dividend Income (419) | | 401,738 | 272,736 | | |
| 38 | Allowance for Other Funds Used During Construction (419.1) | | | | | |
| 39 | Miscellaneous Nonoperating Income (421) | | | | | |
| 40 | Gain on Disposition of Property (421.1) | | | | | |
| 41 | TOTAL Other Income (Enter Total of lines 31 thru 40) | | 401,738 | 272,736 | | |
| 42 | Other Income Deductions | | | | | |
| 43 | Loss on Disposition of Property (421.2) | | | | | |
| 44 | Miscellaneous Amortization (425) | | | | | |
| 45 | Donations (426.1) | | 47,473 | 38,942 | | |
| 46 | Life Insurance (426.2) | | | | | |
| 47 | Penalties (426.3) | | | 70 | | |
| 48 | Exp. for Certain Civic, Political & Related Activities (426.4) | | 28,370 | 47,808 | | |
| 49 | Other Deductions (426.5) | | 80,401 | 151,319 | | |
| 50 | TOTAL Other Income Deductions (Total of lines 43 thru 49) | | 156,244 | 238,139 | | |
| 51 | Taxes Applic. to Other Income and Deductions | | | | | |
| 52 | Taxes Other Than Income Taxes (408.2) | 262-263 | | | | |
| 53 | Income Taxes-Federal (409.2) | 262-263 | 76,374 | 10,763 | | |
| 54 | Income Taxes-Other (409.2) | 262-263 | 20,867 | 2,940 | | |
| 55 | Provision for Deferred Inc. Taxes (410.2) | 234, 272-277 | | | | |
| 56 | (Less) Provision for Deferred Income Taxes-Cr. (411.2) | 234, 272-277 | | | | |
| 57 | Investment Tax Credit Adj.-Net (411.5) | | | | | |
| 58 | (Less) Investment Tax Credits (420) | | | | | |
| 59 | TOTAL Taxes on Other Income and Deductions (Total of lines 52-58) | | 97,241 | 13,703 | | |
| 60 | Net Other Income and Deductions (Total of lines 41, 50, 59) | | 148,253 | 20,894 | | |
| 61 | Interest Charges | | | | | |
| 62 | Interest on Long-Term Debt (427) | | 5,599,500 | 5,468,500 | | |
| 63 | Amort. of Debt Disc. and Expense (428) | | 123,772 | 113,292 | | |
| 64 | Amortization of Loss on Required Debt (428.1) | | | | | |
| 65 | (Less) Amort. of Premium on Debt-Credit (429) | | | | | |
| 66 | (Less) Amortization of Gain on Required Debt-Credit (429.1) | | | | | |
| 67 | Interest on Debt to Assoc. Companies (430) | | 41,303 | 52,865 | | |
| 68 | Other Interest Expense (431) | | 416,751 | 327,132 | | |
| 69 | (Less) Allowance for Borrowed Funds Used During Construction-Cr. (432) | | 87,516 | 7,303 | | |
| 70 | Net Interest Charges (Total of lines 62 thru 69) | | 6,093,810 | 5,954,486 | | |
| 71 | Income Before Extraordinary Items (Total of lines 27, 60 and 70) | | 5,817,412 | 4,129,825 | | |
| 72 | Extraordinary Items | | | | | |
| 73 | Extraordinary Income (434) | | | | | |
| 74 | (Less) Extraordinary Deductions (435) | | | | | |
| 75 | Net Extraordinary Items (Total of line 73 less line 74) | | | | | |
| 76 | Income Taxes-Federal and Other (409.3) | 262-263 | | | | |
| 77 | Extraordinary Items After Taxes (line 75 less line 76) | | | | | |
| 78 | Net Income (Total of line 71 and 77) | | 5,817,412 | 4,129,825 | | |

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|---|---|---------------------------------------|----------------------------------|
| Name of Respondent Unitil Energy Systems, Inc. | This Report is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report 2011/Q4 |
| FOOTNOTE DATA | | | |

Schedule Page: 114 Line No.: 14 Column: g

FERC Docket ER94-692 formula rate amount multiplied by percentage of net plant to total net utility plant.

Schedule Page: 114 Line No.: 14 Column: h

FERC Docket ER94-692 formula rate amount multiplied by percentage of net plant to total net utility plant.

| | | | |
|---|---|---------------------------------------|---|
| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
|---|---|---------------------------------------|---|

STATEMENT OF RETAINED EARNINGS

1. Do not report Lines 49-53 on the quarterly version.
2. Report all changes in appropriated retained earnings, unappropriated retained earnings, year to date, and unappropriated undistributed subsidiary earnings for the year.
3. Each credit and debit during the year should be identified as to the retained earnings account in which recorded (Accounts 433, 436 - 439 inclusive). Show the contra primary account affected in column (b)
4. State the purpose and amount of each reservation or appropriation of retained earnings.
5. List first account 439, Adjustments to Retained Earnings, reflecting adjustments to the opening balance of retained earnings. Follow by credit, then debit items in that order.
6. Show dividends for each class and series of capital stock.
7. Show separately the State and Federal income tax effect of items shown in account 439, Adjustments to Retained Earnings.
8. Explain in a footnote the basis for determining the amount reserved or appropriated. If such reservation or appropriation is to be recurrent, state the number and annual amounts to be reserved or appropriated as well as the totals eventually to be accumulated.
9. If any notes appearing in the report to stockholders are applicable to this statement, include them on pages 122-123.

| Line No. | Item (a) | Contra Primary Account Affected (b) | Current Quarter/Year Year to Date Balance (c) | Previous Quarter/Year Year to Date Balance (d) |
|----------|---|-------------------------------------|---|--|
| | UNAPPROPRIATED RETAINED EARNINGS (Account 216) | | | |
| 1 | Balance-Beginning of Period | | 32,111,109 | 31,114,528 |
| 2 | Changes | | | |
| 3 | Adjustments to Retained Earnings (Account 439) | | | |
| 4 | | | | |
| 5 | | | | |
| 6 | | | | |
| 7 | | | | |
| 8 | | | | |
| 9 | TOTAL Credits to Retained Earnings (Acct. 439) | | | |
| 10 | | | | |
| 11 | | | | |
| 12 | | | | |
| 13 | | | | |
| 14 | | | | |
| 15 | TOTAL Debits to Retained Earnings (Acct. 439) | | | |
| 16 | Balance Transferred from Income (Account 433 less Account 418.1) | | 5,817,412 | 4,129,825 |
| 17 | Appropriations of Retained Earnings (Acct. 436) | | | |
| 18 | | | | |
| 19 | | | | |
| 20 | | | | |
| 21 | | | | |
| 22 | TOTAL Appropriations of Retained Earnings (Acct. 436) | | | |
| 23 | Dividends Declared-Preferred Stock (Account 437) | | | |
| 24 | 6% PFD - 2,250 Shares at \$1.50 per share | | -13,500 | (13,500) |
| 25 | | | | |
| 26 | | | | |
| 27 | | | | |
| 28 | | | | |
| 29 | TOTAL Dividends Declared-Preferred Stock (Acct. 437) | | -13,500 | (13,500) |
| 30 | Dividends Declared-Common Stock (Account 438) | | | |
| 31 | 131,746 Sh. @ \$11.06 (Q1 2011)/131,746 Sh. @ \$5.92 (Q1 2010) | | -1,457,111 | (779,936) |
| 32 | 131,746 Sh. @ \$11.06 (Q2 2011)/131,746 Sh. @ \$5.92 (Q2 2010) | | -1,457,111 | (779,936) |
| 33 | 131,746 Sh. @ \$11.06 (Q3 2011)/131,746 Sh. @ \$5.92 (Q3 2010) | | -1,457,111 | (779,936) |
| 34 | 131,746 Sh. @ \$11.45 (Q4 2011)/131,746 Sh. @ \$5.92 (Q4 2010) | | -1,508,491 | (779,936) |
| 35 | | | | |
| 36 | TOTAL Dividends Declared-Common Stock (Acct. 438) | | -5,879,824 | (3,119,744) |
| 37 | Transfers from Acct 216.1, Unapprop. Undistrib. Subsidiary Earnings | | | |
| 38 | Balance - End of Period (Total 1,9,15,16,22,29,36,37) | | 32,035,197 | 32,111,109 |

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| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
|---|---|---------------------------------------|---|

STATEMENT OF RETAINED EARNINGS

1. Do not report Lines 49-53 on the quarterly version.
2. Report all changes in appropriated retained earnings, unappropriated retained earnings, year to date, and unappropriated undistributed subsidiary earnings for the year.
3. Each credit and debit during the year should be identified as to the retained earnings account in which recorded (Accounts 433, 436 - 439 inclusive). Show the contra primary account affected in column (b)
4. State the purpose and amount of each reservation or appropriation of retained earnings.
5. List first account 439, Adjustments to Retained Earnings, reflecting adjustments to the opening balance of retained earnings. Follow by credit, then debit items in that order.
6. Show dividends for each class and series of capital stock.
7. Show separately the State and Federal income tax effect of items shown in account 439, Adjustments to Retained Earnings.
8. Explain in a footnote the basis for determining the amount reserved or appropriated. If such reservation or appropriation is to be recurrent, state the number and annual amounts to be reserved or appropriated as well as the totals eventually to be accumulated.
9. If any notes appearing in the report to stockholders are applicable to this statement, include them on pages 122-123.

| Line No. | Item (a) | Contra Primary Account Affected (b) | Current Quarter/Year Year to Date Balance (c) | Previous Quarter/Year Year to Date Balance (d) |
|----------|--|-------------------------------------|---|--|
| | APPROPRIATED RETAINED EARNINGS (Account 215) | | | |
| 39 | | | | |
| 40 | | | | |
| 41 | | | | |
| 42 | | | | |
| 43 | | | | |
| 44 | | | | |
| 45 | TOTAL Appropriated Retained Earnings (Account 215) | | | |
| | APPROP. RETAINED EARNINGS - AMORT. Reserve, Federal (Account 215.1) | | | |
| 46 | TOTAL Approp. Retained Earnings-Amort. Reserve, Federal (Acct. 215.1) | | | |
| 47 | TOTAL Approp. Retained Earnings (Acct. 215, 215.1) (Total 45,46) | | | |
| 48 | TOTAL Retained Earnings (Acct. 215, 215.1, 216) (Total 38, 47) (216.1) | | 32,035,197 | 32,111,109 |
| | UNAPPROPRIATED UNDISTRIBUTED SUBSIDIARY EARNINGS (Account | | | |
| | Report only on an Annual Basis, no Quarterly | | | |
| 49 | Balance-Beginning of Year (Debit or Credit) | | | |
| 50 | Equity in Earnings for Year (Credit) (Account 418.1) | | | |
| 51 | (Less) Dividends Received (Debit) | | | |
| 52 | | | | |
| 53 | Balance-End of Year (Total lines 49 thru 52) | | | |

| | | | |
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STATEMENT OF CASH FLOWS

(1) Codes to be used:(a) Net Proceeds or Payments;(b)Bonds, debentures and other long-term debt; (c) Include commercial paper; and (d) Identify separately such items as investments, fixed assets, intangibles, etc.
(2) Information about noncash investing and financing activities must be provided in the Notes to the Financial statements. Also provide a reconciliation between "Cash and Cash Equivalents at End of Period" with related amounts on the Balance Sheet.
(3) Operating Activities - Other: Include gains and losses pertaining to operating activities only. Gains and losses pertaining to investing and financing activities should be reported in those activities. Show in the Notes to the Financials the amounts of interest paid (net of amount capitalized) and income taxes paid.
(4) Investing Activities: Include at Other (line 31) net cash outflow to acquire other companies. Provide a reconciliation of assets acquired with liabilities assumed in the Notes to the Financial Statements. Do not include on this statement the dollar amount of leases capitalized per the USofA General Instruction 20; instead provide a reconciliation of the dollar amount of leases capitalized with the plant cost.

| Line No. | Description (See Instruction No. 1 for Explanation of Codes) (a) | Current Year to Date Quarter/Year (b) | Previous Year to Date Quarter/Year (c) |
|----------|---|---|--|
| 1 | Net Cash Flow from Operating Activities: | | |
| 2 | Net Income (Line 78(c) on page 117) | 5,817,412 | 4,129,825 |
| 3 | Noncash Charges (Credits) to Income: | | |
| 4 | Depreciation and Depletion | 8,229,354 | 7,396,231 |
| 5 | Amortization of: Software | 137,831 | 192,386 |
| 6 | Regulatory Assets | 1,923,334 | 1,205,010 |
| 7 | Debt Discount and Expense | 123,772 | 113,292 |
| 8 | Deferred Income Taxes (Net) | 733,011 | 1,353,579 |
| 9 | Investment Tax Credit Adjustment (Net) | | |
| 10 | Net (Increase) Decrease in Receivables | -1,647,965 | 1,490,438 |
| 11 | Net (Increase) Decrease in Inventory | -221,222 | -26,043 |
| 12 | Net (Increase) Decrease in Allowances Inventory | | |
| 13 | Net Increase (Decrease) in Payables and Accrued Expenses | 902,963 | -4,879,207 |
| 14 | Net (Increase) Decrease in Other Regulatory Assets | -8,888,134 | -391,738 |
| 15 | Net Increase (Decrease) in Other Regulatory Liabilities | -335,868 | -528,802 |
| 16 | (Less) Allowance for Other Funds Used During Construction | | |
| 17 | (Less) Undistributed Earnings from Subsidiary Companies | | |
| 18 | Other (provide details in footnote): | | |
| 19 | Net (Increase)/Decrease in Prepayments | -282,475 | 395,035 |
| 20 | Net (Increase)/Decrease in Accrued Utility Revenues | -6,410,545 | 407,634 |
| 21 | Other (See Note) | 14,534,969 | -4,072,353 |
| 22 | Net Cash Provided by (Used in) Operating Activities (Total 2 thru 21) | 14,616,437 | 6,785,287 |
| 23 | | | |
| 24 | Cash Flows from Investment Activities: | | |
| 25 | Construction and Acquisition of Plant (including land): | | |
| 26 | Gross Additions to Utility Plant (less nuclear fuel) | -14,019,020 | -15,133,541 |
| 27 | Gross Additions to Nuclear Fuel | | |
| 28 | Gross Additions to Common Utility Plant | | |
| 29 | Gross Additions to Nonutility Plant | | |
| 30 | (Less) Allowance for Other Funds Used During Construction | | |
| 31 | Other (provide details in footnote): | | |
| 32 | | | |
| 33 | | | |
| 34 | Cash Outflows for Plant (Total of lines 26 thru 33) | -14,019,020 | -15,133,541 |
| 35 | | | |
| 36 | Acquisition of Other Noncurrent Assets (d) | | |
| 37 | Proceeds from Disposal of Noncurrent Assets (d) | | |
| 38 | | | |
| 39 | Investments in and Advances to Assoc. and Subsidiary Companies | | |
| 40 | Contributions and Advances from Assoc. and Subsidiary Companies | | |
| 41 | Disposition of Investments in (and Advances to) | | |
| 42 | Associated and Subsidiary Companies | | |
| 43 | | | |
| 44 | Purchase of Investment Securities (a) | | |
| 45 | Proceeds from Sales of Investment Securities (a) | | |

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| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
|---|---|---------------------------------------|---|

STATEMENT OF CASH FLOWS

- (1) Codes to be used:(a) Net Proceeds or Payments;(b)Bonds, debentures and other long-term debt; (c) Include commercial paper; and (d) Identify separately such items as investments, fixed assets, intangibles, etc.
- (2) Information about noncash investing and financing activities must be provided in the Notes to the Financial statements. Also provide a reconciliation between "Cash and Cash Equivalents at End of Period" with related amounts on the Balance Sheet.
- (3) Operating Activities - Other: Include gains and losses pertaining to operating activities only. Gains and losses pertaining to investing and financing activities should be reported in those activities. Show in the Notes to the Financials the amounts of interest paid (net of amount capitalized) and income taxes paid.
- (4) Investing Activities: Include at Other (line 31) net cash outflow to acquire other companies. Provide a reconciliation of assets acquired with liabilities assumed in the Notes to the Financial Statements. Do not include on this statement the dollar amount of leases capitalized per the USofA General Instruction 20; instead provide a reconciliation of the dollar amount of leases capitalized with the plant cost.

| Line No. | Description (See Instruction No. 1 for Explanation of Codes) (a) | Current Year to Date Quarter/Year (b) | Previous Year to Date Quarter/Year (c) |
|----------|---|---|--|
| 46 | Loans Made or Purchased | | |
| 47 | Collections on Loans | | |
| 48 | | | |
| 49 | Net (Increase) Decrease in Receivables | | |
| 50 | Net (Increase) Decrease in Inventory | | |
| 51 | Net (Increase) Decrease in Allowances Held for Speculation | | |
| 52 | Net Increase (Decrease) in Payables and Accrued Expenses | | |
| 53 | Other (provide details in footnote): | | |
| 54 | | | |
| 55 | | | |
| 56 | Net Cash Provided by (Used in) Investing Activities | | |
| 57 | Total of lines 34 thru 55) | -14,019,020 | -15,133,541 |
| 58 | | | |
| 59 | Cash Flows from Financing Activities: | | |
| 60 | Proceeds from Issuance of: | | |
| 61 | Long-Term Debt (b) | | 15,000,000 |
| 62 | Preferred Stock | | |
| 63 | Common Stock | | |
| 64 | Other (provide details in footnote): | | |
| 65 | | | |
| 66 | Net Increase in Short-Term Debt (c) | 2,299,500 | -6,622,851 |
| 67 | Other (provide details in footnote): | | |
| 68 | | | |
| 69 | Capital Infusion from Parent Company | | 5,000,000 |
| 70 | Cash Provided by Outside Sources (Total 61 thru 69) | 2,299,500 | 13,377,149 |
| 71 | | | |
| 72 | Payments for Retirement of: | | |
| 73 | Long-term Debt (b) | | |
| 74 | Preferred Stock | | |
| 75 | Common Stock | | |
| 76 | Other (provide details in footnote): | | |
| 77 | | | |
| 78 | Net Decrease in Short-Term Debt (c) | | |
| 79 | | | |
| 80 | Dividends on Preferred Stock | -13,500 | -13,500 |
| 81 | Dividends on Common Stock | -5,151,269 | -2,899,729 |
| 82 | Net Cash Provided by (Used in) Financing Activities | | |
| 83 | (Total of lines 70 thru 81) | -2,865,269 | 10,463,920 |
| 84 | | | |
| 85 | Net Increase (Decrease) in Cash and Cash Equivalents | | |
| 86 | (Total of lines 22,57 and 83) | -2,267,852 | 2,115,666 |
| 87 | | | |
| 88 | Cash and Cash Equivalents at Beginning of Period | 5,532,843 | 3,417,177 |
| 89 | | | |
| 90 | Cash and Cash Equivalents at End of period | 3,264,991 | 5,532,843 |

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| Name of Respondent Unitil Energy Systems, Inc. | This Report is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report 2011/Q4 |
| FOOTNOTE DATA | | | |

Schedule Page: 120 Line No.: 21 Column: b

| | Current Year to Date <u>Quarter/Year</u> | Previous Year to Date <u>Quarter/Year</u> |
|---|---|--|
| Net Increase (Decrease) in Other Deferred Credits | 7,479,501 | \$2,645,753 |
| Net Increase/(Decrease) in Customer Advances for Construction | (74,475) | 60,077 |
| Net Increase/(Decrease) Decrease in Customer Deposits | (70,681) | (147,401) |
| Net Increase/(Decrease) in Taxes Payable | 16,940 | 201,695 |
| Net Increases/(Decrease in Interest Payable | 729 | 281,645 |
| Net Increase/(Decrease) in Other Current Liabilities | 663,928 | 57,565 |
| Net (Increase)/Decrease in Debt Issuance Costs | (1,746) | (378,579) |
| Net (Increase)/Decrease in Other Deferred Debits | 6,520,773 | (6,793,108) |
| | \$14,534,969 | (\$4,072,353) |

| | | | |
|---|---|-----------------------|--|
| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report / / | Year/Period of Report End of <u>2011/Q4</u> |
|---|---|-----------------------|--|

NOTES TO FINANCIAL STATEMENTS

1. Use the space below for important notes regarding the Balance Sheet, Statement of Income for the year, Statement of Retained Earnings for the year, and Statement of Cash Flows, or any account thereof. Classify the notes according to each basic statement, providing a subheading for each statement except where a note is applicable to more than one statement.
2. Furnish particulars (details) as to any significant contingent assets or liabilities existing at end of year, including a brief explanation of any action initiated by the Internal Revenue Service involving possible assessment of additional income taxes of material amount, or of a claim for refund of income taxes of a material amount initiated by the utility. Give also a brief explanation of any dividends in arrears on cumulative preferred stock.
3. For Account 116, Utility Plant Adjustments, explain the origin of such amount, debits and credits during the year, and plan of disposition contemplated, giving references to Commission orders or other authorizations respecting classification of amounts as plant adjustments and requirements as to disposition thereof.
4. Where Accounts 189, Unamortized Loss on Recquired Debt, and 257, Unamortized Gain on Recquired Debt, are not used, give an explanation, providing the rate treatment given these items. See General Instruction 17 of the Uniform System of Accounts.
5. Give a concise explanation of any retained earnings restrictions and state the amount of retained earnings affected by such restrictions.
6. If the notes to financial statements relating to the respondent company appearing in the annual report to the stockholders are applicable and furnish the data required by instructions above and on pages 114-121, such notes may be included herein.
7. For the 3Q disclosures, respondent must provide in the notes sufficient disclosures so as to make the interim information not misleading. Disclosures which would substantially duplicate the disclosures contained in the most recent FERC Annual Report may be omitted.
8. For the 3Q disclosures, the disclosures shall be provided where events subsequent to the end of the most recent year have occurred which have a material effect on the respondent. Respondent must include in the notes significant changes since the most recently completed year in such items as: accounting principles and practices; estimates inherent in the preparation of the financial statements; status of long-term contracts; capitalization including significant new borrowings or modifications of existing financing agreements; and changes resulting from business combinations or dispositions. However were material contingencies exist, the disclosure of such matters shall be provided even though a significant change since year end may not have occurred.
9. Finally, if the notes to the financial statements relating to the respondent appearing in the annual report to the stockholders are applicable and furnish the data required by the above instructions, such notes may be included herein.

PAGE 122 INTENTIONALLY LEFT BLANK
SEE PAGE 123 FOR REQUIRED INFORMATION.

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| Name of Respondent Unitil Energy Systems, Inc. | This Report is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report 2011/Q4 |
| NOTES TO FINANCIAL STATEMENTS (Continued) | | | |

NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Operations - Unitil Energy Systems, Inc. (Unitil Energy or Company), a wholly-owned subsidiary of Unitil Corporation (Unitil), provides electric service in New Hampshire and is subject to regulation by the New Hampshire Public Utilities Commission (NHPUC) with respect to its rates and accounting practices. A description of Unitil Energy's significant accounting policies follows.

Basis of Presentation - The accompanying financial statements were prepared in accordance with accounting requirements of the Federal Energy Regulatory Commission (FERC) as set forth in its applicable Uniform System of Accounts and published accounting releases, which is a comprehensive basis of accounting other than accounting principles generally accepted in the United States of America.

Transactions with Affiliates - In addition to its investment in Unitil Energy, Unitil has interests in two other distribution utility companies, one doing business in New Hampshire and Maine and one doing business in Massachusetts, an interstate natural gas transmission pipeline company, a service company, a realty company, a power company, and a non-regulated energy consulting company.

Transactions among Unitil Energy and other affiliated companies include professional and management services rendered by Unitil Service Corp. of approximately \$12.5 million and \$11.0 million in 2011 and 2010, respectively. The Company's transactions with affiliated companies are subject to review by the NHPUC, the Securities and Exchange Commission (SEC) and the FERC.

In 2010, Unitil Energy received a capital contribution of \$5.0 million from Unitil.

Prior to May 1, 2003, Unitil Energy purchased all of its power supply from Unitil Power Corp. (Unitil Power) under the Unitil System Agreement, a FERC-regulated tariff, which provided for the recovery of all of Unitil Power's power supply-related costs on a cost pass-through basis. Effective May 1, 2003, Unitil Energy and Unitil Power amended the Unitil System Agreement, such that power sales from Unitil Power to Unitil Energy ceased, and Unitil Power sold substantially all of its entitlements under the remaining portfolio of power supply contracts. Under the amended Unitil System Agreement, Unitil Energy continues to pay contract release payments to Unitil Power for costs associated with the portfolio sale and its other ongoing power supply-related costs. Recovery of the contract release payments by Unitil Energy from its retail customers has been approved by the NHPUC.

Regulatory Accounting - Unitil Energy's principal business is the distribution of electricity. The Company is subject to regulation by the NHPUC and the FERC. Accordingly, the Company uses the Regulated Operations guidance as set forth in the Financial Accounting Standards Board Accounting Standards Codification (FASB Codification.) The Company has recorded Regulatory Assets and Regulatory Liabilities which will be recovered from customers, or applied for customer benefit, in accordance with rate provisions approved by the applicable public utility regulatory commission.

Generally, the Company receives a return on investment on its Regulatory Assets for which a cash outflow has been made. Regulatory commissions can reach different conclusions about the recovery of costs, which can have a material impact on the Company's financial statements. The Company expects that it will recover all its investments in long-lived assets through its utility rates, including those amounts recognized as Regulatory Assets. If the Company, or a portion of its assets or operations, were to cease meeting the criteria for application of these accounting rules, accounting standards for businesses in general would become applicable and immediate recognition of any previously deferred costs, or a portion of deferred costs, would be required in the year in which the criteria are no longer met, if such deferred costs were not recoverable in the portion of the business that continues to meet the criteria for application of the FASB Codification topic on Regulated Operations. If unable to continue to apply the FASB Codification provisions for Regulated Operations, the Company would be required to apply the provisions for the Discontinuation of Rate-Regulated Accounting included in the FASB Codification. In the Company's opinion, its regulated operations will be subject to the FASB Codification provisions for Regulated Operations for the foreseeable future.

Cash - Cash includes all cash and cash equivalents to which the Company has legal title. Cash equivalents include short-term investments with original maturities of three months or less and interest bearing deposits. Financial instruments

| | | | |
|---|--|---------------------|-----------------------|
| Name of Respondent | This Report is: | Date of Report | Year/Period of Report |
| Unitil Energy Systems, Inc. | (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | (Mo, Da, Yr) / / | 2011/Q4 |
| NOTES TO FINANCIAL STATEMENTS (Continued) | | | |

that subject the Company to credit risk concentrations consist of cash and cash equivalents and accounts receivable. The Company's cash and cash equivalents are held at financial institutions and at times may exceed federally insured limits. The Company has not experienced any losses in such accounts. The Company believes it is not exposed to any significant credit risk on cash. Under the Independent System Operator – New England (ISO-NE) Financial Assurance Policy (Policy), the Company is required to provide assurance of its ability to satisfy its obligations to ISO-NE. Under this Policy, the Company provides cash deposits covering approximately 2-1/2 months of outstanding obligations. On December 31, 2011 and 2010, the Company had deposited \$3.3 million and \$5.4 million, respectively to satisfy its ISO-NE Policy obligations.

Off-Balance Sheet Arrangements – As of December 31, 2011, the Company does not have any significant arrangements that would be classified as Off-Balance Sheet Arrangements. In the ordinary course of business, the Company does contract for certain office and other equipment and motor vehicles under operating leases and, in the Company's opinion, the amount of these transactions is not material.

Derivatives – The Company enters into wholesale electric energy supply contracts to serve its customers. The Company's policy is to review each contract and determine whether they meet the criteria for classification as derivatives. As of December 31, 2011, the Company determined that none of its wholesale electric energy supply contracts met the criteria for classification as a derivative instrument.

Use of Estimates - The preparation of financial statements in conformity with accounting requirements of the FERC requires the Company to make estimates and assumptions that affect the reported amounts of assets and liabilities, and requires disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Commitments and Contingencies - The Company's accounting policy is to record and/or disclose commitments and contingencies in accordance with the FASB Codification as it applies to an existing condition, situation, or set of circumstances involving uncertainty as to possible loss that will ultimately be resolved when one or more future events occur or fail to occur. As of December 31, 2011, the Company is not aware of any material commitments or contingencies other than those disclosed in the Commitments and Contingencies footnote to the Company's financial statements below. See Note 4.

Utility Revenue Recognition - Regulated utility revenues are based on rates and charges approved by federal and state regulatory commissions. Revenues related to the sale of electric service are recorded when service is rendered or energy is delivered to customers. The determination of energy sales to individual customers is based on the reading of their meters, which occurs on a systematic basis throughout the month. At the end of each calendar month, amounts of energy delivered to customers since the date of the last meter reading are estimated and the corresponding unbilled revenue is estimated. This unbilled revenue is estimated each month based on estimated customer usage by class and applicable customer rates.

Allowance for Uncollectible Accounts - The Company recognizes a Provision for Doubtful Accounts each month. The amount of the monthly Provision is based upon the Company's experience in collecting electric utility service accounts receivable in prior periods. Account write-offs and recoveries are processed monthly. At the end of each month, an analysis of the delinquent receivables is performed and the adequacy of the Allowance for Doubtful Accounts is reviewed. The analysis takes into account the amount of written-off receivables that are recoverable through regulatory rate reconciling mechanisms. The Company is authorized by regulators to recover the supply-related portion of its written-off accounts from customers through periodically reconciling rate mechanisms. Evaluating the adequacy of the Allowance for Doubtful Accounts requires judgment about the assumptions used in the analysis. Also, the Company has experienced periods when state regulators have extended the periods during which certain standard credit and collection activities of utility companies are suspended. In periods when account write-offs exceed estimated levels, the Company adjusts the Provision for Doubtful Accounts to maintain an adequate Allowance for Doubtful Accounts balance.

Retirement Benefit Obligations – The Company co-sponsors the Unitil Corporation Retirement Plan (Pension Plan), which is a defined benefit pension plan covering substantially all of its employees. The Company also co-sponsors an unfunded retirement plan, the Unitil Corporation Supplemental Executive Retirement Plan (SERP), covering certain

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| NOTES TO FINANCIAL STATEMENTS (Continued) | | | |

executives of the Company and an employee 401(k) savings plan. Additionally, the Company co-sponsors the Unitil Employee Health and Welfare Benefits Plan (PBOP Plan), primarily to provide health care and life insurance benefits to retired employees.

The Company records on its balance sheets a liability for the underfunded status of its retirement benefit obligations (RBO) based on the projected benefit obligation. The Company has recognized a corresponding Regulatory Asset, to recognize the future collection of these obligations in electric rates.

Utility Plant – The cost of additions to Utility Plant and the cost of renewals and betterments are capitalized. Cost consists of labor, materials, services and certain indirect construction costs, including an allowance for funds used during construction (AFUDC). The average interest rates applied to AFUDC were 2.28% and 2.25% in 2011 and 2010, respectively. The costs of current repairs and minor replacements are charged to operating expense accounts. The original cost of utility plant retired or otherwise disposed of and the cost of removal, less salvage, are charged to the accumulated provision for depreciation. The Company includes in its mass asset depreciation rates, which are periodically reviewed as part of its ratemaking proceedings, depreciation amounts to provide for future negative salvage value. At December 31, 2011 and December 31, 2010, the Company estimates that the negative salvage value of future retirements recorded on the balance sheet in Accumulated Depreciation is \$4.2 million and \$3.3 million, respectively.

Depreciation – Depreciation expense is calculated on a group straight-line basis based on the useful lives of assets, and judgment is involved when estimating the useful lives of certain assets. The Company conducts independent depreciation studies on a periodic basis as part of the regulatory ratemaking process and considers the results presented in these studies in determining the useful lives of the Company's fixed assets. A change in the estimated useful lives of these assets could have a material impact on the Company's financial statements. Provisions for depreciation were equivalent to the following composite rates, based on the average depreciable property balances at the beginning and end of each year: 2011 – 3.84% and 2010 – 3.75% . Depreciation expense for Unitil Energy was \$8.2 million and \$7.4 million for the years ended December 31, 2011 and 2010, respectively.

Sales and Consumption Taxes – The Company bills its customers consumption tax in New Hampshire. These taxes are remitted to the department of revenue and are excluded from revenues on the Company's Statements of Income.

Income Taxes – The Company is subject to Federal and State income taxes as well as various other business taxes. This process involves estimating the Company's current tax liabilities as well as assessing temporary and permanent differences resulting from the timing of the deductions of expenses and recognition of taxable income for tax and book accounting purposes. These temporary differences result in deferred tax assets and liabilities, which are included in the Company's Balance Sheets. The Company accounts for income tax assets, liabilities and expenses in accordance with the FASB Codification guidance on Income Taxes. The Company classifies penalty and interest expense related to income tax liabilities as income tax expense and interest expense, respectively, in the Statements of Income.

Provisions for income taxes are calculated in each of the jurisdictions in which the Company operates for each period for which a statement of income is presented. The Company accounts for income taxes in accordance with the FASB Codification guidance on Income Taxes which requires an asset and liability approach for the financial accounting and reporting of income taxes. Significant judgments and estimates are required in determining the current and deferred tax assets and liabilities. The Company's current and deferred tax assets and liabilities reflect its best assessment of estimated future taxes to be paid. In accordance with the FASB Codification, the Company periodically assesses the realization of its deferred tax assets and liabilities and adjusts the income tax provision, the current tax liability and deferred taxes in the period in which the facts and circumstances which gave rise to the revision become known.

Subsequent Events – The Company evaluates all events or transactions through the date of the related filing. The Company has evaluated all events or transactions through March 30, 2012, the date the financial statements were available to be issued. During this period, the Company did not have any material subsequent events that impacted its financial statements.

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NOTES TO FINANCIAL STATEMENTS (Continued)

NOTE 2: RESTRICTION ON DIVIDENDS

Under the terms of the Indenture of Mortgage and Deed of Trust and the supplemental indentures thereto relating to Unitil Energy's First Mortgage Bonds, \$37.9 million was available for dividends and similar distributions at December 31, 2011. Common dividends declared by Unitil Energy are paid exclusively to Unitil Corporation.

