

Minutes
Energy Efficiency and Sustainable Energy Board
Crotched Mountain Rehabilitation Center, Greenfield, NH 9 AM – 12:30 PM
October 8, 2010 Meeting

***Items underlined and in color are hyperlinked to documents.**

Members in Attendance: Richard Ober of NH Charitable Foundation, Jack Ruderman of NHPUC, Meredith Hatfield of the OCA, Eric Steltzer of NH OEP, Robert Scott of DES, Wes Golomb of NH SEA, Beth Fischer for HBRANH/Build Green NH, Bob Reals, Jr. of NH DRED, Representative Jim Garrity, Dick Henry of the Jordan Institute, Mike Licata for Patti Carrier if BIA, Representative David Borden

Non-Voting Members in Attendance: Gil Gelineau of PSNH, Jim Grady of Lightec, Inc., George Gantz from Unitil Energy Systems, Janet Ackerman of People's United Bank, Charlie Niebling of New England Wood Pellet and Carol Woods for NH Electric Cooperative

1. **Welcome and Introductions.** The meeting commenced at 9:10am.
2. **Welcome and Presentation by Donald Shumway, CEO of Crotched Mountain.**
 - a.) Presentation may be viewed [here](#).
3. **Previous Meeting Minutes.** The minutes from the September meeting were approved unanimously.
4. **Outreach & Education Report.** Scott Albert, GDS Associates and Beth Fischer, HBRANH.

[Strategic Communication Planning Summit Preliminary Findings to EESE_100810.pdf](#)

- a.) Preliminary outcome of the meeting at Public Service Company of NH can be found at [O&E Retreat Summary Matrix.pdf](#)
- b.) The Committee is hoping to get affirmation from the EESE Board during the November meeting that they are going in the right direction and will be supported by the Board. The committee feels that they are at the point where they need someone to help get to the next step; the winner of the RFP process should stick with the goals that have been set by the committee. Hoping that the entire process will take a much shorter time frame than usual; the group is committed to a fast-track approach.
- c.) There are many resources and tools available to the public; the problem is letting them know about those resources and getting message to them. One of the many tools out there can be found at <http://drivingdemand.lbl.gov/>.
- d.) A search for resources to fund all aspects of the program is in process. Money will be needed in order for the program to work.
- e.) The committee is hoping to have a final report to the EESE Board for the November 12, 2010 meeting.

- 5. Regional Update.** Natalie Hildt [Presentation](#) to the EESE Board.
- a.) About NEEP: Vision, Mission & Approach
 - b.) Context of the Potential Study (“From Potential to Action”)
 - i.) New England states have made great progress toward energy efficiency, however there is still so much more to be done.
 - c.) “From Potential to Action”
 - ii.) The potential is out there. We need to change our mind set and who we get the word out to on energy efficiency.
 - iii.) Need to change how we look at the programs.

Full NEEP Report: [REGIONAL GUIDE TO EECBG IMPLEMENTATION: Maximizing Energy Efficiency in Communities](#)

Discussions ensued around the associated costs [of implementation] pushback from utilities and merchant generators, policies encouraging renewable energy also, and the problems with traditional cost benefit analysis. There was much more information in the presentation and Ms. Hildt was asked by Chairman Ober to possibly continue during the next EESE Board Meeting on 11/12/10.

- 6. SB323 Study Committee Update.** Deborah Schachter of the NH Charitable Foundation.

- a.) The process is on schedule—more information on the RFP can be found [here](#).
- b.) 13 proposals received.
- c.) In the process of viewing the RFP submissions and the group is hoping to be able to reach out to the top respondents in a few weeks.

- 7. RGGI Grantee Presentation.** Julie Karaba, Retail Merchants Association & Dick Henry, Jordan Institute: [RMANH EEP presentation - EESE Board 10-8-10.pdf](#).

- a.) 5 Year program called “Giving Power Back”.
 - i.) Businesses that request help, earn a range of \$50,000 to multi-million yearly.
 - ii.) Volatile price of oil makes it difficult for merchants; money gets weaker as the price of oil goes up.
 - iii.) Incredibly complex program with many players involved.
- b.) Education
 - i.) Time consuming in educating the merchants which limits outreach.
 - ii.) Assist in financial packaging and put people in touch with others
 - iii.) Designed a tool-kit to either self-evaluate yourself or your business.
- c.) 3 Step process program
- d.) Because merchants have added some money, able to fund 6 projects instead of 5.
- e.) There is no one-size fits all; all buildings whether older or newer are treated the same. Friendly competition will probably be the moving force for the program.

- f.) Mostly dealing with building owners; have been some renters and out of the 13 merchants that started the program, should be able to get 6 to finish the process. Most retailers would like a 5-7 year payback; they're not into a 20-year payback process.

8. Funding Updates.

RGGI and REF – Jack Ruderman, PUC.

- a.) Two weeks ago an order went out reducing the residential rebate because of the concern of running out of money. The rebate maximum was reduced from \$6,000 to \$4,500. People heard that the rebate was going to be lowered and we received a huge amount of applications and since, we have run out of money and are accepting applications to put into a queue. In theory, next July 1st money will be available when utilities make their compliance payments, however that is uncertain given that the market for Renewable Energy Credits (RECs) are plentiful and cheap.
 - i.) Possibly no funding next year.
 - ii.) Where we are with the residential program is not where we want to be.
 - iii.) On the Solar Hot Water side, it is possible that there will be an increase for the Federal Rebate portion; in discussions with OEP and DOE.
 - iv.) An Order went out approving the rebate program for the Commercial and Industrial sector.
 - 1.) PV is \$1.00 per watt or a maximum of \$50,000.
 - 2.) 7 cents per kbtu (rated/modeled).
 - 3.) \$1 Million budget.
- b.) Filed the Annual Report with the Legislature on RGGI and REF.
- c.) The current (2010) RGGI RFP is in the final stages with 90% of the decisions made. We have \$3.43 million on hand. There were 29 proposals requesting approximately \$78 million.

C&I RFP – HB1270

- a.) Will be released this winter and have allocated \$1 Million for the C&I RFP.
 - i.) Fuel neutral – difficult to design around all fuels and will work with the stakeholders to design RFP.
 - ii.) Any interest on serving on the working group? Let Jack know.

9. Other Business.

Better Buildings Program – Eric Steltzer, OEP.

- a.) CDFA hired a program manager and her name is Kate Peters.
- b.) Appliance rebate is going great.

ARRA – Joanne Morin, OEP.

- a.) Reallocating \$3.1 Million to Business Enterprise fund and the Green Launching Pad.
- b.) Greenhouse Launching Pad has been approved.

Transmission report went out on the PUC website: [Draft KEMA Report.pdf](#)

The meeting adjourned at 12:10pm. The next meeting will be on 11/12/10 from 9-12:00 at the PUC in Concord.