

BETTER BUILDINGS

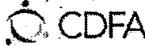
A NH BEACON COMMUNITIES PROJECT



NH BetterBuildings by the Numbers

Through Q3 2012

- 367 Residential Projects complete
- 17 Commercial Projects complete
- \$335,000 p/y savings
- 56 Commercial Projects in progress
- \$2.5 M in loans made





2012 – Expansion and Partnerships

- Continued to do significant volume of work in Berlin, Plymouth and Nashua.
- In May – Statewide Call for Commercial Projects
 - 42 applicants
 - Prioritize those with completed audit and looking for a loan.



Partners

- Retail Merchants Association
- Greener Homes
- Utility Programs
- GDS Associates
- Jordan Institute
- DRED
- SNHS and TCCAP – Low Income Weatherization



(pictured left to right): The RMANH Team – Case Manager Jeff Mounin, President Nancy Kyle, Energy Program Manager Joseph Lajewski, and Office/Case Manager Amanda Holsten



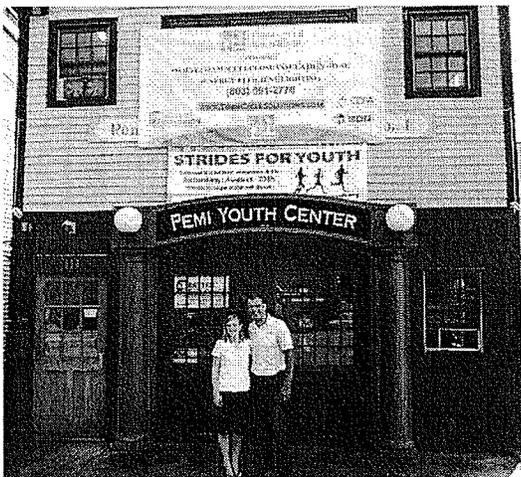


Residential Partnership with HPwES

- First BB program in country to partner with Utility HPwES program
- On track for 640 projects ~\$2M
 - 500 PSNH – contract, rebates and on-bill loans
 - 50 NHEC – contract, rebates
 - 30 Unitil – contract, rebates and on-bill loans
 - 60 Liberty – partnership, bank loans



Projects



Pemi Youth Center

- Project Cost - \$21,551
- 29% Energy Savings
- \$2017 per Year Savings
- Insulation & Air Sealing
- Lighting
- HVAC Improvements
- Door Replacements

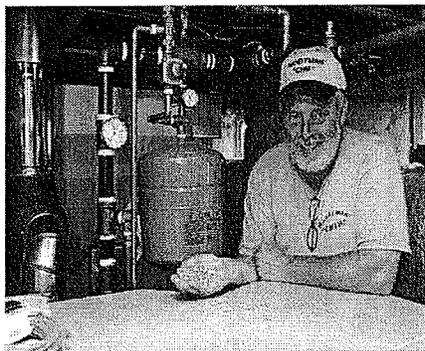




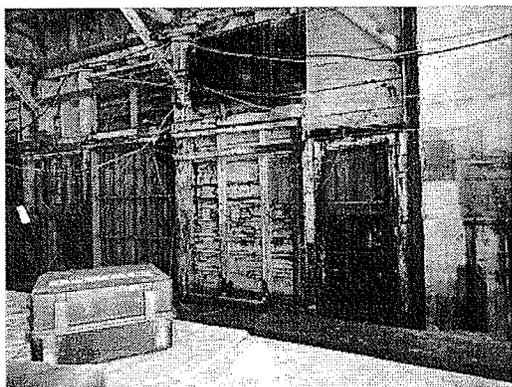
Projects

Berlin Model Neighborhood Project and Training

- EE Project with HPwES
- Pellet Boiler with BMNP
- Energy bill cut by 40%
- CO2 reduced 9,347 lbs
- BPI Training and ready to service equipment



Projects



Nashua Farmers Exchange

- \$110,837 Project
- \$62,796 Loan
- 46% energy savings
- \$1740 per year
- Insulation
- Asbestos abatement
- New HVAC
- Lighting
- Windows/Doors





Lessons Learned

- Have we moved the Market? – not so sure
 - Free Audits
 - Grants to make projects move
- Hand Holding and Quality Control
- Coordination is Key