NOTE 3: LONG-TERM DEBT AND CREDIT ARRANGEMENTS

Long-Term Debt and Interest Expense

Substantially all the property of the Company is subject to liens of indenture under which First Mortgage Bonds (FMB) have been issued. Certain of the Company's long-term debt agreements contain provisions, which, among other things, limit the incursion of additional long-term debt. In order to issue new FMB securities, the customary covenants of the existing Unitil Energy Indenture Agreement must be met, including that Unitil Energy have sufficient available net bondable plant to issue the securities and projected earnings available for interest charges equal to at least two times the annual interest requirement. The Unitil Energy agreements further require that if Unitil Energy defaults on any Unitil Energy FMB securities, it would constitute a default for all Unitil Energy FMB securities. The Unitil Energy default provisions are not triggered by the actions or defaults of other companies owned by Unitil. The Unitil Energy Indenture Agreement contains covenants restricting the ability of the Company to incur additional liens and to enter into sale and leaseback transactions, and restricting the ability of the Company to consolidate with, to merge with or into or to sell or otherwise dispose of all or substantially all of its assets.

On March 2, 2010, Unitil Energy completed the sale of \$15 million of First Mortgage Bonds through a private placement to institutional investors. The First Mortgage Bonds have a maturity of ten years and a coupon rate of 5.24%. Unitil Energy used the proceeds from this long-term financing to repay short-term debt and for general corporate purposes.

Details of long-term debt at December 31, 2011 and 2010 are shown below:

| <u>Long-term Debt (Millions)</u> | 2011 | December 31, 2010 |
|--------------------------------------|---------|----------------------|
| First Mortgage Bonds: | | |
| 5.24% Series, Due March 2, 2020 | \$ 15.0 | \$ 15.0 |
| 8.49% Series, Due October 14, 2024 | 15.0 | 15.0 |
| 6.96% Series, Due September 1, 2028 | 20.0 | 20.0 |
| 8.00% Series, Due May 1, 2031 | 15.0 | 15.0 |
| 6.32% Series, Due September 15, 2036 | 15.0 | 15.0 |
| Total | \$ 80.0 | \$ 80.0 |

There are no bond repayment or normal scheduled long-term debt repayment requirements in the years ended December 31, 2012 through December 31, 2014. The aggregate amount of bond repayment requirements and normal scheduled long-term debt repayments is \$1.5 million in each of 2015 and 2016.

The fair value of the Company's long-term debt is estimated based on the quoted market prices for the same or similar issues, or on the current rates offered to the Company for debt of the same remaining maturities. The fair value of the Company's long-term debt at December 31, 2011 is estimated to be approximately \$94.1 million, before considering any costs, including prepayment costs, to market the Company's debt. Currently, management believes that there is no active

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| NOTES TO FINANCIAL STATEMENTS (Continued) | | | |

market in the Company's debt securities, which have all been sold through private placements.

Credit Arrangements

Unitil Energy's short-term borrowings are presently provided under a cash pooling and loan agreement between Unitil and its subsidiaries. Under the existing pooling and loan agreement, Unitil Corporation borrows, as required, from its banks on behalf of its subsidiaries. At December 31, 2011, Unitil had unsecured committed bank lines of credit for short-term debt aggregating \$115 million. The weighted average interest rates on all short-term borrowings were 2.2% and 2.3% during 2011 and 2010, respectively. Unitil Energy had short-term debt outstanding through bank borrowings of approximately \$14.4 million and \$12.1 million at December 31, 2011 and December 31, 2010, respectively.

NOTE 4: COMMITMENTS AND CONTINGENCIES

Regulatory Matters - Overview - Unitil Energy delivers electricity to all of its customers in the Company's service territory, at rates established under traditional cost of service regulation. Under this regulatory structure, Unitil Energy recovers the cost of providing distribution service to its customers based on a representative test year, in addition to earning a return on its capital investment in utility assets. As a result of a restructuring of the utility industry in New Hampshire the Company's customers have the opportunity to purchase their electric supplies from third-party suppliers. Most small and medium-sized customers, however, continue to purchase such supplies through Unitil Energy as the provider of default service energy supply. Unitil Energy purchases electricity for default service from unaffiliated wholesale suppliers and recovers the actual costs of these supplies, without profit or markup, through reconciling, pass-through rate mechanisms that are periodically adjusted.

In connection with the implementation of retail choice, Unitil Power divested its long-term power supply contracts through the sale of the entitlements to the electricity sold under those contracts. Unitil Energy recovers in its rates all the costs associated with the divestiture of Unitil Power's power supply portfolio and has secured regulatory approval from the NHPUC for the recovery of power supply-related stranded costs and other restructuring-related regulatory assets. The remaining balance of these assets is \$4.2 million as of December 31, 2011 including \$0.6 million recorded in Current Assets as Accrued Revenue on the Company's Balance Sheet. The Company has a continuing obligation to submit filings that demonstrate its compliance with regulatory mandates and provide for timely recovery of costs in accordance with its approved restructuring plan.

Unitil Energy provides electric distribution service to its customers pursuant to rates approved by the NHPUC. See "Increase in Base Rates Approved" below for a discussion of the Company's current rates. As the provider of last resort, Unitil Energy also provides its customers with electric power through Default Service at rates which reflect Unitil Energy's costs for wholesale supply with no profit or markup. Unitil Energy procures Default Service power for its larger commercial and industrial customers on a quarterly basis, and for its smaller commercial and residential customers through a portfolio of longer term contracts procured on a semi-annual basis. Unitil Energy recovers its costs for this service on a pass-through basis through reconciling rate mechanisms. As of December 31, 2011, approximately 75% of Unitil Energy's electric load was served by Default Service. The remaining portion was served by competitive third party suppliers. The vast majority of customers being served by competitive third party suppliers are large C&I customers. Most residential and small commercial customers continue to purchase their electric supply through the distribution utility.

Under its 2002 restructuring settlement, the NHPUC approved the divestiture of the long-term power supply portfolio by Unitil Power and tariffs for Unitil Energy for stranded cost recovery, including certain charges that remain subject to annual or periodic reconciliation or future review. Unitil Energy had recorded on its balance sheets \$4.2 million and \$4.6 million as Energy Supply Contract Obligations as of December 31, 2011 and 2010, respectively, associated with these long-term purchase power stranded costs. Unitil Energy does not earn carrying charges on these regulatory assets as the timing of cash receipts and cash disbursements associated with these long-term obligations is matched through rates.

Increase in Base Rates Approved - On April 26, 2011, the NHPUC approved a final rate settlement which makes permanent a temporary increase of \$5.2 million in annual revenue effective July 1, 2010, and provides for an additional increase of \$5.0 million in annual revenue effective May 1, 2011.

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The settlement extends through May 1, 2016 and provides for a long-term rate plan and earnings sharing mechanism, with estimated future increases of \$1.5 million to \$2.0 million in annual revenue to occur on May 1, 2012, May 1, 2013 and May 1, 2014, to support Unitil Energy's continued capital improvements to its distribution system. The rate plan allows the Company to file for additional rate relief if its return on equity is less than 7% and a sharing of earnings with customers if its return on equity is greater than 10% in a calendar year. The settlement provides for a return on equity of 9.67%, a common equity ratio of 45.45% and an overall weighted cost of capital of 8.39% to determine changes to distribution rate levels.

The settlement approved Unitil Energy's proposal for an augmented vegetation management program and reliability enhancement program. Under the augmented vegetation management program, Unitil Energy will be increasing its vegetation management spending from a test-year spending level of approximately \$0.7 million to \$3.1 million per year by 2013. Under the new reliability enhancement program, Unitil Energy will spend \$1.8 million annually towards targeted projects designed to enhance system reliability. The funding for both of these programs is included in the future rate increases discussed above.

The settlement provides for recovery of deferred December 2008 ice storm and February 2010 wind storm costs of approximately \$7.6 million, including carrying charges. These costs will be recovered over eight years in the form of a tariff surcharge. Finally, the settlement establishes a major storm reserve of \$400,000 annually, which will be used to recover costs associated with responding to and recovering from future qualifying major storm events.

Annual Rate Reconciliation Filing - On July 29, 2011, the NHPUC approved Unitil Energy's annual reconciliation and rate filing under its restructuring plan, for rates effective August 1, 2011, including reconciliation of prior year costs and revenues.

Billing - In August 2011, Unitil Energy and one of its larger customers settled a lawsuit filed by the customer in June 2011 regarding a billing error that resulted from a transformer connected to the customer's meter, which had been mislabeled by the manufacturer, and caused Unitil Energy to overcharge the customer for bills issued from October 2004 through January 2011. The amount of the customer's overpayment was calculated to be \$1.8 million (Distribution and Other Delivery Charges—\$0.5 million; Supply Charges—\$1.3 million). As a result of the settlement, Unitil Energy reimbursed the customer \$1.8 million plus \$0.3 million of interest. The Company recognized a non-recurring charge of \$0.4 million for distribution charges plus interest in 2011.

As a result of this metering issue, which was discovered in February 2011, certain other customers in the Company's service territory were under-billed from October 2004 through January 2011 for supply charges. Accordingly, the Company has requested authorization from the NHPUC to process the billing correction. The Company's request remains pending before the NHPUC.

Litigation - The Company is also involved in other legal and administrative proceedings and claims of various types, which arise in the ordinary course of business. In the Company's opinion, based upon information furnished by counsel and others, the ultimate resolution of these claims will not have a material impact on the Company's financial position.

Market Risk - Although the Company is subject to commodity price risk as part of its traditional operations, the current regulatory framework within which the Company operates allows for full collection of approved fuel costs in rates. Consequently, there is limited commodity price risk after consideration of the related rate-making. Additionally, as discussed above in Regulatory Matters, the Company has divested its commodity-related contracts and therefore, has further reduced its exposure to commodity risk.

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|---|---|---|-----------------|---------------------------------------|---|
| SUMMARY OF UTILITY PLANT AND ACCUMULATED PROVISIONS FOR DEPRECIATION, AMORTIZATION AND DEPLETION | | | | | |
| Report in Column (c) the amount for electric function, in column (d) the amount for gas function, in column (e), (f), and (g) report other (specify) and in column (h) common function. | | | | | |
| Line No. | Classification (a) | Total Company for the Current Year/Quarter Ended (b) | Electric (c) | | |
| 1 | Utility Plant | | | | |
| 2 | In Service | | | | |
| 3 | Plant in Service (Classified) | 219,488,341 | 219,488,341 | | |
| 4 | Property Under Capital Leases | | | | |
| 5 | Plant Purchased or Sold | | | | |
| 6 | Completed Construction not Classified | 2,620,817 | 2,620,817 | | |
| 7 | Experimental Plant Unclassified | | | | |
| 8 | Total (3 thru 7) | 222,109,158 | 222,109,158 | | |
| 9 | Leased to Others | | | | |
| 10 | Held for Future Use | 762,892 | 762,892 | | |
| 11 | Construction Work in Progress | 7,769,553 | 7,769,553 | | |
| 12 | Acquisition Adjustments | | | | |
| 13 | Total Utility Plant (8 thru 12) | 230,641,603 | 230,641,603 | | |
| 14 | Accum Prov for Depr, Amort, & Depl | 74,907,202 | 74,907,202 | | |
| 15 | Net Utility Plant (13 less 14) | 155,734,401 | 155,734,401 | | |
| 16 | Detail of Accum Prov for Depr, Amort & Depl | | | | |
| 17 | In Service: | | | | |
| 18 | Depreciation | 72,471,082 | 72,471,082 | | |
| 19 | Amort & Depl of Producing Nat Gas Land/Land Right | | | | |
| 20 | Amort of Underground Storage Land/Land Rights | | | | |
| 21 | Amort of Other Utility Plant | 2,436,120 | 2,436,120 | | |
| 22 | Total In Service (18 thru 21) | 74,907,202 | 74,907,202 | | |
| 23 | Leased to Others | | | | |
| 24 | Depreciation | | | | |
| 25 | Amortization and Depletion | | | | |
| 26 | Total Leased to Others (24 & 25) | | | | |
| 27 | Held for Future Use | | | | |
| 28 | Depreciation | | | | |
| 29 | Amortization | | | | |
| 30 | Total Held for Future Use (28 & 29) | | | | |
| 31 | Abandonment of Leases (Natural Gas) | | | | |
| 32 | Amort of Plant Acquisition Adj | | | | |
| 33 | Total Accum Prov (equals 14) (22,26,30,31,32) | 74,907,202 | 74,907,202 | | |

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SUMMARY OF UTILITY PLANT AND ACCUMULATED PROVISIONS
FOR DEPRECIATION, AMORTIZATION AND DEPLETION

| Gas (d) | Other (Specify) (e) | Other (Specify) (f) | Other (Specify) (g) | Common (h) | Line No. |
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NUCLEAR FUEL MATERIALS (Account 120.1 through 120.6 and 157)

1. Report below the costs incurred for nuclear fuel materials in process of fabrication, on hand, in reactor, and in cooling; owned by the respondent.
2. If the nuclear fuel stock is obtained under leasing arrangements, attach a statement showing the amount of nuclear fuel leased, the quantity used and quantity on hand, and the costs incurred under such leasing arrangements.

| Line No. | Description of item (a) | Balance Beginning of Year (b) | Changes during Year |
|----------|---|----------------------------------|---------------------|
| | | | Additions (c) |
| 1 | Nuclear Fuel in process of Refinement, Conv, Enrichment & Fab (120.1) | | |
| 2 | Fabrication | | |
| 3 | Nuclear Materials | | |
| 4 | Allowance for Funds Used during Construction | | |
| 5 | (Other Overhead Construction Costs, provide details in footnote) | | |
| 6 | SUBTOTAL (Total 2 thru 5) | | |
| 7 | Nuclear Fuel Materials and Assemblies | | |
| 8 | In Stock (120.2) | | |
| 9 | In Reactor (120.3) | | |
| 10 | SUBTOTAL (Total 8 & 9) | | |
| 11 | Spent Nuclear Fuel (120.4) | | |
| 12 | Nuclear Fuel Under Capital Leases (120.6) | | |
| 13 | (Less) Accum Prov for Amortization of Nuclear Fuel Assem (120.5) | | |
| 14 | TOTAL Nuclear Fuel Stock (Total 6, 10, 11, 12, less 13) | | |
| 15 | Estimated net Salvage Value of Nuclear Materials in line 9 | | |
| 16 | Estimated net Salvage Value of Nuclear Materials in line 11 | | |
| 17 | Est Net Salvage Value of Nuclear Materials in Chemical Processing | | |
| 18 | Nuclear Materials held for Sale (157) | | |
| 19 | Uranium | | |
| 20 | Plutonium | | |
| 21 | Other (provide details in footnote): | | |
| 22 | TOTAL Nuclear Materials held for Sale (Total 19, 20, and 21) | | |

| | | | |
|---|---|---------------------------------------|---|
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|---|---|---------------------------------------|---|

NUCLEAR FUEL MATERIALS (Account 120.1 through 120.6 and 157)

| Changes during Year | | Balance End of Year (f) | Line No. |
|---------------------|---|-------------------------------|-------------|
| Amortization (d) | Other Reductions (Explain in a footnote) (e) | | |
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ELECTRIC PLANT IN SERVICE (Account 101, 102, 103 and 106)

- Report below the original cost of electric plant in service according to the prescribed accounts.
- In addition to Account 101, Electric Plant in Service (Classified), this page and the next include Account 102, Electric Plant Purchased or Sold; Account 103, Experimental Electric Plant Unclassified; and Account 106, Completed Construction Not Classified-Electric.
- Include in column (c) or (d), as appropriate, corrections of additions and retirements for the current or preceding year.
- For revisions to the amount of initial asset retirement costs capitalized, included by primary plant account, increases in column (c) additions and reductions in column (e) adjustments.
- Enclose in parentheses credit adjustments of plant accounts to indicate the negative effect of such accounts.
- Classify Account 106 according to prescribed accounts, on an estimated basis if necessary, and include the entries in column (c). Also to be included in column (c) are entries for reversals of tentative distributions of prior year reported in column (b). Likewise, if the respondent has a significant amount of plant retirements which have not been classified to primary accounts at the end of the year, include in column (d) a tentative distribution of such retirements, on an estimated basis, with appropriate contra entry to the account for accumulated depreciation provision. Include also in column (d)

| Line No. | Account (a) | Balance Beginning of Year (b) | Additions (c) |
|----------|--|-------------------------------|---------------|
| 1 | 1. INTANGIBLE PLANT | | |
| 2 | (301) Organization | 380 | |
| 3 | (302) Franchises and Consents | | |
| 4 | (303) Miscellaneous Intangible Plant | 868,561 | 531,602 |
| 5 | TOTAL Intangible Plant (Enter Total of lines 2, 3, and 4) | 868,941 | 531,602 |
| 6 | 2. PRODUCTION PLANT | | |
| 7 | A. Steam Production Plant | | |
| 8 | (310) Land and Land Rights | | |
| 9 | (311) Structures and Improvements | | |
| 10 | (312) Boiler Plant Equipment | | |
| 11 | (313) Engines and Engine-Driven Generators | | |
| 12 | (314) Turbogenerator Units | | |
| 13 | (315) Accessory Electric Equipment | | |
| 14 | (316) Misc. Power Plant Equipment | | |
| 15 | (317) Asset Retirement Costs for Steam Production | | |
| 16 | TOTAL Steam Production Plant (Enter Total of lines 8 thru 15) | | |
| 17 | B. Nuclear Production Plant | | |
| 18 | (320) Land and Land Rights | | |
| 19 | (321) Structures and Improvements | | |
| 20 | (322) Reactor Plant Equipment | | |
| 21 | (323) Turbogenerator Units | | |
| 22 | (324) Accessory Electric Equipment | | |
| 23 | (325) Misc. Power Plant Equipment | | |
| 24 | (326) Asset Retirement Costs for Nuclear Production | | |
| 25 | TOTAL Nuclear Production Plant (Enter Total of lines 18 thru 24) | | |
| 26 | C. Hydraulic Production Plant | | |
| 27 | (330) Land and Land Rights | | |
| 28 | (331) Structures and Improvements | | |
| 29 | (332) Reservoirs, Dams, and Waterways | | |
| 30 | (333) Water Wheels, Turbines, and Generators | | |
| 31 | (334) Accessory Electric Equipment | | |
| 32 | (335) Misc. Power PLant Equipment | | |
| 33 | (336) Roads, Railroads, and Bridges | | |
| 34 | (337) Asset Retirement Costs for Hydraulic Production | | |
| 35 | TOTAL Hydraulic Production Plant (Enter Total of lines 27 thru 34) | | |
| 36 | D. Other Production Plant | | |
| 37 | (340) Land and Land Rights | | |
| 38 | (341) Structures and Improvements | | |
| 39 | (342) Fuel Holders, Products, and Accessories | | |
| 40 | (343) Prime Movers | 56,372 | |
| 41 | (344) Generators | | |
| 42 | (345) Accessory Electric Equipment | | |
| 43 | (346) Misc. Power Plant Equipment | | |
| 44 | (347) Asset Retirement Costs for Other Production | | |
| 45 | TOTAL Other Prod. Plant (Enter Total of lines 37 thru 44) | 56,372 | |
| 46 | TOTAL Prod. Plant (Enter Total of lines 16, 25, 35, and 45) | 56,372 | |

| Name of Respondent Unitil Energy Systems, Inc. | | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
|---|--|---|---------------------------------------|---|
| ELECTRIC PLANT IN SERVICE (Account 101, 102, 103 and 106) (Continued) | | | | |
| Line No. | Account (a) | Balance Beginning of Year (b) | Additions (c) | |
| 47 | 3. TRANSMISSION PLANT | | | |
| 48 | (350) Land and Land Rights | | | |
| 49 | (352) Structures and Improvements | | | |
| 50 | (353) Station Equipment | | | |
| 51 | (354) Towers and Fixtures | | | |
| 52 | (355) Poles and Fixtures | | | |
| 53 | (356) Overhead Conductors and Devices | | | |
| 54 | (357) Underground Conduit | | | |
| 55 | (358) Underground Conductors and Devices | | | |
| 56 | (359) Roads and Trails | | | |
| 57 | (359.1) Asset Retirement Costs for Transmission Plant | | | |
| 58 | TOTAL Transmission Plant (Enter Total of lines 48 thru 57) | | | |
| 59 | 4. DISTRIBUTION PLANT | | | |
| 60 | (360) Land and Land Rights | 1,574,724 | | 311,333 |
| 61 | (361) Structures and Improvements | 167,773 | | |
| 62 | (362) Station Equipment | 17,946,473 | | 3,228,735 |
| 63 | (363) Storage Battery Equipment | | | |
| 64 | (364) Poles, Towers, and Fixtures | 41,581,968 | | 1,926,190 |
| 65 | (365) Overhead Conductors and Devices | 53,979,528 | | 3,175,288 |
| 66 | (366) Underground Conduit | 1,481,117 | | 79,118 |
| 67 | (367) Underground Conductors and Devices | 14,746,465 | | 561,037 |
| 68 | (368) Line Transformers | 33,595,108 | | 119,427 |
| 69 | (369) Services | 16,672,824 | | 602,140 |
| 70 | (370) Meters | 12,384,324 | | 83,494 |
| 71 | (371) Installations on Customer Premises | 1,344,530 | | 93,542 |
| 72 | (372) Leased Property on Customer Premises | | | |
| 73 | (373) Street Lighting and Signal Systems | 3,035,755 | | 27,436 |
| 74 | (374) Asset Retirement Costs for Distribution Plant | | | |
| 75 | TOTAL Distribution Plant (Enter Total of lines 60 thru 74) | 198,510,589 | | 10,207,740 |
| 76 | 5. REGIONAL TRANSMISSION AND MARKET OPERATION PLANT | | | |
| 77 | (380) Land and Land Rights | | | |
| 78 | (381) Structures and Improvements | | | |
| 79 | (382) Computer Hardware | | | |
| 80 | (383) Computer Software | | | |
| 81 | (384) Communication Equipment | | | |
| 82 | (385) Miscellaneous Regional Transmission and Market Operation Plant | | | |
| 83 | (386) Asset Retirement Costs for Regional Transmission and Market Oper | | | |
| 84 | TOTAL Transmission and Market Operation Plant (Total lines 77 thru 83) | | | |
| 85 | 6. GENERAL PLANT | | | |
| 86 | (389) Land and Land Rights | 18,620 | | |
| 87 | (390) Structures and Improvements | 3,671,237 | | 92,864 |
| 88 | (391) Office Furniture and Equipment | 1,066,963 | | 18,431 |
| 89 | (392) Transportation Equipment | 1,805,704 | | |
| 90 | (393) Stores Equipment | 90,730 | | |
| 91 | (394) Tools, Shop and Garage Equipment | 1,276,285 | | 113,588 |
| 92 | (395) Laboratory Equipment | 489,148 | | 28,308 |
| 93 | (396) Power Operated Equipment | | | |
| 94 | (397) Communication Equipment | 3,481,865 | | 165,269 |
| 95 | (398) Miscellaneous Equipment | 151,512 | | -38,456 |
| 96 | SUBTOTAL (Enter Total of lines 86 thru 95) | 12,052,064 | | 380,004 |
| 97 | (399) Other Tangible Property | 1,687,729 | | -20,696 |
| 98 | (399.1) Asset Retirement Costs for General Plant | | | |
| 99 | TOTAL General Plant (Enter Total of lines 96, 97 and 98) | 13,739,793 | | 359,308 |
| 100 | TOTAL (Accounts 101 and 106) | 213,175,695 | | 11,098,650 |
| 101 | (102) Electric Plant Purchased (See Instr. 8) | | | |
| 102 | (Less) (102) Electric Plant Sold (See Instr. 8) | | | |
| 103 | (103) Experimental Plant Unclassified | | | |
| 104 | TOTAL Electric Plant in Service (Enter Total of lines 100 thru 103) | 213,175,695 | | 11,098,650 |

| | | | |
|---|---|---------------------------------------|---|
| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
|---|---|---------------------------------------|---|

ELECTRIC PLANT IN SERVICE (Account 101, 102, 103 and 106) (Continued)

distributions of these tentative classifications in columns (c) and (d), including the reversals of the prior years tentative account distributions of these amounts. Careful observance of the above instructions and the texts of Accounts 101 and 106 will avoid serious omissions of the reported amount of respondent's plant actually in service at end of year.

7. Show in column (f) reclassifications or transfers within utility plant accounts. Include also in column (f) the additions or reductions of primary account classifications arising from distribution of amounts initially recorded in Account 102, include in column (e) the amounts with respect to accumulated provision for depreciation, acquisition adjustments, etc., and show in column (f) only the offset to the debits or credits distributed in column (f) to primary account classifications.

8. For Account 399, state the nature and use of plant included in this account and if substantial in amount submit a supplementary statement showing subaccount classification of such plant conforming to the requirement of these pages.

9. For each amount comprising the reported balance and changes in Account 102, state the property purchased or sold, name of vendor or purchase, and date of transaction. If proposed journal entries have been filed with the Commission as required by the Uniform System of Accounts, give also date

| Retirements (d) | Adjustments (e) | Transfers (f) | Balance at End of Year (g) | Line No. |
|--------------------|--------------------|------------------|----------------------------------|-------------|
| | | | | 1 |
| | | | 380 | 2 |
| | | | | 3 |
| | | | 1,400,163 | 4 |
| | | | 1,400,543 | 5 |
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| | | | 56,372 | 40 |
| | | | | 41 |
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| | | | | 43 |
| | | | | 44 |
| | | | 56,372 | 45 |
| | | | 56,372 | 46 |

| | | | |
|---|---|---------------------------------------|---|
| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
|---|---|---------------------------------------|---|

ELECTRIC PLANT IN SERVICE (Account 101, 102, 103 and 106) (Continued)

| Retirements (d) | Adjustments (e) | Transfers (f) | Balance at End of Year (g) | Line No. |
|--------------------|--------------------|------------------|----------------------------------|-------------|
| | | | | 47 |
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| | | | | 58 |
| | | | | 59 |
| | | | 1,886,057 | 60 |
| | | | 167,773 | 61 |
| 14,188 | -8,996 | | 21,152,024 | 62 |
| | | | | 63 |
| 259,343 | -315,731 | | 42,933,084 | 64 |
| 582,544 | -209,764 | | 56,362,508 | 65 |
| 4,761 | -1,076 | | 1,554,398 | 66 |
| 47,895 | -21,900 | | 15,237,707 | 67 |
| 110,873 | | 2,189 | 33,605,851 | 68 |
| 103,574 | -133,608 | | 17,037,782 | 69 |
| 134,112 | | | 12,333,706 | 70 |
| 116,833 | -3,110 | | 1,318,129 | 71 |
| | | | | 72 |
| 89,190 | 912 | | 2,974,913 | 73 |
| | | | | 74 |
| 1,463,313 | -693,273 | 2,189 | 206,563,932 | 75 |
| | | | | 76 |
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| | | | | 84 |
| | | | | 85 |
| | | | 18,620 | 86 |
| | | | 3,764,101 | 87 |
| | | | 1,085,394 | 88 |
| | | | 1,805,704 | 89 |
| | | | 90,730 | 90 |
| 638 | | | 1,389,235 | 91 |
| | | | 517,456 | 92 |
| | | | | 93 |
| 9,891 | -263 | | 3,636,980 | 94 |
| | | | 113,056 | 95 |
| 10,529 | -263 | | 12,421,276 | 96 |
| | | | 1,667,033 | 97 |
| | | | | 98 |
| 10,529 | -263 | | 14,088,309 | 99 |
| 1,473,842 | -693,536 | 2,189 | 222,109,156 | 100 |
| | | | | 101 |
| | | | | 102 |
| | | | | 103 |
| 1,473,842 | -693,536 | 2,189 | 222,109,156 | 104 |

| | | | |
|---|---|---------------------------------------|----------------------------------|
| Name of Respondent Unitil Energy Systems, Inc. | This Report is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report 2011/Q4 |
| FOOTNOTE DATA | | | |

Schedule Page: 204 Line No.: 75 Column: b

FERC Docket ER94-692 formula rate amount includes post base year cumulative plant additions, where the base year is 1995. Distribution excludes A/C 369-373. General plant amount multiplied by a ratio of Distribution Salaries and Wages to Total Salaries and Wages less A&G.

Schedule Page: 204 Line No.: 75 Column: g

FERC Docket ER94-692 formula rate amount includes post base year cumulative plant additions, where the base year is 1995. Distribution excludes A/C 369-373. General plant amount multiplied by a ratio of Distribution Salaries and Wages to Total Salaries and Wages less A&G.

Schedule Page: 204 Line No.: 99 Column: b

FERC Docket ER94-692 formula rate amount includes post base year cumulative plant additions, where the base year is 1995. Distribution excludes A/C 369-373. General plant amount multiplied by a ratio of Distribution Salaries and Wages to Total Salaries and Wages less A&G.

Schedule Page: 204 Line No.: 99 Column: g

FERC Docket ER94-692 formula rate amount includes post base year cumulative plant additions, where the base year is 1995. Distribution excludes A/C 369-373. General plant amount multiplied by a ratio of Distribution Salaries and Wages to Total Salaries and Wages less A&G.

Schedule Page: 204 Line No.: 104 Column: b

This total will not tie to Page 110, line 2 for the following reasons:

| | <u>Beginning Balance</u> | <u>Ending Balance</u> |
|---------------------------|--------------------------|-----------------------|
| Page 110, line 2 Total | 213,245,052 | 222,872,050 |
| Plant Held for Future Use | (762,892) | (762,892) |
| Net. Salvage Adjustment | 693,535 | (2) |
| Subtotal | <u>213,175,695</u> | <u>222,109,156</u> |
| Line 104 | <u>213,175,695</u> | <u>222,109,156</u> |
| Variance | 0 | 0 |

| | | | |
|---|---|---------------------------------------|---|
| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
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ELECTRIC PLANT LEASED TO OTHERS (Account 104)

| Line No. | Name of Lessee (Designate associated companies with a double asterisk) (a) | Description of Property Leased (b) | Commission Authorization (c) | Expiration Date of Lease (d) | Balance at End of Year (e) |
|----------|---|--|------------------------------------|---------------------------------------|----------------------------------|
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| 46 | | | | | |
| 47 | TOTAL | | | | |

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|---|---|---------------------------------------|---|
| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
|---|---|---------------------------------------|---|

ELECTRIC PLANT HELD FOR FUTURE USE (Account 105)

- Report separately each property held for future use at end of the year having an original cost of \$250,000 or more. Group other items of property held for future use.
- For property having an original cost of \$250,000 or more previously used in utility operations, now held for future use, give in column (a), in addition to other required information, the date that utility use of such property was discontinued, and the date the original cost was transferred to Account 105.

| Line No. | Description and Location Of Property (a) | Date Originally Included in This Account (b) | Date Expected to be used in Utility Service (c) | Balance at End of Year (d) |
|----------|--|--|---|----------------------------|
| 1 | Land and Rights: | | | |
| 2 | Two Acres, Plaistow, NH | 4/30/1981 | N/A | 1 |
| 3 | 132 Acres, Concord NH | 12/31/2006 | N/A | 110,795 |
| 4 | 1.5 Acres land and 3.305 Acres Easement, Concord, NH | 12/31/2006 | N/A | 317,677 |
| 5 | 1.81 Acres land and .9 Acres Easement, Concord, NH | 12/31/2006 | N/A | 334,419 |
| 6 | | | | |
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| 19 | | | | |
| 20 | | | | |
| 21 | Other Property: | | | |
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| 46 | | | | |
| 47 | Total | | | 762,892 |

| | | | |
|---|---|---------------------------------------|---|
| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
|---|---|---------------------------------------|---|

CONSTRUCTION WORK IN PROGRESS - - ELECTRIC (Account 107)

1. Report below descriptions and balances at end of year of projects in process of construction (107)
2. Show items relating to "research, development, and demonstration" projects last, under a caption Research, Development, and Demonstrating (see Account 107 of the Uniform System of Accounts)
3. Minor projects (5% of the Balance End of the Year for Account 107 or \$1,000,000, whichever is less) may be grouped.

| Line No. | Description of Project (a) | Construction work in progress - Electric (Account 107) (b) |
|----------|---|--|
| 1 | | |
| 2 | | |
| 3 | | |
| 4 | | |
| 5 | | |
| 6 | TOTAL PRODUCTION | |
| 7 | | |
| 8 | | |
| 9 | TRANSMISSION | |
| 10 | | |
| 11 | | |
| 12 | | |
| 13 | | |
| 14 | | |
| 15 | DISTRIBUTION | |
| 16 | Circuit 1H6 Reconductoring along 374 ROW | 207,769 |
| 17 | Power Plant | 117,626 |
| 18 | New Circuit 7W4 from Bow Junction S/S | 241,793 |
| 19 | Theatre St., Concord - Extend Circuit 1H5 | 121,743 |
| 20 | Manchester St., Concord - Road Reconstruction | 112,730 |
| 21 | ABB OMS Purchase | 489,862 |
| 22 | Power Plant | 171,837 |
| 23 | Circuit 19X3 Load Transfer to Circuit 27X2, Court St., Exeter | 407,638 |
| 24 | ABB OMS Purchase | 967,136 |
| 25 | | |
| 26 | | |
| 27 | | |
| 28 | | |
| 29 | | |
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| 33 | | |
| 34 | | |
| 35 | | |
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| 37 | | |
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| 39 | | |
| 40 | | |
| 41 | Minor Projects (93) | 4,931,419 |
| 42 | | |
| 43 | TOTAL | 7,769,553 |

| | | | |
|---|---|---------------------------------------|---|
| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
|---|---|---------------------------------------|---|

ACCUMULATED PROVISION FOR DEPRECIATION OF ELECTRIC UTILITY PLANT (Account 108)

1. Explain in a footnote any important adjustments during year.
2. Explain in a footnote any difference between the amount for book cost of plant retired, Line 11, column (c), and that reported for electric plant in service, pages 204-207, column 9d), excluding retirements of non-depreciable property.
3. The provisions of Account 108 in the Uniform System of accounts require that retirements of depreciable plant be recorded when such plant is removed from service. If the respondent has a significant amount of plant retired at year end which has not been recorded and/or classified to the various reserve functional classifications, make preliminary closing entries to tentatively functionalize the book cost of the plant retired. In addition, include all costs included in retirement work in progress at year end in the appropriate functional classifications.
4. Show separately interest credits under a sinking fund or similar method of depreciation accounting.

Section A. Balances and Changes During Year

| Line No. | Item (a) | Total (c+d+e) (b) | Electric Plant in Service (c) | Electric Plant Held for Future Use (d) | Electric Plant Leased to Others (e) |
|----------|---|-------------------|-------------------------------|--|-------------------------------------|
| 1 | Balance Beginning of Year | 67,914,941 | 67,914,941 | | |
| 2 | Depreciation Provisions for Year, Charged to | | | | |
| 3 | (403) Depreciation Expense | 8,229,354 | 8,229,354 | | |
| 4 | (403.1) Depreciation Expense for Asset Retirement Costs | | | | |
| 5 | (413) Exp. of Elec. Plt. Leas. to Others | | | | |
| 6 | Transportation Expenses-Clearing | 92,653 | 92,653 | | |
| 7 | Other Clearing Accounts | | | | |
| 8 | Other Accounts (Specify, details in footnote): | | | | |
| 9 | | | | | |
| 10 | TOTAL Deprec. Prov for Year (Enter Total of lines 3 thru 9) | 8,322,007 | 8,322,007 | | |
| 11 | Net Charges for Plant Retired: | | | | |
| 12 | Book Cost of Plant Retired | 1,473,842 | 1,473,842 | | |
| 13 | Cost of Removal | 2,329,874 | 2,329,874 | | |
| 14 | Salvage (Credit) | 37,850 | 37,850 | | |
| 15 | TOTAL Net Chrgs. for Plant Ret. (Enter Total of lines 12 thru 14) | 3,765,866 | 3,765,866 | | |
| 16 | Other Debit or Cr. Items (Describe, details in footnote): | | | | |
| 17 | | | | | |
| 18 | Book Cost or Asset Retirement Costs Retired | | | | |
| 19 | Balance End of Year (Enter Totals of lines 1, 10, 15, 16, and 18) | 72,471,082 | 72,471,082 | | |

Section B. Balances at End of Year According to Functional Classification

| | | | | | |
|----|--|------------|------------|--|--|
| 20 | Steam Production | | | | |
| 21 | Nuclear Production | | | | |
| 22 | Hydraulic Production-Conventional | | | | |
| 23 | Hydraulic Production-Pumped Storage | | | | |
| 24 | Other Production | | | | |
| 25 | Transmission | | | | |
| 26 | Distribution | 65,935,542 | 65,935,542 | | |
| 27 | Regional Transmission and Market Operation | | | | |
| 28 | General | 6,535,540 | 6,535,540 | | |
| | | | | | |

| | | | |
|-----------------------------|---|---------------------------------------|--------------------------------------|
| Name of Respondent | This Report is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report 2011/Q4 |
| Unitil Energy Systems, Inc. | | | |
| FOOTNOTE DATA | | | |

Schedule Page: 219 Line No.: 26 Column: c

FERC Docket ER94-692 formula rate amount includes post base year cumulative depreciation on additions, where the base year is 1995. Distribution excludes A/C 369-373. General plant cumulative depreciation multiplied by a ratio of Distribution Salaries and Wages to Total Salaries and Wages less A&G.

Schedule Page: 219 Line No.: 28 Column: c

FERC Docket ER94-692 formula rate amount includes post base year cumulative depreciation on additions, where the base year is 1995. Distribution excludes A/C 369-373. General plant cumulative depreciation multiplied by a ratio of Distribution Salaries and Wages to Total Salaries and Wages less A&G.

| | | | |
|---|---|---------------------------------------|---|
| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
|---|---|---------------------------------------|---|

INVESTMENTS IN SUBSIDIARY COMPANIES (Account 123.1)

1. Report below investments in Accounts 123.1, investments in Subsidiary Companies.
2. Provide a subheading for each company and List there under the information called for below. Sub - TOTAL by company and give a TOTAL in columns (e),(f),(g) and (h)
- (a) Investment in Securities - List and describe each security owned. For bonds give also principal amount, date of issue, maturity and interest rate.
- (b) Investment Advances - Report separately the amounts of loans or investment advances which are subject to repayment, but which are not subject to current settlement. With respect to each advance show whether the advance is a note or open account. List each note giving date of issuance, maturity date, and specifying whether note is a renewal.
3. Report separately the equity in undistributed subsidiary earnings since acquisition. The TOTAL in column (e) should equal the amount entered for Account 418.1.

| Line No. | Description of Investment (a) | Date Acquired (b) | Date Of Maturity (c) | Amount of Investment at Beginning of Year (d) |
|----------|----------------------------------|----------------------|-------------------------|--|
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| 41 | | | | |
| 42 | Total Cost of Account 123.1 \$ | 0 | TOTAL | |

| | | | |
|---|---|---------------------------------------|--|
| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of <u>2011/Q4</u> |
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INVESTMENTS IN SUBSIDIARY COMPANIES (Account 123.1) (Continued)

4. For any securities, notes, or accounts that were pledged designate such securities, notes, or accounts in a footnote, and state the name of pledgee and purpose of the pledge.
5. If Commission approval was required for any advance made or security acquired, designate such fact in a footnote and give name of Commission, date of authorization, and case or docket number.
6. Report column (f) interest and dividend revenues from investments, including such revenues from securities disposed of during the year.
7. In column (h) report for each investment disposed of during the year, the gain or loss represented by the difference between cost of the investment (or the other amount at which carried in the books of account if difference from cost) and the selling price thereof, not including interest adjustment includible in column (f).
8. Report on Line 42, column (a) the TOTAL cost of Account 123.1

| Equity in Subsidiary Earnings of Year (e) | Revenues for Year (f) | Amount of Investment at End of Year (g) | Gain or Loss from Investment Disposed of (h) | Line No. |
|---|-----------------------|---|--|----------|
| | | | | 1 |
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| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of <u>2011/Q4</u> |
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MATERIALS AND SUPPLIES

1. For Account 154, report the amount of plant materials and operating supplies under the primary functional classifications as indicated in column (a); estimates of amounts by function are acceptable. In column (d), designate the department or departments which use the class of material.

2. Give an explanation of important inventory adjustments during the year (in a footnote) showing general classes of material and supplies and the various accounts (operating expenses, clearing accounts, plant, etc.) affected debited or credited. Show separately debit or credits to stores expense clearing, if applicable.

| Line No. | Account (a) | Balance Beginning of Year (b) | Balance End of Year (c) | Department or Departments which Use Material (d) |
|----------|--|----------------------------------|----------------------------|---|
| 1 | Fuel Stock (Account 151) | | | |
| 2 | Fuel Stock Expenses Undistributed (Account 152) | | | |
| 3 | Residuals and Extracted Products (Account 153) | | | |
| 4 | Plant Materials and Operating Supplies (Account 154) | | | |
| 5 | Assigned to - Construction (Estimated) | 663,641 | 868,261 | Distribution |
| 6 | Assigned to - Operations and Maintenance | | | |
| 7 | Production Plant (Estimated) | | | |
| 8 | Transmission Plant (Estimated) | | | |
| 9 | Distribution Plant (Estimated) | | | |
| 10 | Regional Transmission and Market Operation Plant (Estimated) | | | |
| 11 | Assigned to - Other (provide details in footnote) | | | |
| 12 | TOTAL Account 154 (Enter Total of lines 5 thru 11) | 663,641 | 868,261 | |
| 13 | Merchandise (Account 155) | | | |
| 14 | Other Materials and Supplies (Account 156) | | | |
| 15 | Nuclear Materials Held for Sale (Account 157) (Not applic to Gas Util) | | | |
| 16 | Stores Expense Undistributed (Account 163) | 48,109 | 64,711 | |
| 17 | | | | |
| 18 | | | | |
| 19 | | | | |
| 20 | TOTAL Materials and Supplies (Per Balance Sheet) | 711,750 | 932,972 | |

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| Name of Respondent Until Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
|--|---|---------------------------------------|---|

Allowances (Accounts 158.1 and 158.2)

- Report below the particulars (details) called for concerning allowances.
- Report all acquisitions of allowances at cost.
- Report allowances in accordance with a weighted average cost allocation method and other accounting as prescribed by General Instruction No. 21 in the Uniform System of Accounts.
- Report the allowances transactions by the period they are first eligible for use: the current year's allowances in columns (b)-(c), allowances for the three succeeding years in columns (d)-(i), starting with the following year, and allowances for the remaining succeeding years in columns (j)-(k).
- Report on line 4 the Environmental Protection Agency (EPA) issued allowances. Report withheld portions Lines 36-40.

| Line No. | SO2 Allowances Inventory (Account 158.1) (a) | Current Year | | 2012 | |
|----------|--|--------------|-------------|------------|-------------|
| | | No. (b) | Amt. (c) | No. (d) | Amt. (e) |
| 1 | Balance-Beginning of Year | | | | |
| 2 | | | | | |
| 3 | Acquired During Year: | | | | |
| 4 | Issued (Less Withheld Allow) | | | | |
| 5 | Returned by EPA | | | | |
| 6 | | | | | |
| 7 | | | | | |
| 8 | Purchases/Transfers: | | | | |
| 9 | | | | | |
| 10 | | | | | |
| 11 | | | | | |
| 12 | | | | | |
| 13 | | | | | |
| 14 | | | | | |
| 15 | Total | | | | |
| 16 | | | | | |
| 17 | Relinquished During Year: | | | | |
| 18 | Charges to Account 509 | | | | |
| 19 | Other: | | | | |
| 20 | | | | | |
| 21 | Cost of Sales/Transfers: | | | | |
| 22 | | | | | |
| 23 | | | | | |
| 24 | | | | | |
| 25 | | | | | |
| 26 | | | | | |
| 27 | | | | | |
| 28 | Total | | | | |
| 29 | Balance-End of Year | | | | |
| 30 | | | | | |
| 31 | Sales: | | | | |
| 32 | Net Sales Proceeds(Assoc. Co.) | | | | |
| 33 | Net Sales Proceeds (Other) | | | | |
| 34 | Gains | | | | |
| 35 | Losses | | | | |
| | Allowances Withheld (Acct 158.2) | | | | |
| 36 | Balance-Beginning of Year | | | | |
| 37 | Add: Withheld by EPA | | | | |
| 38 | Deduct: Returned by EPA | | | | |
| 39 | Cost of Sales | | | | |
| 40 | Balance-End of Year | | | | |
| 41 | | | | | |
| 42 | Sales: | | | | |
| 43 | Net Sales Proceeds (Assoc. Co.) | | | | |
| 44 | Net Sales Proceeds (Other) | | | | |
| 45 | Gains | | | | |
| 46 | Losses | | | | |

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| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of <u>2011/Q4</u> |
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Allowances (Accounts 158.1 and 158.2) (Continued)

6. Report on Lines 5 allowances returned by the EPA. Report on Line 39 the EPA's sales of the withheld allowances. Report on Lines 43-46 the net sales proceeds and gains/losses resulting from the EPA's sale or auction of the withheld allowances.
7. Report on Lines 8-14 the names of vendors/transfersors of allowances acquire and identify associated companies (See "associated company" under "Definitions" in the Uniform System of Accounts).
8. Report on Lines 22 - 27 the name of purchasers/ transferees of allowances disposed of an identify associated companies.
9. Report the net costs and benefits of hedging transactions on a separate line under purchases/transfers and sales/transfers.
10. Report on Lines 32-35 and 43-46 the net sales proceeds and gains or losses from allowance sales.

| 2013 | | 2014 | | Future Years | | Totals | | Line No. |
|---------|----------|---------|----------|--------------|----------|---------|----------|----------|
| No. (f) | Amt. (g) | No. (h) | Amt. (i) | No. (j) | Amt. (k) | No. (l) | Amt. (m) | |
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| Name of Respondent Unifil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
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Allowances (Accounts 158.1 and 158.2)

- Report below the particulars (details) called for concerning allowances.
- Report all acquisitions of allowances at cost.
- Report allowances in accordance with a weighted average cost allocation method and other accounting as prescribed by General Instruction No. 21 in the Uniform System of Accounts.
- Report the allowances transactions by the period they are first eligible for use: the current year's allowances in columns (b)-(c), allowances for the three succeeding years in columns (d)-(i), starting with the following year, and allowances for the remaining succeeding years in columns (j)-(k).
- Report on line 4 the Environmental Protection Agency (EPA) issued allowances. Report withheld portions Lines 36-40.

| Line No. | NOx Allowances Inventory (Account 158.1) (a) | Current Year | | 2012 | |
|----------|--|--------------|-------------|------------|-------------|
| | | No. (b) | Amt. (c) | No. (d) | Amt. (e) |
| 1 | Balance-Beginning of Year | | | | |
| 2 | | | | | |
| 3 | Acquired During Year: | | | | |
| 4 | Issued (Less Withheld Allow) | | | | |
| 5 | Returned by EPA | | | | |
| 6 | | | | | |
| 7 | | | | | |
| 8 | Purchases/Transfers: | | | | |
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| 13 | | | | | |
| 14 | | | | | |
| 15 | Total | | | | |
| 16 | | | | | |
| 17 | Relinquished During Year: | | | | |
| 18 | Charges to Account 509 | | | | |
| 19 | Other: | | | | |
| 20 | | | | | |
| 21 | Cost of Sales/Transfers: | | | | |
| 22 | | | | | |
| 23 | | | | | |
| 24 | | | | | |
| 25 | | | | | |
| 26 | | | | | |
| 27 | | | | | |
| 28 | Total | | | | |
| 29 | Balance-End of Year | | | | |
| 30 | | | | | |
| 31 | Sales: | | | | |
| 32 | Net Sales Proceeds(Assoc. Co.) | | | | |
| 33 | Net Sales Proceeds (Other) | | | | |
| 34 | Gains | | | | |
| 35 | Losses | | | | |
| | Allowances Withheld (Acct 158.2) | | | | |
| 36 | Balance-Beginning of Year | | | | |
| 37 | Add: Withheld by EPA | | | | |
| 38 | Deduct: Returned by EPA | | | | |
| 39 | Cost of Sales | | | | |
| 40 | Balance-End of Year | | | | |
| 41 | | | | | |
| 42 | Sales: | | | | |
| 43 | Net Sales Proceeds (Assoc. Co.) | | | | |
| 44 | Net Sales Proceeds (Other) | | | | |
| 45 | Gains | | | | |
| 46 | Losses | | | | |

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| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of <u>2011/Q4</u> |
|---|---|---------------------------------------|--|

Allowances (Accounts 158.1 and 158.2) (Continued)

6. Report on Lines 5 allowances returned by the EPA. Report on Line 39 the EPA's sales of the withheld allowances. Report on Lines 43-46 the net sales proceeds and gains/losses resulting from the EPA's sale or auction of the withheld allowances.
7. Report on Lines 8-14 the names of vendors/transferrors of allowances acquire and identify associated companies (See "associated company" under "Definitions" in the Uniform System of Accounts).
8. Report on Lines 22 - 27 the name of purchasers/ transferees of allowances disposed of an identify associated companies.
9. Report the net costs and benefits of hedging transactions on a separate line under purchases/transfers and sales/transfers.
10. Report on Lines 32-35 and 43-46 the net sales proceeds and gains or losses from allowance sales.

| 2013 | | 2014 | | Future Years | | Totals | | Line No. |
|---------|----------|---------|----------|--------------|----------|---------|----------|----------|
| No. (f) | Amt. (g) | No. (h) | Amt. (i) | No. (j) | Amt. (k) | No. (l) | Amt. (m) | |
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| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of <u>2011/Q4</u> |
|---|---|---------------------------------------|--|

EXTRAORDINARY PROPERTY LOSSES (Account 182.1)

| Line No. | Description of Extraordinary Loss [Include in the description the date of Commission Authorization to use Acc 182.1 and period of amortization (mo, yr to mo, yr).] (a) | Total Amount of Loss (b) | Losses Recognised During Year (c) | WRITTEN OFF DURING YEAR | | Balance at End of Year (f) |
|----------|---|-----------------------------|--------------------------------------|-------------------------|---------------|-------------------------------|
| | | | | Account Charged (d) | Amount (e) | |
| 1 | | | | | | |
| 2 | | | | | | |
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| 18 | | | | | | |
| 19 | | | | | | |
| 20 | TOTAL | | | | | |

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| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of <u>2011/Q4</u> |
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UNRECOVERED PLANT AND REGULATORY STUDY COSTS (182.2)

| Line No. | Description of Unrecovered Plant and Regulatory Study Costs [Include in the description of costs, the date of Commission Authorization to use Acc 182.2 and period of amortization (mo, yr to mo, yr)] (a) | Total Amount of Charges (b) | Costs Recognised During Year (c) | WRITTEN OFF DURING YEAR | | Balance at End of Year (f) |
|----------|---|--------------------------------|-------------------------------------|-------------------------|---------------|-------------------------------|
| | | | | Account Charged (d) | Amount (e) | |
| 21 | | | | | | |
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| 48 | | | | | | |
| 49 | TOTAL | | | | | |

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| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
|---|---|---------------------------------------|---|

Transmission Service and Generation Interconnection Study Costs

1. Report the particulars (details) called for concerning the costs incurred and the reimbursements received for performing transmission service and generator interconnection studies.
2. List each study separately.
3. In column (a) provide the name of the study.
4. In column (b) report the cost incurred to perform the study at the end of period.
5. In column (c) report the account charged with the cost of the study.
6. In column (d) report the amounts received for reimbursement of the study costs at end of period.
7. In column (e) report the account credited with the reimbursement received for performing the study.

| Line No. | Description (a) | Costs Incurred During Period (b) | Account Charged (c) | Reimbursements Received During the Period (d) | Account Credited With Reimbursement (e) |
|----------|-----------------------------|----------------------------------|---------------------|---|---|
| 1 | Transmission Studies | | | | |
| 2 | | | | | |
| 3 | NA | | | | |
| 4 | | | | | |
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| 18 | | | | | |
| 19 | | | | | |
| 20 | | | | | |
| 21 | Generation Studies | | | | |
| 22 | | | | | |
| 23 | Concord Steam | 69,600 | 588.20 | | 588.20 |
| 24 | | | | | |
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| 26 | | | | | |
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| Name of Respondent Unitil Energy Systems, Inc. | This Report is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report 2011/Q4 |
| FOOTNOTE DATA | | | |

Schedule Page: 231 Line No.: 23 Column: b

Costs listed are for year end 2011. The cumulative costs for the project (since 2008) are \$82,400 and cumulative reimbursements are \$82,500.

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| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of <u>2011/Q4</u> |
|---|---|---------------------------------------|--|

OTHER REGULATORY ASSETS (Account 182.3)

1. Report below the particulars (details) called for concerning other regulatory assets, including rate order docket number, if applicable.
2. Minor items (5% of the Balance in Account 182.3 at end of period, or amounts less than \$100,000 which ever is less), may be grouped by classes.
3. For Regulatory Assets being amortized, show period of amortization.

| Line No. | Description and Purpose of Other Regulatory Assets (a) | Balance at Beginning of Current Quarter/Year (b) | Debits (c) | CREDITS | | Balance at end of Current Quarter/Year (f) |
|----------|---|---|---------------|--|---|---|
| | | | | Written off During the Quarter/Year Account Charged (d) | Written off During the Period Amount (e) | |
| 1 | SFAS 109 (15 years) | 2,474,480 | | See Note | 100,320 | 2,374,160 |
| 2 | New Hampshire Merger Costs (10 years) | 23,076 | | 407 | 4,945 | 18,131 |
| 3 | Purchased Power Contracts (thru Oct 2020) | 3,473,215 | 218,345 | 253 | 100,766 | 3,590,794 |
| 4 | Retirement Benefit Obligations (6 years) | 18,499,747 | 9,149,452 | 449/926 | 5,803,272 | 21,845,927 |
| 5 | Non Distribution Bad Debt | 294,607 | 235,438 | 449 | 119,318 | 410,727 |
| 6 | Renewable Portfolio Standard | 3,019,312 | 516,435 | 449 | 172,525 | 3,363,222 |
| 7 | Rate Recovery (6 years) | 12,446 | | 407 | 12,446 | |
| 8 | Rate Case Costs (1 year) | 225,610 | | 407 | 95,195 | 130,415 |
| 9 | DER Investment (various) | 361,803 | | 407 | 11,939 | 349,864 |
| 10 | Emergency Storm Restoration (8 years) | 6,201,646 | 91,019 | 449 | 270,078 | 6,022,587 |
| 11 | Vegetation Management (1 year) | | 317,422 | 449 | 183,260 | 134,162 |
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| 42 | | | | | | |
| 44 | TOTAL | 34,585,942 | 10,528,111 | | 6,874,064 | 38,239,989 |

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|---|---|---------------------------------------|---|
| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
|---|---|---------------------------------------|---|

OTHER REGULATORY ASSETS (Account 182.3)

1. Report below the particulars (details) called for concerning other regulatory assets, including rate order docket number, if applicable.
2. Minor items (5% of the Balance in Account 182.3 at end of period, or amounts less than \$100,000 which ever is less), may be grouped by classes.
3. For Regulatory Assets being amortized, show period of amortization.

| Line No. | Description and Purpose of Other Regulatory Assets (a) | Balance at Beginning of Current Quarter/Year (b) | Debits (c) | CREDITS | | Balance at end of Current Quarter/Year (f) |
|----------|---|---|---------------|--|---|---|
| | | | | Written off During the Quarter/Year Account Charged (d) | Written off During the Period Amount (e) | |
| 43 | | | | | | |
| 44 | TOTAL | 34,585,942 | 10,528,111 | | 6,874,064 | 38,239,989 |

| | | | |
|---|---|---------------------------------------|----------------------------------|
| Name of Respondent Unitil Energy Systems, Inc. | This Report is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report 2011/Q4 |
| FOOTNOTE DATA | | | |

Schedule Page: 232 Line No.: 1 Column: d

407/282/253

Schedule Page: 232 Line No.: 1 Column: f

FERC Docket ER94-692 formula rate amount multiplied by percentage of net plant to total net utility plant. Accumulated deferred tax formula is A/C 282 - A/C 182.3 - A/C 190 + A/C 253 - Fas 158 from accounting records.

| | | | |
|---|---|---------------------------------------|---|
| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
|---|---|---------------------------------------|---|

MISCELLANEOUS DEFERRED DEBITS (Account 186)

1. Report below the particulars (details) called for concerning miscellaneous deferred debits.
2. For any deferred debit being amortized, show period of amortization in column (a)
3. Minor item (1% of the Balance at End of Year for Account 186 or amounts less than \$100,000, whichever is less) may be grouped by classes.

| Line No. | Description of Miscellaneous Deferred Debits (a) | Balance at Beginning of Year (b) | Debits (c) | CREDITS | | Balance at End of Year (f) |
|----------|--|-------------------------------------|---------------|------------------------|---------------|-------------------------------|
| | | | | Account Charged (d) | Amount (e) | |
| 1 | Plant and M&S Accruals | 37,994 | 11,144,757 | Various | 11,156,851 | 25,900 |
| 2 | Other Deferred Charges | | 1,971,272 | 593 | 1,971,272 | |
| 3 | Storm Accrual | 544,065 | 1,749 | 242 | 47,088 | 498,726 |
| 4 | Emergency Storm Restoration | 1,886,954 | 6,054,629 | 419 | 7,941,583 | |
| 5 | Reg Matters - Ice Storm | 13,475 | | 131 | 13,475 | |
| 6 | Wind Storm Restoration | 5,889,812 | 49,210 | 419 | 5,939,022 | |
| 7 | Tree Trimming study | 59,894 | 366 | 131 | 60,260 | |
| 8 | December 2010 Winter Storm | 174,698 | 470,384 | 242 | 645,082 | |
| 9 | Hurricane Earl Storm Costs | 235,535 | | 131 | 235,535 | |
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| 46 | | | | | | |
| 47 | Misc. Work in Progress | | | | | |
| 48 | Deferred Regulatory Comm. Expenses (See pages 350 - 351) | | | | | |
| 49 | TOTAL | 8,842,427 | | | | 524,626 |

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|-----------------------------|---|---------------------------------------|----------------------------------|
| Name of Respondent | This Report is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report 2011/Q4 |
| Unitil Energy Systems, Inc. | | | |
| FOOTNOTE DATA | | | |

Schedule Page: 234 Line No.: 2 Column: c

FERC Docket ER94-692 formula rate amount multiplied by percentage of net plant to total net utility plant. Accumulated deferred tax formula is A/C 282 - A/C 182.3 - A/C 190 + A/C 253 - Fas 158 from accounting records.

| | | | |
|---|---|---------------------------------------|--|
| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of <u>2011/Q4</u> |
|---|---|---------------------------------------|--|

CAPITAL STOCKS (Account 201 and 204)

1. Report below the particulars (details) called for concerning common and preferred stock at end of year, distinguishing separate series of any general class. Show separate totals for common and preferred stock. If information to meet the stock exchange reporting requirement outlined in column (a) is available from the SEC 10-K Report Form filing, a specific reference to report form (i.e., year and company title) may be reported in column (a) provided the fiscal years for both the 10-K report and this report are compatible.
2. Entries in column (b) should represent the number of shares authorized by the articles of incorporation as amended to end of year.

| Line No. | Class and Series of Stock and Name of Stock Series (a) | Number of shares Authorized by Charter (b) | Par or Stated Value per share (c) | Call Price at End of Year (d) |
|----------|---|---|--------------------------------------|----------------------------------|
| 1 | Common Stock (Account 201) | 250,000 | | |
| 2 | TOTAL COMMON STOCK | 250,000 | | |
| 3 | Preferred Stock - 6% | 2,250 | 100.00 | |
| 4 | TOTAL PREFERRED STOCK | 2,250 | | |
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| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
|---|---|---------------------------------------|---|

CAPITAL STOCKS (Account 201 and 204) (Continued)

3. Give particulars (details) concerning shares of any class and series of stock authorized to be issued by a regulatory commission which have not yet been issued.
 4. The identification of each class of preferred stock should show the dividend rate and whether the dividends are cumulative or non-cumulative.
 5. State in a footnote if any capital stock which has been nominally issued is nominally outstanding at end of year.
- Give particulars (details) in column (a) of any nominally issued capital stock, reacquired stock, or stock in sinking and other funds which is pledged, stating name of pledgee and purposes of pledge.

| OUTSTANDING PER BALANCE SHEET (Total amount outstanding without reduction for amounts held by respondent) | | HELD BY RESPONDENT | | | | Line No. |
|---|---------------|-----------------------------------|-------------|----------------------------|---------------|-------------|
| | | AS REACQUIRED STOCK (Account 217) | | IN SINKING AND OTHER FUNDS | | |
| Shares (e) | Amount (f) | Shares (g) | Cost (h) | Shares (i) | Amount (j) | |
| 131,746 | 2,442,426 | | | | | 1 |
| 131,746 | 2,442,426 | | | | | 2 |
| 2,250 | 225,000 | | | | | 3 |
| 2,250 | 225,000 | | | | | 4 |
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| Name of Respondent Unitil Energy Systems, Inc. | This Report is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report 2011/Q4 |
| FOOTNOTE DATA | | | |

Schedule Page: 250 Line No.: 1 Column: c
Non Par

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| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of <u>2011/Q4</u> |
|---|---|---------------------------------------|--|

OTHER PAID-IN CAPITAL (Accounts 208-211, inc.)

Report below the balance at the end of the year and the information specified below for the respective other paid-in capital accounts. Provide a subheading for each account and show a total for the account, as well as total of all accounts for reconciliation with balance sheet, Page 112. Add more columns for any account if deemed necessary. Explain changes made in any account during the year and give the accounting entries effecting such change.

- (a) Donations Received from Stockholders (Account 208)-State amount and give brief explanation of the origin and purpose of each donation.
- (b) Reduction in Par or Stated value of Capital Stock (Account 209): State amount and give brief explanation of the capital change which gave rise to amounts reported under this caption including identification with the class and series of stock to which related.
- (c) Gain on Resale or Cancellation of Reacquired Capital Stock (Account 210): Report balance at beginning of year, credits, debits, and balance at end of year with a designation of the nature of each credit and debit identified by the class and series of stock to which related.
- (d) Miscellaneous Paid-in Capital (Account 211)-Classify amounts included in this account according to captions which, together with brief explanations, disclose the general nature of the transactions which gave rise to the reported amounts.

| Line No. | Item (a) | Amount (b) |
|----------|------------------------|------------|
| 1 | Account 211 | |
| 2 | - Misc Paid-in-Capital | 29,028,170 |
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| 40 | TOTAL | 29,028,170 |

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|---|---|---------------------------------------|--|
| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of <u>2011/Q4</u> |
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CAPITAL STOCK EXPENSE (Account 214)

1. Report the balance at end of the year of discount on capital stock for each class and series of capital stock.
 2. If any change occurred during the year in the balance in respect to any class or series of stock, attach a statement giving particulars (details) of the change. State the reason for any charge-off of capital stock expense and specify the account charged.

| Line No. | Class and Series of Stock (a) | Balance at End of Year (b) |
|----------|--|----------------------------|
| 1 | Expense in connection with Common Stock - 1926 | 539 |
| 2 | Expense in connection with Common Stock - 1948 | 2,390 |
| 3 | Expense in connection with Common Stock - 1950 | 776 |
| 4 | Expense in connection with Common Stock - 1971 | 8,568 |
| 5 | Expense in connection with Common Stock - 1973 | 48,472 |
| 6 | Expense in connection with Common Stock - 1974 | 3,107 |
| 7 | Expense in connection with Common Stock - 1975 | 30,993 |
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| 22 | TOTAL | 94,845 |

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| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of <u>2011/Q4</u> |
|---|---|---------------------------------------|--|

LONG-TERM DEBT (Account 221, 222, 223 and 224)

1. Report by balance sheet account the particulars (details) concerning long-term debt included in Accounts 221, Bonds, 222, Reacquired Bonds, 223, Advances from Associated Companies, and 224, Other long-Term Debt.
2. In column (a), for new issues, give Commission authorization numbers and dates.
3. For bonds assumed by the respondent, include in column (a) the name of the issuing company as well as a description of the bonds.
4. For advances from Associated Companies, report separately advances on notes and advances on open accounts. Designate demand notes as such. Include in column (a) names of associated companies from which advances were received.
5. For receivers, certificates, show in column (a) the name of the court -and date of court order under which such certificates were issued.
6. In column (b) show the principal amount of bonds or other long-term debt originally issued.
7. In column (c) show the expense, premium or discount with respect to the amount of bonds or other long-term debt originally issued.
8. For column (c) the total expenses should be listed first for each issuance, then the amount of premium (in parentheses) or discount. Indicate the premium or discount with a notation, such as (P) or (D). The expenses, premium or discount should not be netted.
9. Furnish in a footnote particulars (details) regarding the treatment of unamortized debt expense, premium or discount associated with issues redeemed during the year. Also, give in a footnote the date of the Commission's authorization of treatment other than as specified by the Uniform System of Accounts.

| Line No. | Class and Series of Obligation, Coupon Rate (For new issue, give commission Authorization numbers and dates) (a) | Principal Amount Of Debt issued (b) | Total expense, Premium or Discount (c) |
|----------|--|---|--|
| 1 | Other Long Term Debt (221) | | |
| 2 | - First Mortgage Bonds, Series I, 8.49% | 6,000,000 | 141,750 |
| 3 | - First Mortgage Bonds, Series J, 6.96% | 10,000,000 | 343,727 |
| 4 | - First Mortgage Bonds, Series K, 8.00% | 7,500,000 | 145,944 |
| 5 | - First Mortgage Bonds, Series L, 8.49% | 9,000,000 | 193,809 |
| 6 | - First Mortgage Bonds, Series M, 6.96% | 10,000,000 | 230,507 |
| 7 | - First Mortgage Bonds, Series N, 8.00% | 7,500,000 | 111,917 |
| 8 | - First Mortgage Bonds, Series O, 6.32% | 15,000,000 | 280,242 |
| 9 | - First mortgage Bonds, Series P, 5.24% | 15,000,000 | 518,972 |
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| 33 | TOTAL | 80,000,000 | 1,966,868 |

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| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of <u>2011/Q4</u> |
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LONG-TERM DEBT (Account 221, 222, 223 and 224) (Continued)

10. Identify separate undisposed amounts applicable to issues which were redeemed in prior years.
11. Explain any debits and credits other than debited to Account 428, Amortization and Expense, or credited to Account 429, Premium on Debt - Credit.
12. In a footnote, give explanatory (details) for Accounts 223 and 224 of net changes during the year. With respect to long-term advances, show for each company: (a) principal advanced during year, (b) interest added to principal amount, and (c) principle repaid during year. Give Commission authorization numbers and dates.
13. If the respondent has pledged any of its long-term debt securities give particulars (details) in a footnote including name of pledgee and purpose of the pledge.
14. If the respondent has any long-term debt securities which have been nominally issued and are nominally outstanding at end of year, describe such securities in a footnote.
15. If interest expense was incurred during the year on any obligations retired or reacquired before end of year, include such interest expense in column (i). Explain in a footnote any difference between the total of column (i) and the total of Account 427, interest on Long-Term Debt and Account 430, Interest on Debt to Associated Companies.
16. Give particulars (details) concerning any long-term debt authorized by a regulatory commission but not yet issued.

| Nominal Date of Issue (d) | Date of Maturity (e) | AMORTIZATION PERIOD | | Outstanding (Total amount outstanding without reduction for amounts held by respondent) (h) | Interest for Year Amount (i) | Line No. |
|---------------------------|----------------------|---------------------|-------------|---|------------------------------|----------|
| | | Date From (f) | Date To (g) | | | |
| | | | | | | 1 |
| 10/14/1994 | 10/14/2024 | 10/14/1994 | 10/14/2024 | 6,000,000 | 509,400 | 2 |
| 09/01/1998 | 09/01/2028 | 09/01/1998 | 09/01/2028 | 10,000,000 | 696,000 | 3 |
| 05/01/2001 | 05/01/2031 | 05/01/2001 | 05/01/2031 | 7,500,000 | 600,000 | 4 |
| 10/14/1994 | 10/14/2024 | 10/14/1994 | 10/14/2024 | 9,000,000 | 764,100 | 5 |
| 09/01/1998 | 09/01/2028 | 09/01/1998 | 09/01/2028 | 10,000,000 | 696,000 | 6 |
| 05/01/2001 | 05/01/2031 | 05/01/2001 | 05/01/2031 | 7,500,000 | 600,000 | 7 |
| 09/15/2006 | 09/15/2036 | 09/15/2006 | 09/15/2036 | 15,000,000 | 948,000 | 8 |
| 03/02/2010 | 03/02/2020 | 03/02/2010 | 03/02/2020 | 15,000,000 | 786,000 | 9 |
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| | | | | 80,000,000 | 5,599,500 | 33 |

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| Name of Respondent Unitil Energy Systems, Inc. | This Report is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report 2011/Q4 |
| FOOTNOTE DATA | | | |

Schedule Page: 256 Line No.: 9 Column: a
 NHPUC Order No. 25,069 dated January 22, 2010.

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| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
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RECONCILIATION OF REPORTED NET INCOME WITH TAXABLE INCOME FOR FEDERAL INCOME TAXES

1. Report the reconciliation of reported net income for the year with taxable income used in computing Federal income tax accruals and show computation of such tax accruals. Include in the reconciliation, as far as practicable, the same detail as furnished on Schedule M-1 of the tax return for the year. Submit a reconciliation even though there is no taxable income for the year. Indicate clearly the nature of each reconciling amount.
2. If the utility is a member of a group which files a consolidated Federal tax return, reconcile reported net income with taxable net income as if a separate return were to be filed, indicating, however, intercompany amounts to be eliminated in such a consolidated return. State names of group member, tax assigned to each group member, and basis of allocation, assignment, or sharing of the consolidated tax among the group members.
3. A substitute page, designed to meet a particular need of a company, may be used as long as the data is consistent and meets the requirements of the above instructions. For electronic reporting purposes complete Line 27 and provide the substitute Page in the context of a footnote.

| Line No. | Particulars (Details) (a) | Amount (b) |
|----------|--|---------------|
| 1 | Net Income for the Year (Page 117) | 5,817,413 |
| 2 | | |
| 3 | | |
| 4 | Taxable Income Not Reported on Books | |
| 5 | -Construction Advances | 562,558 |
| 6 | | |
| 7 | | |
| 8 | | |
| 9 | Deductions Recorded on Books Not Deducted for Return | |
| 10 | -Federal Income Tax | 1,388,928 |
| 11 | -Bad Debt Accrual | -99,076 |
| 12 | -SFAS 106 - OPEB | 962,338 |
| 13 | -Other (See calculation below on lines 33 - 44) | 11,423,702 |
| 14 | Income Recorded on Books Not Included in Return | |
| 15 | | |
| 16 | | |
| 17 | | |
| 18 | | |
| 19 | Deductions on Return Not Charged Against Book Income | |
| 20 | -Additional Tax Depreciation | -15,273,833 |
| 21 | -Prepaid Property Tax | -102,422 |
| 22 | -Accrued Revenue | -2,676,445 |
| 23 | -Deferred Indenture Costs | 48,483 |
| 24 | | |
| 25 | | |
| 26 | | |
| 27 | Federal Tax Net Income | 2,051,646 |
| 28 | Show Computation of Tax: | |
| 29 | Federal Income tax (2,051,646 X 0.34 = 697,560) | 697,560 |
| 30 | Prior Period Federal Income Tax | 691,368 |
| 31 | Total Federal Income Tax | 1,388,928 |
| 32 | | |
| 33 | Deduction Recorded on Books Not Deducted for Return: | |
| 34 | -Amortization of Debt Discount Expense | 1,920 |
| 35 | -Unallowable Meals Expense (50%) | 8,954 |
| 36 | -Drug Subsidies | -18,488 |
| 37 | -Rate Case Costs | 247,604 |
| 38 | -Book Depreciation | 8,367,185 |
| 39 | -State Regulatory Asset Amortization | 305,872 |
| 40 | -Deferred Income Taxes/Prior Period State | 1,770,041 |
| 41 | -Storm Restoration | 821,673 |
| 42 | -Accrued Pension | -109,428 |
| 43 | -Lobbying | 28,370 |
| 44 | Total | 11,423,702 |

| | | | |
|---|---|---------------------------------------|---|
| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
|---|---|---------------------------------------|---|

TAXES ACCRUED, PREPAID AND CHARGED DURING YEAR

1. Give particulars (details) of the combined prepaid and accrued tax accounts and show the total taxes charged to operations and other accounts during the year. Do not include gasoline and other sales taxes which have been charged to the accounts to which the taxed material was charged. If the actual, or estimated amounts of such taxes are known, show the amounts in a footnote and designate whether estimated or actual amounts.
2. Include on this page, taxes paid during the year and charged direct to final accounts, (not charged to prepaid or accrued taxes.) Enter the amounts in both columns (d) and (e). The balancing of this page is not affected by the inclusion of these taxes.
3. Include in column (d) taxes charged during the year, taxes charged to operations and other accounts through (a) accruals credited to taxes accrued, (b) amounts credited to proportions of prepaid taxes chargeable to current year, and (c) taxes paid and charged direct to operations or accounts other than accrued and prepaid tax accounts.
4. List the aggregate of each kind of tax in such manner that the total tax for each State and subdivision can readily be ascertained.

| Line No. | Kind of Tax (See instruction 5) (a) | BALANCE AT BEGINNING OF YEAR | | Taxes Charged During Year (d) | Taxes Paid During Year (e) | Adjustments (f) |
|----------|---|------------------------------------|---|----------------------------------|-------------------------------|--------------------|
| | | Taxes Accrued (Account 236) (b) | Prepaid Taxes (Include in Account 165) (c) | | | |
| 1 | Taxes Other Than Income | | | | | |
| 2 | - Federal Unemployment | | | 3,360 | 3,360 | |
| 3 | - FICA | -8,667 | | 368,712 | 363,499 | |
| 4 | - State Unemployment | | | 8,233 | 8,233 | |
| 5 | - Local Property Taxes | | | 298,144 | 298,144 | |
| 6 | - Prepaid Local Property Tax | | 952,917 | 6,289,168 | 6,186,746 | |
| 7 | - Taxes Capitalized | | | | | |
| 8 | - NH Business Enterprise Tax | 51,900 | | 46,272 | 51,900 | |
| 9 | - NH Consumption Tax | 106,682 | | 676,513 | 680,360 | |
| 10 | Subtotal | 149,915 | 952,917 | 7,690,402 | 7,592,242 | |
| 11 | | | | | | |
| 12 | Federal Income Taxes | -16,653 | | 7,967,580 | 7,950,927 | |
| 13 | NH State Income Taxes | -4,550 | | 2,221,179 | 2,216,629 | |
| 14 | Subtotal | -21,203 | | 10,188,759 | 10,167,556 | |
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| 39 | | | | | | |
| 40 | | | | | | |
| 41 | TOTAL | 128,712 | 952,917 | 17,879,161 | 17,759,798 | |

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|---|---|---------------------------------------|---|
| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
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TAXES ACCRUED, PREPAID AND CHARGED DURING YEAR (Continued)

5. If any tax (exclude Federal and State income taxes)- covers more then one year, show the required information separately for each tax year, identifying the year in column (a).
6. Enter all adjustments of the accrued and prepaid tax accounts in column (f) and explain each adjustment in a foot- note. Designate debit adjustments by parentheses.
7. Do not include on this page entries with respect to deferred income taxes or taxes collected through payroll deductions or otherwise pending transmittal of such taxes to the taxing authority.
8. Report in columns (i) through (l) how the taxes were distributed. Report in column (l) only the amounts charged to Accounts 408.1 and 409.1 pertaining to electric operations. Report in column (l) the amounts charged to Accounts 408.1 and 109.1 pertaining to other utility departments and amounts charged to Accounts 408.2 and 409.2. Also shown in column (l) the taxes charged to utility plant or other balance sheet accounts.
9. For any tax apportioned to more than one utility department or account, state in a footnote the basis (necessity) of apportioning such tax.

| BALANCE AT END OF YEAR | | DISTRIBUTION OF TAXES CHARGED | | | | Line No. |
|---------------------------------|--|-------------------------------------|---|--|-----------|----------|
| (Taxes accrued Account 236) (g) | Prepaid Taxes (Incl. in Account 165) (h) | Electric (Account 408.1, 409.1) (i) | Extraordinary Items (Account 409.3) (j) | Adjustments to Ret. Earnings (Account 439) (k) | Other (l) | |
| | | | | | | 1 |
| | | 3,343 | | | | 2 |
| -3,455 | | 367,807 | | | | 3 |
| | | 8,212 | | | | 4 |
| | | 3,972,108 | | | | 5 |
| | -1,055,338 | | | | | 6 |
| | | -221,828 | | | | 7 |
| 46,272 | | 46,272 | | | | 8 |
| 102,835 | | | | | | 9 |
| 145,652 | -1,055,338 | 4,175,914 | | | | 10 |
| | | | | | | 11 |
| | | 1,312,554 | | | 76,374 | 12 |
| | | 358,621 | | | 20,867 | 13 |
| | | 1,671,175 | | | 97,241 | 14 |
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| | | | | | | 40 |
| 145,652 | -1,055,338 | 5,847,089 | | | 97,241 | 41 |

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| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of <u>2011/Q4</u> |
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ACCUMULATED DEFERRED INVESTMENT TAX CREDITS (Account 255)

Report below information applicable to Account 255. Where appropriate, segregate the balances and transactions by utility and nonutility operations. Explain by footnote any correction adjustments to the account balance shown in column (g). Include in column (i) the average period over which the tax credits are amortized.

| Line No. | Account Subdivisions (a) | Balance at Beginning of Year (b) | Deferred for Year | | Allocations to Current Year's Income | | Adjustments (g) |
|----------|--|----------------------------------|-------------------|------------|--------------------------------------|------------|-----------------|
| | | | Account No. (c) | Amount (d) | Account No. (e) | Amount (f) | |
| 1 | Electric Utility | | | | | | |
| 2 | 3% | | NONE | | | | |
| 3 | 4% | | | | | | |
| 4 | 7% | | | | | | |
| 5 | 10% | | | | | | |
| 6 | | | | | | | |
| 7 | | | | | | | |
| 8 | TOTAL | | | | | | |
| 9 | Other (List separately and show 3%, 4%, 7%, 10% and TOTAL) | | | | | | |
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| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of <u>2011/Q4</u> |
|---|---|---------------------------------------|--|

ACCUMULATED DEFERRED INVESTMENT TAX CREDITS (Account 255) (continued)

| Balance at End of Year (h) | Average Period of Allocation to Income (i) | ADJUSTMENT EXPLANATION | Line No. |
|-------------------------------|---|------------------------|----------|
| | | | 1 |
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| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
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OTHER DEFERRED CREDITS (Account 253)

- Report below the particulars (details) called for concerning other deferred credits.
- For any deferred credit being amortized, show the period of amortization.
- Minor items (5% of the Balance End of Year for Account 253 or amounts less than \$100,000, whichever is greater) may be grouped by classes.

| Line No. | Description and Other Deferred Credits (a) | Balance at Beginning of Year (b) | DEBITS | | Credits (e) | Balance at End of Year (f) |
|----------|---|-------------------------------------|-----------------------|-------------------|-------------------|-------------------------------|
| | | | Contra Account (c) | Amount (d) | | |
| 1 | Reg. Liability-Federal-SFAS109 | 759,427 | 407 | 109,812 | | 649,615 |
| 2 | Reg. Liability-State-SFAS109 | 2,362 | 407 | 2,362 | | |
| 3 | Reg. Liability-Purchased Power | 3,926,662 | 182 | 554,213 | 218,345 | 3,590,794 |
| 4 | Advanced Billing CATV | 63,693 | 454 | 455,094 | 456,859 | 65,458 |
| 5 | Escrow Account for Excess Cost | -20,258 | 142 | 991 | 3,401 | -17,848 |
| 6 | Of Outdoor Lighting Per Gov't | | | | | |
| 7 | Agency Contract | | | | | |
| 8 | Customer Gift Certificates | 1,640 | 142 | 1,575 | 1,475 | 1,540 |
| 9 | System Benefit Charge-LI-EAP | 57,323 | | | | 57,323 |
| 10 | Accrued SFAS 106 Liability | 3,154,807 | 232/234 | 1,404,006 | 2,372,248 | 4,123,049 |
| 11 | FAS 158 Pension | 24,599,594 | 282 | 31,967,153 | 35,299,598 | 27,932,039 |
| 12 | FAS 158 PBOP | 8,672,252 | 282 | 31,761,502 | 34,144,460 | 11,055,210 |
| 13 | FAS 158 SERP | 1,854,101 | 282 | 10,483,091 | 10,619,017 | 1,990,027 |
| 14 | | | | | | |
| 15 | | | | | | |
| 16 | Accrued RPS-Type 1 | 716,569 | 182 | 246,750 | 364,909 | 834,728 |
| 17 | Accrued RPS-Type 2 | 27,075 | 182 | 12,987 | 36,490 | 50,578 |
| 18 | Accrued RPS-Type 3 | 1,693,538 | 182 | 960,050 | 1,482,442 | 2,215,930 |
| 19 | Accrued RPS-Type 4 | 270,183 | 182 | 236,265 | 228,067 | 261,985 |
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| 46 | | | | | | |
| 47 | TOTAL | 45,778,968 | | 78,195,851 | 85,227,311 | 52,810,428 |

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| Name of Respondent Unitil Energy Systems, Inc. | This Report is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report 2011/Q4 |
| FOOTNOTE DATA | | | |

Schedule Page: 269 Line No.: 1 Column: f

FERC Docket ER94-692 formula rate amount multiplied by percentage of net plant to total net utility plant. Accumulated deferred tax formula is A/C 282 - A/C 182.3 - A/C 190 + A/C 253 - Fas 158 from accounting records.

Schedule Page: 269 Line No.: 2 Column: f

FERC Docket ER94-692 formula rate amount multiplied by percentage of net plant to total net utility plant. Accumulated deferred tax formula is A/C 282 - A/C 182.3 - A/C 190 + A/C 253 - Fas 158 from accounting records.

| | | | |
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| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
|---|---|---------------------------------------|---|

ACCUMULATED DEFERRED INCOME TAXES - ACCELERATED AMORTIZATION PROPERTY (Account 281)

- Report the information called for below concerning the respondent's accounting for deferred income taxes relating to amortizable property.
- For other (Specify), include deferrals relating to other income and deductions.

| Line No. | Account (a) | Balance at Beginning of Year (b) | CHANGES DURING YEAR | |
|----------|--|---|---|--|
| | | | Amounts Debited to Account 410.1 (c) | Amounts Credited to Account 411.1 (d) |
| 1 | Accelerated Amortization (Account 281) | | | |
| 2 | Electric | | | |
| 3 | Defense Facilities | | | |
| 4 | Pollution Control Facilities | | | |
| 5 | Other (provide details in footnote): | | | |
| 6 | | | | |
| 7 | | | | |
| 8 | TOTAL Electric (Enter Total of lines 3 thru 7) | | | |
| 9 | Gas | | | |
| 10 | Defense Facilities | | | |
| 11 | Pollution Control Facilities | | | |
| 12 | Other (provide details in footnote): | | | |
| 13 | | | | |
| 14 | | | | |
| 15 | TOTAL Gas (Enter Total of lines 10 thru 14) | | | |
| 16 | | | | |
| 17 | TOTAL (Acct 281) (Total of 8, 15 and 16) | | | |
| 18 | Classification of TOTAL | | | |
| 19 | Federal Income Tax | | | |
| 20 | State Income Tax | | | |
| 21 | Local Income Tax | | | |

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| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
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ACCUMULATED DEFERRED INCOME TAXES - ACCELERATED AMORTIZATION PROPERTY (Account 281) (Continued)

3. Use footnotes as required.

| CHANGES DURING YEAR | | ADJUSTMENTS | | | | Balance at End of Year (k) | Line No. |
|--|---|----------------------------|---------------|---------------------------|---------------|----------------------------------|-------------|
| Amounts Debited to Account 410.2 (e) | Amounts Credited to Account 411.2 (f) | Debits | | Credits | | | |
| | | Account Credited (g) | Amount (h) | Account Debited (i) | Amount (j) | | |
| | | | | | | | 1 |
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NOTES (Continued)

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| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
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ACCUMULATED DEFERRED INCOME TAXES - OTHER PROPERTY (Account 282)

1. Report the information called for below concerning the respondent's accounting for deferred income taxes relating to property not subject to accelerated amortization
2. For other (Specify), include deferrals relating to other income and deductions.

| Line No. | Account (a) | Balance at Beginning of Year (b) | CHANGES DURING YEAR | |
|----------|---|---|---|--|
| | | | Amounts Debited to Account 410.1 (c) | Amounts Credited to Account 411.1 (d) |
| 1 | Account 282 | | | |
| 2 | Electric | 12,120,985 | 1,983,827 | |
| 3 | Gas | | | |
| 4 | | | | |
| 5 | TOTAL (Enter Total of lines 2 thru 4) | 12,120,985 | 1,983,827 | |
| 6 | | | | |
| 7 | | | | |
| 8 | | | | |
| 9 | TOTAL Account 282 (Enter Total of lines 5 thru 8) | 12,120,985 | 1,983,827 | |
| 10 | Classification of TOTAL | | | |
| 11 | Federal Income Tax | 10,353,778 | 1,594,455 | |
| 12 | State Income Tax | 1,767,206 | 389,373 | |
| 13 | Local Income Tax | | | |

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| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
|---|---|---------------------------------------|---|

ACCUMULATED DEFERRED INCOME TAXES - OTHER PROPERTY (Account 282) (Continued)

3. Use footnotes as required.

| CHANGES DURING YEAR | | ADJUSTMENTS | | | | Balance at End of Year (k) | Line No. |
|--|---|----------------------------|---------------|---------------------------|---------------|----------------------------------|-------------|
| Amounts Debited to Account 410.2 (e) | Amounts Credited to Account 411.2 (f) | Debits | | Credits | | | |
| | | Account Credited (g) | Amount (h) | Account Debited (i) | Amount (j) | | |
| | | | | | | | 1 |
| | | 253/282/407 | 2,537,518 | 253/282/407 | 1,151,390 | 12,718,684 | 2 |
| | | | | | | | 3 |
| | | | | | | | 4 |
| | | | 2,537,518 | | 1,151,390 | 12,718,684 | 5 |
| | | | | | | | 6 |
| | | | | | | | 7 |
| | | | | | | | 8 |
| | | | 2,537,518 | | 1,151,390 | 12,718,684 | 9 |
| | | | | | | | 10 |
| | | | 2,015,938 | | 843,097 | 10,775,392 | 11 |
| | | | 521,580 | | 308,293 | 1,943,292 | 12 |
| | | | | | | | 13 |

NOTES (Continued)

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| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
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ACCUMULATED DEFERRED INCOME TAXES - OTHER (Account 283)

- Report the information called for below concerning the respondent's accounting for deferred income taxes relating to amounts recorded in Account 283.
- For other (Specify), include deferrals relating to other income and deductions.

| Line No. | Account (a) | Balance at Beginning of Year (b) | CHANGES DURING YEAR | |
|----------|--|----------------------------------|--------------------------------------|---------------------------------------|
| | | | Amounts Debited to Account 410.1 (c) | Amounts Credited to Account 411.1 (d) |
| 1 | Account 283 | | | |
| 2 | Electric | | | |
| 3 | | | | |
| 4 | | | | |
| 5 | | | | |
| 6 | | | | |
| 7 | | | | |
| 8 | | | | |
| 9 | TOTAL Electric (Total of lines 3 thru 8) | | | |
| 10 | Gas | | | |
| 11 | | | | |
| 12 | | | | |
| 13 | | | | |
| 14 | | | | |
| 15 | | | | |
| 16 | | | | |
| 17 | TOTAL Gas (Total of lines 11 thru 16) | | | |
| 18 | | | | |
| 19 | TOTAL (Acct 283) (Enter Total of lines 9, 17 and 18) | | | |
| 20 | Classification of TOTAL | | | |
| 21 | Federal Income Tax | | | |
| 22 | State Income Tax | | | |
| 23 | Local Income Tax | | | |

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| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of <u>2011/Q4</u> |
|---|---|---------------------------------------|--|

ACCUMULATED DEFERRED INCOME TAXES - OTHER (Account 283) (Continued)

3. Provide in the space below explanations for Page 276 and 277. Include amounts relating to insignificant items listed under Other.
4. Use footnotes as required.

| CHANGES DURING YEAR | | ADJUSTMENTS | | | | Balance at End of Year (k) | Line No. |
|--|---|----------------------------|---------------|---------------------------|---------------|----------------------------------|-------------|
| Amounts Debited to Account 410.2 (e) | Amounts Credited to Account 411.2 (f) | Debits | | Credits | | | |
| | | Account Credited (g) | Amount (h) | Account Debited (i) | Amount (j) | | |
| | | | | | | | 1 |
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NOTES (Continued)

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| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of <u>2011/Q4</u> |
|---|---|---------------------------------------|--|

OTHER REGULATORY LIABILITIES (Account 254)

1. Report below the particulars (details) called for concerning other regulatory liabilities, including rate order docket number, if applicable.
2. Minor items (5% of the Balance in Account 254 at end of period, or amounts less than \$100,000 which ever is less), may be grouped by classes.
3. For Regulatory Liabilities being amortized, show period of amortization.

| Line No. | Description and Purpose of Other Regulatory Liabilities (a) | Balance at Beginning of Current Quarter/Year (b) | DEBITS | | Credits (e) | Balance at End of Current Quarter/Year (f) |
|----------|--|---|-------------------------|---------------|----------------|---|
| | | | Account Credited (c) | Amount (d) | | |
| 1 | | | | | | |
| 2 | NONE | | | | | |
| 3 | | | | | | |
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| 40 | | | | | | |
| 41 | TOTAL | | | | | |

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|---|---|---------------------------------------|---|
| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
|---|---|---------------------------------------|---|

ELECTRIC OPERATING REVENUES (Account 400)

- The following instructions generally apply to the annual version of these pages. Do not report quarterly data in columns (c), (e), (f), and (g). Unbilled revenues and MWH related to unbilled revenues need not be reported separately as required in the annual version of these pages.
- Report below operating revenues for each prescribed account, and manufactured gas revenues in total.
- Report number of customers, columns (f) and (g), on the basis of meters, in addition to the number of flat rate accounts; except that where separate meter readings are added for billing purposes, one customer should be counted for each group of meters added. The -average number of customers means the average of twelve figures at the close of each month.
- If increases or decreases from previous period (columns (c),(e), and (g)), are not derived from previously reported figures, explain any inconsistencies in a footnote.
- Disclose amounts of \$250,000 or greater in a footnote for accounts 451, 456, and 457.2.

| Line No. | Title of Account (a) | Operating Revenues Year to Date Quarterly/Annual (b) | Operating Revenues Previous year (no Quarterly) (c) |
|----------|---|---|--|
| 1 | Sales of Electricity | | |
| 2 | (440) Residential Sales | 67,559,386 | 72,635,893 |
| 3 | (442) Commercial and Industrial Sales | | |
| 4 | Small (or Comm.) (See Instr. 4) | 36,133,580 | 40,149,971 |
| 5 | Large (or Ind.) (See Instr. 4) | 14,567,786 | 15,702,151 |
| 6 | (444) Public Street and Highway Lighting | 2,013,714 | 1,997,581 |
| 7 | (445) Other Sales to Public Authorities | 6,382,937 | 7,260,680 |
| 8 | (446) Sales to Railroads and Railways | | |
| 9 | (448) Interdepartmental Sales | | |
| 10 | TOTAL Sales to Ultimate Consumers | 126,657,403 | 137,746,276 |
| 11 | (447) Sales for Resale | 107,581 | 119,106 |
| 12 | TOTAL Sales of Electricity | 126,764,984 | 137,865,382 |
| 13 | (Less) (449.1) Provision for Rate Refunds | | |
| 14 | TOTAL Revenues Net of Prov. for Refunds | 126,764,984 | 137,865,382 |
| 15 | Other Operating Revenues | | |
| 16 | (450) Forfeited Discounts | 400,404 | 382,453 |
| 17 | (451) Miscellaneous Service Revenues | 168,034 | 152,990 |
| 18 | (453) Sales of Water and Water Power | | |
| 19 | (454) Rent from Electric Property | 400,072 | 394,668 |
| 20 | (455) Interdepartmental Rents | | |
| 21 | (456) Other Electric Revenues | 699,072 | 1,653,745 |
| 22 | (456.1) Revenues from Transmission of Electricity of Others | 34,910 | |
| 23 | (457.1) Regional Control Service Revenues | | |
| 24 | (457.2) Miscellaneous Revenues | | |
| 25 | | | |
| 26 | TOTAL Other Operating Revenues | 1,702,492 | 2,583,856 |
| 27 | TOTAL Electric Operating Revenues | 128,467,476 | 140,449,238 |

| | | | |
|---|---|---------------------------------------|---|
| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
|---|---|---------------------------------------|---|

ELECTRIC OPERATING REVENUES (Account 400)

6. Commercial and industrial Sales, Account 442, may be classified according to the basis of classification (Small or Commercial, and Large or Industrial) regularly used by the respondent if such basis of classification is not generally greater than 1000 Kw of demand. (See Account 442 of the Uniform System of Accounts. Explain basis of classification in a footnote.)
7. See pages 108-109, Important Changes During Period, for important new territory added and important rate increase or decreases.
8. For Lines 2,4,5,and 6, see Page 304 for amounts relating to unbilled revenue by accounts.
9. Include unmetered sales. Provide details of such Sales in a footnote.

| MEGAWATT HOURS SOLD | | AVG.NO. CUSTOMERS PER MONTH | | Line No. |
|--------------------------------------|--|------------------------------------|-------------------------------------|----------|
| Year to Date Quarterly/Annual (d) | Amount Previous year (no Quarterly) (e) | Current Year (no Quarterly) (f) | Previous Year (no Quarterly) (g) | |
| | | | | 1 |
| 502,914 | 503,060 | 63,732 | 63,641 | 2 |
| | | | | 3 |
| 309,614 | 309,597 | 9,768 | 9,754 | 4 |
| 285,009 | 286,778 | 119 | 118 | 5 |
| 8,718 | 8,738 | 1,793 | 1,805 | 6 |
| 111,056 | 114,927 | 800 | 806 | 7 |
| | | | | 8 |
| | | | | 9 |
| 1,217,311 | 1,223,100 | 76,212 | 76,124 | 10 |
| 1,648 | 1,230 | | | 11 |
| 1,218,959 | 1,224,330 | 76,212 | 76,124 | 12 |
| | | | | 13 |
| 1,218,959 | 1,224,330 | 76,212 | 76,124 | 14 |

Line 12, column (b) includes \$ 915,305 of unbilled revenues.
Line 12, column (d) includes 12,303 MWH relating to unbilled revenues

| | | | |
|---|---|---------------------------------------|---|
| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
|---|---|---------------------------------------|---|

ELECTRIC OPERATING REVENUES (Account 400)

- The following instructions generally apply to the annual version of these pages. Do not report quarterly data in columns (c), (e), (f), and (g). Unbilled revenues and MWH related to unbilled revenues need not be reported separately as required in the annual version of these pages.
- Report below operating revenues for each prescribed account, and manufactured gas revenues in total.
- Report number of customers, columns (f) and (g), on the basis of meters, in addition to the number of flat rate accounts; except that where separate meter readings are added for billing purposes, one customer should be counted for each group of meters added. The -average number of customers means the average of twelve figures at the close of each month.
- If increases or decreases from previous period (columns (c),(e), and (g)), are not derived from previously reported figures, explain any inconsistencies in a footnote.
- Disclose amounts of \$250,000 or greater in a footnote for accounts 451, 456, and 457.2.

| Line No. | Title of Account (a) | Operating Revenues Year to Date Quarterly/Annual (b) | Operating Revenues Previous year (no Quarterly) (c) |
|----------|---|---|--|
| 1 | Sales of Electricity | | |
| 2 | (440) Residential Sales | 67,559,386 | 72,635,893 |
| 3 | (442) Commercial and Industrial Sales | | |
| 4 | Small (or Comm.) (See Instr. 4) | 36,133,580 | 40,149,971 |
| 5 | Large (or Ind.) (See Instr. 4) | 14,567,786 | 15,702,151 |
| 6 | (444) Public Street and Highway Lighting | 2,013,714 | 1,997,581 |
| 7 | (445) Other Sales to Public Authorities | 6,382,937 | 7,260,680 |
| 8 | (446) Sales to Railroads and Railways | | |
| 9 | (448) Interdepartmental Sales | | |
| 10 | TOTAL Sales to Ultimate Consumers | 126,657,403 | 137,746,276 |
| 11 | (447) Sales for Resale | 107,581 | 119,106 |
| 12 | TOTAL Sales of Electricity | 126,764,984 | 137,865,382 |
| 13 | (Less) (449.1) Provision for Rate Refunds | | |
| 14 | TOTAL Revenues Net of Prov. for Refunds | 126,764,984 | 137,865,382 |
| 15 | Other Operating Revenues | | |
| 16 | (450) Forfeited Discounts | 400,404 | 382,453 |
| 17 | (451) Miscellaneous Service Revenues | 168,034 | 152,990 |
| 18 | (453) Sales of Water and Water Power | | |
| 19 | (454) Rent from Electric Property | 400,072 | 394,668 |
| 20 | (455) Interdepartmental Rents | | |
| 21 | (456) Other Electric Revenues | 699,072 | 1,653,745 |
| 22 | (456.1) Revenues from Transmission of Electricity of Others | 34,910 | |
| 23 | (457.1) Regional Control Service Revenues | | |
| 24 | (457.2) Miscellaneous Revenues | | |
| 25 | | | |
| 26 | TOTAL Other Operating Revenues | 1,702,492 | 2,583,856 |
| 27 | TOTAL Electric Operating Revenues | 128,467,476 | 140,449,238 |

| | | | |
|---|---|---------------------------------------|--|
| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of <u>2011/Q4</u> |
|---|---|---------------------------------------|--|

REGIONAL TRANSMISSION SERVICE REVENUES (Account 457.1)

1. The respondent shall report below the revenue collected for each service (i.e., control area administration, market administration, etc.) performed pursuant to a Commission approved tariff. All amounts separately billed must be detailed below.

| Line No. | Description of Service (a) | Balance at End of Quarter 1 (b) | Balance at End of Quarter 2 (c) | Balance at End of Quarter 3 (d) | Balance at End of Year (e) |
|----------|-------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|----------------------------------|
| 1 | | | | | |
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| 44 | | | | | |
| 45 | | | | | |
| 46 | TOTAL | | | | |

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|---|---|---------------------------------------|---|
| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
|---|---|---------------------------------------|---|

SALES OF ELECTRICITY BY RATE SCHEDULES

- Report below for each rate schedule in effect during the year the MWh of electricity sold, revenue, average number of customer, average Kwh per customer, and average revenue per Kwh, excluding date for Sales for Resale which is reported on Pages 310-311.
- Provide a subheading and total for each prescribed operating revenue account in the sequence followed in "Electric Operating Revenues," Page 300-301. If the sales under any rate schedule are classified in more than one revenue account, List the rate schedule and sales data under each applicable revenue account subheading.
- Where the same customers are served under more than one rate schedule in the same revenue account classification (such as a general residential schedule and an off peak water heating schedule), the entries in column (d) for the special schedule should denote the duplication in number of reported customers.
- The average number of customers should be the number of bills rendered during the year divided by the number of billing periods during the year (12 if all billings are made monthly).
- For any rate schedule having a fuel adjustment clause state in a footnote the estimated additional revenue billed pursuant thereto.
- Report amount of unbilled revenue as of end of year for each applicable revenue account subheading.

| Line No. | Number and Title of Rate schedule (a) | MWh Sold (b) | Revenue (c) | Average Number of Customers (d) | KWh of Sales Per Customer (e) | Revenue Per KWh Sold (f) |
|----------|---------------------------------------|--------------|-------------|---------------------------------|-------------------------------|--------------------------|
| 1 | Residential | | | | | |
| 2 | - Domestic | 502,914 | 69,239,394 | 63,732 | 7,891 | 0.1377 |
| 3 | - Employee | | | | | |
| 4 | Total Billed Residential | 502,914 | 69,239,394 | 63,732 | 7,891 | 0.1377 |
| 5 | Unbilled Residential | 5,217 | 388,142 | | | 0.0744 |
| 6 | Accrued Revenue Residential | | -2,168,234 | | | |
| 7 | Total Unbilled/Accrued Residential | 5,217 | -1,780,092 | | | -0.3412 |
| 8 | Commercial & Industrial | | | | | |
| 9 | -Regular General | 309,614 | 37,032,118 | 9,768 | 31,697 | 0.1196 |
| 10 | - Large General | 285,009 | 14,930,045 | 119 | 2,395,034 | 0.0524 |
| 11 | Total Billed Commercial & Industr | 594,623 | 51,962,163 | 9,887 | 60,142 | 0.0874 |
| 12 | Unbilled Regular General | 3,569 | 265,526 | | | 0.0744 |
| 13 | Unbilled Large general | 3,427 | 254,983 | | | 0.0744 |
| 14 | Accrued Revenue Regular General | | -1,159,662 | | | |
| 15 | Accrued Revenue Large General | | -467,535 | | | |
| 16 | Total Unbilled/Accrued Commercial | 6,996 | -1,106,688 | | | -0.1582 |
| 17 | Public Street & Highway Lighting | | | | | |
| 18 | - Public Street Lights | 4,791 | 1,201,407 | 186 | 25,758 | 0.2508 |
| 19 | - Private Street Lights | 3,927 | 862,382 | 1,607 | 2,444 | 0.2196 |
| 20 | Total Public and Private Street L | 8,718 | 2,063,789 | 1,793 | 4,862 | 0.2367 |
| 21 | Unbilled Street Lighting | 89 | 6,654 | | | 0.0748 |
| 22 | Accrued Revenue Street Lighting | | -64,628 | | | |
| 23 | Total Unbilled/Accrued Street Lig | 89 | -57,974 | | | -0.6514 |
| 24 | Other Sales to Public Authorities | | | | | |
| 25 | - Municipal - G2 | 39,378 | 3,019,431 | 769 | 51,207 | 0.0767 |
| 26 | - Municipal - G4 | | | | | |
| 27 | - Municipal - G1 | 71,678 | 3,522,232 | 31 | 2,312,194 | 0.0491 |
| 28 | Total Other Sales to Public Autho | 111,056 | 6,541,663 | 800 | 138,820 | 0.0589 |
| 29 | Accrued Revenue Public Authoritie | | -204,853 | | | |
| 30 | Total Accrued Revenue Public Auth | | -204,853 | | | |
| 31 | | | | | | |
| 32 | | | | | | |
| 33 | | | | | | |
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| 37 | | | | | | |
| 38 | | | | | | |
| 39 | | | | | | |
| 40 | | | | | | |
| 41 | TOTAL Billed | 1,217,311 | 129,807,009 | 76,212 | 15,973 | 0.1066 |
| 42 | Total Unbilled Rev.(See Instr. 6) | 12,303 | -3,149,606 | 0 | 0 | -0.2560 |
| 43 | TOTAL | 1,229,614 | 126,657,403 | 76,212 | 16,134 | 0.1030 |

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|---|---|---------------------------------------|---|

SALES FOR RESALE (Account 447)

- Report all sales for resale (i.e., sales to purchasers other than ultimate consumers) transacted on a settlement basis other than power exchanges during the year. Do not report exchanges of electricity (i.e., transactions involving a balancing of debits and credits for energy, capacity, etc.) and any settlements for imbalanced exchanges on this schedule. Power exchanges must be reported on the Purchased Power schedule (Page 326-327).
- Enter the name of the purchaser in column (a). Do not abbreviate or truncate the name or use acronyms. Explain in a footnote any ownership interest or affiliation the respondent has with the purchaser.
- In column (b), enter a Statistical Classification Code based on the original contractual terms and conditions of the service as follows:
 RQ - for requirements service. Requirements service is service which the supplier plans to provide on an ongoing basis (i.e., the supplier includes projected load for this service in its system resource planning). In addition, the reliability of requirements service must be the same as, or second only to, the supplier's service to its own ultimate consumers.
 LF - for long-term service. "Long-term" means five years or Longer and "firm" means that service cannot be interrupted for economic reasons and is intended to remain reliable even under adverse conditions (e.g., the supplier must attempt to buy emergency energy from third parties to maintain deliveries of LF service). This category should not be used for Long-term firm service which meets the definition of RQ service. For all transactions identified as LF, provide in a footnote the termination date of the contract defined as the earliest date that either buyer or setter can unilaterally get out of the contract.
 IF - for intermediate-term firm service. The same as LF service except that "intermediate-term" means longer than one year but Less than five years.
 SF - for short-term firm service. Use this category for all firm services where the duration of each period of commitment for service is one year or less.
 LU - for Long-term service from a designated generating unit. "Long-term" means five years or Longer. The availability and reliability of service, aside from transmission constraints, must match the availability and reliability of designated unit.
 IU - for intermediate-term service from a designated generating unit. The same as LU service except that "intermediate-term" means Longer than one year but Less than five years.

| Line No. | Name of Company or Public Authority (Footnote Affiliations) (a) | Statistical Classification (b) | FERC Rate Schedule or Tariff Number (c) | Average Monthly Billing Demand (MW) (d) | Actual Demand (MW) | |
|----------|---|-----------------------------------|--|--|-----------------------------------|----------------------------------|
| | | | | | Average Monthly NCP Demand (e) | Average Monthly CP Demand (f) |
| 1 | ISO New England Inc. | OS | see note | 0 | N/A | N/A |
| 2 | | | | | | |
| 3 | | | | | | |
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| 13 | | | | | | |
| 14 | | | | | | |
| | Subtotal RQ | | | 0 | 0 | 0 |
| | Subtotal non-RQ | | | 0 | 0 | 0 |
| | Total | | | 0 | 0 | 0 |

| | | | |
|---|---|---------------------------------------|---|
| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
|---|---|---------------------------------------|---|

SALES FOR RESALE (Account 447) (Continued)

- OS - for other service. use this category only for those services which cannot be placed in the above-defined categories, such as all non-firm service regardless of the Length of the contract and service from designated units of Less than one year. Describe the nature of the service in a footnote.
- AD - for Out-of-period adjustment. Use this code for any accounting adjustments or "true-ups" for service provided in prior reporting years. Provide an explanation in a footnote for each adjustment.
4. Group requirements RQ sales together and report them starting at line number one. After listing all RQ sales, enter "Subtotal - RQ" in column (a). The remaining sales may then be listed in any order. Enter "Subtotal-Non-RQ" in column (a) after this Listing. Enter "Total" in column (a) as the Last Line of the schedule. Report subtotals and total for columns (9) through (k)
5. In Column (c), identify the FERC Rate Schedule or Tariff Number. On separate Lines, List all FERC rate schedules or tariffs under which service, as identified in column (b), is provided.
6. For requirements RQ sales and any type of-service involving demand charges imposed on a monthly (or Longer) basis, enter the average monthly billing demand in column (d), the average monthly non-coincident peak (NCP) demand in column (e), and the average monthly coincident peak (CP) demand in column (f). For all other types of service, enter NA in columns (d), (e) and (f). Monthly NCP demand is the maximum metered hourly (60-minute integration) demand in a month. Monthly CP demand is the metered demand during the hour (60-minute integration) in which the supplier's system reaches its monthly peak. Demand reported in columns (e) and (f) must be in megawatts. Footnote any demand not stated on a megawatt basis and explain.
7. Report in column (g) the megawatt hours shown on bills rendered to the purchaser.
8. Report demand charges in column (h), energy charges in column (i), and the total of any other types of charges, including out-of-period adjustments, in column (j). Explain in a footnote all components of the amount shown in column (j). Report in column (k) the total charge shown on bills rendered to the purchaser.
9. The data in column (g) through (k) must be subtotaled based on the RQ/Non-RQ grouping (see instruction 4), and then totaled on the Last -line of the schedule. The "Subtotal - RQ" amount in column (g) must be reported as Requirements Sales For Resale on Page 401, line 23. The "Subtotal - Non-RQ" amount in column (g) must be reported as Non-Requirements Sales For Resale on Page 401, line 24.
10. Footnote entries as required and provide explanations following all required data.

| MegaWatt Hours Sold (g) | REVENUE | | | Total (\$) (h+i+j) (k) | Line No. |
|----------------------------|----------------------------|----------------------------|---------------------------|------------------------------|----------|
| | Demand Charges (\$) (h) | Energy Charges (\$) (i) | Other Charges (\$) (j) | | |
| 1,648 | 29,250 | 78,331 | | 107,581 | 1 |
| | | | | | 2 |
| | | | | | 3 |
| | | | | | 4 |
| | | | | | 5 |
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| | | | | | 12 |
| | | | | | 13 |
| | | | | | 14 |
| 0 | 0 | 0 | 0 | 0 | |
| 1,648 | 29,250 | 78,331 | 0 | 107,581 | |
| 1,648 | 29,250 | 78,331 | 0 | 107,581 | |

| | | | |
|---|---|---------------------------------------|----------------------------------|
| Name of Respondent Unitil Energy Systems, Inc. | This Report is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report 2011/Q4 |
| FOOTNOTE DATA | | | |

Schedule Page: 310 Line No.: 1 Column: b

Unitil Energy Systems resells the output of a Qualifying Facility under the ISO New England Inc. Market Rule 1.

Schedule Page: 310 Line No.: 1 Column: c

FERC Electric Tariff Original Volumn No. 3

| | | | |
|---|---|---------------------------------------|---|
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|---|---|---------------------------------------|---|

ELECTRIC OPERATION AND MAINTENANCE EXPENSES

If the amount for previous year is not derived from previously reported figures, explain in footnote.

| Line No. | Account (a) | Amount for Current Year (b) | Amount for Previous Year (c) |
|----------|---|-----------------------------|------------------------------|
| 1 | 1. POWER PRODUCTION EXPENSES | | |
| 2 | A. Steam Power Generation | | |
| 3 | Operation | | |
| 4 | (500) Operation Supervision and Engineering | | |
| 5 | (501) Fuel | | |
| 6 | (502) Steam Expenses | | |
| 7 | (503) Steam from Other Sources | | |
| 8 | (Less) (504) Steam Transferred-Cr. | | |
| 9 | (505) Electric Expenses | | |
| 10 | (506) Miscellaneous Steam Power Expenses | | |
| 11 | (507) Rents | | |
| 12 | (509) Allowances | | |
| 13 | TOTAL Operation (Enter Total of Lines 4 thru 12) | | |
| 14 | Maintenance | | |
| 15 | (510) Maintenance Supervision and Engineering | | |
| 16 | (511) Maintenance of Structures | | |
| 17 | (512) Maintenance of Boiler Plant | | |
| 18 | (513) Maintenance of Electric Plant | | |
| 19 | (514) Maintenance of Miscellaneous Steam Plant | | |
| 20 | TOTAL Maintenance (Enter Total of Lines 15 thru 19) | | |
| 21 | TOTAL Power Production Expenses-Steam Power (Entr Tot lines 13 & 20) | | |
| 22 | B. Nuclear Power Generation | | |
| 23 | Operation | | |
| 24 | (517) Operation Supervision and Engineering | | |
| 25 | (518) Fuel | | |
| 26 | (519) Coolants and Water | | |
| 27 | (520) Steam Expenses | | |
| 28 | (521) Steam from Other Sources | | |
| 29 | (Less) (522) Steam Transferred-Cr. | | |
| 30 | (523) Electric Expenses | | |
| 31 | (524) Miscellaneous Nuclear Power Expenses | | |
| 32 | (525) Rents | | |
| 33 | TOTAL Operation (Enter Total of lines 24 thru 32) | | |
| 34 | Maintenance | | |
| 35 | (528) Maintenance Supervision and Engineering | | |
| 36 | (529) Maintenance of Structures | | |
| 37 | (530) Maintenance of Reactor Plant Equipment | | |
| 38 | (531) Maintenance of Electric Plant | | |
| 39 | (532) Maintenance of Miscellaneous Nuclear Plant | | |
| 40 | TOTAL Maintenance (Enter Total of lines 35 thru 39) | | |
| 41 | TOTAL Power Production Expenses-Nuc. Power (Entr tot lines 33 & 40) | | |
| 42 | C. Hydraulic Power Generation | | |
| 43 | Operation | | |
| 44 | (535) Operation Supervision and Engineering | | |
| 45 | (536) Water for Power | | |
| 46 | (537) Hydraulic Expenses | | |
| 47 | (538) Electric Expenses | | |
| 48 | (539) Miscellaneous Hydraulic Power Generation Expenses | | |
| 49 | (540) Rents | | |
| 50 | TOTAL Operation (Enter Total of Lines 44 thru 49) | | |
| 51 | C. Hydraulic Power Generation (Continued) | | |
| 52 | Maintenance | | |
| 53 | (541) Maintenance Supervision and Engineering | | |
| 54 | (542) Maintenance of Structures | | |
| 55 | (543) Maintenance of Reservoirs, Dams, and Waterways | | |
| 56 | (544) Maintenance of Electric Plant | | |
| 57 | (545) Maintenance of Miscellaneous Hydraulic Plant | | |
| 58 | TOTAL Maintenance (Enter Total of lines 53 thru 57) | | |
| 59 | TOTAL Power Production Expenses-Hydraulic Power (tot of lines 50 & 58) | | |

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|---|---|---------------------------------------|---|
| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
|---|---|---------------------------------------|---|

ELECTRIC OPERATION AND MAINTENANCE EXPENSES (Continued)

If the amount for previous year is not derived from previously reported figures, explain in footnote.

| Line No. | Account (a) | Amount for Current Year (b) | Amount for Previous Year (c) |
|----------|--|-----------------------------|------------------------------|
| 60 | D. Other Power Generation | | |
| 61 | Operation | | |
| 62 | (546) Operation Supervision and Engineering | | |
| 63 | (547) Fuel | | |
| 64 | (548) Generation Expenses | | |
| 65 | (549) Miscellaneous Other Power Generation Expenses | | |
| 66 | (550) Rents | | |
| 67 | TOTAL Operation (Enter Total of lines 62 thru 66) | | |
| 68 | Maintenance | | |
| 69 | (551) Maintenance Supervision and Engineering | | |
| 70 | (552) Maintenance of Structures | | |
| 71 | (553) Maintenance of Generating and Electric Plant | | |
| 72 | (554) Maintenance of Miscellaneous Other Power Generation Plant | 2,590 | |
| 73 | TOTAL Maintenance (Enter Total of lines 69 thru 72) | 2,590 | |
| 74 | TOTAL Power Production Expenses-Other Power (Enter Tot of 67 & 73) | 2,590 | |
| 75 | E. Other Power Supply Expenses | | |
| 76 | (555) Purchased Power | 60,905,095 | 75,525,567 |
| 77 | (556) System Control and Load Dispatching | 15,000 | 15,000 |
| 78 | (557) Other Expenses | 258,127 | 189,254 |
| 79 | TOTAL Other Power Supply Exp (Enter Total of lines 76 thru 78) | 61,178,222 | 75,729,821 |
| 80 | TOTAL Power Production Expenses (Total of lines 21, 41, 59, 74 & 79) | 61,180,812 | 75,729,821 |
| 81 | 2. TRANSMISSION EXPENSES | | |
| 82 | Operation | | |
| 83 | (560) Operation Supervision and Engineering | | |
| 84 | (561) Load Dispatching | | |
| 85 | (561.1) Load Dispatch-Reliability | | |
| 86 | (561.2) Load Dispatch-Monitor and Operate Transmission System | | |
| 87 | (561.3) Load Dispatch-Transmission Service and Scheduling | | |
| 88 | (561.4) Scheduling, System Control and Dispatch Services | 307,491 | 333,904 |
| 89 | (561.5) Reliability, Planning and Standards Development | 26,457 | 15,076 |
| 90 | (561.6) Transmission Service Studies | | |
| 91 | (561.7) Generation Interconnection Studies | | |
| 92 | (561.8) Reliability, Planning and Standards Development Services | 52 | 1,869 |
| 93 | (562) Station Expenses | | |
| 94 | (563) Overhead Lines Expenses | | |
| 95 | (564) Underground Lines Expenses | | |
| 96 | (565) Transmission of Electricity by Others | 16,463,774 | 19,822,235 |
| 97 | (566) Miscellaneous Transmission Expenses | | |
| 98 | (567) Rents | | |
| 99 | TOTAL Operation (Enter Total of lines 83 thru 98) | 16,797,774 | 20,173,084 |
| 100 | Maintenance | | |
| 101 | (568) Maintenance Supervision and Engineering | | |
| 102 | (569) Maintenance of Structures | | |
| 103 | (569.1) Maintenance of Computer Hardware | | |
| 104 | (569.2) Maintenance of Computer Software | | |
| 105 | (569.3) Maintenance of Communication Equipment | | |
| 106 | (569.4) Maintenance of Miscellaneous Regional Transmission Plant | | |
| 107 | (570) Maintenance of Station Equipment | | |
| 108 | (571) Maintenance of Overhead Lines | | |
| 109 | (572) Maintenance of Underground Lines | | |
| 110 | (573) Maintenance of Miscellaneous Transmission Plant | | |
| 111 | TOTAL Maintenance (Total of lines 101 thru 110) | | |
| 112 | TOTAL Transmission Expenses (Total of lines 99 and 111) | 16,797,774 | 20,173,084 |

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|---|---|---------------------------------------|---|
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|---|---|---------------------------------------|---|

ELECTRIC OPERATION AND MAINTENANCE EXPENSES (Continued)

If the amount for previous year is not derived from previously reported figures, explain in footnote.

| Line No. | Account (a) | Amount for Current Year (b) | Amount for Previous Year (c) |
|----------|--|--------------------------------|---------------------------------|
| 113 | 3. REGIONAL MARKET EXPENSES | | |
| 114 | Operation | | |
| 115 | (575.1) Operation Supervision | | |
| 116 | (575.2) Day-Ahead and Real-Time Market Facilitation | | |
| 117 | (575.3) Transmission Rights Market Facilitation | | |
| 118 | (575.4) Capacity Market Facilitation | | |
| 119 | (575.5) Ancillary Services Market Facilitation | | |
| 120 | (575.6) Market Monitoring and Compliance | | |
| 121 | (575.7) Market Facilitation, Monitoring and Compliance Services | 4,246 | 5,687 |
| 122 | (575.8) Rents | | |
| 123 | Total Operation (Lines 115 thru 122) | 4,246 | 5,687 |
| 124 | Maintenance | | |
| 125 | (576.1) Maintenance of Structures and Improvements | | |
| 126 | (576.2) Maintenance of Computer Hardware | | |
| 127 | (576.3) Maintenance of Computer Software | | |
| 128 | (576.4) Maintenance of Communication Equipment | | |
| 129 | (576.5) Maintenance of Miscellaneous Market Operation Plant | | |
| 130 | Total Maintenance (Lines 125 thru 129) | | |
| 131 | TOTAL Regional Transmission and Market Op Exps (Total 123 and 130) | 4,246 | 5,687 |
| 132 | 4. DISTRIBUTION EXPENSES | | |
| 133 | Operation | | |
| 134 | (580) Operation Supervision and Engineering | 1,041,236 | 796,639 |
| 135 | (581) Load Dispatching | 54,053 | 55,509 |
| 136 | (582) Station Expenses | 176,905 | 136,947 |
| 137 | (583) Overhead Line Expenses | 217,224 | 224,935 |
| 138 | (584) Underground Line Expenses | 112,791 | 102,752 |
| 139 | (585) Street Lighting and Signal System Expenses | 141,674 | 141,492 |
| 140 | (586) Meter Expenses | 551,729 | 511,410 |
| 141 | (587) Customer Installations Expenses | 16,440 | 13,527 |
| 142 | (588) Miscellaneous Expenses | 153,353 | 4,325 |
| 143 | (589) Rents | 3,430 | 3,461 |
| 144 | TOTAL Operation (Enter Total of lines 134 thru 143) | 2,468,835 | 1,990,997 |
| 145 | Maintenance | | |
| 146 | (590) Maintenance Supervision and Engineering | 262,506 | 248,403 |
| 147 | (591) Maintenance of Structures | 1,208 | 3,849 |
| 148 | (592) Maintenance of Station Equipment | 198,497 | 135,457 |
| 149 | (593) Maintenance of Overhead Lines | 2,979,486 | 1,959,443 |
| 150 | (594) Maintenance of Underground Lines | 2,224 | 509 |
| 151 | (595) Maintenance of Line Transformers | 196 | -2,254 |
| 152 | (596) Maintenance of Street Lighting and Signal Systems | 5,273 | 4,725 |
| 153 | (597) Maintenance of Meters | 1,216 | 4,153 |
| 154 | (598) Maintenance of Miscellaneous Distribution Plant | 16,944 | 13,247 |
| 155 | TOTAL Maintenance (Total of lines 146 thru 154) | 3,467,550 | 2,367,532 |
| 156 | TOTAL Distribution Expenses (Total of lines 144 and 155) | 5,936,385 | 4,358,529 |
| 157 | 5. CUSTOMER ACCOUNTS EXPENSES | | |
| 158 | Operation | | |
| 159 | (901) Supervision | | |
| 160 | (902) Meter Reading Expenses | 79,182 | 104,738 |
| 161 | (903) Customer Records and Collection Expenses | 2,759,677 | 2,415,160 |
| 162 | (904) Uncollectible Accounts | 995,807 | 840,255 |
| 163 | (905) Miscellaneous Customer Accounts Expenses | | |
| 164 | TOTAL Customer Accounts Expenses (Total of lines 159 thru 163) | 3,834,666 | 3,360,153 |

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ELECTRIC OPERATION AND MAINTENANCE EXPENSES (Continued)

If the amount for previous year is not derived from previously reported figures, explain in footnote.

| Line No. | Account (a) | Amount for Current Year (b) | Amount for Previous Year (c) |
|----------|---|--------------------------------|---------------------------------|
| 165 | 6. CUSTOMER SERVICE AND INFORMATIONAL EXPENSES | | |
| 166 | Operation | | |
| 167 | (907) Supervision | | |
| 168 | (908) Customer Assistance Expenses | 2,501,568 | 3,473,636 |
| 169 | (909) Informational and Instructional Expenses | 3,097 | 3,947 |
| 170 | (910) Miscellaneous Customer Service and Informational Expenses | | |
| 171 | TOTAL Customer Service and Information Expenses (Total 167 thru 170) | 2,504,665 | 3,477,583 |
| 172 | 7. SALES EXPENSES | | |
| 173 | Operation | | |
| 174 | (911) Supervision | | |
| 175 | (912) Demonstrating and Selling Expenses | | |
| 176 | (913) Advertising Expenses | | |
| 177 | (916) Miscellaneous Sales Expenses | | |
| 178 | TOTAL Sales Expenses (Enter Total of lines 174 thru 177) | | |
| 179 | 8. ADMINISTRATIVE AND GENERAL EXPENSES | | |
| 180 | Operation | | |
| 181 | (920) Administrative and General Salaries | 39,194 | 35,274 |
| 182 | (921) Office Supplies and Expenses | 433,668 | 328,243 |
| 183 | (Less) (922) Administrative Expenses Transferred-Credit | | |
| 184 | (923) Outside Services Employed | 4,223,840 | 4,598,630 |
| 185 | (924) Property Insurance | 48,339 | 42,761 |
| 186 | (925) Injuries and Damages | 332,683 | 185,539 |
| 187 | (926) Employee Pensions and Benefits | 2,210,007 | 2,295,905 |
| 188 | (927) Franchise Requirements | 100 | 100 |
| 189 | (928) Regulatory Commission Expenses | 840,022 | 241,771 |
| 190 | (929) (Less) Duplicate Charges-Cr. | | |
| 191 | (930.1) General Advertising Expenses | | 276 |
| 192 | (930.2) Miscellaneous General Expenses | 166,790 | 136,395 |
| 193 | (931) Rents | 6,151 | 14,397 |
| 194 | TOTAL Operation (Enter Total of lines 181 thru 193) | 8,300,794 | 7,879,291 |
| 195 | Maintenance | | |
| 196 | (935) Maintenance of General Plant | -5,769 | 7,459 |
| 197 | TOTAL Administrative & General Expenses (Total of lines 194 and 196) | 8,295,025 | 7,886,750 |
| 198 | TOTAL Elec Op and Maint Exprns (Total 80,112,131,156,164,171,178,197) | 98,553,573 | 114,991,607 |

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| FOOTNOTE DATA | | | |

Schedule Page: 320 Line No.: 156 Column: b

FERC Docket ER94-692 formula rate amount excludes A/C 585-587 and 596-597.

Schedule Page: 320 Line No.: 197 Column: b

FERC Docket ER94-692 formula rate amount multiplied by a ratio of Distribution Salaries and Wages to Total Salaries and Wages less A&G.

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| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
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**PURCHASED POWER (Account 555)
(Including power exchanges)**

1. Report all power purchases made during the year. Also report exchanges of electricity (i.e., transactions involving a balancing of debits and credits for energy, capacity, etc.) and any settlements for imbalanced exchanges.
2. Enter the name of the seller or other party in an exchange transaction in column (a). Do not abbreviate or truncate the name or use acronyms. Explain in a footnote any ownership interest or affiliation the respondent has with the seller.
3. In column (b), enter a Statistical Classification Code based on the original contractual terms and conditions of the service as follows:

RQ - for requirements service. Requirements service is service which the supplier plans to provide on an ongoing basis (i.e., the supplier includes projects load for this service in its system resource planning). In addition, the reliability of requirement service must be the same as, or second only to, the supplier's service to its own ultimate consumers.

LF - for long-term firm service. "Long-term" means five years or longer and "firm" means that service cannot be interrupted for economic reasons and is intended to remain reliable even under adverse conditions (e.g., the supplier must attempt to buy emergency energy from third parties to maintain deliveries of LF service). This category should not be used for long-term firm service firm service which meets the definition of RQ service. For all transaction identified as LF, provide in a footnote the termination date of the contract defined as the earliest date that either buyer or seller can unilaterally get out of the contract.

IF - for intermediate-term firm service. The same as LF service expect that "intermediate-term" means longer than one year but less than five years.

SF - for short-term service. Use this category for all firm services, where the duration of each period of commitment for service is one year or less.

LU - for long-term service from a designated generating unit. "Long-term" means five years or longer. The availability and reliability of service, aside from transmission constraints, must match the availability and reliability of the designated unit.

IU - for intermediate-term service from a designated generating unit. The same as LU service expect that "intermediate-term" means longer than one year but less than five years.

EX - For exchanges of electricity. Use this category for transactions involving a balancing of debits and credits for energy, capacity, etc. and any settlements for imbalanced exchanges.

OS - for other service. Use this category only for those services which cannot be placed in the above-defined categories, such as all non-firm service regardless of the Length of the contract and service from designated units of Less than one year. Describe the nature of the service in a footnote for each adjustment.

| Line No. | Name of Company or Public Authority (Footnote Affiliations) (a) | Statistical Classification (b) | FERC Rate Schedule or Tariff Number (c) | Average Monthly Billing Demand (MW) (d) | Actual Demand (MW) | |
|----------|---|-----------------------------------|--|--|-----------------------------------|----------------------------------|
| | | | | | Average Monthly NCP Demand (e) | Average Monthly CP Demand (f) |
| 1 | UNITIL Power Corp.(Affiliated Company) | OS | See Footnote | NA | NA | NA |
| 2 | ISO New England, Inc | SF | See Footnote | NA | NA | NA |
| 3 | Concord Steam Corporation | OS | See Footnote | NA | NA | NA |
| 4 | Constellation Energy Commodities Group | SF | See Footnote | NA | NA | NA |
| 5 | BP Energy Company | SF | See Footnote | NA | NA | NA |
| 6 | Consolidated Edison Energy, Inc | SF | See Footnote | NA | NA | NA |
| 7 | Hess Corporation | SF | See Footnote | NA | NA | NA |
| 8 | TransCanada Power Marketing, Ltd. | SF | See Footnote | NA | NA | NA |
| 9 | Conectiv Energy Supply Inc. | SF | See Footnote | NA | NA | NA |
| 10 | NextEra Energy Power Marketing, LLC | SF | See Footnote | NA | NA | NA |
| 11 | PSEG Energy Resources & Trade, LLC | SF | See Footnote | NA | NA | NA |
| 12 | Dominion Energy Marketing, Inc | SF | See Footnote | NA | NA | NA |
| 13 | Cargill | SF | See Footnote | NA | NA | NA |
| 14 | DTE Energy Trading | SF | See Footnote | NA | NA | NA |
| | Total | | | | | |

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**PURCHASED POWER (Account 555)
(Including power exchanges)**

1. Report all power purchases made during the year. Also report exchanges of electricity (i.e., transactions involving a balancing of debits and credits for energy, capacity, etc.) and any settlements for imbalanced exchanges.
2. Enter the name of the seller or other party in an exchange transaction in column (a). Do not abbreviate or truncate the name or use acronyms. Explain in a footnote any ownership interest or affiliation the respondent has with the seller.
3. In column (b), enter a Statistical Classification Code based on the original contractual terms and conditions of the service as follows:

RQ - for requirements service. Requirements service is service which the supplier plans to provide on an ongoing basis (i.e., the supplier includes projects load for this service in its system resource planning). In addition, the reliability of requirement service must be the same as, or second only to, the supplier's service to its own ultimate consumers.

LF - for long-term firm service. "Long-term" means five years or longer and "firm" means that service cannot be interrupted for economic reasons and is intended to remain reliable even under adverse conditions (e.g., the supplier must attempt to buy emergency energy from third parties to maintain deliveries of LF service). This category should not be used for long-term firm service firm service which meets the definition of RQ service. For all transaction identified as LF, provide in a footnote the termination date of the contract defined as the earliest date that either buyer or seller can unilaterally get out of the contract.

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LU - for long-term service from a designated generating unit. "Long-term" means five years or longer. The availability and reliability of service, aside from transmission constraints, must match the availability and reliability of the designated unit.

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| Line No. | Name of Company or Public Authority (Footnote Affiliations) (a) | Statistical Classification (b) | FERC Rate Schedule or Tariff Number (c) | Average Monthly Billing Demand (MW) (d) | Actual Demand (MW) | |
|----------|---|-----------------------------------|---|--|-----------------------------------|----------------------------------|
| | | | | | Average Monthly NCP Demand (e) | Average Monthly CP Demand (f) |
| 1 | ALDI INC | OS | See Footnote | NA | NA | NA |
| 2 | BENTON FALLS ASSOCIATES | OS | See Footnote | NA | NA | NA |
| 3 | COCHECO FALLS ASSOCIATES | OS | See Footnote | NA | NA | NA |
| 4 | CONSERVATION SERVICES GROUP | OS | See Footnote | NA | NA | NA |
| 5 | ENEL NORTH AMERICA INC | OS | See Footnote | NA | NA | NA |
| 6 | FPL ENERGY POWER MARKETING INC | OS | See Footnote | NA | NA | NA |
| 7 | GAS RECOVERY SYSTEM LLC | OS | See Footnote | NA | NA | NA |
| 8 | HESS CORPORATION | OS | See Footnote | NA | NA | NA |
| 9 | ICAP UNITED INC | OS | See Footnote | NA | NA | NA |
| 10 | INDECK ENERGY - ALEXANDRIA LLC | OS | See Footnote | NA | NA | NA |
| 11 | INNOVATIVE ENERGY SYSTEM LLC | OS | See Footnote | NA | NA | NA |
| 12 | NEXANT INC | OS | See Footnote | NA | NA | NA |
| 13 | SHELL | OS | See Footnote | NA | NA | NA |
| 14 | THE LEE COMPANY | OS | See Footnote | NA | NA | NA |
| | Total | | | | | |

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PURCHASED POWER (Account 555)
(Including power exchanges)

1. Report all power purchases made during the year. Also report exchanges of electricity (i.e., transactions involving a balancing of debits and credits for energy, capacity, etc.) and any settlements for imbalanced exchanges.
2. Enter the name of the seller or other party in an exchange transaction in column (a). Do not abbreviate or truncate the name or use acronyms. Explain in a footnote any ownership interest or affiliation the respondent has with the seller.
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| Line No. | Name of Company or Public Authority (Footnote Affiliations) (a) | Statistical Classification (b) | FERC Rate Schedule or Tariff Number (c) | Average Monthly Billing Demand (MW) (d) | Actual Demand (MW) | |
|----------|---|-----------------------------------|--|--|-----------------------------------|----------------------------------|
| | | | | | Average Monthly NCP Demand (e) | Average Monthly CP Demand (f) |
| 1 | TREASURER STATE OF NH | OS | See Footnote | NA | NA | NA |
| 2 | UNH ENERGY AND CAMPUS | OS | See Footnote | NA | NA | NA |
| 3 | WM RENEWABLE ENERGY LLC | OS | See Footnote | NA | NA | NA |
| 4 | ENERGY AUDITS UNLIMITED LLC | OS | See Footnote | NA | NA | NA |
| 5 | | | | | | |
| 6 | | | | | | |
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| 12 | | | | | | |
| 13 | | | | | | |
| 14 | | | | | | |
| | Total | | | | | |

| | | | |
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| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
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PURCHASED POWER (Account 555) (Continued)
(Including power exchanges)

AD - for out-of-period adjustment. Use this code for any accounting adjustments or "true-ups" for service provided in prior reporting years. Provide an explanation in a footnote for each adjustment.

4. In column (c), identify the FERC Rate Schedule Number or Tariff, or, for non-FERC jurisdictional sellers, include an appropriate designation for the contract. On separate lines, list all FERC rate schedules, tariffs or contract designations under which service, as identified in column (b), is provided.

5. For requirements RQ purchases and any type of service involving demand charges imposed on a monthly (or longer) basis, enter the monthly average billing demand in column (d), the average monthly non-coincident peak (NCP) demand in column (e), and the average monthly coincident peak (CP) demand in column (f). For all other types of service, enter NA in columns (d), (e) and (f). Monthly NCP demand is the maximum metered hourly (60-minute integration) demand in a month. Monthly CP demand is the metered demand during the hour (60-minute integration) in which the supplier's system reaches its monthly peak. Demand reported in columns (e) and (f) must be in megawatts. Footnote any demand not stated on a megawatt basis and explain.

6. Report in column (g) the megawatthours shown on bills rendered to the respondent. Report in columns (h) and (i) the megawatthours of power exchanges received and delivered, used as the basis for settlement. Do not report net exchange.

7. Report demand charges in column (j), energy charges in column (k), and the total of any other types of charges, including out-of-period adjustments, in column (l). Explain in a footnote all components of the amount shown in column (l). Report in column (m) the total charge shown on bills received as settlement by the respondent. For power exchanges, report in column (m) the settlement amount for the net receipt of energy. If more energy was delivered than received, enter a negative amount. If the settlement amount (l) include credits or charges other than incremental generation expenses, or (2) excludes certain credits or charges covered by the agreement, provide an explanatory footnote.

8. The data in column (g) through (m) must be totalled on the last line of the schedule. The total amount in column (g) must be reported as Purchases on Page 401, line 10. The total amount in column (h) must be reported as Exchange Received on Page 401, line 12. The total amount in column (i) must be reported as Exchange Delivered on Page 401, line 13.

9. Footnote entries as required and provide explanations following all required data.

| MegaWatt Hours Purchased (g) | POWER EXCHANGES | | COST/SETTLEMENT OF POWER | | | | Line No. |
|---------------------------------|--------------------------------|---------------------------------|-------------------------------|-------------------------------|------------------------------|--|----------|
| | MegaWatt Hours Received (h) | MegaWatt Hours Delivered (i) | Demand Charges (\$) (j) | Energy Charges (\$) (k) | Other Charges (\$) (l) | Total (j+k+l) of Settlement (\$) (m) | |
| | | | 100,468 | | | 100,468 | 1 |
| -77 | | | -1,102 | 3,054 | 7,748 | 9,700 | 2 |
| 2,053 | | | | 119,244 | | 119,244 | 3 |
| 133,250 | | | | 8,384,832 | | 8,384,832 | 4 |
| | | | | | | | 5 |
| | | | | | | | 6 |
| 21,001 | | | | 1,374,792 | | 1,374,792 | 7 |
| 477,934 | | | | 33,839,006 | | 33,839,006 | 8 |
| 564 | | | | 53,776 | | 53,776 | 9 |
| | | | | -126,522 | | -126,522 | 10 |
| 169,563 | | | | 11,014,050 | | 11,014,050 | 11 |
| 32,747 | | | | 2,214,818 | | 2,214,818 | 12 |
| | | | | -78,359 | | -78,359 | 13 |
| 39,836 | | | | 2,543,141 | | 2,543,141 | 14 |
| 876,871 | | | 99,366 | 59,341,832 | 1,463,897 | 60,905,095 | |

| | | | |
|---|---|---------------------------------------|---|
| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
|---|---|---------------------------------------|---|

PURCHASED POWER (Account 555) (Continued)
(Including power exchanges)

AD - for out-of-period adjustment. Use this code for any accounting adjustments or "true-ups" for service provided in prior reporting years. Provide an explanation in a footnote for each adjustment.

4. In column (c), identify the FERC Rate Schedule Number or Tariff, or, for non-FERC jurisdictional sellers, include an appropriate designation for the contract. On separate lines, list all FERC rate schedules, tariffs or contract designations under which service, as identified in column (b), is provided.

5. For requirements RQ purchases and any type of service involving demand charges imposed on a monthly (or longer) basis, enter the monthly average billing demand in column (d), the average monthly non-coincident peak (NCP) demand in column (e), and the average monthly coincident peak (CP) demand in column (f). For all other types of service, enter NA in columns (d), (e) and (f). Monthly NCP demand is the maximum metered hourly (60-minute integration) demand in a month. Monthly CP demand is the metered demand during the hour (60-minute integration) in which the supplier's system reaches its monthly peak. Demand reported in columns (e) and (f) must be in megawatts. Footnote any demand not stated on a megawatt basis and explain.

6. Report in column (g) the megawatthours shown on bills rendered to the respondent. Report in columns (h) and (i) the megawatthours of power exchanges received and delivered, used as the basis for settlement. Do not report net exchange.

7. Report demand charges in column (j), energy charges in column (k), and the total of any other types of charges, including out-of-period adjustments, in column (l). Explain in a footnote all components of the amount shown in column (l). Report in column (m) the total charge shown on bills received as settlement by the respondent. For power exchanges, report in column (m) the settlement amount for the net receipt of energy. If more energy was delivered than received, enter a negative amount. If the settlement amount (l) include credits or charges other than incremental generation expenses, or (2) excludes certain credits or charges covered by the agreement, provide an explanatory footnote.

8. The data in column (g) through (m) must be totalled on the last line of the schedule. The total amount in column (g) must be reported as Purchases on Page 401, line 10. The total amount in column (h) must be reported as Exchange Received on Page 401, line 12. The total amount in column (i) must be reported as Exchange Delivered on Page 401, line 13.

9. Footnote entries as required and provide explanations following all required data.

| MegaWatt Hours Purchased (g) | POWER EXCHANGES | | COST/SETTLEMENT OF POWER | | | | Line No. |
|---------------------------------|--------------------------------|---------------------------------|-------------------------------|-------------------------------|------------------------------|--|----------|
| | MegaWatt Hours Received (h) | MegaWatt Hours Delivered (i) | Demand Charges (\$) (j) | Energy Charges (\$) (k) | Other Charges (\$) (l) | Total (j+k+l) of Settlement (\$) (m) | |
| | | | | | 7,000 | 7,000 | 1 |
| | | | | | | | 2 |
| | | | | | 62,150 | 62,150 | 3 |
| | | | | | | | 4 |
| | | | | | | | 5 |
| | | | | | 697,300 | 697,300 | 6 |
| | | | | | 82,500 | 82,500 | 7 |
| | | | | | 76,500 | 76,500 | 8 |
| | | | | | | | 9 |
| | | | | | 126,000 | 126,000 | 10 |
| | | | | | 228,000 | 228,000 | 11 |
| | | | | | | | 12 |
| | | | | | | | 13 |
| | | | | | 5,800 | 5,800 | 14 |
| 876,871 | | | 99,366 | 59,341,832 | 1,463,897 | 60,905,095 | |

| | | | |
|---|---|---------------------------------------|---|
| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
|---|---|---------------------------------------|---|

PURCHASED POWER (Account 555) (Continued)
(Including power exchanges)

AD - for out-of-period adjustment. Use this code for any accounting adjustments or "true-ups" for service provided in prior reporting years. Provide an explanation in a footnote for each adjustment.

4. In column (c), identify the FERC Rate Schedule Number or Tariff, or, for non-FERC jurisdictional sellers, include an appropriate designation for the contract. On separate lines, list all FERC rate schedules, tariffs or contract designations under which service, as identified in column (b), is provided.

5. For requirements RQ purchases and any type of service involving demand charges imposed on a monthly (or longer) basis, enter the monthly average billing demand in column (d), the average monthly non-coincident peak (NCP) demand in column (e), and the average monthly coincident peak (CP) demand in column (f). For all other types of service, enter NA in columns (d), (e) and (f). Monthly NCP demand is the maximum metered hourly (60-minute integration) demand in a month. Monthly CP demand is the metered demand during the hour (60-minute integration) in which the supplier's system reaches its monthly peak. Demand reported in columns (e) and (f) must be in megawatts. Footnote any demand not stated on a megawatt basis and explain.

6. Report in column (g) the megawatthours shown on bills rendered to the respondent. Report in columns (h) and (i) the megawatthours of power exchanges received and delivered, used as the basis for settlement. Do not report net exchange.

7. Report demand charges in column (j), energy charges in column (k), and the total of any other types of charges, including out-of-period adjustments, in column (l). Explain in a footnote all components of the amount shown in column (l). Report in column (m) the total charge shown on bills received as settlement by the respondent. For power exchanges, report in column (m) the settlement amount for the net receipt of energy. If more energy was delivered than received, enter a negative amount. If the settlement amount (l) include credits or charges other than incremental generation expenses, or (2) excludes certain credits or charges covered by the agreement, provide an explanatory footnote.

8. The data in column (g) through (m) must be totalled on the last line of the schedule. The total amount in column (g) must be reported as Purchases on Page 401, line 10. The total amount in column (h) must be reported as Exchange Received on Page 401, line 12. The total amount in column (i) must be reported as Exchange Delivered on Page 401, line 13.

9. Footnote entries as required and provide explanations following all required data.

| MegaWatt Hours Purchased (g) | POWER EXCHANGES | | COST/SETTLEMENT OF POWER | | | | Line No. |
|---------------------------------|--------------------------------|---------------------------------|-------------------------------|-------------------------------|------------------------------|--|----------|
| | MegaWatt Hours Received (h) | MegaWatt Hours Delivered (i) | Demand Charges (\$) (j) | Energy Charges (\$) (k) | Other Charges (\$) (l) | Total (j+k+l) of Settlement (\$) (m) | |
| | | | | | 97,615 | 97,615 | 1 |
| | | | | | | | 2 |
| | | | | | 73,000 | 73,000 | 3 |
| | | | | | 284 | 284 | 4 |
| | | | | | | | 5 |
| | | | | | | | 6 |
| | | | | | | | 7 |
| | | | | | | | 8 |
| | | | | | | | 9 |
| | | | | | | | 10 |
| | | | | | | | 11 |
| | | | | | | | 12 |
| | | | | | | | 13 |
| | | | | | | | 14 |
| 876,871 | | | 99,366 | 59,341,832 | 1,463,897 | 60,905,095 | |

| | | | |
|-----------------------------|---|---------------------------------------|----------------------------------|
| Name of Respondent | This Report is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report 2011/Q4 |
| Unitil Energy Systems, Inc. | | | |
| FOOTNOTE DATA | | | |

Schedule Page: 326 Line No.: 1 Column: b

Effective May 1, 2003, the Unitil System Agreement between Unitil Energy Systems, Inc. and its affiliate, Unitil Power Corp. was amended. The purpose of this amendment was to restructure the Unitil Energy Systems, Inc. power supply in order to allow customer choice for its retail customers. The major provisions of this amendment were to end power sales from Unitil Power Corp. to Unitil Energy Systems, Inc. after April 2003 and to provide for the payment of Unitil Power Corp's on-going expenses by Unitil Energy Systems, Inc.

Schedule Page: 326 Line No.: 1 Column: c

Unitil Power Corp. Rate Schedule FERC No.1

Schedule Page: 326 Line No.: 2 Column: c

FERC Electric Tariff No. 3

Schedule Page: 326 Line No.: 3 Column: b

Unitil Energy Systems, Inc. purchases the output of the Concord Steam Corporation's Qualifying Facility under Unitil Energy Systems, Inc.'s Schedule QF of its New Hampshire Electric Delivery Tariff. Concord Steam has the right to terminate this sale to Unitil Energy Systems, Inc. at any time.

Schedule Page: 326 Line No.: 3 Column: c

NHPUC No. 1 Electric Delivery

Schedule Page: 326 Line No.: 4 Column: c

FERC Electric Rate Schedule 1

Schedule Page: 326 Line No.: 5 Column: c

FERC Electric Rate Schedule 1

Schedule Page: 326 Line No.: 6 Column: c

FERC Electric Rate Schedule 1

Schedule Page: 326 Line No.: 7 Column: c

FERC Electric Rate Schedule 1

Schedule Page: 326 Line No.: 8 Column: c

FERC Electric Rate Schedule 1

Schedule Page: 326 Line No.: 9 Column: c

FERC Electric Tariff Volume #1

Schedule Page: 326 Line No.: 10 Column: c

FERC Electric Rate Schedule 1

Schedule Page: 326 Line No.: 11 Column: c

FERC Electric Rate Schedule 1

Schedule Page: 326 Line No.: 12 Column: c

FERC Electric Rate Schedule 1

Schedule Page: 326 Line No.: 13 Column: c

FERC Electric Rate Schedule 1

Schedule Page: 326 Line No.: 14 Column: c

FERC Electric Rate Schedule 1

Schedule Page: 326.1 Line No.: 1 Column: c

Lines 1 through 14 on page 326.1 and lines 1 through 4 on page 326.2 relate to the purchase of renewable energy certificates in accordance with the laws of the State of New Hampshire.

| | | | |
|---|---|---------------------------------------|--|
| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of <u>2011/Q4</u> |
|---|---|---------------------------------------|--|

TRANSMISSION OF ELECTRICITY FOR OTHERS (Account 456.1)
(Including transactions referred to as 'wheeling')

1. Report all transmission of electricity, i.e., wheeling, provided for other electric utilities, cooperatives, other public authorities, qualifying facilities, non-traditional utility suppliers and ultimate customers for the quarter.

2. Use a separate line of data for each distinct type of transmission service involving the entities listed in column (a), (b) and (c).

3. Report in column (a) the company or public authority that paid for the transmission service. Report in column (b) the company or public authority that the energy was received from and in column (c) the company or public authority that the energy was delivered to. Provide the full name of each company or public authority. Do not abbreviate or truncate name or use acronyms. Explain in a footnote any ownership interest in or affiliation the respondent has with the entities listed in columns (a), (b) or (c).

4. In column (d) enter a Statistical Classification code based on the original contractual terms and conditions of the service as follows: FNO - Firm Network Service for Others, FNS - Firm Network Transmission Service for Self, LFP - "Long-Term Firm Point to Point Transmission Service, OLF - Other Long-Term Firm Transmission Service, SFP - Short-Term Firm Point to Point Transmission Reservation, NF - non-firm transmission service, OS - Other Transmission Service and AD - Out-of-Period Adjustments. Use this code for any accounting adjustments or "true-ups" for service provided in prior reporting periods. Provide an explanation in a footnote for each adjustment. See General Instruction for definitions of codes.

| Line No. | Payment By (Company of Public Authority) (Footnote Affiliation) (a) | Energy Received From (Company of Public Authority) (Footnote Affiliation) (b) | Energy Delivered To (Company of Public Authority) (Footnote Affiliation) (c) | Statistical Classification (d) |
|----------|--|--|---|-----------------------------------|
| 1 | Briar Hydro Associates | Briar Hydro Associates | PSNH | OLF |
| 2 | New Hampshire Hydro Associates | New Hampshire Hydro Associates | PSNH | OLF |
| 3 | Penacook Hydro Associates | Penacook Hydro Associates | PSNH | OLF |
| 4 | SES Concord Company, L.P. | SES Concord Company, L.P. | PSNH | OLF |
| 5 | | | | |
| 6 | | | | |
| 7 | | | | |
| 8 | | | | |
| 9 | | | | |
| 10 | | | | |
| 11 | | | | |
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| 26 | | | | |
| 27 | | | | |
| 28 | | | | |
| 29 | | | | |
| 30 | | | | |
| 31 | | | | |
| 32 | | | | |
| 33 | | | | |
| | TOTAL | | | |

| | | | |
|---|---|---------------------------------------|---|
| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
|---|---|---------------------------------------|---|

TRANSMISSION OF ELECTRICITY FOR OTHERS (Account 456)(Continued)
(Including transactions referred to as 'wheeling')

5. In column (e), identify the FERC Rate Schedule or Tariff Number, On separate lines, list all FERC rate schedules or contract designations under which service, as identified in column (d), is provided.
6. Report receipt and delivery locations for all single contract path, "point to point" transmission service. In column (f), report the designation for the substation, or other appropriate identification for where energy was received as specified in the contract. In column (g) report the designation for the substation, or other appropriate identification for where energy was delivered as specified in the contract.
7. Report in column (h) the number of megawatts of billing demand that is specified in the firm transmission service contract. Demand reported in column (h) must be in megawatts. Footnote any demand not stated on a megawatts basis and explain.
8. Report in column (i) and (j) the total megawatthours received and delivered.

| FERC Rate Schedule of Tariff Number (e) | Point of Receipt (Substation or Other Designation) (f) | Point of Delivery (Substation or Other Designation) (g) | Billing Demand (MW) (h) | TRANSFER OF ENERGY | | Line No. |
|---|--|---|-------------------------|-----------------------------|------------------------------|----------|
| | | | | MegaWatt Hours Received (i) | MegaWatt Hours Delivered (j) | |
| Schedule 5 | See Footnote | Garvins Falls | 6 | 10,313 | 10,313 | 1 |
| Schedule 2 | See Footnote | Garvins Falls | 5 | 9,770 | 9,770 | 2 |
| Schedule 4 | See Footnote | Garvins Falls | 4 | 6,884 | 6,884 | 3 |
| Tariff 1 | See Footnote | Garvins Falls | 13 | 26,868 | 26,868 | 4 |
| | | | | | | 5 |
| | | | | | | 6 |
| | | | | | | 7 |
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| | | | | | | 29 |
| | | | | | | 30 |
| | | | | | | 31 |
| | | | | | | 32 |
| | | | | | | 33 |
| | | | 28 | 53,835 | 53,835 | |

| | | | |
|---|---|---------------------------------------|---|
| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
|---|---|---------------------------------------|---|

TRANSMISSION OF ELECTRICITY FOR OTHERS (Account 456)(Continued)
(Including transactions referred to as 'wheeling')

5. In column (e), identify the FERC Rate Schedule or Tariff Number, On separate lines, list all FERC rate schedules or contract designations under which service, as identified in column (d), is provided.
6. Report receipt and delivery locations for all single contract path, "point to point" transmission service. In column (f), report the designation for the substation, or other appropriate identification for where energy was received as specified in the contract. In column (g) report the designation for the substation, or other appropriate identification for where energy was delivered as specified in the contract.
7. Report in column (h) the number of megawatts of billing demand that is specified in the firm transmission service contract. Demand reported in column (h) must be in megawatts. Footnote any demand not stated on a megawatts basis and explain.
8. Report in column (i) and (j) the total megawatthours received and delivered.

| FERC Rate Schedule of Tariff Number (e) | Point of Receipt (Substation or Other Designation) (f) | Point of Delivery (Substation or Other Designation) (g) | Billing Demand (MW) (h) | TRANSFER OF ENERGY | | Line No. |
|---|--|---|-------------------------|-----------------------------|------------------------------|----------|
| | | | | MegaWatt Hours Received (i) | MegaWatt Hours Delivered (j) | |
| | | | | | | 34 |
| | | | 28 | 53,835 | 53,835 | |

| | | | |
|---|---|---------------------------------------|---|
| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
|---|---|---------------------------------------|---|

TRANSMISSION OF ELECTRICITY FOR OTHERS (Account 456) (Continued)
(Including transactions referred to as 'wheeling')

9. In column (k) through (n), report the revenue amounts as shown on bills or vouchers. In column (k), provide revenues from demand charges related to the billing demand reported in column (h). In column (l), provide revenues from energy charges related to the amount of energy transferred. In column (m), provide the total revenues from all other charges on bills or vouchers rendered, including out of period adjustments. Explain in a footnote all components of the amount shown in column (m). Report in column (n) the total charge shown on bills rendered to the entity Listed in column (a). If no monetary settlement was made, enter zero (11011) in column (n). Provide a footnote explaining the nature of the non-monetary settlement, including the amount and type of energy or service rendered.

10. The total amounts in columns (i) and (j) must be reported as Transmission Received and Transmission Delivered for annual report purposes only on Page 401, Lines 16 and 17, respectively.

11. Footnote entries and provide explanations following all required data.

REVENUE FROM TRANSMISSION OF ELECTRICITY FOR OTHERS

| Demand Charges (\$) (k) | Energy Charges (\$) (l) | (Other Charges) (\$) (m) | Total Revenues (\$) (k+l+m) (n) | Line No. |
|-------------------------------|-------------------------------|--------------------------------|---------------------------------------|-------------|
| 491 | | | 491 | 1 |
| 434 | | | 434 | 2 |
| 325 | | | 325 | 3 |
| 6,982 | | | 6,982 | 4 |
| | | | | 5 |
| | | | | 6 |
| | | | | 7 |
| | | | | 8 |
| | | | | 9 |
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| | | | | 28 |
| | | | | 29 |
| | | | | 30 |
| | | | | 31 |
| | | | | 32 |
| | | | | 33 |
| 8,232 | 0 | 0 | 8,232 | |

| | | | |
|---|---|---------------------------------------|---|
| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
|---|---|---------------------------------------|---|

TRANSMISSION OF ELECTRICITY FOR OTHERS (Account 456) (Continued)
(Including transactions referred to as 'wheeling')

9. In column (k) through (n), report the revenue amounts as shown on bills or vouchers. In column (k), provide revenues from demand charges related to the billing demand reported in column (h). In column (l), provide revenues from energy charges related to the amount of energy transferred. In column (m), provide the total revenues from all other charges on bills or vouchers rendered, including out of period adjustments. Explain in a footnote all components of the amount shown in column (m). Report in column (n) the total charge shown on bills rendered to the entity Listed in column (a). If no monetary settlement was made, enter zero (11011) in column (n). Provide a footnote explaining the nature of the non-monetary settlement, including the amount and type of energy or service rendered.

10. The total amounts in columns (i) and (j) must be reported as Transmission Received and Transmission Delivered for annual report purposes only on Page 401, Lines 16 and 17, respectively.

11. Footnote entries and provide explanations following all required data.

REVENUE FROM TRANSMISSION OF ELECTRICITY FOR OTHERS

| Demand Charges (\$) (k) | Energy Charges (\$) (l) | (Other Charges) (\$) (m) | Total Revenues (\$) (k+l+m) (n) | Line No. |
|-------------------------------|-------------------------------|--------------------------------|---------------------------------------|-------------|
| 8,232 | 0 | 0 | 8,232 | 34 |

| | | | |
|---|---|---------------------------------------|----------------------------------|
| Name of Respondent Unitil Energy Systems, Inc. | This Report is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report 2011/Q4 |
| FOOTNOTE DATA | | | |

Schedule Page: 328 Line No.: 1 Column: c

Public Service Company of New Hampshire is abbreviated as "PSNH."

Schedule Page: 328 Line No.: 1 Column: f

The point of receipt is the point of attachment of the customer's 34.5 KV line at the respective project to Unitil Energy Systems, Inc.'s 34.5 KV distribution line.

Schedule Page: 328 Line No.: 1 Column: g

Garvins Falls is a point of interconnection between Unitil Energy Systems, Inc. and PSNH.

Schedule Page: 328 Line No.: 2 Column: c

Public Service Company of New Hampshire is abbreviated as "PSNH."

Schedule Page: 328 Line No.: 2 Column: f

The point of receipt is the point of attachment of the customer's 34.5 KV line at the respective project to Unitil Energy Systems, Inc.'s 34.5 KV distribution line.

Schedule Page: 328 Line No.: 2 Column: g

Garvins Falls is a point of interconnection between Unitil Energy Systems, Inc. and PSNH.

Schedule Page: 328 Line No.: 3 Column: c

Public Service Company of New Hampshire is abbreviated as "PSNH."

Schedule Page: 328 Line No.: 3 Column: f

The point of receipt is the point of attachment of the customer's 34.5 KV line at the respective project to Unitil Energy Systems, Inc.'s 34.5 KV distribution line.

Schedule Page: 328 Line No.: 3 Column: g

Garvins Falls is a point of interconnection between Unitil Energy Systems, Inc. and PSNH.

Schedule Page: 328 Line No.: 4 Column: c

Public Service Company of New Hampshire is abbreviated as "PSNH."

Schedule Page: 328 Line No.: 4 Column: f

The point of receipt is the point of attachment of the customer's 34.5 KV line at the respective project to Unitil Energy Systems, Inc.'s 34.5 KV distribution line.

Schedule Page: 328 Line No.: 4 Column: g

Garvins Falls is a point of interconnection between Unitil Energy Systems, Inc. and PSNH.

| | | | |
|---|---|---------------------------------------|---|
| Name of Respondent Unitil Energy Systems, Inc. | This Report is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
|---|---|---------------------------------------|---|

TRANSMISSION OF ELECTRICITY BY ISO/RTOs

1. Report in Column (a) the Transmission Owner receiving revenue for the transmission of electricity by the ISO/RTO.
2. Use a separate line of data for each distinct type of transmission service involving the entities listed in Column (a).
3. In Column (b) enter a Statistical Classification code based on the original contractual terms and conditions of the service as follows: FNO – Firm Network Service for Others, FNS – Firm Network Transmission Service for Self, LFP – Long-Term Firm Point-to-Point Transmission Service, OLF – Other Long-Term Firm Transmission Service, SFP – Short-Term Firm Point-to-Point Transmission Reservation, NF – Non-Firm Transmission Service, OS – Other Transmission Service and AD- Out-of-Period Adjustments. Use this code for any accounting adjustments or “true-ups” for service provided in prior reporting periods. Provide an explanation in a footnote for each adjustment. See General Instruction for definitions of codes.
4. In column (c) identify the FERC Rate Schedule or tariff Number, on separate lines, list all FERC rate schedules or contract designations under which service, as identified in column (b) was provided.
5. In column (d) report the revenue amounts as shown on bills or vouchers.
6. Report in column (e) the total revenues distributed to the entity listed in column (a).

| Line No. | Payment Received by (Transmission Owner Name) (a) | Statistical Classification (b) | FERC Rate Schedule or Tariff Number (c) | Total Revenue by Rate Schedule or Tariff (d) | Total Revenue (e) |
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| 40 | TOTAL | | | | |

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|---|---|---------------------------------------|----------------------------------|
| Name of Respondent Unitil Energy Systems, Inc. | This Report is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report 2011/Q4 |
| FOOTNOTE DATA | | | |

Schedule Page: 332 Line No.: 2 Column: c

Unitil Energy Systems, Inc. is a Regional Network Service Transmission Customer under the ISO New England Inc. OATT and a Network Integration Transmission Service Transmission Customer under Schedule 21-NU of the ISO New England Inc. OATT. The power wheeled under each of these tariffs is associated with Unitil Energy Systems, Inc.'s ultimate sales to its retail customers. This figure is listed in line 1. It is not listed in line 2, since this would artificially double the amount of power transmitted.

Schedule Page: 332 Line No.: 3 Column: b

Under Unitil Energy Systems, Inc.'s Service Agreement with Northeast Utilities Companies, there is a provision for Distribution Delivery Service, which is designed to compensate Public Service Company of New Hampshire (one of the Northeast Utilities Companies) for use of certain facilities, designated as distribution facilities under FERC accounting guidelines, but are required for delivery of power to Unitil Energy Systems, Inc.'s facilities.

Schedule Page: 332 Line No.: 3 Column: c

As discussed in the note to Line 2, reporting MWH delivered and received under the Distribution Delivery Service would artificially double the amount of power transmitted.

| | | | |
|---|---|---------------------------------------|---|
| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
|---|---|---------------------------------------|---|

MISCELLANEOUS GENERAL EXPENSES (Account 930.2) (ELECTRIC)

| Line No. | Description (a) | Amount (b) |
|----------|--|------------|
| 1 | Industry Association Dues | |
| 2 | Nuclear Power Research Expenses | |
| 3 | Other Experimental and General Research Expenses | |
| 4 | Pub & Dist Info to Stkhldrs...expn servicing outstanding Securities | 14,300 |
| 5 | Oth Expn >=5,000 show purpose, recipient, amount. Group if < \$5,000 | |
| 6 | -Director's Fees and Expenses | 65,744 |
| 7 | -Outreach and Education | 58,814 |
| 8 | -Customer Communication | 27,932 |
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| 46 | TOTAL | 166,790 |

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|---|---|---------------------------------------|---|
| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
|---|---|---------------------------------------|---|

TRANSMISSION OF ELECTRICITY BY OTHERS (Account 565)
(Including transactions referred to as "wheeling")

1. Report all transmission, i.e. wheeling or electricity provided by other electric utilities, cooperatives, municipalities, other public authorities, qualifying facilities, and others for the quarter.
2. In column (a) report each company or public authority that provided transmission service. Provide the full name of the company, abbreviate if necessary, but do not truncate name or use acronyms. Explain in a footnote any ownership interest in or affiliation with the transmission service provider. Use additional columns as necessary to report all companies or public authorities that provided transmission service for the quarter reported.
3. In column (b) enter a Statistical Classification code based on the original contractual terms and conditions of the service as follows: FNS - Firm Network Transmission Service for Self, LFP - Long-Term Firm Point-to-Point Transmission Reservations. OLF - Other Long-Term Firm Transmission Service, SFP - Short-Term Firm Point-to-Point Transmission Reservations, NF - Non-Firm Transmission Service, and OS - Other Transmission Service. See General Instructions for definitions of statistical classifications.
4. Report in column (c) and (d) the total megawatt hours received and delivered by the provider of the transmission service.
5. Report in column (e), (f) and (g) expenses as shown on bills or vouchers rendered to the respondent. In column (e) report the demand charges and in column (f) energy charges related to the amount of energy transferred. On column (g) report the total of all other charges on bills or vouchers rendered to the respondent, including any out of period adjustments. Explain in a footnote all components of the amount shown in column (g). Report in column (h) the total charge shown on bills rendered to the respondent. If no monetary settlement was made, enter zero in column (h). Provide a footnote explaining the nature of the non-monetary settlement, including the amount and type of energy or service rendered.
6. Enter "TOTAL" in column (a) as the last line.
7. Footnote entries and provide explanations following all required data.

| Line No. | Name of Company or Public Authority (Footnote Affiliations) (a) | Statistical Classification (b) | TRANSFER OF ENERGY | | EXPENSES FOR TRANSMISSION OF ELECTRICITY BY OTHERS | | | |
|----------|---|--------------------------------|-----------------------------|------------------------------|--|-------------------------|------------------------|-------------------------------------|
| | | | Megawatt-hours Received (c) | Megawatt-hours Delivered (d) | Demand Charges (\$) (e) | Energy Charges (\$) (f) | Other Charges (\$) (g) | Total Cost of Transmission (\$) (h) |
| 1 | Northeast Utilities Co | FNS | 303,874 | 303,874 | 14,147 | | | 14,147 |
| 2 | ISO New England Inc | FNS | | | 3,106,320 | | | 3,106,320 |
| 3 | Northeast Utilities Co | OLF | | | 702,505 | | | 702,505 |
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| 16 | | | | | | | | |
| | TOTAL | | 303,874 | 303,874 | 3,822,972 | | | 3,822,972 |

| | | | |
|---|---|---------------------------------------|---|
| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
|---|---|---------------------------------------|---|

DEPRECIATION AND AMORTIZATION OF ELECTRIC PLANT (Account 403, 404, 405)
(Except amortization of acquisition adjustments)

- Report in section A for the year the amounts for : (b) Depreciation Expense (Account 403; (c) Depreciation Expense for Asset Retirement Costs (Account 403.1; (d) Amortization of Limited-Term Electric Plant (Account 404); and (e) Amortization of Other Electric Plant (Account 405).
- Report in Section 8 the rates used to compute amortization charges for electric plant (Accounts 404 and 405). State the basis used to compute charges and whether any changes have been made in the basis or rates used from the preceding report year.
- Report all available information called for in Section C every fifth year beginning with report year 1971, reporting annually only changes to columns (c) through (g) from the complete report of the preceding year.
Unless composite depreciation accounting for total depreciable plant is followed, list numerically in column (a) each plant subaccount, account or functional classification, as appropriate, to which a rate is applied. Identify at the bottom of Section C the type of plant included in any sub-account used.
In column (b) report all depreciable plant balances to which rates are applied showing subtotals by functional Classifications and showing composite total. Indicate at the bottom of section C the manner in which column balances are obtained. If average balances, state the method of averaging used.
For columns (c), (d), and (e) report available information for each plant subaccount, account or functional classification Listed in column (a). If plant mortality studies are prepared to assist in estimating average service Lives, show in column (f) the type mortality curve selected as most appropriate for the account and in column (g), if available, the weighted average remaining life of surviving plant. If composite depreciation accounting is used, report available information called for in columns (b) through (g) on this basis.
- If provisions for depreciation were made during the year in addition to depreciation provided by application of reported rates, state at the bottom of section C the amounts and nature of the provisions and the plant items to which related.

A. Summary of Depreciation and Amortization Charges

| Line No. | Functional Classification (a) | Depreciation Expense (Account 403) (b) | Depreciation Expense for Asset Retirement Costs (Account 403.1) (c) | Amortization of Limited Term Electric Plant (Account 404) (d) | Amortization of Other Electric Plant (Acc 405) (e) | Total (f) |
|----------|--|--|---|---|---|--------------|
| 1 | Intangible Plant | | | | | |
| 2 | Steam Production Plant | | | | | |
| 3 | Nuclear Production Plant | | | | | |
| 4 | Hydraulic Production Plant-Conventional | | | | | |
| 5 | Hydraulic Production Plant-Pumped Storage | | | | | |
| 6 | Other Production Plant | | | | | |
| 7 | Transmission Plant | | | | | |
| 8 | Distribution Plant | 7,784,427 | | | | 7,784,427 |
| 9 | Regional Transmission and Market Operation | | | | | |
| 10 | General Plant | 444,927 | | 137,831 | | 582,758 |
| 11 | Common Plant-Electric | | | | | |
| 12 | TOTAL | 8,229,354 | | 137,831 | | 8,367,185 |

B. Basis for Amortization Charges

| | | | |
|---|---|---------------------------------------|----------------------------------|
| Name of Respondent Unitil Energy Systems, Inc. | This Report is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report 2011/Q4 |
| FOOTNOTE DATA | | | |

Schedule Page: 336 Line No.: 8 Column: b

FERC Docket ER94-692 formula rate amount includes post base year depreciation on additions, where the base year is 1995. Distribution excludes A/C 369 - 373. General depreciation multiplied by a ratio of Distribution Salaries and Wages to Total Salaries and Wages less A&G.

Schedule Page: 336 Line No.: 10 Column: b

FERC Docket ER94-692 formula rate amount includes post base year depreciation on additions, where the base year is 1995. Distribution excludes A/C 369 - 373. General depreciation multiplied by a ratio of Distribution Salaries and Wages to Total Salaries and Wages less A&G.

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|---|---|---------------------------------------|---|
| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
|---|---|---------------------------------------|---|

DEPRECIATION AND AMORTIZATION OF ELECTRIC PLANT (Continued)

C. Factors Used in Estimating Depreciation Charges

| Line No. | Account No. (a) | Depreciable Plant Base (In Thousands) (b) | Estimated Avg. Service Life (c) | Net Salvage (Percent) (d) | Applied Depr. rates (Percent) (e) | Mortality Curve Type (f) | Average Remaining Life (g) |
|----------|------------------------|---|------------------------------------|------------------------------|--------------------------------------|-----------------------------|-------------------------------|
| 12 | TRANSMISSION | | | | | | |
| 13 | | | | | | | |
| 14 | | | | | | | |
| 15 | | | | | | | |
| 16 | | | | | | | |
| 17 | TOTAL TRANS | | | | | | |
| 18 | 343 | 33 | 15.00 | | 6.80 | S3.0 | |
| 19 | 361 | 168 | 52.00 | -30.00 | 2.50 | L1.5 | |
| 20 | 362 | 19,366 | 48.00 | -40.00 | 2.66 | S1.5 | |
| 21 | 364 | 41,416 | 37.00 | -60.00 | 3.80 | S1.0 | |
| 22 | 365 | 54,747 | 38.00 | -50.00 | 3.74 | L1.0 | |
| 23 | 366 | 1,517 | 55.00 | -15.00 | 2.09 | R2.5 | |
| 24 | 367 | 14,981 | 35.00 | -40.00 | 2.61 | R1.5 | |
| 25 | 368 | 20,538 | 37.00 | -10.00 | 3.07 | R3.0 | |
| 26 | 368.1 | 12,845 | 37.00 | -2.00 | 2.95 | R3.0 | |
| 27 | 369 | 16,508 | 30.00 | -60.00 | 5.83 | R3.0 | |
| 28 | 370 | 9,063 | 20.00 | | 5.08 | S3.0 | |
| 29 | 370.1 | 3,265 | 20.00 | | 5.08 | S3.0 | |
| 30 | 371 | 1,270 | 17.00 | -30.00 | 7.79 | S0.5 | |
| 31 | 373 | 2,946 | 17.00 | -35.00 | 8.04 | R1.0 | |
| 32 | TOTAL DISTR | 198,663 | | | 4.43 | Avg | |
| 33 | | | | | | | |
| 34 | 390 | 3,714 | 43.00 | | 2.08 | R2.5 | |
| 35 | 391.1 | 1,066 | 15.00 | | 5.83 | L2.0 | |
| 36 | 391.3 | 8 | 5.00 | | 18.70 | SQ | |
| 37 | 393 | 91 | 29.00 | | 3.36 | R5.0 | |
| 38 | 394 | 1,299 | 28.00 | | 3.64 | R2.0 | |
| 39 | 395 | 498 | 25.00 | | 3.90 | SQ | |
| 40 | 397 | 3,341 | 12.00 | | 6.60 | S3.0 | |
| 41 | 398 | 113 | 20.00 | | 4.88 | R4.0 | |
| 42 | TOTAL GENER'L | 10,130 | | | 6.15 | Avg | |
| 43 | | | | | | | |
| 44 | TOTAL DEP | 208,793 | | | 3.52 | | |
| 45 | | | | | | | |
| 46 | (b)Average method used | | | | | | |
| 47 | Beginning Fixed Capitl | | | | | | |
| 48 | Plus Ending Fixed | | | | | | |
| 49 | Capital divided by two | | | | | | |
| 50 | | | | | | | |

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|---|---|---------------------------------------|---|
| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
|---|---|---------------------------------------|---|

DEPRECIATION AND AMORTIZATION OF ELECTRIC PLANT (Account 403, 404, 405)
(Except amortization of acquisition adjustments)

- Report in section A for the year the amounts for: (b) Depreciation Expense (Account 403); (c) Depreciation Expense for Asset Retirement Costs (Account 403.1); (d) Amortization of Limited-Term Electric Plant (Account 404); and (e) Amortization of Other Electric Plant (Account 405).
- Report in Section 8 the rates used to compute amortization charges for electric plant (Accounts 404 and 405). State the basis used to compute charges and whether any changes have been made in the basis or rates used from the preceding report year.
- Report all available information called for in Section C every fifth year beginning with report year 1971, reporting annually only changes to columns (c) through (g) from the complete report of the preceding year.
Unless composite depreciation accounting for total depreciable plant is followed, list numerically in column (a) each plant subaccount, account or functional classification, as appropriate, to which a rate is applied. Identify at the bottom of Section C the type of plant included in any sub-account used.
In column (b) report all depreciable plant balances to which rates are applied showing subtotals by functional Classifications and showing composite total. Indicate at the bottom of section C the manner in which column balances are obtained. If average balances, state the method of averaging used.
For columns (c), (d), and (e) report available information for each plant subaccount, account or functional classification Listed in column (a). If plant mortality studies are prepared to assist in estimating average service Lives, show in column (f) the type mortality curve selected as most appropriate for the account and in column (g), if available, the weighted average remaining life of surviving plant. If composite depreciation accounting is used, report available information called for in columns (b) through (g) on this basis.
- If provisions for depreciation were made during the year in addition to depreciation provided by application of reported rates, state at the bottom of section C the amounts and nature of the provisions and the plant items to which related.

A. Summary of Depreciation and Amortization Charges

| Line No. | Functional Classification (a) | Depreciation Expense (Account 403) (b) | Depreciation Expense for Asset Retirement Costs (Account 403.1) (c) | Amortization of Limited Term Electric Plant (Account 404) (d) | Amortization of Other Electric Plant (Acc 405) (e) | Total (f) |
|----------|--|--|---|---|---|--------------|
| 1 | Intangible Plant | | | | | |
| 2 | Steam Production Plant | | | | | |
| 3 | Nuclear Production Plant | | | | | |
| 4 | Hydraulic Production Plant-Conventional | | | | | |
| 5 | Hydraulic Production Plant-Pumped Storage | | | | | |
| 6 | Other Production Plant | | | | | |
| 7 | Transmission Plant | | | | | |
| 8 | Distribution Plant | 7,784,427 | | | | 7,784,427 |
| 9 | Regional Transmission and Market Operation | | | | | |
| 10 | General Plant | 444,927 | | 137,831 | | 582,758 |
| 11 | Common Plant-Electric | | | | | |
| 12 | TOTAL | 8,229,354 | | 137,831 | | 8,367,185 |

B. Basis for Amortization Charges

| | | | |
|---|---|---------------------------------------|----------------------------------|
| Name of Respondent Unitil Energy Systems, Inc. | This Report is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report 2011/Q4 |
| FOOTNOTE DATA | | | |

Schedule Page: 336 Line No.: 8 Column: b

FERC Docket ER94-692 formula rate amount includes post base year depreciation on additions, where the base year is 1995. Distribution excludes A/C 369 - 373. General depreciation multiplied by a ratio of Distribution Salaries and Wages to Total Salaries and Wages less A&G.

Schedule Page: 336 Line No.: 10 Column: b

FERC Docket ER94-692 formula rate amount includes post base year depreciation on additions, where the base year is 1995. Distribution excludes A/C 369 - 373. General depreciation multiplied by a ratio of Distribution Salaries and Wages to Total Salaries and Wages less A&G.

| | | | |
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| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
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REGULATORY COMMISSION EXPENSES

1. Report particulars (details) of regulatory commission expenses incurred during the current year (or incurred in previous years, if being amortized) relating to format cases before a regulatory body, or cases in which such a body was a party.
2. Report in columns (b) and (c), only the current year's expenses that are not deferred and the current year's amortization of amounts deferred in previous years.

| Line No. | Description (Furnish name of regulatory commission or body the docket or case number and a description of the case) (a) | Assessed by Regulatory Commission (b) | Expenses of Utility (c) | Total Expense for Current Year (b) + (c) (d) | Deferred in Account 182.3 at Beginning of Year (e) |
|----------|---|--|----------------------------|--|---|
| 1 | State of New Hampshire | | | | |
| 2 | - Public Utility Tax Assessment | 782,869 | | 782,869 | |
| 3 | Miscellaneous | | 2,541 | 2,541 | |
| 4 | Legal | | 51,657 | 51,657 | |
| 5 | Federal Energy Regulatory Commission | 2,955 | | 2,955 | |
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| 46 | TOTAL | 785,824 | 54,198 | 840,022 | |

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| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
|---|---|---------------------------------------|---|

REGULATORY COMMISSION EXPENSES (Continued)

3. Show in column (k) any expenses incurred in prior years which are being amortized. List in column (a) the period of amortization.
4. List in column (f), (g), and (h) expenses incurred during year which were charged currently to income, plant, or other accounts.
5. Minor items (less than \$25,000) may be grouped.

| EXPENSES INCURRED DURING YEAR | | | AMORTIZED DURING YEAR | | | | |
|-------------------------------|-----------------------|---------------|-------------------------------------|--------------------------|---------------|--|-------------|
| CURRENTLY CHARGED TO | | | Deferred to Account 182.3 (i) | Contra Account (j) | Amount (k) | Deferred in Account 182.3 End of Year (l) | Line No. |
| Department (f) | Account No. (g) | Amount (h) | | | | | |
| | | | | | | | 1 |
| Electric | 928 | 782,869 | | | | | 2 |
| Electric | 928 | 2,541 | | | | | 3 |
| Electric | 928 | 51,657 | | | | | 4 |
| Electric | 928 | 2,955 | | | | | 5 |
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| | | 840,022 | | | | | 46 |

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|---|---|---------------------------------------|---|
| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
|---|---|---------------------------------------|---|

RESEARCH, DEVELOPMENT, AND DEMONSTRATION ACTIVITIES

1. Describe and show below costs incurred and accounts charged during the year for technological research, development, and demonstration (R, D & D) project initiated, continued or concluded during the year. Report also support given to others during the year for jointly-sponsored projects. (Identify recipient regardless of affiliation.) For any R, D & D work carried with others, show separately the respondent's cost for the year and cost chargeable to others (See definition of research, development, and demonstration in Uniform System of Accounts).

2. Indicate in column (a) the applicable classification, as shown below:

Classifications:

A. Electric R, D & D Performed Internally:

(1) Generation

- a. hydroelectric
 - i. Recreation fish and wildlife
 - ii Other hydroelectric

- b. Fossil-fuel steam
- c. Internal combustion or gas turbine
- d. Nuclear
- e. Unconventional generation
- f. Siting and heat rejection

(2) Transmission

- a. Overhead
- b. Underground
- (3) Distribution
- (4) Regional Transmission and Market Operation
- (5) Environment (other than equipment)
- (6) Other (Classify and include items in excess of \$50,000.)
- (7) Total Cost Incurred

B. Electric, R, D & D Performed Externally:

- (1) Research Support to the electrical Research Council or the Electric Power Research Institute

| Line No. | Classification (a) | Description (b) |
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| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
|---|---|---------------------------------------|---|

RESEARCH, DEVELOPMENT, AND DEMONSTRATION ACTIVITIES

1. Describe and show below costs incurred and accounts charged during the year for technological research, development, and demonstration (R, D & D) project initiated, continued or concluded during the year. Report also support given to others during the year for jointly-sponsored projects. (Identify recipient regardless of affiliation.) For any R, D & D work carried with others, show separately the respondent's cost for the year and cost chargeable to others (See definition of research, development, and demonstration in Uniform System of Accounts).

2. Indicate in column (a) the applicable classification, as shown below:

Classifications:

A. Electric R, D & D Performed Internally:

- a. Overhead
- b. Underground

(1) Generation

- a. hydroelectric
 - i. Recreation fish and wildlife
 - ii Other hydroelectric

(3) Distribution

(4) Regional Transmission and Market Operation

(5) Environment (other than equipment)

(6) Other (Classify and include items in excess of \$50,000.)

(7) Total Cost Incurred

b. Fossil-fuel steam

c. Internal combustion or gas turbine

d. Nuclear

e. Unconventional generation

f. Siting and heat rejection

(2) Transmission

B. Electric, R, D & D Performed Externally:

- (1) Research Support to the electrical Research Council or the Electric Power Research Institute

| Line No. | Classification (a) | Description (b) |
|----------|--------------------|-----------------|
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| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
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RESEARCH, DEVELOPMENT, AND DEMONSTRATION ACTIVITIES (Continued)

- (2) Research Support to Edison Electric Institute
- (3) Research Support to Nuclear Power Groups
- (4) Research Support to Others (Classify)
- (5) Total Cost Incurred

3. Include in column (c) all R, D & D items performed internally and in column (d) those items performed outside the company costing \$50,000 or more, briefly describing the specific area of R, D & D (such as safety, corrosion control, pollution, automation, measurement, insulation, type of appliance, etc.). Group items under \$50,000 by classifications and indicate the number of items grouped. Under Other, (A (6) and B (4)) classify items by type of R, D & D activity.

4. Show in column (e) the account number charged with expenses during the year or the account to which amounts were capitalized during the year, listing Account 107, Construction Work in Progress, first. Show in column (f) the amounts related to the account charged in column (e)

5. Show in column (g) the total unamortized accumulating of costs of projects. This total must equal the balance in Account 188, Research, Development, and Demonstration Expenditures, Outstanding at the end of the year.

6. If costs have not been segregated for R, D & D activities or projects, submit estimates for columns (c), (d), and (f) with such amounts identified by "Est."

7. Report separately research and related testing facilities operated by the respondent.

| Costs Incurred Internally Current Year (c) | Costs Incurred Externally Current Year (d) | AMOUNTS CHARGED IN CURRENT YEAR | | Unamortized Accumulation (g) | Line No. |
|--|--|---------------------------------|---------------|------------------------------------|-------------|
| | | Account (e) | Amount (f) | | |
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| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
|---|---|---------------------------------------|---|

RESEARCH, DEVELOPMENT, AND DEMONSTRATION ACTIVITIES (Continued)

- (2) Research Support to Edison Electric Institute
 - (3) Research Support to Nuclear Power Groups
 - (4) Research Support to Others (Classify)
 - (5) Total Cost Incurred
3. Include in column (c) all R, D & D items performed internally and in column (d) those items performed outside the company costing \$50,000 or more, briefly describing the specific area of R, D & D (such as safety, corrosion control, pollution, automation, measurement, insulation, type of appliance, etc.). Group items under \$50,000 by classifications and indicate the number of items grouped. Under Other, (A (6) and B (4)) classify items by type of R, D & D activity.
4. Show in column (e) the account number charged with expenses during the year or the account to which amounts were capitalized during the year, listing Account 107, Construction Work in Progress, first. Show in column (f) the amounts related to the account charged in column (e)
5. Show in column (g) the total unamortized accumulating of costs of projects. This total must equal the balance in Account 188, Research, Development, and Demonstration Expenditures, Outstanding at the end of the year.
6. If costs have not been segregated for R, D & D activities or projects, submit estimates for columns (c), (d), and (f) with such amounts identified by "Est."
7. Report separately research and related testing facilities operated by the respondent.

| Costs Incurred Internally Current Year (c) | Costs Incurred Externally Current Year (d) | AMOUNTS CHARGED IN CURRENT YEAR | | Unamortized Accumulation (g) | Line No. |
|--|--|---------------------------------|---------------|------------------------------------|-------------|
| | | Account (e) | Amount (f) | | |
| | | | | | 37 |
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|---|---|---------------------------------------|----------------------------------|
| Name of Respondent Unitil Energy Systems, Inc. | This Report is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report 2011/Q4 |
| FOOTNOTE DATA | | | |

Schedule Page: 397 Line No.: 2 Column: b

| Description of Item(s) (a) | Balance at End of Quarter 1 (b) | Balance at End of Quarter 2 (c) | Balance at End of Quarter 3 (d) | Balance at End of Year (d) |
|----------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|----------------------------------|
| Real-Time Energy - (Account 555) | \$3,100 | \$4,755 | \$4,747 | \$3,054 |

Schedule Page: 397 Line No.: 3 Column: b

| Description of Item(s) (a) | Balance at End of Quarter 1 (b) | Balance at End of Quarter 2 (c) | Balance at End of Quarter 3 (d) | Balance at End of Year (d) |
|----------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|----------------------------------|
| Real-Time Energy - (Account 447) | (\$66,497) | (\$72,613) | (\$73,345) | (\$93,019) |

Schedule Page: 397 Line No.: 4 Column: b

| Description of Item(s) (a) | Balance at End of Quarter 1 (b) | Balance at End of Quarter 2 (c) | Balance at End of Quarter 3 (d) | Balance at End of Year (d) |
|--|--|---------------------------------------|---------------------------------------|----------------------------------|
| Excess Transmission Cong Rev - (Account 555) | (\$4) | (\$4) | (\$4) | (\$4) |

Schedule Page: 397 Line No.: 5 Column: b

| Description of Item(s) (a) | Balance at End of Quarter 1 (b) | Balance at End of Quarter 2 (c) | Balance at End of Quarter 3 (d) | Balance at End of Year (d) |
|--------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|----------------------------------|
| Regulation - (Account 555) | \$2 | \$4 | \$4 | \$4 |
| Real-Time NCPC - (Account 555) | \$7 | (\$1,138) | (\$1,135) | (\$1,111) |
| Reserve Market - (Account 555) | 14 | 5 | 5 | 5 |
| Total | \$23 | (\$1,129) | (\$1,126) | (\$1,102) |

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| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
|---|---|---------------------------------------|---|

DISTRIBUTION OF SALARIES AND WAGES

Report below the distribution of total salaries and wages for the year. Segregate amounts originally charged to clearing accounts to Utility Departments, Construction, Plant Removals, and Other Accounts, and enter such amounts in the appropriate lines and columns provided. In determining this segregation of salaries and wages originally charged to clearing accounts, a method of approximation giving substantially correct results may be used.

| Line No. | Classification (a) | Direct Payroll Distribution (b) | Allocation of Payroll charged for Clearing Accounts (c) | Total (d) |
|----------|--|------------------------------------|--|--------------|
| 1 | Electric | | | |
| 2 | Operation | | | |
| 3 | Production | | | |
| 4 | Transmission | 32,794 | | |
| 5 | Regional Market | | | |
| 6 | Distribution | 897,394 | | |
| 7 | Customer Accounts | 82,798 | | |
| 8 | Customer Service and Informational | 779 | | |
| 9 | Sales | | | |
| 10 | Administrative and General | 27,007 | | |
| 11 | TOTAL Operation (Enter Total of lines 3 thru 10) | 1,040,772 | | |
| 12 | Maintenance | | | |
| 13 | Production | | | |
| 14 | Transmission | 53,321 | | |
| 15 | Regional Market | | | |
| 16 | Distribution | 609,095 | | |
| 17 | Administrative and General | | | |
| 18 | TOTAL Maintenance (Total of lines 13 thru 17) | 662,416 | | |
| 19 | Total Operation and Maintenance | | | |
| 20 | Production (Enter Total of lines 3 and 13) | | | |
| 21 | Transmission (Enter Total of lines 4 and 14) | 86,115 | | |
| 22 | Regional Market (Enter Total of Lines 5 and 15) | | | |
| 23 | Distribution (Enter Total of lines 6 and 16) | 1,506,489 | | |
| 24 | Customer Accounts (Transcribe from line 7) | 82,798 | | |
| 25 | Customer Service and Informational (Transcribe from line 8) | 779 | | |
| 26 | Sales (Transcribe from line 9) | | | |
| 27 | Administrative and General (Enter Total of lines 10 and 17) | 27,007 | | |
| 28 | TOTAL Oper. and Maint. (Total of lines 20 thru 27) | 1,703,188 | 173,319 | 1,876,507 |
| 29 | Gas | | | |
| 30 | Operation | | | |
| 31 | Production-Manufactured Gas | | | |
| 32 | Production-Nat. Gas (Including Expl. and Dev.) | | | |
| 33 | Other Gas Supply | | | |
| 34 | Storage, LNG Terminaling and Processing | | | |
| 35 | Transmission | | | |
| 36 | Distribution | | | |
| 37 | Customer Accounts | | | |
| 38 | Customer Service and Informational | | | |
| 39 | Sales | | | |
| 40 | Administrative and General | | | |
| 41 | TOTAL Operation (Enter Total of lines 31 thru 40) | | | |
| 42 | Maintenance | | | |
| 43 | Production-Manufactured Gas | | | |
| 44 | Production-Natural Gas (Including Exploration and Development) | | | |
| 45 | Other Gas Supply | | | |
| 46 | Storage, LNG Terminaling and Processing | | | |
| 47 | Transmission | | | |
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| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
|---|---|---------------------------------------|---|

DISTRIBUTION OF SALARIES AND WAGES (Continued)

| Line No. | Classification (a) | Direct Payroll Distribution (b) | Allocation of Payroll charged for Clearing Accounts (c) | Total (d) |
|----------|--|------------------------------------|--|--------------|
| 48 | Distribution | | | |
| 49 | Administrative and General | | | |
| 50 | TOTAL Maint. (Enter Total of lines 43 thru 49) | | | |
| 51 | Total Operation and Maintenance | | | |
| 52 | Production-Manufactured Gas (Enter Total of lines 31 and 43) | | | |
| 53 | Production-Natural Gas (Including Expl. and Dev.) (Total lines 32, | | | |
| 54 | Other Gas Supply (Enter Total of lines 33 and 45) | | | |
| 55 | Storage, LNG Terminaling and Processing (Total of lines 31 thru | | | |
| 56 | Transmission (Lines 35 and 47) | | | |
| 57 | Distribution (Lines 36 and 48) | | | |
| 58 | Customer Accounts (Line 37) | | | |
| 59 | Customer Service and Informational (Line 38) | | | |
| 60 | Sales (Line 39) | | | |
| 61 | Administrative and General (Lines 40 and 49) | | | |
| 62 | TOTAL Operation and Maint. (Total of lines 52 thru 61) | | | |
| 63 | Other Utility Departments | | | |
| 64 | Operation and Maintenance | | | |
| 65 | TOTAL All Utility Dept. (Total of lines 28, 62, and 64) | 1,703,188 | 173,319 | 1,876,507 |
| 66 | Utility Plant | | | |
| 67 | Construction (By Utility Departments) | | | |
| 68 | Electric Plant | 2,417,513 | 490,646 | 2,908,159 |
| 69 | Gas Plant | | | |
| 70 | Other (provide details in footnote): | | | |
| 71 | TOTAL Construction (Total of lines 68 thru 70) | 2,417,513 | 490,646 | 2,908,159 |
| 72 | Plant Removal (By Utility Departments) | | | |
| 73 | Electric Plant | 184,653 | | 184,653 |
| 74 | Gas Plant | | | |
| 75 | Other (provide details in footnote): | | | |
| 76 | TOTAL Plant Removal (Total of lines 73 thru 75) | 184,653 | | 184,653 |
| 77 | Other Accounts (Specify, provide details in footnote): | | | |
| 78 | Temporary Services | 9,977 | | 9,977 |
| 79 | Other | 9,760 | | 9,760 |
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| 95 | TOTAL Other Accounts | 19,737 | | 19,737 |
| 96 | TOTAL SALARIES AND WAGES | 4,325,091 | 663,965 | 4,989,056 |

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| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of <u>2011/Q4</u> |
|---|---|---------------------------------------|--|

COMMON UTILITY PLANT AND EXPENSES

1. Describe the property carried in the utility's accounts as common utility plant and show the book cost of such plant at end of year classified by accounts as provided by Plant Instruction 13, Common Utility Plant, of the Uniform System of Accounts. Also show the allocation of such plant costs to the respective departments using the common utility plant and explain the basis of allocation used, giving the allocation factors.
2. Furnish the accumulated provisions for depreciation and amortization at end of year, showing the amounts and classifications of such accumulated provisions, and amounts allocated to utility departments using the Common utility plant to which such accumulated provisions relate, including explanation of basis of allocation and factors used.
3. Give for the year the expenses of operation, maintenance, rents, depreciation, and amortization for common utility plant classified by accounts as provided by the Uniform System of Accounts. Show the allocation of such expenses to the departments using the common utility plant to which such expenses are related. Explain the basis of allocation used and give the factors of allocation.
4. Give date of approval by the Commission for use of the common utility plant classification and reference to order of the Commission or other authorization.

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| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of <u>2011/Q4</u> |
|---|---|---------------------------------------|--|

AMOUNTS INCLUDED IN ISO/RTO SETTLEMENT STATEMENTS

1. The respondent shall report below the details called for concerning amounts it recorded in Account 555, Purchase Power, and Account 447, Sales for Resale, for items shown on ISO/RTO Settlement Statements. Transactions should be separately netted for each ISO/RTO administered energy market for purposes of determining whether an entity is a net seller or purchaser in a given hour. Net megawatt hours are to be used as the basis for determining whether a net purchase or sale has occurred. In each monthly reporting period, the hourly sale and purchase net amounts are to be aggregated and separately reported in Account 447, Sales for Resale, or Account 555, Purchased Power, respectively.

| Line No. | Description of Item(s) (a) | Balance at End of Quarter 1 (b) | Balance at End of Quarter 2 (c) | Balance at End of Quarter 3 (d) | Balance at End of Year (e) |
|----------|--------------------------------|------------------------------------|------------------------------------|------------------------------------|-------------------------------|
| 1 | Energy | | | | |
| 2 | Net Purchases (Account 555) | 3,100 | 4,755 | 4,747 | 3,054 |
| 3 | Net Sales (Account 447) | (66,497) | (72,613) | (73,345) | (93,019) |
| 4 | Transmission Rights | (4) | (4) | (4) | (4) |
| 5 | Ancillary Services | 23 | (1,129) | (1,126) | (1,102) |
| 6 | Other Items (list separately) | | | | |
| 7 | GIS Costs - (Account 555) | 1,973 | 3,785 | 6,613 | 8,431 |
| 8 | Forward Capacity Market Credit | (10,004) | (20,081) | (42,071) | (49,817) |
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| 46 | TOTAL | (71,409) | (85,287) | (105,186) | (132,457) |

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| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
|---|---|---------------------------------------|---|

PURCHASES AND SALES OF ANCILLARY SERVICES

Report the amounts for each type of ancillary service shown in column (a) for the year as specified in Order No. 888 and defined in the respondents Open Access Transmission Tariff.

In columns for usage, report usage-related billing determinant and the unit of measure.

- (1) On line 1 columns (b), (c), (d), (e), (f) and (g) report the amount of ancillary services purchased and sold during the year.
- (2) On line 2 columns (b) (c), (d), (e), (f), and (g) report the amount of reactive supply and voltage control services purchased and sold during the year.
- (3) On line 3 columns (b) (c), (d), (e), (f), and (g) report the amount of regulation and frequency response services purchased and sold during the year.
- (4) On line 4 columns (b), (c), (d), (e), (f), and (g) report the amount of energy imbalance services purchased and sold during the year.
- (5) On lines 5 and 6, columns (b), (c), (d), (e), (f), and (g) report the amount of operating reserve spinning and supplement services purchased and sold during the period.
- (6) On line 7 columns (b), (c), (d), (e), (f), and (g) report the total amount of all other types ancillary services purchased or sold during the year. Include in a footnote and specify the amount for each type of other ancillary service provided.

| Line No. | Type of Ancillary Service (a) | Amount Purchased for the Year | | | Amount Sold for the Year | | |
|----------|---|-------------------------------|---------------------|-------------|-------------------------------------|---------------------|-------------|
| | | Number of Units (b) | Unit of Measure (c) | Dollars (d) | Usage - Related Billing Determinant | | |
| | | | | | Number of Units (e) | Unit of Measure (f) | Dollars (g) |
| 1 | Scheduling, System Control and Dispatch | 2,589 | MW-Months | 347,749 | | | |
| 2 | Reactive Supply and Voltage | 2,589 | MW-Months | 275,541 | | | |
| 3 | Regulation and Frequency Response | | MWH | 2 | | | |
| 4 | Energy Imbalance | 1,576 | MWH | 13 | 1,566 | MWH | 13 |
| 5 | Operating Reserve - Spinning | 2 | MWH | -1,114 | | | |
| 6 | Operating Reserve - Supplement | 2 | MWH | -9 | | | |
| 7 | Other | 2,589 | MW-Months | 108,415 | | | |
| 8 | Total (Lines 1 thru 7) | 9,347 | | 730,597 | 1,566 | | 13 |
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| Name of Respondent Unitil Energy Systems, Inc. | This Report is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report 2011/Q4 |
| FOOTNOTE DATA | | | |

Schedule Page: 398 Line No.: 7 Column: d

Other charges include Black Start Charges (ISO New England Inc.'s OATT Schedule 16) of \$103,828, Energy Administration Service charges of \$4,294 and Reliability Administration Service charges of \$293. Black Start and Reliability Must-Run Charges are allocated on the basis of UES' Network Load."

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MONTHLY TRANSMISSION SYSTEM PEAK LOAD

- (1) Report the monthly peak load on the respondent's transmission system. If the respondent has two or more power systems which are not physically integrated, furnish the required information for each non-integrated system.
(2) Report on Column (b) by month the transmission system's peak load.
(3) Report on Columns (c) and (d) the specified information for each monthly transmission - system peak load reported on Column (b).
(4) Report on Columns (e) through (j) by month the system' monthly maximum megawatt load by statistical classifications. See General Instruction for the definition of each statistical classification.

NAME OF SYSTEM:

| Line No. | Month (a) | Monthly Peak MW - Total (b) | Day of Monthly Peak (c) | Hour of Monthly Peak (d) | Firm Network Service for Self (e) | Firm Network Service for Others (f) | Long-Term Firm Point-to-point Reservations (g) | Other Long-Term Firm Service (h) | Short-Term Firm Point-to-point Reservation (i) | Other Service (j) |
|----------|-------------------------|--------------------------------|----------------------------|-----------------------------|--------------------------------------|--|---|-------------------------------------|---|----------------------|
| 1 | January | 215 | 24 | 1900 | | | | | | |
| 2 | February | 205 | 1 | 1800 | | | | | | |
| 3 | March | 190 | 7 | 1900 | | | | | | |
| 4 | Total for Quarter 1 | 610 | | | | | | | | |
| 5 | April | 170 | 1 | 1200 | | | | | | |
| 6 | May | 197 | 31 | 1700 | | | | | | |
| 7 | June | 248 | 9 | 1600 | | | | | | |
| 8 | Total for Quarter 2 | 615 | | | | | | | | |
| 9 | July | 298 | 22 | 1400 | | | | | | |
| 10 | August | 241 | 1 | 1500 | | | | | | |
| 11 | September | 204 | 4 | 1700 | | | | | | |
| 12 | Total for Quarter 3 | 743 | | | | | | | | |
| 13 | October | 176 | 27 | 1900 | | | | | | |
| 14 | November | 182 | 23 | 1800 | | | | | | |
| 15 | December | 200 | 19 | 1800 | | | | | | |
| 16 | Total for Quarter 4 | 558 | | | | | | | | |
| 17 | Total Year to Date/Year | | | | | | | | | |

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|---|---|---------------------------------------|--|

MONTHLY ISO/RTO TRANSMISSION SYSTEM PEAK LOAD

- (1) Report the monthly peak load on the respondent's transmission system. If the Respondent has two or more power systems which are not physically integrated, furnish the required information for each non-integrated system.
(2) Report on Column (b) by month the transmission system's peak load.
(3) Report on Column (c) and (d) the specified information for each monthly transmission - system peak load reported on Column (b).
(4) Report on Columns (e) through (i) by month the system's transmission usage by classification. Amounts reported as Through and Out Service in Column (g) are to be excluded from those amounts reported in Columns (e) and (f).
(5) Amounts reported in Column (j) for Total Usage is the sum of Columns (h) and (i).

NAME OF SYSTEM:

| Line No. | Month (a) | Monthly Peak MW - Total (b) | Day of Monthly Peak (c) | Hour of Monthly Peak (d) | Imports into ISO/RTO (e) | Exports from ISO/RTO (f) | Through and Out Service (g) | Network Service Usage (h) | Point-to-Point Service Usage (i) | Total Usage (j) |
|----------|----------------------------|-----------------------------------|----------------------------------|-----------------------------------|--------------------------------|--------------------------------|-----------------------------------|---------------------------------|--|--------------------|
| 1 | January | | | | | | | | | |
| 2 | February | | | | | | | | | |
| 3 | March | | | | | | | | | |
| 4 | Total for Quarter 1 | | | | | | | | | |
| 5 | April | | | | | | | | | |
| 6 | May | | | | | | | | | |
| 7 | June | | | | | | | | | |
| 8 | Total for Quarter 2 | | | | | | | | | |
| 9 | July | | | | | | | | | |
| 10 | August | | | | | | | | | |
| 11 | September | | | | | | | | | |
| 12 | Total for Quarter 3 | | | | | | | | | |
| 13 | October | | | | | | | | | |
| 14 | November | | | | | | | | | |
| 15 | December | | | | | | | | | |
| 16 | Total for Quarter 4 | | | | | | | | | |
| 17 | Total Year to Date/Year | | | | | | | | | |

| Name of Respondent Unitil Energy Systems, Inc. | | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
|--|--|---|----------|--|---|
| ELECTRIC ENERGY ACCOUNT | | | | | |
| Report below the information called for concerning the disposition of electric energy generated, purchased, exchanged and wheeled during the year. | | | | | |
| Line No. | Item (a) | MegaWatt Hours (b) | Line No. | Item (a) | MegaWatt Hours (b) |
| 1 | SOURCES OF ENERGY | | 21 | DISPOSITION OF ENERGY | |
| 2 | Generation (Excluding Station Use): | | 22 | Sales to Ultimate Consumers (Including Interdepartmental Sales) | 815,390 |
| 3 | Steam | | 23 | Requirements Sales for Resale (See instruction 4, page 311.) | |
| 4 | Nuclear | | 24 | Non-Requirements Sales for Resale (See instruction 4, page 311.) | 1,647 |
| 5 | Hydro-Conventional | | 25 | Energy Furnished Without Charge | |
| 6 | Hydro-Pumped Storage | | 26 | Energy Used by the Company (Electric Dept Only, Excluding Station Use) | 1,157 |
| 7 | Other | | 27 | Total Energy Losses | 58,677 |
| 8 | Less Energy for Pumping | | 28 | TOTAL (Enter Total of Lines 22 Through 27) (MUST EQUAL LINE 20) | 876,871 |
| 9 | Net Generation (Enter Total of lines 3 through 8) | | | | |
| 10 | Purchases | 876,871 | | | |
| 11 | Power Exchanges: | | | | |
| 12 | Received | | | | |
| 13 | Delivered | | | | |
| 14 | Net Exchanges (Line 12 minus line 13) | | | | |
| 15 | Transmission For Other (Wheeling) | | | | |
| 16 | Received | 174,775 | | | |
| 17 | Delivered | 174,775 | | | |
| 18 | Net Transmission for Other (Line 16 minus line 17) | | | | |
| 19 | Transmission By Others Losses | | | | |
| 20 | TOTAL (Enter Total of lines 9, 10, 14, 18 and 19) | 876,871 | | | |

| | | | |
|---|---|---------------------------------------|--|
| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of <u>2011/Q4</u> |
|---|---|---------------------------------------|--|

MONTHLY PEAKS AND OUTPUT

1. Report the monthly peak load and energy output. If the respondent has two or more power which are not physically integrated, furnish the required information for each non- integrated system.
2. Report in column (b) by month the system's output in Megawatt hours for each month.
3. Report in column (c) by month the non-requirements sales for resale. Include in the monthly amounts any energy losses associated with the sales.
4. Report in column (d) by month the system's monthly maximum megawatt load (60 minute integration) associated with the system.
5. Report in column (e) and (f) the specified information for each monthly peak load reported in column (d).

NAME OF SYSTEM:

| Line No. | Month (a) | Total Monthly Energy (b) | Monthly Non-Requirements Sales for Resale & Associated Losses (c) | MONTHLY PEAK | | |
|----------|--------------|-----------------------------|--|---------------------------------|---------------------|-------------|
| | | | | Megawatts (See Instr. 4) (d) | Day of Month (e) | Hour (f) |
| 29 | January | 80,444 | 356 | 215 | 24 | 1900 |
| 30 | February | 71,157 | 378 | 205 | 1 | 1800 |
| 31 | March | 75,739 | 261 | 190 | 7 | 1900 |
| 32 | April | 66,411 | 19 | 170 | 1 | 1200 |
| 33 | May | 58,010 | 104 | 197 | 31 | 1700 |
| 34 | June | 76,839 | 14 | 248 | 9 | 1600 |
| 35 | July | 92,595 | 1 | 298 | 22 | 1400 |
| 36 | August | 84,755 | 2 | 241 | 1 | 1500 |
| 37 | September | 66,408 | | 204 | 4 | 1700 |
| 38 | October | 63,403 | 49 | 176 | 27 | 1900 |
| 39 | November | 65,592 | 170 | 182 | 23 | 1800 |
| 40 | December | 75,518 | 293 | 200 | 19 | 1800 |
| 41 | TOTAL | 876,871 | 1,647 | | | |

| | | | |
|---|---|---------------------------------------|--|
| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of <u>2011/Q4</u> |
|---|---|---------------------------------------|--|

PUMPED STORAGE GENERATING PLANT STATISTICS (Large Plants)

1. Large plants and pumped storage plants of 10,000 Kw or more of installed capacity (name plate ratings)
2. If any plant is leased, operating under a license from the Federal Energy Regulatory Commission, or operated as a joint facility, indicate such facts in a footnote. Give project number.
3. If net peak demand for 60 minutes is not available, give the which is available, specifying period.
4. If a group of employees attends more than one generating plant, report on line 8 the approximate average number of employees assignable to each plant.
5. The items under Cost of Plant represent accounts or combinations of accounts prescribed by the Uniform System of Accounts. Production Expenses do not include Purchased Power System Control and Load Dispatching, and Other Expenses classified as "Other Power Supply Expenses."

| Line No. | Item (a) | FERC Licensed Project No. Plant Name: (b) |
|----------|--|---|
| | | |
| | | |
| 1 | Type of Plant Construction (Conventional or Outdoor) | |
| 2 | Year Originally Constructed | |
| 3 | Year Last Unit was Installed | |
| 4 | Total installed cap (Gen name plate Rating in MW) | |
| 5 | Net Peak Demand on Plant-Megawatts (60 minutes) | |
| 6 | Plant Hours Connect to Load While Generating | |
| 7 | Net Plant Capability (in megawatts) | |
| 8 | Average Number of Employees | |
| 9 | Generation, Exclusive of Plant Use - Kwh | |
| 10 | Energy Used for Pumping | |
| 11 | Net Output for Load (line 9 - line 10) - Kwh | |
| 12 | Cost of Plant | |
| 13 | Land and Land Rights | |
| 14 | Structures and Improvements | |
| 15 | Reservoirs, Dams, and Waterways | |
| 16 | Water Wheels, Turbines, and Generators | |
| 17 | Accessory Electric Equipment | |
| 18 | Miscellaneous Powerplant Equipment | |
| 19 | Roads, Railroads, and Bridges | |
| 20 | Asset Retirement Costs | |
| 21 | Total cost (total 13 thru 20) | |
| 22 | Cost per KW of installed cap (line 21 / 4) | |
| 23 | Production Expenses | |
| 24 | Operation Supervision and Engineering | |
| 25 | Water for Power | |
| 26 | Pumped Storage Expenses | |
| 27 | Electric Expenses | |
| 28 | Misc Pumped Storage Power generation Expenses | |
| 29 | Rents | |
| 30 | Maintenance Supervision and Engineering | |
| 31 | Maintenance of Structures | |
| 32 | Maintenance of Reservoirs, Dams, and Waterways | |
| 33 | Maintenance of Electric Plant | |
| 34 | Maintenance of Misc Pumped Storage Plant | |
| 35 | Production Exp Before Pumping Exp (24 thru 34) | |
| 36 | Pumping Expenses | |
| 37 | Total Production Exp (total 35 and 36) | |
| 38 | Expenses per KWh (line 37 / 9) | |

| | | | |
|---|---|---------------------------------------|--|
| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of <u>2011/Q4</u> |
|---|---|---------------------------------------|--|

MONTHLY PEAKS AND OUTPUT

1. Report the monthly peak load and energy output. If the respondent has two or more power which are not physically integrated, furnish the required information for each non- integrated system.
2. Report in column (b) by month the system's output in Megawatt hours for each month.
3. Report in column (c) by month the non-requirements sales for resale. Include in the monthly amounts any energy losses associated with the sales.
4. Report in column (d) by month the system's monthly maximum megawatt load (60 minute integration) associated with the system.
5. Report in column (e) and (f) the specified information for each monthly peak load reported in column (d).

NAME OF SYSTEM:

| Line No. | Month (a) | Total Monthly Energy (b) | Monthly Non-Requirements Sales for Resale & Associated Losses (c) | MONTHLY PEAK | | |
|----------|--------------|-----------------------------|--|---------------------------------|---------------------|-------------|
| | | | | Megawatts (See Instr. 4) (d) | Day of Month (e) | Hour (f) |
| 29 | January | 80,444 | 356 | 215 | 24 | 1900 |
| 30 | February | 71,157 | 378 | 205 | 1 | 1800 |
| 31 | March | 75,739 | 261 | 190 | 7 | 1900 |
| 32 | April | 66,411 | 19 | 170 | 1 | 1200 |
| 33 | May | 58,010 | 104 | 197 | 31 | 1700 |
| 34 | June | 76,839 | 14 | 248 | 9 | 1600 |
| 35 | July | 92,595 | 1 | 298 | 22 | 1400 |
| 36 | August | 84,755 | 2 | 241 | 1 | 1500 |
| 37 | September | 66,408 | | 204 | 4 | 1700 |
| 38 | October | 63,403 | 49 | 176 | 27 | 1900 |
| 39 | November | 65,592 | 170 | 182 | 23 | 1800 |
| 40 | December | 75,518 | 293 | 200 | 19 | 1800 |
| 41 | TOTAL | 876,871 | 1,647 | | | |

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| Name of Respondent Unitil Energy Systems, Inc. | This Report is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of <u>2011/Q4</u> |
|---|---|---------------------------------------|--|

STEAM-ELECTRIC GENERATING PLANT STATISTICS (Large Plants)

1. Report data for plant in Service only. 2. Large plants are steam plants with installed capacity (name plate rating) of 25,000 Kw or more. Report in this page gas-turbine and internal combustion plants of 10,000 Kw or more, and nuclear plants. 3. Indicate by a footnote any plant leased or operated as a joint facility. 4. If net peak demand for 60 minutes is not available, give data which is available, specifying period. 5. If any employees attend more than one plant, report on line 11 the approximate average number of employees assignable to each plant. 6. If gas is used and purchased on a term basis report the Btu content of the gas and the quantity of fuel burned converted to Mct. 7. Quantities of fuel burned (Line 38) and average cost per unit of fuel burned (Line 41) must be consistent with charges to expense accounts 501 and 547 (Line 42) as show on Line 20. 8. If more than one fuel is burned in a plant furnish only the composite heat rate for all fuels burned.

| Line No. | Item (a) | Plant Name: (b) | Plant Name: (c) |
|----------|---|--------------------|--------------------|
| 1 | Kind of Plant (Internal Comb, Gas Turb, Nuclear) | | |
| 2 | Type of Constr (Conventional, Outdoor, Boiler, etc) | | |
| 3 | Year Originally Constructed | | |
| 4 | Year Last Unit was Installed | | |
| 5 | Total Installed Cap (Max Gen Name Plate Ratings-MW) | | |
| 6 | Net Peak Demand on Plant - MW (60 minutes) | | |
| 7 | Plant Hours Connected to Load | | |
| 8 | Net Continuous Plant Capability (Megawatts) | | |
| 9 | When Not Limited by Condenser Water | | |
| 10 | When Limited by Condenser Water | | |
| 11 | Average Number of Employees | | |
| 12 | Net Generation, Exclusive of Plant Use - KWh | | |
| 13 | Cost of Plant: Land and Land Rights | | |
| 14 | Structures and Improvements | | |
| 15 | Equipment Costs | | |
| 16 | Asset Retirement Costs | | |
| 17 | Total Cost | 0 | 0 |
| 18 | Cost per KW of Installed Capacity (line 17/5) Including | 0 | 0 |
| 19 | Production Expenses: Oper, Supv, & Engr | | |
| 20 | Fuel | | |
| 21 | Coolants and Water (Nuclear Plants Only) | | |
| 22 | Steam Expenses | | |
| 23 | Steam From Other Sources | | |
| 24 | Steam Transferred (Cr) | | |
| 25 | Electric Expenses | | |
| 26 | Misc Steam (or Nuclear) Power Expenses | | |
| 27 | Rents | | |
| 28 | Allowances | | |
| 29 | Maintenance Supervision and Engineering | | |
| 30 | Maintenance of Structures | | |
| 31 | Maintenance of Boiler (or reactor) Plant | | |
| 32 | Maintenance of Electric Plant | | |
| 33 | Maintenance of Misc Steam (or Nuclear) Plant | | |
| 34 | Total Production Expenses | | |
| 35 | Expenses per Net KWh | | |
| 36 | Fuel: Kind (Coal, Gas, Oil, or Nuclear) | | |
| 37 | Unit (Coal-tons/Oil-barrel/Gas-mcf/Nuclear-indicate) | | |
| 38 | Quantity (Units) of Fuel Burned | | |
| 39 | Avg Heat Cont - Fuel Burned (btu/indicate if nuclear) | | |
| 40 | Avg Cost of Fuel/unit, as Delvd f.o.b. during year | | |
| 41 | Average Cost of Fuel per Unit Burned | | |
| 42 | Average Cost of Fuel Burned per Million BTU | | |
| 43 | Average Cost of Fuel Burned per KWh Net Gen | | |
| 44 | Average BTU per KWh Net Generation | | |

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STEAM-ELECTRIC GENERATING PLANT STATISTICS (Large Plants) (Continued)

9. Items under Cost of Plant are based on U. S. of A. Accounts. Production expenses do not include Purchased Power, System Control and Load Dispatching, and Other Expenses Classified as Other Power Supply Expenses. 10. For IC and GT plants, report Operating Expenses, Account Nos. 547 and 549 on Line 25 "Electric Expenses," and Maintenance Account Nos. 553 and 554 on Line 32, "Maintenance of Electric Plant." Indicate plants designed for peak load service. Designate automatically operated plants. 11. For a plant equipped with combinations of fossil fuel steam, nuclear steam, hydro, internal combustion or gas-turbine equipment, report each as a separate plant. However, if a gas-turbine unit functions in a combined cycle operation with a conventional steam unit, include the gas-turbine with the steam plant. 12. If a nuclear power generating plant, briefly explain by footnote (a) accounting method for cost of power generated including any excess costs attributed to research and development; (b) types of cost units used for the various components of fuel cost; and (c) any other informative data concerning plant type fuel used, fuel enrichment type and quantity for the report period and other physical and operating characteristics of plant.

| Plant Name: (d) | Plant Name: (e) | Plant Name: (f) | Line No. |
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| Name of Respondent Unitil Energy Systems, Inc. | This Report is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of <u>2011/Q4</u> |
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TRANSMISSION LINE STATISTICS (Continued)

7. Do not report the same transmission line structure twice. Report Lower voltage Lines and higher voltage lines as one line. Designate in a footnote if you do not include Lower voltage lines with higher voltage lines. If two or more transmission line structures support lines of the same voltage, report the pole miles of the primary structure in column (f) and the pole miles of the other line(s) in column (g)
8. Designate any transmission line or portion thereof for which the respondent is not the sole owner. If such property is leased from another company, give name of lessor, date and terms of Lease, and amount of rent for year. For any transmission line other than a leased line, or portion thereof, for which the respondent is not the sole owner but which the respondent operates or shares in the operation of, furnish a succinct statement explaining the arrangement and giving particulars (details) of such matters as percent ownership by respondent in the line, name of co-owner, basis of sharing expenses of the Line, and how the expenses borne by the respondent are accounted for, and accounts affected. Specify whether lessor, co-owner, or other party is an associated company.
9. Designate any transmission line leased to another company and give name of Lessee, date and terms of lease, annual rent for year, and how determined. Specify whether lessee is an associated company.
10. Base the plant cost figures called for in columns (j) to (l) on the book cost at end of year.

| Size of Conductor and Material (i) | COST OF LINE (Include in Column (j) Land, Land rights, and clearing right-of-way) | | | EXPENSES, EXCEPT DEPRECIATION AND TAXES | | | | Line No. |
|------------------------------------|---|----------------------------------|----------------|---|--------------------------|-----------|--------------------|----------|
| | Land (j) | Construction and Other Costs (k) | Total Cost (l) | Operation Expenses (m) | Maintenance Expenses (n) | Rents (o) | Total Expenses (p) | |
| | | | | | | | | 1 |
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| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of <u>2011/Q4</u> |
|---|---|---------------------------------------|--|

TRANSMISSION LINES ADDED DURING YEAR

1. Report below the information called for concerning Transmission lines added or altered during the year. It is not necessary to report minor revisions of lines.
2. Provide separate subheadings for overhead and under- ground construction and show each transmission line separately. If actual costs of completed construction are not readily available for reporting columns (l) to (o), it is permissible to report in these columns the

| Line No. | LINE DESIGNATION | | Line Length in Miles (c) | SUPPORTING STRUCTURE | | CIRCUITS PER STRUCTURE | |
|----------|------------------|--------|--------------------------|----------------------|------------------------------|------------------------|--------------|
| | From (a) | To (b) | | Type (d) | Average Number per Miles (e) | Present (f) | Ultimate (g) |
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| 44 | TOTAL | | | | | | |

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| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of <u>2011/Q4</u> |
|---|---|---------------------------------------|--|

HYDROELECTRIC GENERATING PLANT STATISTICS (Large Plants)

1. Large plants are hydro plants of 10,000 Kw or more of installed capacity (name plate ratings)
2. If any plant is leased, operated under a license from the Federal Energy Regulatory Commission, or operated as a joint facility, indicate such facts in a footnote. If licensed project, give project number.
3. If net peak demand for 60 minutes is not available, give that which is available specifying period.
4. If a group of employees attends more than one generating plant, report on line 11 the approximate average number of employees assignable to each plant.

| Line No. | Item (a) | FERC Licensed Project No. 0 Plant Name: (b) | FERC Licensed Project No. 0 Plant Name: (c) |
|----------|---|---|---|
| 1 | Kind of Plant (Run-of-River or Storage) | | |
| 2 | Plant Construction type (Conventional or Outdoor) | | |
| 3 | Year Originally Constructed | | |
| 4 | Year Last Unit was Installed | | |
| 5 | Total installed cap (Gen name plate Rating in MW) | 0.00 | 0.00 |
| 6 | Net Peak Demand on Plant-Megawatts (60 minutes) | 0 | 0 |
| 7 | Plant Hours Connect to Load | 0 | 0 |
| 8 | Net Plant Capability (in megawatts) | | |
| 9 | (a) Under Most Favorable Oper Conditions | 0 | 0 |
| 10 | (b) Under the Most Adverse Oper Conditions | 0 | 0 |
| 11 | Average Number of Employees | 0 | 0 |
| 12 | Net Generation, Exclusive of Plant Use - Kwh | 0 | 0 |
| 13 | Cost of Plant | | |
| 14 | Land and Land Rights | 0 | 0 |
| 15 | Structures and Improvements | 0 | 0 |
| 16 | Reservoirs, Dams, and Waterways | 0 | 0 |
| 17 | Equipment Costs | 0 | 0 |
| 18 | Roads, Railroads, and Bridges | 0 | 0 |
| 19 | Asset Retirement Costs | 0 | 0 |
| 20 | TOTAL cost (Total of 14 thru 19) | 0 | 0 |
| 21 | Cost per KW of Installed Capacity (line 20 / 5) | 0.0000 | 0.0000 |
| 22 | Production Expenses | | |
| 23 | Operation Supervision and Engineering | 0 | 0 |
| 24 | Water for Power | 0 | 0 |
| 25 | Hydraulic Expenses | 0 | 0 |
| 26 | Electric Expenses | 0 | 0 |
| 27 | Misc Hydraulic Power Generation Expenses | 0 | 0 |
| 28 | Rents | 0 | 0 |
| 29 | Maintenance Supervision and Engineering | 0 | 0 |
| 30 | Maintenance of Structures | 0 | 0 |
| 31 | Maintenance of Reservoirs, Dams, and Waterways | 0 | 0 |
| 32 | Maintenance of Electric Plant | 0 | 0 |
| 33 | Maintenance of Misc Hydraulic Plant | 0 | 0 |
| 34 | Total Production Expenses (total 23 thru 33) | 0 | 0 |
| 35 | Expenses per net KWh | 0.0000 | 0.0000 |

| | | | |
|---|---|---------------------------------------|--|
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|---|---|---------------------------------------|--|

HYDROELECTRIC GENERATING PLANT STATISTICS (Large Plants) (Continued)

5. The items under Cost of Plant represent accounts or combinations of accounts prescribed by the Uniform System of Accounts. Production Expenses do not include Purchased Power, System control and Load Dispatching, and Other Expenses classified as "Other Power Supply Expenses."
6. Report as a separate plant any plant equipped with combinations of steam, hydro, internal combustion engine, or gas turbine equipment.

| FERC Licensed Project No. 0 Plant Name: (d) | FERC Licensed Project No. 0 Plant Name: (e) | FERC Licensed Project No. 0 Plant Name: (f) | Line No. |
|--|--|--|----------|
| | | | 1 |
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| 0.00 | 0.00 | 0.00 | 5 |
| 0 | 0 | 0 | 6 |
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| 0 | 0 | 0 | 9 |
| 0 | 0 | 0 | 10 |
| 0 | 0 | 0 | 11 |
| 0 | 0 | 0 | 12 |
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| 0 | 0 | 0 | 33 |
| 0 | 0 | 0 | 34 |
| 0.0000 | 0.0000 | 0.0000 | 35 |

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|---|---|---------------------------------------|--|
| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of <u>2011/Q4</u> |
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PUMPED STORAGE GENERATING PLANT STATISTICS (Large Plants) (Continued)

6. Pumping energy (Line 10) is that energy measured as input to the plant for pumping purposes.
7. Include on Line 36 the cost of energy used in pumping into the storage reservoir. When this item cannot be accurately computed leave Lines 36, 37 and 38 blank and describe at the bottom of the schedule the company's principal sources of pumping power, the estimated amounts of energy from each station or other source that individually provides more than 10 percent of the total energy used for pumping, and production expenses per net MWH as reported herein for each source described. Group together stations and other resources which individually provide less than 10 percent of total pumping energy. If contracts are made with others to purchase power for pumping, give the supplier contract number, and date of contract.

| FERC Licensed Project No. Plant Name: (c) | FERC Licensed Project No. Plant Name: (d) | FERC Licensed Project No. Plant Name: (e) | Line No. |
|---|---|---|----------|
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| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of <u>2011/Q4</u> |
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GENERATING PLANT STATISTICS (Small Plants)

1. Small generating plants are steam plants of, less than 25,000 Kw; internal combustion and gas turbine-plants, conventional hydro plants and pumped storage plants of less than 10,000 Kw installed capacity (name plate rating). 2. Designate any plant leased from others, operated under a license from the Federal Energy Regulatory Commission, or operated as a joint facility, and give a concise statement of the facts in a footnote. If licensed project, give project number in footnote.

| Line No. | Name of Plant (a) | Year Orig. Const. (b) | Installed Capacity Name Plate Rating (In MW) (c) | Net Peak Demand MW (60 min.) (d) | Net Generation Excluding Plant Use (e) | Cost of Plant (f) |
|----------|----------------------|--------------------------|---|-------------------------------------|---|----------------------|
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| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
|---|---|---------------------------------------|---|

GENERATING PLANT STATISTICS (Small Plants) (Continued)

3. List plants appropriately under subheadings for steam, hydro, nuclear, internal combustion and gas turbine plants. For nuclear, see instruction 11, Page 403. 4. If net peak demand for 60 minutes is not available, give the which is available, specifying period. 5. If any plant is equipped with combinations of steam, hydro internal combustion or gas turbine equipment, report each as a separate plant. However, if the exhaust heat from the gas turbine is utilized in a steam turbine regenerative feed water cycle, or for preheated combustion air in a boiler, report as one plant.

| Plant Cost (Incl Asset Retire. Costs) Per MW (g) | Operation Exc'l. Fuel (h) | Production Expenses | | Kind of Fuel (k) | Fuel Costs (in cents per Million Btu) (l) | Line No. |
|--|---------------------------|---------------------|-----------------|------------------|---|----------|
| | | Fuel (i) | Maintenance (j) | | | |
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| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of <u>2011/Q4</u> |
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TRANSMISSION LINE STATISTICS

1. Report information concerning transmission lines, cost of lines, and expenses for year. List each transmission line having nominal voltage of 132 kilovolts or greater. Report transmission lines below these voltages in group totals only for each voltage.
2. Transmission lines include all lines covered by the definition of transmission system plant as given in the Uniform System of Accounts. Do not report substation costs and expenses on this page.
3. Report data by individual lines for all voltages if so required by a State commission.
4. Exclude from this page any transmission lines for which plant costs are included in Account 121, Nonutility Property.
5. Indicate whether the type of supporting structure reported in column (e) is: (1) single pole wood or steel; (2) H-frame wood, or steel poles; (3) tower; or (4) underground construction. If a transmission line has more than one type of supporting structure, indicate the mileage of each type of construction by the use of brackets and extra lines. Minor portions of a transmission line of a different type of construction need not be distinguished from the remainder of the line.
6. Report in columns (f) and (g) the total pole miles of each transmission line. Show in column (f) the pole miles of line on structures the cost of which is reported for the line designated; conversely, show in column (g) the pole miles of line on structures the cost of which is reported for another line. Report pole miles of line on leased or partly owned structures in column (g). In a footnote, explain the basis of such occupancy and state whether expenses with respect to such structures are included in the expenses reported for the line designated.

| Line No. | DESIGNATION | | VOLTAGE (KV) (Indicate where other than 60 cycle, 3 phase) | | Type of Supporting Structure (e) | LENGTH (Pole miles) (In the case of underground lines report circuit miles) | | Number Of Circuits (h) |
|----------|-------------|--------|---|--------------|----------------------------------|--|-----------------------------------|------------------------|
| | From (a) | To (b) | Operating (c) | Designed (d) | | On Structure of Line Designated (f) | On Structures of Another Line (g) | |
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| 36 | | | | | TOTAL | | | |

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| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
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TRANSMISSION LINES ADDED DURING YEAR (Continued)

costs. Designate, however, if estimated amounts are reported. Include costs of Clearing Land and Rights-of-Way, and Roads and Trails, in column (l) with appropriate footnote, and costs of Underground Conduit in column (m).

3. If design voltage differs from operating voltage, indicate such fact by footnote; also where line is other than 60 cycle, 3 phase, indicate such other characteristic.

| CONDUCTORS | | | Voltage KV (Operating) (k) | LINE COST | | | | | Line No. |
|-------------|----------------------|-------------------------------------|-------------------------------------|--------------------------------|--------------------------------------|----------------------------------|-------------------------------|--------------|-------------|
| Size (h) | Specification (i) | Configuration and Spacing (j) | | Land and Land Rights (l) | Poles, Towers and Fixtures (m) | Conductors and Devices (n) | Asset Retire. Costs (o) | Total (p) | |
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| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
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SUBSTATIONS

- Report below the information called for concerning substations of the respondent as of the end of the year.
- Substations which serve only one industrial or street railway customer should not be listed below.
- Substations with capacities of Less than 10 MVA except those serving customers with energy for resale, may be grouped according to functional character, but the number of such substations must be shown.
- Indicate in column (b) the functional character of each substation, designating whether transmission or distribution and whether attended or unattended. At the end of the page, summarize according to function the capacities reported for the individual stations in column (f).

| Line No. | Name and Location of Substation (a) | Character of Substation (b) | VOLTAGE (In MVA) | | |
|----------|---|--------------------------------|------------------|------------------|-----------------|
| | | | Primary (c) | Secondary (d) | Tertiary (e) |
| 1 | Bridge Street - Concord, NH | Dist-Unattended | 34.50 | 4.16 | |
| 2 | West Concord - Concord, NH | Dist-Unattended | 34.50 | 4.16 | |
| 3 | Gulf Street - Concord, NH | Dist-Unattended | 34.50 | 4.16 | |
| 4 | Penacook - Concord, NH | Dist-Unattended | 34.50 | 13.80 | |
| 5 | Bow Junction - Concord, NH | Dist-Unattended | 34.50 | 13.80 | |
| 6 | Hollis - Concord, NH | Dist-Unattended | 34.50 | 4.16 | |
| 7 | Boscawen - Boscawen, NH | Dist-Unattended | 34.50 | 13.80 | |
| 8 | Langdon Street - Concord, NH | Dist-Unattended | 34.50 | 4.16 | |
| 9 | West Portsmouth Street - Concord, NH | Dist-Unattended | 34.50 | 13.80 | |
| 10 | West Portsmouth Street - Concord, NH | Dist-Unattended | 34.50 | 4.16 | |
| 11 | Terrill Park - Concord, NH | Dist-Unattended | 34.50 | 4.16 | |
| 12 | Bow Bog - Bow, NH | Dist-Unattended | 34.50 | 13.80 | |
| 13 | Iron Works Road - Concord, NH | Dist-Unattended | 34.50 | 13.80 | |
| 14 | Hazen Drive - Concord, NH | Dist-Unattended | 34.50 | 4.16 | |
| 15 | Montgomery Street - Concord, NH | Dis -Unattended | 34.50 | 13.80 | |
| 16 | Storrs Street - Concord, NH | Dist-Unattended | 34.50 | 13.80 | |
| 17 | System Spare - Concord, NH | N/A | 34.50 | 4.16 | |
| 18 | System Spare - Concord, NH | N/A | 34.50 | 13.80 | |
| 19 | System Spare - Concord, NH | N/A | 34.50 | 13.80 | |
| 20 | System Spare - Concord, NH | N/A | 34.50 | 4.16 | |
| 21 | Mobile Sub, Concord | Dist-Unattended | 34.50 | 4.16 | |
| 22 | Mobile Sub, Concord | Dist-Unattended | 34.50 | 4.16 | |
| 23 | Exeter - Exeter, NH | Dist-Unattended | 34.50 | 4.16 | |
| 24 | Hampton - Hampton, NH | Dist-Unattended | 34.50 | 4.16 | |
| 25 | Hampton Beach - Hampton, NH | Dist-Unattended | 34.50 | 4.16 | |
| 26 | Hampton Beach - Hampton, NH | Dist-Unattended | 34.50 | 13.80 | |
| 27 | Plaistow - Plaistow, NH | Dist-Unattended | 34.50 | 4.16 | |
| 28 | East Kingston - East Kingston, NH | Dist-Unattended | 34.50 | 13.80 | |
| 29 | Seabrook - Seabrook, NH | Dist-Unattended | 34.50 | 13.80 | |
| 30 | Portsmouth Ave - Exeter, NH | Dist-Unattended | 34.50 | 13.80 | |
| 31 | Timberlane - Plaistow, NH | Dist-Unattended | 34.50 | 13.80 | |
| 32 | High Street - Hampton, NH | Dist-Unattended | 34.50 | 4.16 | |
| 33 | Exeter Switching Station - Exeter, NH | Dist-Unattended | 34.50 | 4.16 | |
| 34 | Dow's Hill - Exeter, NH | Dist-Unattended | 34.50 | 4.16 | |
| 35 | Westville - Plaistow, NH | Dist-Unattended | 34.50 | 13.80 | |
| 36 | System Spare - Plaistow, NH | Dist-Unattended | 34.50 | 13.80 | |
| 37 | System Spare - Portsmouth Ave, Exeter, NH | Dist-Unattended | 34.50 | 4.16 | |
| 38 | System Spare - Kensington | Dist-Unattended | 34.50 | 4.16 | |
| 39 | Guinea Station | Dist-Unattended | 34.50 | | |
| 40 | | | | | |

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| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
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SUBSTATIONS (Continued)

5. Show in columns (l), (j), and (k) special equipment such as rotary converters, rectifiers, condensers, etc. and auxiliary equipment for increasing capacity.

6. Designate substations or major items of equipment leased from others, jointly owned with others, or operated otherwise than by reason of sole ownership by the respondent. For any substation or equipment operated under lease, give name of lessor, date and period of lease, and annual rent. For any substation or equipment operated other than by reason of sole ownership or lease, give name of co-owner or other party, explain basis of sharing expenses or other accounting between the parties, and state amounts and accounts affected in respondent's books of account. Specify in each case whether lessor, co-owner, or other party is an associated company.

| Capacity of Substation (In Service) (In MVA) (f) | Number of Transformers In Service (g) | Number of Spare Transformers (h) | CONVERSION APPARATUS AND SPECIAL EQUIPMENT | | | Line No. |
|--|--|---|--|------------------------|-----------------------------------|-------------|
| | | | Type of Equipment (i) | Number of Units (j) | Total Capacity (In MVA) (k) | |
| 14 | 2 | | None | | | 1 |
| 5 | 1 | | None | | | 2 |
| 8 | 2 | | None | | | 3 |
| 11 | 1 | | None | | | 4 |
| 11 | 1 | | None | | | 5 |
| 3 | 1 | | None | | | 6 |
| 12 | 2 | | None | | | 7 |
| 4 | 1 | | None | | | 8 |
| 11 | 1 | | None | | | 9 |
| 2 | 1 | | None | | | 10 |
| 5 | 1 | | None | | | 11 |
| 3 | 1 | | None | | | 12 |
| 11 | 1 | | None | | | 13 |
| 5 | 2 | | None | | | 14 |
| 8 | 1 | | None | | | 15 |
| 8 | 1 | | None | | | 16 |
| 5 | | 1 | None | | | 17 |
| 4 | | 1 | None | | | 18 |
| 5 | | 1 | None | | | 19 |
| 5 | | 1 | None | | | 20 |
| 5 | | 1 | None | | | 21 |
| 11 | | 1 | None | | | 22 |
| 7 | 2 | | None | | | 23 |
| 5 | 1 | | None | | | 24 |
| 5 | 1 | | None | | | 25 |
| 11 | 1 | | None | | | 26 |
| 3 | 1 | | None | | | 27 |
| 11 | 1 | | None | | | 28 |
| 5 | 1 | | None | | | 29 |
| 5 | 1 | | None | | | 30 |
| 11 | 1 | | None | | | 31 |
| 11 | 1 | | None | | | 32 |
| 2 | 3 | | None | | | 33 |
| 2 | 1 | | None | | | 34 |
| 11 | 1 | | None | | | 35 |
| 11 | | 1 | None | | | 36 |
| 2 | | 1 | None | | | 37 |
| 11 | | 3 | None | | | 38 |
| | | | None | | | 39 |
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| Name of Respondent Unitil Energy Systems, Inc. | This Report is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report 2011/Q4 |
| FOOTNOTE DATA | | | |

Schedule Page: 426 Line No.: 18 Column: d
13.8/4.16

Schedule Page: 426 Line No.: 20 Column: d
13.8/4.16

Schedule Page: 426 Line No.: 21 Column: d
13.8/4.16

Schedule Page: 426 Line No.: 22 Column: d
13.8/4.16

Schedule Page: 426 Line No.: 39 Column: d
N/A

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| Name of Respondent Unitil Energy Systems, Inc. | This Report Is: (1) <input checked="" type="checkbox"/> An Original (2) <input type="checkbox"/> A Resubmission | Date of Report (Mo, Da, Yr) / / | Year/Period of Report End of 2011/Q4 |
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TRANSACTIONS WITH ASSOCIATED (AFFILIATED) COMPANIES

- Report below the information called for concerning all non-power goods or services received from or provided to associated (affiliated) companies.
- The reporting threshold for reporting purposes is \$250,000. The threshold applies to the annual amount billed to the respondent or billed to an associated/affiliated company for non-power goods and services. The good or service must be specific in nature. Respondents should not attempt to include or aggregate amounts in a nonspecific category such as "general".
- Where amounts billed to or received from the associated (affiliated) company are based on an allocation process, explain in a footnote.

| Line No. | Description of the Non-Power Good or Service (a) | Name of Associated/Affiliated Company (b) | Account Charged or Credited (c) | Amount Charged or Credited (d) |
|----------|---|---|---------------------------------|--------------------------------|
| 1 | Non-power Goods or Services Provided by Affiliated | | | |
| 2 | Administrative and Professional Services | Unitil Service Corp. | 163 | 68,713 |
| 3 | Administrative and Professional Services | Unitil Service Corp. | 184 | 3,344,178 |
| 4 | Administrative and Professional Services | Unitil Service Corp. | 186 | 389,074 |
| 5 | Administrative and Professional Services | Unitil Service Corp. | 557 | 258,126 |
| 6 | Administrative and Professional Services | Unitil Service Corp. | 580 | 928,075 |
| 7 | Administrative and Professional Services | Unitil Service Corp. | 593 | 158,071 |
| 8 | Administrative and Professional Services | Unitil Service Corp. | 903 | 2,010,450 |
| 9 | Administrative and Professional Services | Unitil Service Corp. | 908 | 602,678 |
| 10 | Administrative and Professional Services | Unitil Service Corp. | 923 | 4,788,127 |
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| 20 | Non-power Goods or Services Provided for Affiliate | | | |
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